

SIKA INDUSTRY

Karel Formanek Regional Business Development Manager EMEA EUE



SIKA AT A GLANCE

- Global specialty chemicals company
- Supplying construction markets and the manufacturing industry
- Headquarters in Baar, Switzerland
- Founded in 1910
- Over 17,000 employees
- Subsidiaries in 93 countries





TARGET MARKETS







Waterproofing



Roofing



Flooring



Sealing & Bonding



Refurbishment

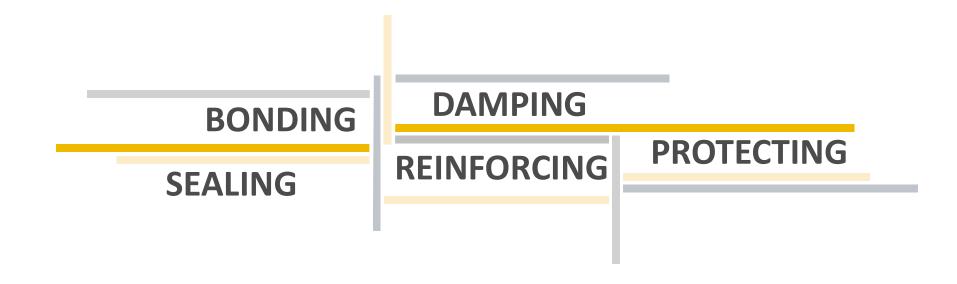


Industry



CORE COMPETENCIES

Sika development and technical service teams draw from a broad portfolio of technologies in order to offer the most innovative solutions within each competency.





INDUSTRY

MAIN APPLICATIONS



Automotive
OEM and OES
(Original Equipment
Manufacturer and Supplier)



