I FEEL SLOVENIA

Empowering business

**GREEN.
CREATIVE.
SMART.**

**EUROPE'S PREMIER
HUB FOR AI AND DATA
INNOVATION**

GITEX GLOBAL 2023

Baltic-Adriatic
TEN-T Corridor

Mediterranean
TEN-T Corridor

250 km

500 km

1000 km

SLOVENIA: EUROPE'S PREMIER HUB FOR AI AND DATA INNOVATION

The world is witnessing a rapid transformation driven by artificial intelligence and data innovation. These technologies are reshaping the way we live, work, communicate, and solve problems. They are also creating new opportunities for economic growth, social development, environmental sustainability. Fast.

Slovenia is at the forefront of this transformation. With a long tradition of excellence in science, engineering, and education, Slovenia has developed a vibrant ecosystem of research institutions, start-ups, and established companies that are pushing the boundaries of AI and data innovation and adopted a national programme on development and uptake of artificial intelligence, which outlines the vision, objectives, measures, and indicators for promoting AI in Slovenia by 2030. One of the main goals of the national programme is to establish Slovenia as a leading European hub for AI research and innovation.

Slovenia is not only a leader in AI and data innovation, but also a pioneer in applying these technologies to address real-world challenges. From smart healthcare to green mobility, from digital public services to civic engagement, from energy efficiency to climate action,

With AI4SI (AI for Slovenia) initiative, Slovenia is committed to fostering a responsible, human-centric, and trustworthy AI that respects European values, ethical standards, and human rights.

Slovenian companies are using AI and data innovation to create solutions that improve the quality of life for people and the planet.

SPIRIT Slovenia Business Development Agency, in collaboration with ICT Association of Slovenia and ICT Innovation Network, is participating in GITEX Global Fair 2023, the largest technology event in the world for digital technologies and solutions. We are proud to present 12 Slovenian companies that showcase the best of digital innovation from Slovenia. These companies offer cutting-edge products and services in various domains such as artificial intelligence, data science, remote desktop support, cloud solutions, cybersecurity, hospitality, e-mobility, telecommunications, fintech, smart energy, smart industry, IoT, robotics and more.

Did you know that Slovenia is home to the first UNESCO International Research Centre on Artificial Intelligence (IRCAI), which aims to promote global cooperation and knowledge sharing in this field?

This is the time to embrace bold and ambitious ideas. We invite you to visit the Slovenian stand to meet these innovative and dynamic businesses that are shaping the future of AI and data innovation. We look forward to exploring potential collaborations and partnerships with you.

Join us in discovering how Slovenia can inspire your greatness with digital innovation and beyond!

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› CORE BUSINESS

IT solutions and services, digital transformation services.

› ABOUT THE COMPANY

Actual I.T. Group, founded in 1994, is part of the Italian DBA Group. Together with its subsidiaries Actual I.T. d.o.o. (Croatia), Actual BH d.o.o. (Bosnia and Herzegovina), Actual I.T. d.o.o. Belgrade (Serbia), Unistar LC d.o.o., Pro Astec d.o.o., and Itelis d.o.o. (Slovenia), we form the Actual I.T. Group. Excelling in all domains, we are the reliable choice for comprehensive and modern IT solutions tailored to your business needs.

