

Key Performance Indicators of Construction Contractors

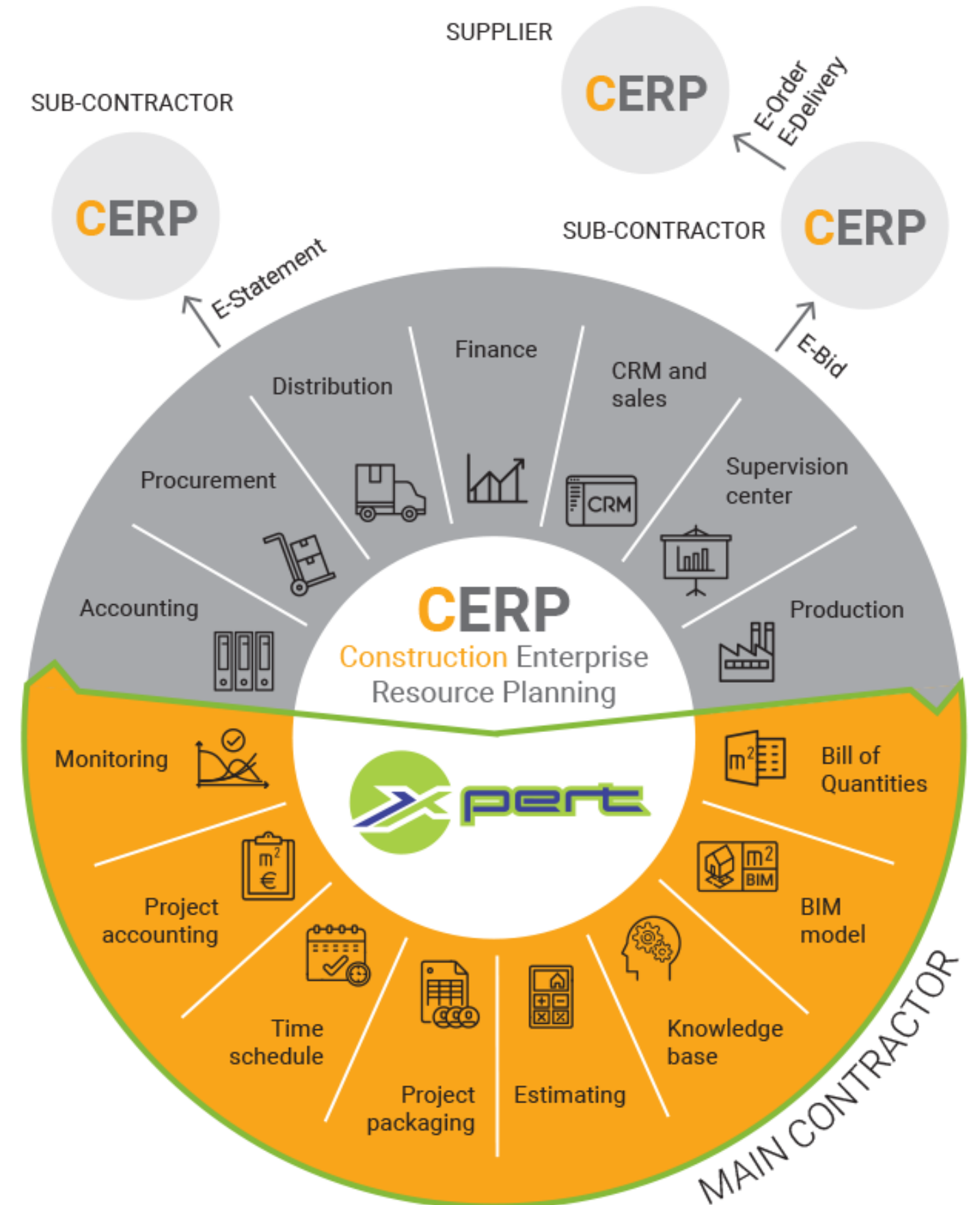
DIG-IN-KPI

Megra fair in Gornja Radgona
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Disappointment with what is understood by the term **digitalisation in the construction industry**



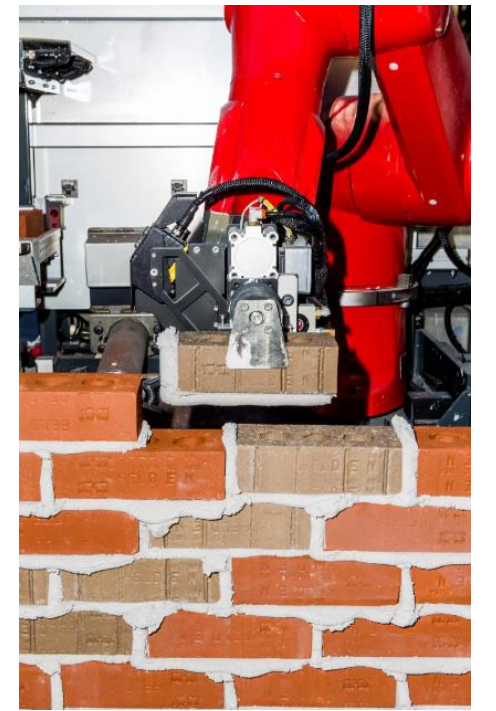
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Digitalisation of Construction SMEs