Automotive Aftermarket



Transportation & Marine



Tooling & composites



Facade and fenestration manufacture



Appliances and industrial components



Industrial lamination

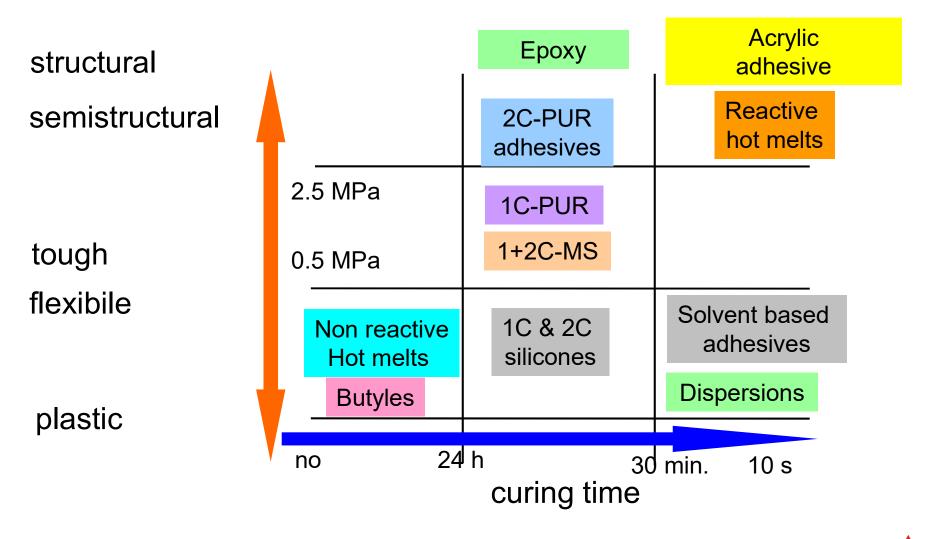


Renewable energies



INDUSTRY

ADHESIVE TECHNOLOGIES



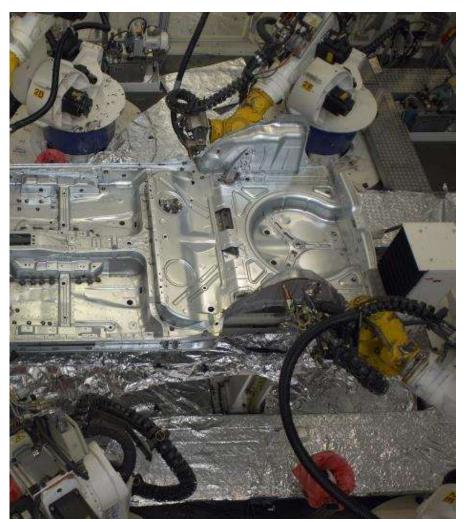


INDUSTRY

OUR MOST IMPORTANT BRANDS

- Sikaflex®
- SikaTack®
- SikaForce®
- Sikasil[®]
- SikaLastomer®
- SikaFast®
- SikaPower®
- SikaSeal®
- SikaMelt®
- SikaSense®
- SikaTherm®
- SikaBaffle®
- SikaDamp®
- SikaReinforcer®
- Sikafloor®
- SikaGard®

- Sikadur®
- Sika® Permacor®
- Biresin®
- SikaBlock
- SikaGlaze®
- SikaMembran®





AUTOMOTIVE

Sika is supplier and development partner to the automotive industry. We support our customers in the optimization of the production process to achieve cost and quality improvements.

Customer group Automotive consists of: **OEM** (**O**riginal **E**quipment **M**anufacturer) and **OES** (**O**riginal **E**quipment **S**upplier)



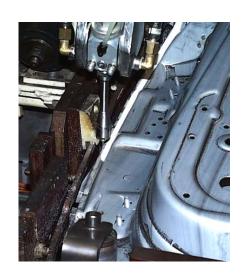


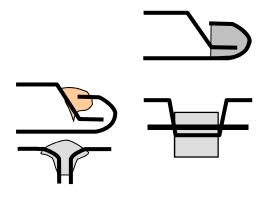




AUTOMOTIVE OEM Car body Assembly

Bonding as spot welding alternation, anti flutter solutions, solutions with semi-elastic structural sealants and adhesive epoxy-polyuretan based SikaPower®







Bonding of windshields, sunroof panels, dashboard panels with Sikaflex®









AUTOMOTIVE OEM Car body Assembly

Car body structure improving solutions

SikaSeal® heat expanding butyl sealants



SikaBaffle® heat expanding sound deadening moulds, gap sealing



SikaDamp[®] self sticking vibration damping matts



SikaReinforcer® heat expanding structure reinforcing moulds



SikaBarrier® vibration deadening multilayer foils





AUTOMOTIVE OES Car part production

- Head lamps PC glass bonding on fast automatised assembly line with immidiate leakage test
 - 1C PUR warm melt technology Sikaflex®
 - 2 C silikon technology Sikasil® AS











AUTOMOTIVE OES Car part production

- Interior parts production lamination technologies
 - 1c & 2C hot melt technology SikaMelt®
 - 1c dispersions PSA adhesives technolgy SikaSense®, SikaTerm®













Sika's Automotive Aftermarket products provide best performance and easy application. Developed for professional users, our product range follows the highest safety standards and offers OEM-approved solutions.

Automotive Aftermarket consists of:
Automotive Glass Replacement (AGR) and
Car Body Repair (CBR)











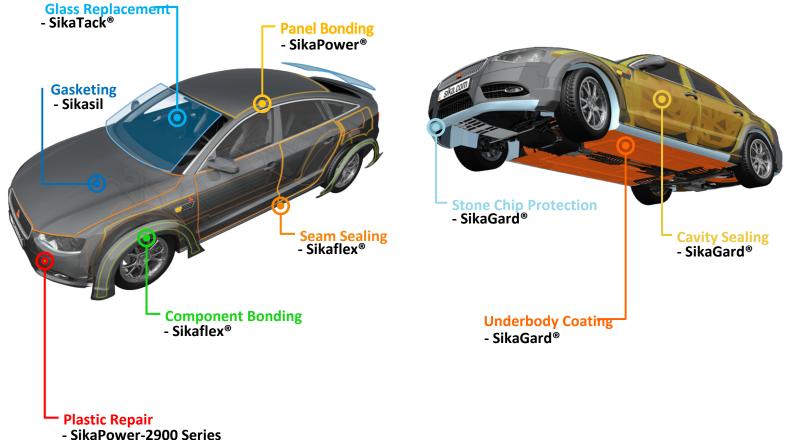






Sika is among the top suppliers and has become a development partner of the automotive OEM industry.