› KEY COMPANY BUSINESS ACTIVITIES

- Tailored IT solutions (infrastructure, cloud).
- In-house software development in transport, logistics and mobility.
- SAP ERP business solutions for companies.
- Information and cybersecurity.
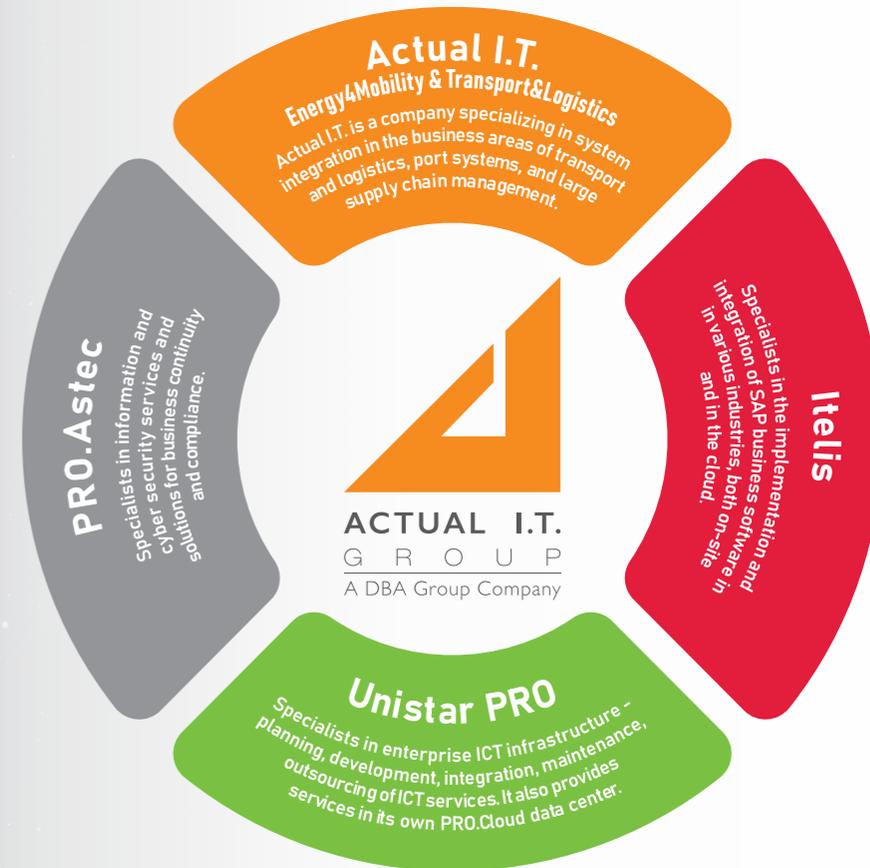- SOC.
- IT services.

› VALUE PROPOSITION

- Tailored IT solutions.
- Proactive problem solving.
- Scalable solutions.
- Strategic innovation for sustainable growth.
- Cost-effective technology management.
- Reliable 24/7 support and maintenance.
- Customer-centricity.

› CERTIFICATES

- IBM
- Lenovo
- SAP
- NetApp
- Cisco

› REFERENCE

- Port IT systems, Maritime Single Window (Transport Malta, Malta).
- Port IT Systems, infrastructure as a service, security, ERP, CRM (Luka Koper, Slovenia).
- Retail solution for gas stations (MOL Slovenija, Slovenia).
- Implementation SAP ERP, integration for retail, warehouse, manufacturing (TAB GROUP).
- Cyber– and information security, private IT cloud (Elrad International d.o.o.).

IT 360°

Actual I.T.
Energy4Mobility & Transport&Logistics
Actual I.T. is a company specializing in system integration in the business areas of transport and logistics, port systems, and large supply chain management.

Itelis
Specialists in the implementation and integration of SAP business software in various industries, both on-site and in the cloud.

PRO.Astec
Specialists in information and cyber security services and solutions for business continuity and compliance.

Unistar PRO
Specialists in enterprise ICT infrastructure – planning, development, integration, maintenance, outsourcing of ICT services. It also provides services in its own PRO.Cloud data center.

www.actual-it.si

B2Bi
business intelligence

› CORE BUSINESS

Business intelligence services, data analytics

› ABOUT THE COMPANY

B2 BI is a B2B company that implements business intelligence (BI) solutions for all functional areas of business as well as providing business consulting in BI implementation and training with the goal of helping companies centralise their data in one single source of truth, make better-informed decisions and build BI competences.
Our core values are high quality, continuous learning and improvement, a friendly approach, proactivity, and transparency.

› KEY COMPANY BUSINESS ACTIVITIES

- Data warehousing
- Defining KPIs and data modelling
- Advanced visualisation in Microsoft Power BI
- Microsoft Power BI workshops and BI coaching for report users, analysts, and managers
- Business consulting in BI implementation or optimisation
- AI in analytics

› VALUE PROPOSITION

We help companies in the process of cleaning, organising, centralising and visualising their data. We build BI systems that enable them to become more data-driven in their decision-making and business management.

