

# SME Support in Slovenia



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Ljubljana, 11.3.2019

## National support system for business entities

### **SPOT – National level (SPIRIT Slovenia, Public Agency)**

- support services for Slovenian companies in the field of internationalisation and investment
- Promotion of Slovenian economy abroad
- development of new support services
- connecting the national and regional support environment for business entities

### **SPOT – Regional offices (Chambers, Regional development agencies...)**

- information about what the state offers for entrepreneurs
- advisory services for potential entrepreneurs and existing companies
- connecting the regional support environment for entrepreneurs

### **SPOT – Registry offices (Agency for Public Legal Records and Services, notaries...)**

- implementing e-procedures with the state (registration of a company, employees ...)
- information about what the state requires from business entities

### **SPOT – National web site (Ministry for Public Affairs)**

- basic information for business entities
- performing e-procedures with the state

## Incentives for Entrepreneurship

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**2019: 20,9 mio €**

### Supportive environment for entrepreneurs (SPIRIT Slovenia)

- SPOT regional offices - delivering services for potential entrepreneurs and existing companies
- University and business incubators, technology parks - delivering services for startups and scaleups

### Incentives for innovative startup companies (SEF – Slo Enterprise Fund)

- New product development - Grants
- Entering the market - Seed capital + coaching programme
- Fast global growth - Risk capital

### Incentives for SMEs (SPIRIT, SEF)

- Process improvements in SMEs
- Vouchers (IP, business excellence, transfer of family business)

### Loans for SMEs (SEF)

- Microcredits for micro and small companies
- Guarantees for securing bank loans with interest rate subsidies for SMEs

# Incentives for Tech Development and Growth

**2019: 28,9 mio€**

## Grants – Ministry of Economic Development and Technology

- RRI Grants (TRL 6-9)
- EUREKA
- EUROSTARS

## Grants – SPIRIT Slovenia

- SME Instrument – Phase 1 (feasibility study)
- SME Instrument – Phase 2 – (development of new products)
- Sustainable business strategies and business models

## Loans – SID Bank

- Loans to finance investments in development, research and innovation (RRI)
- Micro-credit for SMEs (SMEs micro)

## Support services for RRI and Growth

- NCP for H2020 (SME Instrument) – SPIRIT Slovenia
- NCP for EUREKA/EUROSTARS – Ministry
- NCP for Access to Finance - Ministry
- EEN – Enterprise Europe Network (SPIRIT Slovenia and 4 other partners in consortium)

## Incentives for Digitalisation

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**2019: 12,3 mio €**

### National contact point for Digitalisation (Chamber of Commerce)

- basic information about the state of digitalisation in the company
- information about current incentives for digitalisation

### Soft skills

- Management competences for digital transformation in SMEs

### Grants

- Digital transformation of SMEs – Ministry(30.000 eur +)
- E-commerce – SPIRIT(10.000 – 30.000 eur)
- Voucher for Digitalisation (max 10.000 eur)

## Incentives for Internationalisation

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**2019: 16,6 mio €**

### **SPIRIT Slovenia – support services for exporters**

- [www.izvoznookno.si](http://www.izvoznookno.si) – information about foreign markets, business opportunities, etc.
- Group presentations of slovenian economy at international trade fairs abroad
- B2B delegations on foreign markets
- Supplier days with big companies and value chains

### **Grants (SPIRIT)**

- Individual performance at international trade fairs abroad
- Partnerships for entering foreign markets
- Strengthening brands on foreign markets
- Training SMEs abroad (accelerator) - SEF

### **Vouchers for internationalisation (SEF)**

- Foreign market research
- International certificates and standards
- Participation in international B2B events
- Participation in business delegations
- Participation in group presentation at international trade fairs abroad



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