Metal Processing Industry of Slovenia

Ljubljana, 2011
In this catalogue, the Metal-processing Industry Association within the Chamber of Commerce and Industry of Slovenia presents industrial companies from the branch of fabricated metal products, from the machinery branch and from the transport equipment branch. These branches are presented together with their production activities, production programmes, addresses and communication data. Our mission is to offer information about the production programmes Slovenian producers are offering to foreign and domestic customers and investors. With this catalogue we intend to enhance knowledge about the technical and purchasing possibilities of the metal-processing industry of Slovenia within the process of the globalisation of world trade activities.

The alphabetical list of companies provides data about activities and specialised programme domains concerning the NACE index. Within the catalogue there are also citations of leading products according to statements made by the companies and common terminology. The entire catalogue is issued in both Slovenian and English. The catalogue contains information about all big and medium companies, but of the many smaller companies we listed only those that are active members.

In practical terms, the catalogue is divided into three parts:

- **Producers** are listed alphabetically. The description of each contains the company name, address, phone and fax numbers, e-mail, web homepage, leadership, number of employees, contact person, main activities,…
- **Producers grouped by activities** (NACE nomenclature classification 2008)
- **Products** represent the following index: by each code and its description we find companies that produce a certain product, together with its order number where additional details about the company can be found.

*We wish all users of this catalogue great success in their future collaboration with the Slovenian metal-processing industry.*
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<td>STT ORODIJARNA d.o.o.</td>
<td>212</td>
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<td>226.</td>
<td>STTIM d.o.o., Trbovlje</td>
<td>212</td>
</tr>
<tr>
<td>Number</td>
<td>Company Name</td>
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<tr>
<td>227</td>
<td>STYRIA VZMETI D.O.O.</td>
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<td>228</td>
<td>SŽ - CD LJUBLJANA D.O.O.</td>
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<td>229</td>
<td>SŽ-OPREMA RAVNE d.o.o.</td>
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<td>230</td>
<td>ŠKRLLJ D.O.O.</td>
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<td>231</td>
<td>ŠUMER d.o.o.</td>
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<td>232</td>
<td>TA - REGULATOR D.O.O.</td>
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<tr>
<td>233</td>
<td>TAJFUN PLANINA, d.o.o.</td>
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<td>234</td>
<td>TBP D.D.</td>
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<td>235</td>
<td>TEGOMETALL OPREMA TRGOVIN, D.O.O.</td>
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<td>236</td>
<td>TEHCENTER D.O.O.</td>
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<td>237</td>
<td>TEHNIKA-SET D.D.</td>
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<td>238</td>
<td>THYSSENKRUPP DVG DVIGALA D.O.O.</td>
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<td>239</td>
<td>TIPS D.O.O.</td>
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<td>240</td>
<td>TITAN D.D.</td>
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<td>241</td>
<td>TOMOS d.o.o.</td>
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<td>TOVARNA MERIL KOVINE D.D.</td>
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<td>TPV D.D.</td>
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<td>TPV JOHNSON CONTROLS D.O.O.</td>
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<td>TPV PRIKOLICE D.O.O.</td>
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<td>246</td>
<td>TRANSPAK d.o.o.</td>
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<td>TRIMO, d.d.</td>
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<td>248</td>
<td>TVM D.O.O.</td>
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<td>249</td>
<td>ULBRICH HIDROAVTOMATIKA D.O.O.</td>
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<td>250</td>
<td>UNIFOREST, D.O.O.</td>
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<td>251</td>
<td>UNIOR D.D.</td>
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<td>252</td>
<td>UNISTAMP d.o.o.</td>
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<tr>
<td>253</td>
<td>VALJI D.O.O.</td>
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<tr>
<td>254</td>
<td>VAR D.O.O.</td>
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<td>255</td>
<td>VARKOS SELINŠEK D.O.O.</td>
<td>240</td>
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<tr>
<td>256</td>
<td>VARSTROJ d.d.</td>
<td>240</td>
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<tr>
<td>257</td>
<td>VILOIČAR CENTER d.o.o.</td>
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<td>258</td>
<td>VILOPO D.O.O.</td>
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<td>259</td>
<td>VIPOLL d.o.o.</td>
<td>243</td>
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<td>260</td>
<td>VOLKOV - KUZIN SKUPINA d.o.o.</td>
<td>244</td>
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<td>261</td>
<td>WELMA D.O.O.</td>
<td>244</td>
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<td>262</td>
<td>WRAVOR D.O.O.</td>
<td>245</td>
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<td>263</td>
<td>WVTERM D.O.O.</td>
<td>246</td>
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<td>264</td>
<td>ZLATOROG OPREMA d.o.o.</td>
<td>247</td>
</tr>
<tr>
<td>265</td>
<td>ŽELEZARNA RAVNE-MONTER DRAVOGRAD D.D.</td>
<td>248</td>
</tr>
</tbody>
</table>