› CERTIFICATES

- Microsoft Gold Partner
- Certified developers in Microsoft Power BI and Data Engineering on Microsoft Azure

› REFERENCE

- BSH Home Appliances, Bosch Group | Data Lake, BI analytics in manufacturing
- Porsche | Data warehouse and BI analytics in Azure
- Triglav Insurance | BI analytics for different insurance segments
- Intersport | BI analytics in Sales
- Incom (Leone) | BI analytics for all key business areas, data warehouse database migration

B2Bi
business intelligence

UNLEASH THE TRUE POWER OF DATA

with Microsoft Power BI

BI CONSULTING   •   BI IMPLEMENTATION   •   BI COACHING

B2 BI | Your Business Analytics Partner | info@b2-bi.com | www.b2-bi.com

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› CORE BUSINESS
Business software solutions and services

› ABOUT THE COMPANY
BE-terna is one of the leading European technology integrators of business software solutions and data analytics. As part of Telefónica Tech and a long-established partner network of Microsoft, Infor, Qlik & UiPath, we offer our customers a reliable digital transformation journey. 1100 experts at 28 locations across Europe are committed to maximising digital transformation efforts in an increasingly hyperconnected world.

› KEY COMPANY BUSINESS ACTIVITIES
• Digital transformation consultancy
• Business software solutions delivery
• Data strategy consulting, employee upskilling and delivery of data analytics and artificial intelligence solutions

› VALUE PROPOSITION
• Maximising digital transformation value through proven delivery, supported by project governance, technical and industry specific expertise.
• Seamless integration of advanced technologies, such as AI, into daily operations.

› CERTIFICATES
• ISO 27001
• 2023–2024 Microsoft Business Applications Inner Circle award
• Microsoft solutions partner
• Qlik partner – Elite Solution provider
• Infor Gold Channel Partner

› REFERENCE
• Infobip
• TGP
• ELES
• Marché
• DVA

BE-TERNA

Powerful solutions built to meet new challenges

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› CORE BUSINESS

Tailor-made IT Solutions & Product Discovery Services

› ABOUT THE COMPANY

We're a software consultancy, experienced in tech-driven innovation. Our core values: innovation, learning, process-driven execution, and excellence guide us. Specialising in web dev, product discovery, cloud computing and UI/UX, we've transformed businesses of all sizes. Collaborative, we tailor solutions to your goals, embrace calculated risks and aim to lead the industry through continuous learning and innovation. Our motto: "We spotlight you" reflects our value-driven approach. Elevate your business with custom software solutions and digital innovation.

› KEY COMPANY BUSINESS ACTIVITIES

- Custom IT Solutions for all business sizes
- UI/UX Design & Branding
- DevOps Consulting: Architecture, Maintenance, Optimisation, Compliance
- Product Discovery: Maximise New Product Value

› VALUE PROPOSITION

- Innovation-driven solutions
- Unmatched customer focus
- Proven results & technical excellence
- Passionate & collaborative team
- Efficient DevOps solutions
- Enhanced UX/UI design
- Maximised product value

› CERTIFICATES

- AWS
- AZURE
- Hashicorp
- SCRUM (Scrum Master & Product Owner)
- Laravel

› REFERENCE

- Knauf Insulation, EcoIndex tool – Enabling Transparent Sustainability
- T-2 – Helping with Smart Cities and Micro Mobility projects
- VCG.ai – Circular Economy Platform
- Donna My Personal Pharmacy – Headless eCommerce
- Adria – Enabling Digital Twin implementation, increasing productivity by 30%

Crafting digital products of tomorrow

4.9/5
CLUTCH SCORE

50+
PROJECTS FINISHED

PROUD MEMBER OF

Pangea.ai

higroup

W W W . H I G R O U P . S I

⊙ I N F O @ H I G G R O U P . S I

in51Ght

know your numbers

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› CORE BUSINESS

Implementing data and AI solutions for a new tomorrow

› ABOUT THE COMPANY

In the vast landscape of analytics, technology alone cannot define success. At the heart of any transformative solution is a dedicated team. That is where we at IN516HT truly make our mark. As the leading EMEA consultancy for the Snowflake Data Cloud, we implement cutting-edge data and AI solutions from the ground up.

› KEY COMPANY BUSINESS ACTIVITIES

• Business-driven data & AI strategy
• Beyond Legacy: Data migration and modernisation journey
• Data engineering
• Design concepts & data modelling
• Modern data governance
• Business intelligence
• AI & generative AI

› VALUE PROPOSITION

Empowering businesses with a holistic data & AI approach: from strategy formulation to modernisation, ensuring robust data engineering, innovative design concepts, advanced governance, and actionable insights through BI & AI.