The knowledge we have acquired in this partnership also flows into the products we offer for the automotive aftermarket.







Windshield Bonding



Panel Replacement
Car body sealing
Car body protection



Plastic Repair







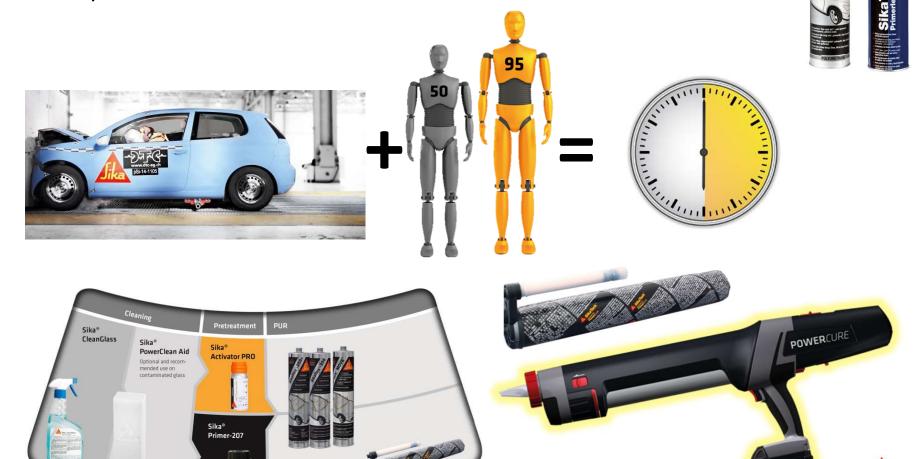






MARKET LEADERSHIP IN GLASS REPLACEMENT

- Over 30% market share
- New portfolio of innovation



BUILDING TRUST

TRANSPORTATION AND SEGMENTS

Sika is a partner to numerous commercial vehicle producers around the world and active in many market fields



| Bus | Truck | Rail | SVI |
|------------|--------------------------|---------------------------------|--|
| Minibus | Cabins | - Tram | Truck Trailer |
| City bus | | Underground | Fire engine |
| Inter city | | - High speed | Motorhome/Carav |
| Trolley | | - EMU | Agricultural vehicle |
| | | | Ambulance |
| | | | • Etc. |

REDUCTION OF EMISSIONS CO2, NOISE LEVEL, FUEL CONSUMPTION

→ Design & Over sized & Light weight

Sikaflex[®], SikaForce[®] technologies







crash resistance Sikaflex® SikaPower®





→ Stronger EH&S demands



→ Harsher fire regulations Sikaflex® FR Sikasil® Firesil



BUILDING TRUST

REACH proces, labour safety, hygiene, raw recourses

→ Process optimizations

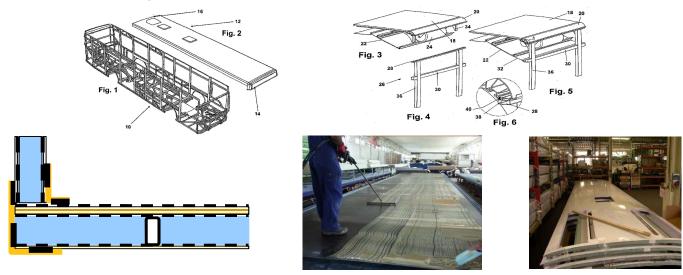
accelerated Sikaflex® Booster





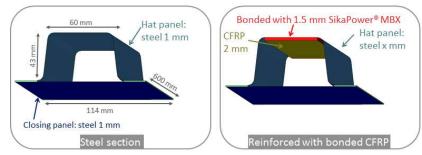


 Use of sandwich panels for roof and floors to reduce weight and implementation of modular building



