

visions  
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reality

# Elmia Subcontractor

12–15 NOVEMBER 2019, JÖNKÖPING

**SUBCONTRACTOR CONNECT** is the arena for meetings between buyers and suppliers from all of Europe. Through short, effective and individually adapted business meetings during the fair, you can build the foundation for tomorrow's valuable business deals.

Subcontractor Connect is a unique and time/cost efficient opportunity to meet companies from throughout Europe. Previous events have shown that half of all the meetings led to continued contact – and one third of them resulted in new contracts.

#### THE MATCHMAKING MEETINGS TAKE PLACE BETWEEN:

12 November 13.00–17.00

13 November 09.30–12.00



#### CAN YOU OFFER WHAT THE BUYERS ARE LOOKING FOR?

There will be around 20 buyers that will participate in the matchmaking at Elmia Subcontractor. Find out more what they are looking for here.

#### BUYERS REGISTERED AND WHAT THEY ARE LOOKING FOR:

**Fortaco Group Oy [Poland]:**

**Fabryka TURAS [Poland]:** Looking for designers and manufacturers of tools for cold press forming and cutting.

**Hestra Inredningar AB [Sweden]:** Looking for subcontractors to produce tube constructions, products in sheet metal and wire.

**LEAX GROUP [Sweden]:** Looking for supplier of casted, forged and cutted raw material. [Searching for Forging suppliers].

**Storefactory AB [Sweden]:** Looking for metal interior design products.

**Albright International Ltd [UK]:**

**Grännäs Trähus [Sweden]:** Looking for engineering companies, supplier of balcony steel beams, kitchen supplier for ready made furniture, supplier of pre-fabricated stairs, electric wiring ready in tubes for assembling and producer of pre-fabricated bathrooms.

**Nolato Polymer AB [Sweden]:** Looking for a supplier off cables for hand held power tools. Also looking for a wide variety of metal components; screws, nuts, bolts and so on...

**Volvo Lastvagnar [Sweden]:** Looking for producers of sheet metal. Low volume production.

**Alfa Laval AB [Sweden]:** Looking for special Containers – Custom made with Electrical/Mechanical installations.

**Benzlers AB [Sweden]:** Looking for producer of Worm screw and Pinion shaft and gear wheel. We search producer for Hollow shaft with round grinding and key way inside. We search foundry for casting of grey iron.

**AP&T Sweden AB [Sweden]:** Looking for milling, welding and painting of press tripod.

**TAWI AB [Sweden]:**

**Skeppshults Press och Svets AB [Sweden]:** Looking for powder coating / packing, progressive tools for 125-630 ton presses and laser cutting and curved details.

**Tilka Trading AB [Sweden]:** Looking for washers, different types, size and hardness.

**CorPower Ocean AB [Sweden]:** Looking for large component machining and pressure vessel pressure test 250 bar.

**Alimak Group Sweden AB [Sweden]:**

**Vaki [Iceland]:** Looking for aluminum casting of components.

## THE MATCHMAKING ARENA:



### PARTICIPATION AND MORE INFORMATION:

The participation fee is 249 EUR.  
Let us know if you have any questions.

Best regards  
*The Subcontractor connect team in Jönköping*

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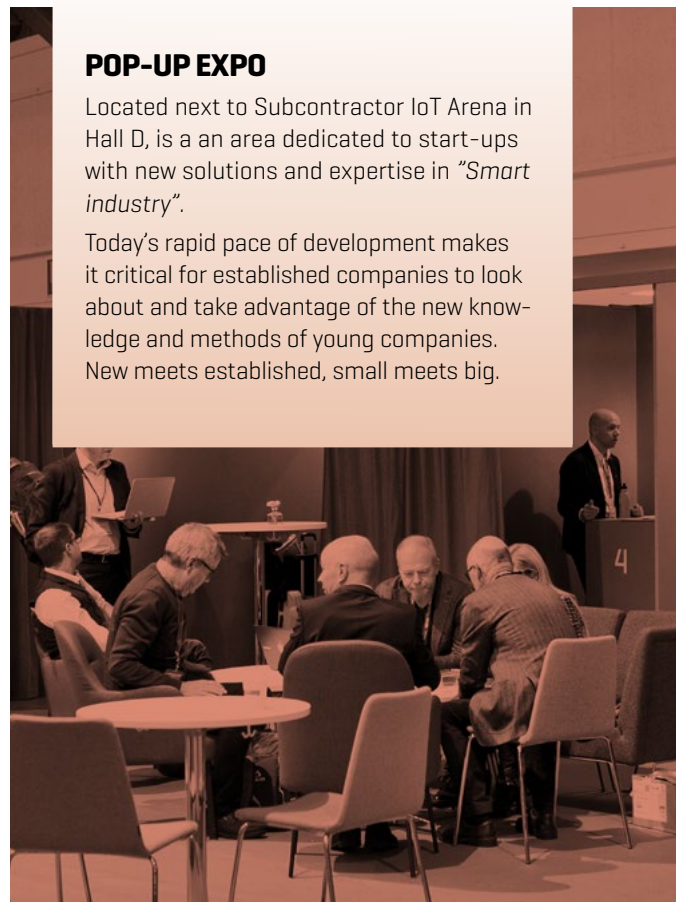
### POP-UP EXPO

Located next to Subcontractor IoT Arena in Hall D, is an area dedicated to start-ups with new solutions and expertise in "Smart industry".

Today's rapid pace of development makes it critical for established companies to look about and take advantage of the new knowledge and methods of young companies. New meets established, small meets big.

### SIGN UP HERE!

<https://subcontractor-connect-2019.b2match.io/>



SUBCONTRACTOR CONNECT IS ARRANGED IN COLLABORATION WITH



[www.elmia.se/en/subcontractor](http://www.elmia.se/en/subcontractor)

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OF UNIQUE BUSINESS