› CERTIFICATES

• Snowflake Elite Partner
• Snowflake EMEA Growth Partner of the Year 2023
• Snowflake EMEA Innovation Partner of the Year 2021
• Microsoft Data & AI Partner
• ISO 27001:2022

› REFERENCE

• Insurance – HDI Insurance Group, Insurance group Triglav, Generali
• Banking – NLB Banking Group, Qatar National Bank, Schroders plc
• Manufacturing – Knorr-Bremse AG, Phoenix Contact GmbH
• Energy & Transportation – Petrol Group, Gen-I Group, National Railway
• Retail – Clover Industries Ltd, Petrol Group

in51Ght
know your numbers

Data-driven solutions
for the business of tomorrow

islonline

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islonline
REMOTE
Support. Access. Work.

www.islonline.com

› CORE BUSINESS
Remote desktop software, Remote access, Remote support, Software development, Web meeting, Live chat, Desktop sharing, Remote computer

› ABOUT THE COMPANY
ISL Online is one of the pioneers of the remote desktop support industry. Since 2003, ISL Online has been providing remote control software to IT professionals and help desk technicians across 100 countries, with Japan being the strongest market. With a choice of a cloud service or a self-hosted solution, ISL Online software is used to access and control computers or mobile devices to provide ad hoc support or to manage systems remotely.

› KEY COMPANY BUSINESS ACTIVITIES
- Remote desktop access, Live chat and remote support
- Web conferencing, meetings, webinars, and online collaboration
- Mobile device support
- Cloud or on-premises deployment
- Security features
- API and integration
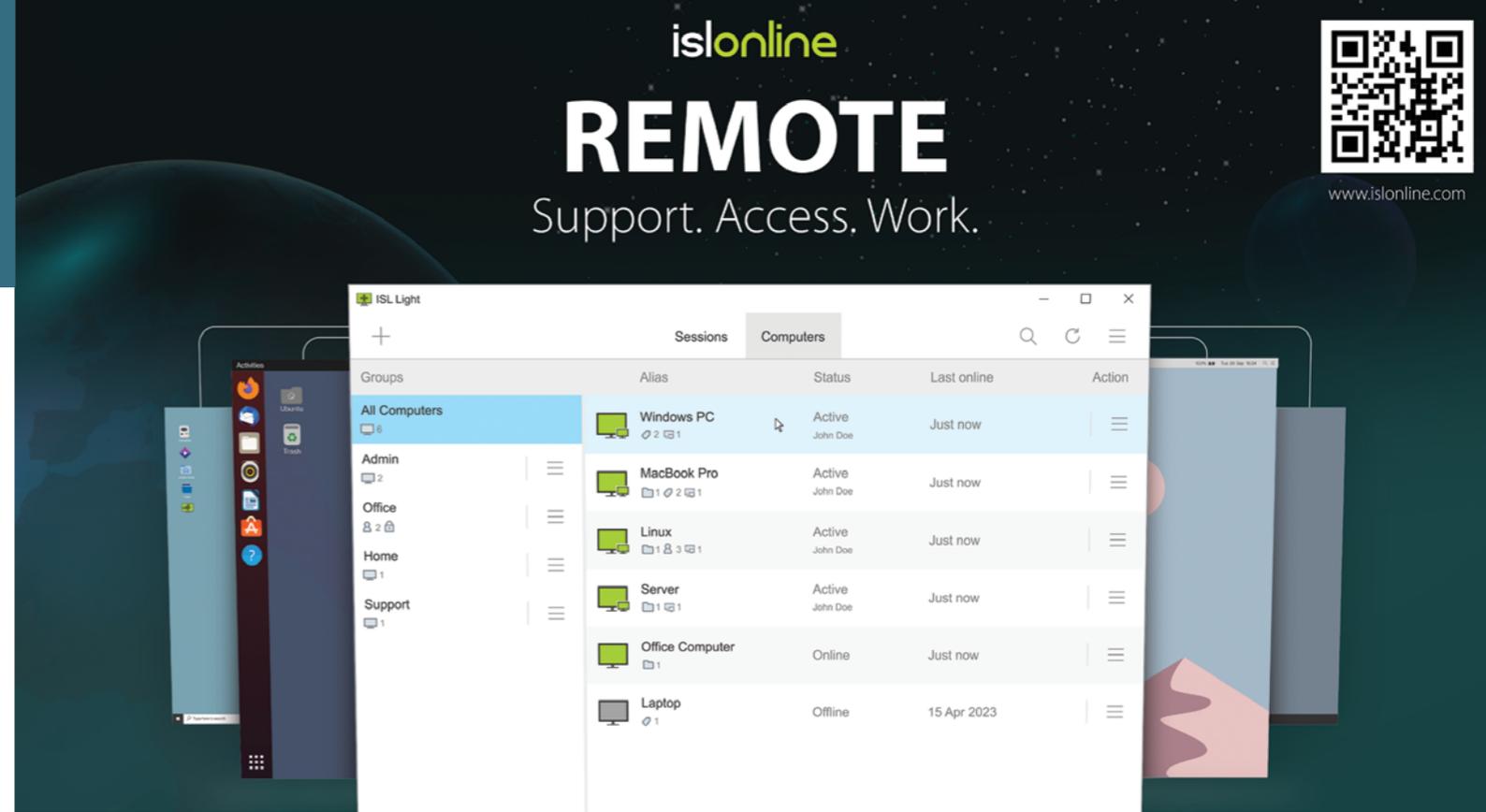- Multi-platform support