SikaForce® technology

Implementation of light weight process materials (sealants and adhesives)



Sikaflex® LV & UHM SikaForce® SikaPower® technologies



Composites (RTM, SMC) and plastics as structural moduls









2C PUR SikaForce ® technology

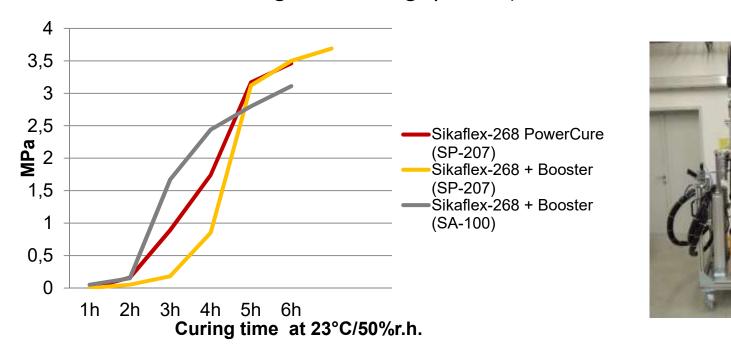
Focus on protective processes as e-coating, powder coating

- accelerated curing proces,
- overpaintability,
- temperature & chemical resisitivity of sealants and adhesives
 SikaPower®





- Increased process speed
 - accelerated sealing and bonding systems (Booster, PowerCure, 2K systems)





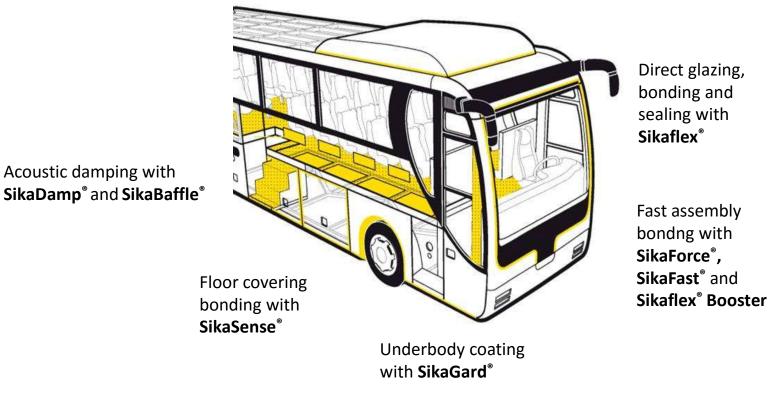




TRANSPORTATION

Based on a range of leading technologies, Sika offers customized solutions for commercial manufacturers.

Just a few of the many application possibilities:

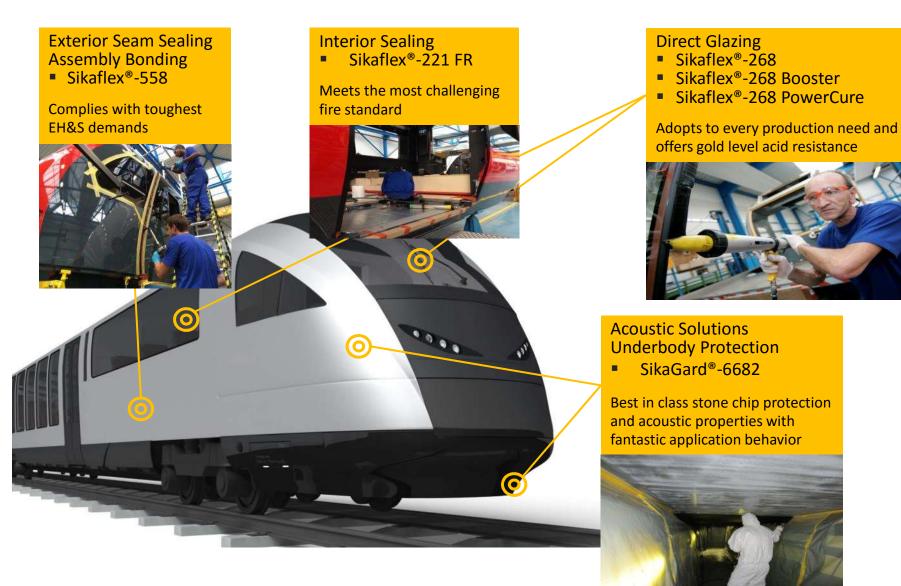




TRANSPORTATION

INNOVATION LEADING RAIL TO THE NEXT GENERATION







MARINE





Acoustic flooring with **Sikafloor® Marine** systems















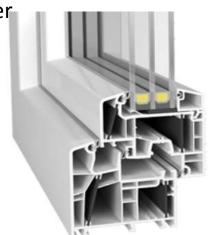


FAÇADES - FENESTRATION - INSULATED GLASS



FENESTRATION & INSULATED GLASSES

- Burglary proved windows
- Maintenance free windows
- Over sized windows
- Weight reduction less steel reinforcer
- Triple glass and frame stability
- Automatization in production
- New, modern design
 - •2C silicones Sikasil®WT 485
 - •2C MMA SikaFast®-5xxx serie







Insulated glass production Innert gas tight secondary sealing

•2 C Sikasil® IG 25 HM+







FACADES



GLASS FACADES

Structural glazing Insulating glass Weather proofing Fire sealing









OPAQUE FACADES

Panel bonding & reinforcing Noise reduction







WATER & VAPOR PROOFING

Membrane Systems





GLASS BALUSTRADES

Glass wall grouting /bonding









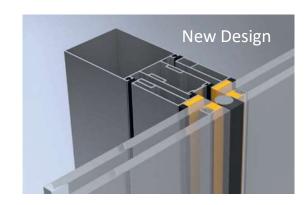
FACADES

- Invisible bonding system for ventilated facades
- No tension into the glass
- No holes into the glass
- Great freedom design
- EOTA certiffied structural silicone adhesives









- 1c a 2c silicones Sikasil® -SG,-WS,
- 1 c PUR SikaTack® Panel System
- water & vapour tight SikaMembrane®



