

Slovenian business delegation to Türkiye

Ankara, 13 – 15 January 2025

Participating Slovenian companies (as per **8 January 2025**):

#	Company / web / participant	Main activity	Business interest in Türkiye
1.	Cestel d.o.o. www.siwim.com - Mr Teo Zalar, Sales Representative	Weigh-in-motion (WIM) system producer - SiWIM. SiWIM is a Bridge-WIM - sensors are installed under the soffit of an existing road bridge, it weighs trucks in free-flow, it has several crucial advantages in comparison to classic-road-WIM systems.	Meetings with: - partners that would promote the SiWIM on the Turkish market ; - customers/users
2.	Comita d.o.o. www.comita.si - Mr Urban Ocvirk, BO Manager - Mr Uroš Suhodolčan, COO	Telecommunications, Security, IT and Automation solutions integration in Energy, Oil & Gas and Transportation industry	Business cooperation with Turkish Energy and Oil & Gas companies
3.	ELVEZ d.o.o. www.elvez.si - Mr Blaž Pirnat - Ms Simona Petrič	Plastic moulding and wire harnesses	Find partner for plastic moulding and wire harnesses
4.	EPEKA d.o.o. https://epeka.si/en/ - Mr Štefan Simončič	Real estates: Building / renovating / changing real estates into Housing cooperatives	Municipalities, Real estate state funds
5.	Fibmarkt d.o.o. https://fibmarkt.si/en/ - Mr Matej Kranjc, Director	Production of steel constructions	Production of steel parts with higher demands up to 80 tons



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6.	<p>Impol 2000, d. d. https://www.impol.com/</p> <ul style="list-style-type: none"> - Mr Peter Cvahte, Director of Strategic Development 	<p>Manufacturer of aluminium parts and products from own foundry (250,000 tons of products).</p> <p><u>Production processes:</u></p> <ul style="list-style-type: none"> - Casting Extruding & drawing - Forging Machining - Hot & Cold & Foil rolling - Stamping - Coil coating <p><u>Products intended for industries:</u> Automotive, Pharmaceutical, Food processing, Transport, Electrical industry, Renewable resources, Consumer goods, Construction, Aeronautical and aerospace industry</p>	<ul style="list-style-type: none"> - Aeronautical and aerospace industry - Automotive industry (Lucid motors, Ceer motors) - The Türkiye Pharma market (foils) - Defence (Scopa Industries) - Pharmaceutical industry - Food processing industry - Transport - Electrical industry - Renewable resources - Consumer goods - Construction
7.	<p>Intectiv d.o.o. https://www.intectiv.com/</p> <ul style="list-style-type: none"> - Mr Matjaž Levar - Mr Tone Lunka 	<p>DEFENCE: electronics & production of PCB (Printed Circuit Boards)</p>	<p>PCB's for Military and Aerospace. AS9100d certified.</p> <ul style="list-style-type: none"> - request: meeting representatives of Aselsan
8.	<p>Intereuropa d.d. https://www.intereuropa.si/en/</p> <ul style="list-style-type: none"> - Mr Igor Lukić, Business Development Manager 	<p>logistics</p>	<ul style="list-style-type: none"> - International transport: air, sea and land - Storage and distribution in EU - Custom clearance
9.	<p>Izop-k d.o.o. www.izop-k.com</p> <ul style="list-style-type: none"> - Mr Marjan Molek, Director 	<p>DEFENCE: production, warehousing, logistics</p>	<p>Production of ammunition, rifle, and logistic company</p>