› VALUE PROPOSITION
- Offer remote support and troubleshoot issues on end-users' devices (desktop and mobile).
- Facilitate meetings, webinars, and online collaboration.
- Customisation of interfaces to match the branding of the companies
- Continuous updates and improvements.

› CERTIFICATES
- ISO/IEC 27001 certificate
- GDPR compliance
- HIPAA readiness

› REFERENCE
- Various healthcare organisations and hospitals
- Various universities and educational institutions worldwide
- Swiss Post
- Avast
- AT&T

Singtel
Singtel Satellite
"ISL Online turns out to be an exceptionally efficient remote access tool in low bandwidth environments."

KONICA MINOLTA
Konica Minolta
"We self-host ISL Online remote sessions, keeping all session data within a closed corporate environment."

terpel
Terpel
"We are very happy with the support tool and have already received a positive feedback from our customers."

Ministry of Public Administration
"With corporate server license we solve almost 100% of all the technical issues through ISL Light, which is around 36,000 sessions per year."

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CONNECT WITH US

› CORE BUSINESS
Comprehensive communication solutions and eMobility

› ABOUT THE COMPANY
With MegaTel brand, Mega M Ltd. is a Slovenian national telecommunication operator in the EU and a global eMobility service provider. Mega M has been providing a wide range of advanced fully secured digital services to business users for more than 21 years.

› KEY COMPANY BUSINESS ACTIVITIES
- Mobile telephony services, MVNE
- IP telephony
- IP TV
- Broadband services and WiFi network
- Cloud computing solutions
  Loyalty system
- Hosting of ICT services and equipment in own data centre
- Solutions in the field of eMobility

› VALUE PROPOSITION
Complete eMobility ecosystem with own backend, applications for end users (iOS, Android) and EU-based charging stations ranging from 22kW up to 350kW with smart charging profile.
Complete MVNE offering to establish MVNO operations.
Complete loyalty system with full integration.
Complete IP telephony with own softswitch offering fixed telephony services with a variety of services such as call centre, CRM, etc.
All fully brandable and established in any cloud platform with full regulatory, country-based compliances.
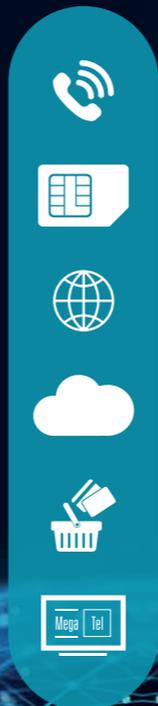
› CERTIFICATES
- ISO 9001 Certificate
- ISO27001 Certificate
- 3CX advanced certificate of completion
- Certificate for Social Responsibility and Sustainable Development of the Company (IRDO Slovenia)

› REFERENCE
- Automotive industry: Hyundai, Mercedes, etc.
- Banking: NLB, NLB Lease and Go, etc.
- Shopping centres: Spar, Ikea
- Electricity providers
- Telecom operators