Home About News & Events Maturity scan Handbook Best practices Training FAQ Links

Robots



Drones

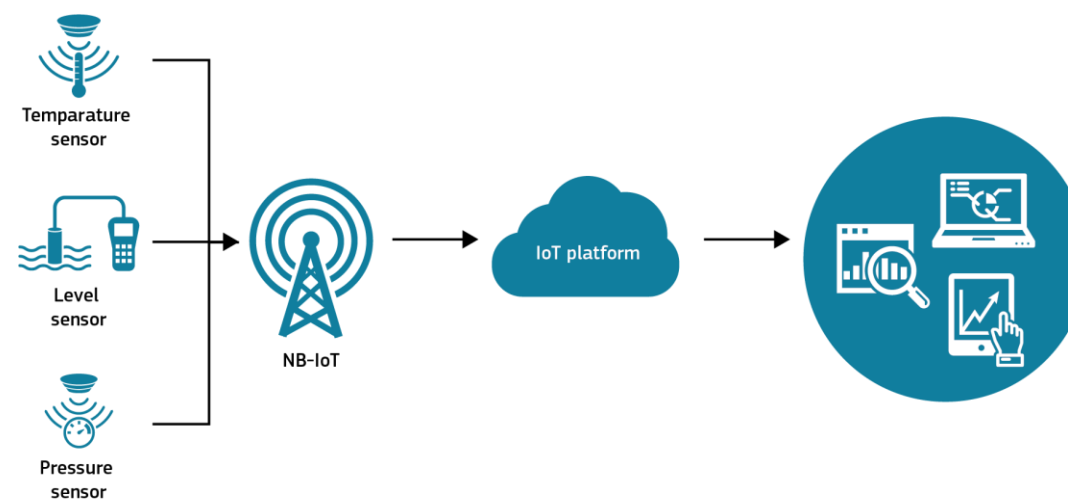


3D printing



BIM

Sensors & Internet of things



3D scanner



What is BIM good for?

~~Only option to store and share data in central place - CDE~~

~~Clash detection~~

~~Better representation in 3D model~~

~~Making of BoQ~~

~~Calculating the quantities for BoQ items~~

~~Calculating the price of BoQ item with resource rates~~

~~Monthly accounting of works by contractor~~

~~Checking and reviewing of accounting by supervisor~~

~~Time schedule of works~~

~~Time schedule of production resources~~

~~(material, work, machines, vehicles, equipment)~~

~~Project report on planned and consumed resources according to quantities and cost~~

~~Cost & schedule project monitoring -EVM~~

~~Change management: cost, time, scope~~

What is BIM good for?

Clash detection

Better representation in 3D model

More accurate drawings and less mistakes

BIM - Building ~~Information~~ Modeling

What information?

3D model

~~4D model – time schedule without resources~~

~~5D model – only prices, without resources~~

BIM = 3D parametric modeling

BIM is a tool for designers, not contractors

BIM is a useful tool for:

- **preparing BoQ**
- **calculating BoQ item's quantities**

What is useful tool for contractors?

What are contractors processes?

Are those processes digitalised?

Reverse: Process → Technology

Digitalisation of construction contractor companies means digitalising the project and business processes that represent the core activity of these companies.

Main areas of processes	Technologies			
	Low level of digitization	Middle level of digitization	Higher level of digitization	High level of digitization
Project management				
Bill of Quantities				
Financial evaluation				
Time scheduling				
Billing of construction works				
Financial and schedule monitoring of the project				
Business management				

KPI for digitalisation for construction contracting companies

KPI - Key performance indicators

KPI are measurable indicators of working efficiency on processes

1. KPI for the area of construction – contractors.
2. KPI will define what digitalization in construction is.
3. Measurable levels of digitalization will be defined.
4. By measuring KPIs in contracting companies a degree of digitalization will be established.
5. Guidance to the state to finance the research to cover digitalisation deficiency.
6. Guidance to contractors to emphasize digitization on the areas which lag behind.