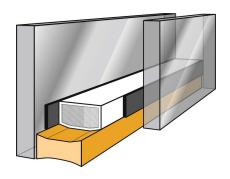
FACEDES - LATEST SIKA DIRECTIONS

ENERGY EFFICIENCY

Improved argon retention Better U_g values Long IG service life



HIGH-MODULUS SILICONES

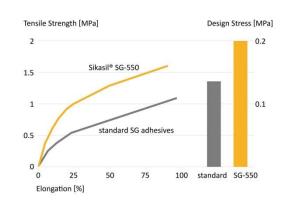


LEAN STRUCTURE

Improved joint performance Larger glass dimensions Slimmer frames



HIGH-STRENGTH SILICONES



ARCHITECTURAL DEMANDS

Laminar bonding and decorative coating

Design opportunities



DECORATIVE GLASS BONDING



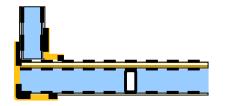


INDUSTRIAL LAMINATION

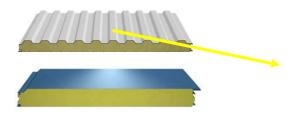
INSULATED PANELS FOR TRANSPORTATION, BUILDINGS

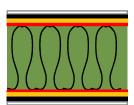
1c PUR SikaForce®
2c PUR SikaForce®

3c PUR SikaForce®



















APPLIANCES & COMPONENTS



SIKA SOLUTIONS READY TO SUPPORT MARKET TRENDS

MARKET TREND

- New design
- Kitchen with glass fronts
- i-Kitchen

SIKA SOLUTIONS FOR

Improved aesthetic aspect on final product



MARKET TREND

- Energy efficient A+++
- Less «nuts and bolts»
- Sustainability

SIKA SOLUTIONS FOR

- Noise reduction
- Weight and size reduction
- EHS, friendly products



MARKET TREND

- Market price decrease
- Pressure on lowering production cost

SIKA SOLUTIONS FOR

- Products that fit full automation
- Simplified design / process



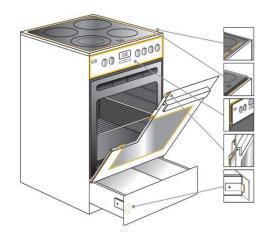
LEAN DESIGN

IMPROVED PRODUCT
PERFORMANCE

COST OPTIMIZATION



APPLIANCES AND APPLICATIONS



Cooker top bonding

Sikasil[®]

Oven glass bonding

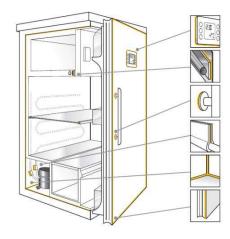
Sikasil[®]

Ceramic hob backrail

Sikasil[®]

Housing bonding & stiffening

Sikasil[®] / SikaFast[®]



Decor panel bonding

SikaMelt[®]

Seam sealing

SikaMelt[®]

Accoustic dampening

SikaDamp[®]

Dew condensation prevention

SikaDamp[®]

Housing bonding & stiffening

SikaPower[®]



Top panel bonding

SikaMelt[®]

Counter weight bonding

Sikaflex®

Heat condenser bonding

SikaForce[®]

Control panel bonding

SikaMelt[®]

Door Sealing

SikaLastomer[®]



SOLAR SOLUTIONS

FOR BONDING AND MOUNTING



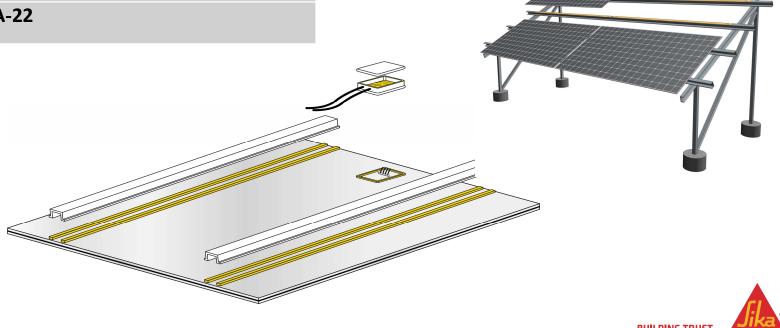
Structural Bonding of Modules to Mounting Systems

Sikasil® AS-780

Sikasil® AS-785

Sikasil® AS-70

Sika® Tape FA-22



FOCUSING ON THE CUSTOMER

Specialists in R&D and a powerful Technical Department develop solutions for the future. Our goal is to support customers in improving their product quality and manufacturing processes.

Marketfield Engineering

- Ensures on-site support and on-the-job training
- Supports engineering, application aspects, observes customer needs and initializes new developments

Product & Technology Engineering

 Conducts extensive tests and investigations to ensure high quality of the products during the entire life cycle

System Engineering

 Fully exploits the performance potential of Sika products by an optimal use of the right application technology









ENGINEERING SUPPORT

BEYOND THE SUPPLY OF MATERIALS AND PRODUCTS



RESEARCH AND DEVELOPMENT

With about 70 patent applications every year, Sika is one of the most innovative companies in Switzerland.

- 20 global technology centers
- 60 local centers for country-specific adjustments

Globally organized and locally present, our teams help from the idea through design stage until end of life cycle.

- Organization of material and durability tests
- Helping determine best fit for production setups
- Providing tailored customer application trainings



HOW

CAN SIKA INDUSTRY HELP YOU?