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10.	<p>KOPS PRO, production of sheet metal products d.o.o. https://www.kops.si/en ; https://www.kopaoven.com/ - Mr Boštjan Jambrovič, Director - Mr Ivan Garbas, Procurator</p>	<p>Metal industry (cutting and varnishing; bending, spot welding, welding, installation)</p>	<ul style="list-style-type: none"> - expansion of the marketing network, - market research, - material procurement (supply)
11.	<p>MC Public Affairs s.a.r.l. https://mcpublicaffairs.com/ - Mr Mihael Cigler</p>	<p>Lobbying & Governmental Affairs (London and Slovenian based company)</p>	<p>Space, IT, automotive</p>
12.	<p>Port of Koper plc https://www.luka-kp.si/en/ - Mr Mitja Dujc, Sales and Marketing</p>	<p>transport, logistics, all kind of cargo manipulation, storage, warehousing</p>	<p>to meet logistics and transport companies, shipowners, exporters to Europe, importers from Europe</p>
13.	<p>SIBIZ https://sibiz.eu/tr/ - Mr Jan Poniž, Director</p>	<p>Corporate and business services</p>	<p>Specializing in assisting corporate and business clients from Türkiye entering the Slovenian and Adriatic region markets, offering comprehensive legal, accounting, tax, and full-service support for a seamless market entry and growth.</p>
14.	<p>Šumer d.o.o. www.sumer.si - Mr Matej Vičič, Sales Manager</p>	<p>Mechanical metal processing, thermoplastic injection moulding, ultrasonic cleaning of metals, ultrasonic welding of thermoplastics and metals, heat and surface treatment of metals, manufacture of springs and spring elements</p>	<p>Searching for potential customer from Automotive, Electric and Gas Metering and Home Kitchen Appliances</p>

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15.	<p>TRIMPEX d.o.o. https://www.trimpeks.si/en-us/</p> <ul style="list-style-type: none"> - Mr Mersad Džafić, Sales Manager 	<p>DEFENCE: they specialize in trade of special-purpose goods and services for the security, defence, and aviation industries.</p> <ul style="list-style-type: none"> - over 30 years' experience with government entities in SLO, EU and SEE - Expertise in modernizing and upgrading defence/security equipment, - Strong global network: suppliers, repairers, and aircraft maintenance engineers, - Proven partner in government/public procurement and security projects, - ISO 9001 certified: specialized in MAINTENANCE of aircraft, aero engines, and components. <p>Services include:</p> <ul style="list-style-type: none"> - Supply of spare parts, calibration, and testing, - Airfield lighting equipment for civil/military airports and heliports (runways, taxiways), <p>COUNTER DRONE PROTECTION: radar systems, RF scanners, cameras, jammers, and drone "take-over" technology.</p>	

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16.	<p>Wise Technologies d.o.o. https://wtimetable.com - Mr Mihovil Šantić, CEO</p>	<p>EDUCATION: software infrastructure Enterprise software for universities/schools: - Automated schedule creation. - Web-based booking system. - Web and mobile apps for lecturers/students (calendars, reminders, auto-subscriptions). - Public signage systems for schedules. Integration and usability: - Easy implementation with existing university/school software. - Localisation and local integration. References and support: - Proven success (e.g., Oxford University, UK). - Comprehensive support services.</p>	<p>Government or private EDUCATION organisations, including all Universities, primary and secondary schools</p>

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Institutions / Organisations:

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17.	<p>Public Agency SPIRIT Slovenia https://www.sloveniabusiness.eu/</p> <ul style="list-style-type: none"> - Mr Rok Capl, CEO - Ms Tamara Zajec Balažič, Deputy Director - Ms Tanja Drobnič, Secretary at Internationalization Promotion Department 	<p>Promotion of Slovenian business environment, business opportunities & proposals and attracting FDI to Slovenia</p>	<p>identification of potential Turkish business partners and investors to Slovenia</p>
18.	<p>Ministry of Foreign and European Affairs, Department for Bilateral Economic Cooperation II</p> <ul style="list-style-type: none"> - Mr Rok Tomšič, Head of Dpt. - Mr Gregor Slabe, Secretary of the Joint Committee 	<p>Bilateral economic cooperation with the countries of Eastern Europe, the Southern Caucasus and Central Asia, Africa, Asia, the Middle East and Türkiye</p>	<p>Exchange in governmental, institutional and business related level</p>
19.	<p>Defence Industry Cluster of Slovenia (GOIS) https://www.giz-gois.eu/?lang=en</p> <ul style="list-style-type: none"> - Mr Boštjan Skalar, director 	<p>Economic interest association of Slovenian defence, protection and security industry</p>	<p>Connecting Turkish and Slovenian businesses in field of defence, protection and security</p>

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20.	<p>Chamber of Commerce and Industry of Slovenia International Relations Dpt. https://businessslovenia.gzs.si/</p> <ul style="list-style-type: none"> - Mr Matej Rogelj - Ms Ines Čigoja, Area Manager 	<p>National Chamber of Commerce and Industry (business representative and lobbying organisation)</p>	<p>Connecting Turkish and Slovenian businesses</p>