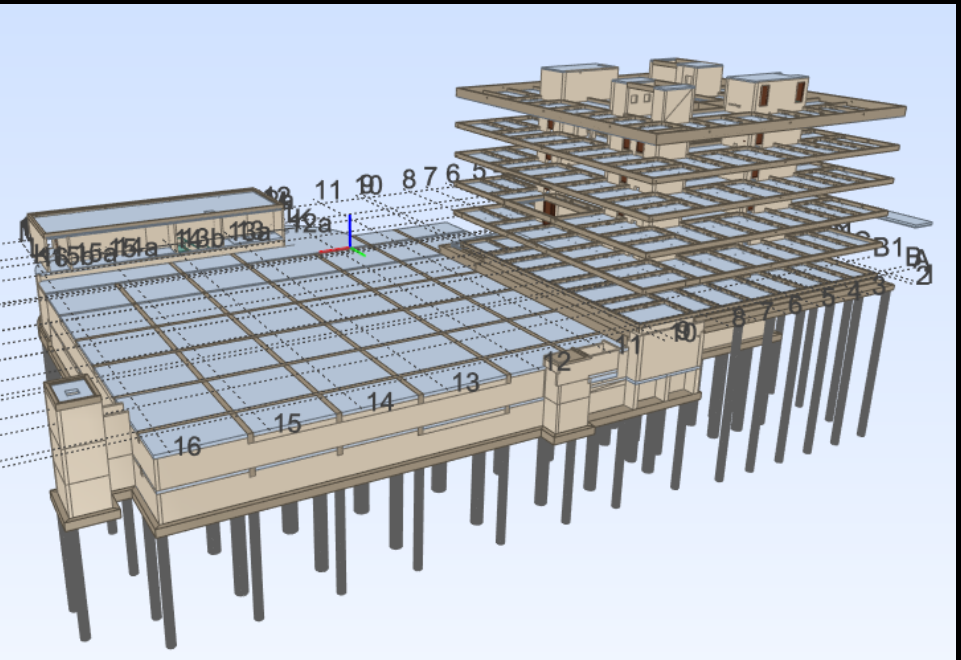
Principles for defining the indicators

1. KPI should refer to a process or database
2. KPI is presented from the viewpoint of the user (contractors)
3. KPI must be realistically feasible
4. KPI must demonstrate cost or time benefit for user
5. KPI must be measurable

Technologies such as BIM, robotics, IoT, AI, 3D printing, blockchain and quantum computing can be found to have too little impact and benefits for contractors to qualify as KPIs. In addition, we can say that these functionalities are not widely used and therefore do not represent a realistically feasible process.

Meaningful Digitalisation in Construction

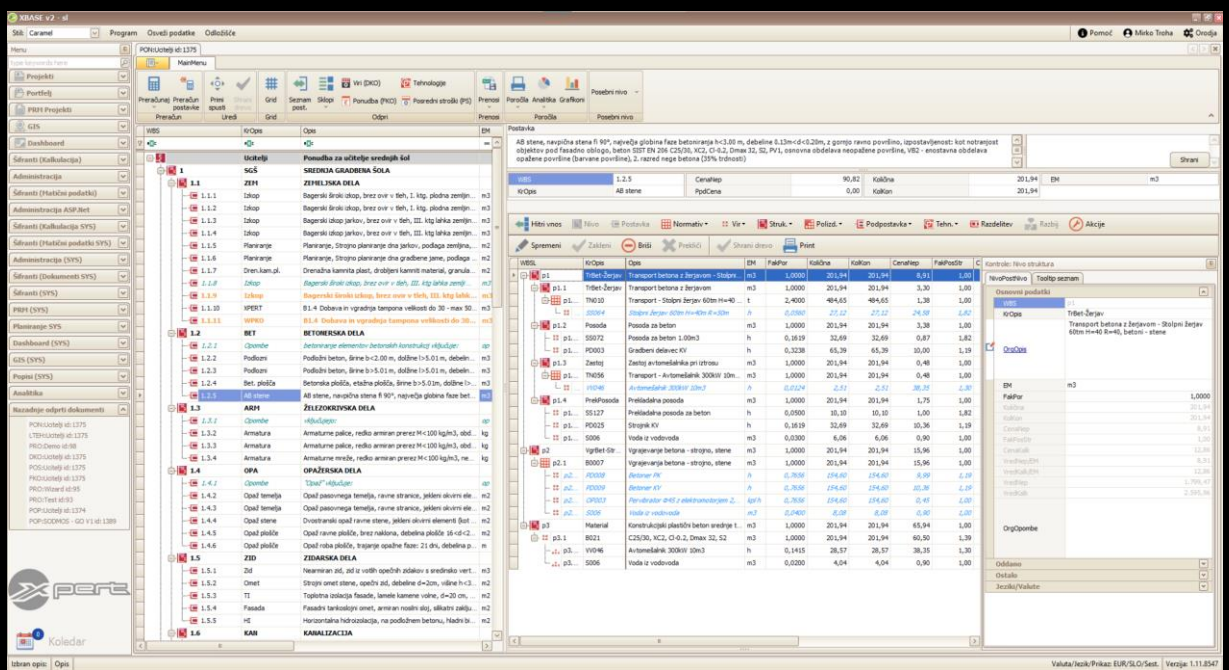
BIM



3D model

- Arhitektura
- Gradbene konstrukcije
- Elektro inštalacije
- Strojne inštalacije

CERP



Project management

- Popisi del
- Baza kalkulativnih virov
- Baza normativov
- Gradbena kalkulacija
- Terminsko planiranje
- Izračun izvedenih del
- Obračun gradbenih situacij
- Podizvajalci
- Tabele predvidene in dejanske porabe virov
- Metoda prislužene vrednosti - S krivulja
- Povezava terminskega plana in predračuna
- Evidentiranje potrebe po proizvodnih virih
- Obvladovanje sprememb
- Skupno podatkovno okolje

ERP



Business management

- Računovodsko poslovanje
- Skladiščno poslovanje
- Naročanje produkcijskih virov
- Prodaja izdelkov
- Odnosi s kupci
- Baza stvarnih virov
- Baza komercialnih virov