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nevron
content platform creator

Revolutionize
guest experience with Nevron hospitality digital platform

› CORE BUSINESS
Information technologies, Service digitalisation, Software development

› ABOUT THE COMPANY
Nevron revolutionises guest experiences with our versatile digital platform. We empower accommodation providers such as hotels and cruise ships with innovative technologies. Through mobile, Smart TV, digital signage, and other digital applications on a unified platform, we foster genuine connections, ensuring guest enjoy a relaxed and top-notch stay. With 15+ years of experience, Nevron has transformed industries such as hospitality, maritime, healthcare, enterprise, and education.

› KEY COMPANY BUSINESS ACTIVITIES
- Guest journey digitalisation.
- Advancing hospitality with digital technology.
- Digitising services in accommodation environments.
- Creating and deploying comprehensive digital platforms, including IPTV solutions, hotel mobile apps, digital signage, and other customised solutions

› VALUE PROPOSITION
- Comprehensive technology platform to streamline services, enhance guest satisfaction, and reduce staff workload.
- Tailor-made solutions for various industries.
- Versatile, quick to deploy, and easy to use.
- Reliable, stable, and simple to integrate into any environment.
- Worldwide partner network with strong customer support.

› REFERENCE
- Royal Palace, Riyadh, KSA
- SMC Hospital, Dubai, UAE
- Warwick Hotel, Doha
- Islamabad Airport
- Mall of Qatar

nevron
content platform creator

RESULT

Use data. Live better.

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› CORE BUSINESS
SW & data engineering, AI/ML

› ABOUT THE COMPANY
We are helping global multinational companies as well as SMEs and the government sector to build modern IT and data systems that support faster growth and accurate decision making. This is achieved by combining core software development in combination with data engineering and data science.

As a data company we optimise business operations for our partners, bringing complete control over the entire business, reduce costs and increase the superiority over the competition. We are also an innovation hub for data and AI.

› KEY COMPANY BUSINESS ACTIVITIES
- Applicative AI:
  - business intelligence solutions,
  - smart production planning,
  - risk management,
  - financial planning and analysis,
  - real-time decision making.
- Complete data management.
- Machine learning & AI.
- Software engineering.

› VALUE PROPOSITION
Enabling a modern data-driven economy with innovations based on intelligent use of data.

› CERTIFICATES
Certified engineers for AWS development, Data Warehousing, Qlik and Power BI Development.

› REFERENCE
- Sixt GmbH & Co. Autovermietung KG
- Ministry for Digital Transformation
- Ministry of the Environment, Climate and Energy
- Ljubljana University Clinical Center
- BSH Home Appliances, Bosch Group

RESULT
Use data. Live better.

ELEVATING POSSIBILITIES

AI, innovation and tech

AI2people   AI2business   AI2government

Result is a technology company that develops innovative solutions based on intelligent use of data for the resilience of economy and the well-being of humanity.

Our mission?
To enable sustainable economy through data-driven innovative IT solutions.

RESULT
business

RESULT
innovation

RESULT
development

› CORE BUSINESS

Digital transformation, Smart energy, Smart industry, Smart spaces, Automation

› ABOUT THE COMPANY

Our slogan "Robotina, Our World Connected" explains our vision which is based on 3Cs (Control, Connect, Cooperate). Our mission is to support our partners' digital transformation by facilitating cooperation between people and things (HW, SW, Services) and through implementation of business models into vertical solutions. Based on 30 years' experience in outstanding industrial control technology Robotina is proud to provide IOT backbone technology in the form of Cybro-3 industrial PLC and IOT controller, IOT linker as ultimate EDGE device and HIQ Universe enabling platform.

› KEY COMPANY BUSINESS ACTIVITIES

(G)RMS, BMS, lighting, energy efficiency, cognitive optimisation for hotels, malls, and office buildings
BTMS: battery monitoring, predictive maintenance, and management for data centres & critical infrastructure
EV charging infrastructure: AC and DC with energy management and embedded business model(s)

› VALUE PROPOSITION

Our product & services help to our clients to work more effectively, reduce their expenses and improve profits. Reliable industrial grade systems are still easy and intuitive to use. Technology and experience help you to avoid digitalisation traps and give our clients n competitive advantage.

› CERTIFICATES

- ISO 9001 – SIQ
- Excellent SME
- Seal of Excellence – European Commission
- Smart Building Certification – Cornelis Drebbel
- AAA 2022 – Dun & Bradstreet d.o.o.

› REFERENCE

- Louvre Museum Abu Dhabi – System for counting visitors and monitoring occupancy
- Gulf Data Hub – Data centres, battery monitoring
- Marina Mall – Energy efficiency in shopping malls
- Vida Creek Harbour Hotel – Guest room management system
- Radisson Blue – Al Marjan – Lighting automation

Intelligent battery monitoring & energy management system

BTMS by Robotina

-80% REDUCTION OF UPS FAILURES

Protect investment and extend battery life

Disconnect faulty strings, prevent disaster, protect equipment

Reduce labour cost, predict failure, increase efficiency

Real-time monitoring BMS & EMS integration, get alerts and alarms

Manage energy and smart grids

Model: BM-CS-12
211201789D

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› CORE BUSINESS

Software and hardware solutions for time and attendance and access control

› ABOUT THE COMPANY

• In the past 30 years, we have helped more than 3000 customers around the world to digitize & automate their workforce management processes such as scheduling, time & attendance, leave management, project time tracking, access control, and other core HR processes. With our user-friendly solutions in the Microsoft Azure Cloud, cutting edge tech and processional consultants we help organizations to manage their working time.

› KEY COMPANY BUSINESS ACTIVITIES

• Workforce management digitization
• Software and Hardware development
• Time and Attendance & Absence Management
• Access Control

› VALUE PROPOSITION

• Our solutions help to manage workforces smartly and increase operation efficiency for employers of all sizes – from small teams to 10.000+ employees, across all major industries – retail, construction, oil, hospitality government, and others

› CERTIFICATES

• Microsoft Gold & ISV partner
• SAP certified
• Gartner top WFM provider
• ISO 9001 and ISO/IEC 27001
• HID, Suprema, Stid, Idemia partner

› REFERENCE

• Spar
• Saipem
• Central Bank of UAE
• National Bank of Oman
• Panda

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› CORE BUSINESS

Core business of ŽEJN automating back-office tasks in the LegalTech world. ŽEJN develops and distributes software ShakeSpeare®, which automates LegalTech workflows (such as invoices, contract management, human resources, legal, workout, inspections, onboarding, deboarding).

› ABOUT THE COMPANY

ŽEJN Group (founded in 1993) is a group of three companies (42 Digital Business Solutions GmbH in Germany, Žejn Ltd. and PartIT Ltd. in Slovenia) with the major software brand name of ShakeSpeare®. ShakeSpeare® is an RPA tool used for the digitisation and automation of legal processes within various organisations (starting with contract management, invoice management and others).

› KEY COMPANY BUSINESS ACTIVITIES

The goal of ŽEJN's business activities is transformation of backoffice work for executives and middle-managers across industries and sectors with our innovative award winning ShakeSpeare® – automation of workflows.

› VALUE PROPOSITION

- Empowering co-workers with self-management (NoCode concept),
- immediate usage (Rapid Prototyping workshops),
- results-oriented usage (keeps team's focus continuously on the achieving end goals).

› CERTIFICATES

- ISO 9001:2015 certification
- Silver innovation award for best innovation in the country to company ŽEJN Ltd. for completion of the first generation of NoCode ShakeSpeare®.
- ShakeSpeare® has been placed in the Champion MagicQuadrant for Business Automation by Infotech.
- High Performer Magic Quadrant for Business Automation by G2.
- GOLD MEDAL in the Document Management Category at Softwarereviews.

› REFERENCE

- Klinikum Höhenried Starnberger See, Germany
- BRS Rechtsanwaelte AG, Germany
- Versicherungscheck 360 VSC, Germany
- Hexagon, Germany
- Ludwig Boltzmann Gesellschaft, Austria

SLOVENIA BUSINESS | SPIRIT Slovenia Business Development Agency

REPUBLIC OF SLOVENIA
MINISTRY OF THE ECONOMY, TOURISM AND SPORT

Gospodarska zbornica Slovenije
Chamber of Commerce and Industry of Slovenia

zit
ICT Association of Slovenia

ICT Innovation network