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THE METAL-PROCESSING INDUSTRY IN SLOVENIA

As already mentioned, the metal processing industry as a sector encompasses three main activity fields: metalworking, machine-building and transport means manufacturing. As such it represents one of the strongest sectors within national manufacturing industries. With its 26% of employees it generates 32% of export and 29% of income of all manufacturing companies in Slovenia. Metal processing sector employs more than 52,000 employees.

The Slovenian metal-processing industry realised 6,5 bn € of total income in 2009. Foreign trade represents more than 64% of total income. The metal-processing industry in Slovenia employs over 52,000 people in more than 2,400 companies.

In next chart the shares of the metal-processing industry relative to the whole manufacturing industry of Slovenia are shown.

Metal processing industry within manufacturing industries

Following chart illustrates shares of income of subsectors for all metal processing industry branches.

REVENUE

<table>
<thead>
<tr>
<th>Branch</th>
<th>Share</th>
</tr>
</thead>
<tbody>
<tr>
<td>Metalworking</td>
<td>35.9%</td>
</tr>
<tr>
<td>Machine building</td>
<td>23.1%</td>
</tr>
<tr>
<td>Automotive</td>
<td>4.0%</td>
</tr>
<tr>
<td>Other vehicles</td>
<td>35.6%</td>
</tr>
<tr>
<td>Maintenance</td>
<td>1.4%</td>
</tr>
</tbody>
</table>
One of the indicators of business performance is value added. The metal-processing industry made 1.53 bn € in value added in 2009 which represented an 28% share of the entire national manufacturing industries. Value added levels per employee differed from branch to branch, but were highest in the transport equipment industry.

**VALUE ADDED**

<table>
<thead>
<tr>
<th>Branch</th>
<th>Value Added</th>
</tr>
</thead>
<tbody>
<tr>
<td>metalworking</td>
<td>41.1%</td>
</tr>
<tr>
<td>machine building</td>
<td>26.6%</td>
</tr>
<tr>
<td>automotive</td>
<td>7.2%</td>
</tr>
<tr>
<td>other vehicles</td>
<td>1.4%</td>
</tr>
<tr>
<td>maintenance</td>
<td></td>
</tr>
</tbody>
</table>

**Export**

Most of export value is result of foreign sales from motor vehicle producers and automotive industry's suppliers. Forging, steel constructions, mechanical parts and components and machine building are also among strongest exporters. Majority of products exported is sold into European Union (Germany, France, Italy, Austria,...); Balkan region is a traditional export market and far-East, fast growing markets are also becoming more and more common destination.

**Workforce**

Metal processing industries boasts a long industrial tradition. This, coupled with good command of foreign languages (91% of population is able to communicate in at least one foreign language and 71% of population in at least two of them) forms a competitive edge. Technologically-minded, highly educated (in metal processing industries: 16% university degree, 62% secondary school) employees represent a workforce that is not cheap, but cost-effective.
THE METAL-PROCESSING INDUSTRY ASSOCIATION

The Metal-processing Industry Association is a branch association organised within the Chamber of Commerce and Industry of Slovenia (CCIS). The Association formulates standpoints and policy towards legislative bodies, governmental institutions along with other international and national associations and social partners. To increase the competitiveness and financial efficiency of its members, the Metal Processing Industry Association organises joint promotional activities, promotes consulting and development projects, participates in the development of the professional training system and implements statutory authorisations in connection with the protection of domestic industrial production. The Association co-operates in the drawing up of strategies and policies on national and international level. It also represents the interests of its members and provides them with a range of information and consultations.

The following committees work within the Association:
- Committee for Tool-making
- Committee for Fluid Power
- Committee for Security Cupboards, Cash Registers and Safes
- Committee for Steel Construction
- Committee for Valve Producers
- Committee for Education

The Association and the committees within it are members of the following international associations:
- ORGALIME – trade federations or associations representing the metal-working, mechanical, electrical and electronic engineering industries in European countries
- ISTMA – International Special Tooling & Machining Association
- CETOP – European Oil, Hydraulic & Pneumatic Committee
- EUROSAFE – European Committee of Safe Manufacturers Association
- ECCS – European Structural Steel Committee
- CEIR – European Committee for the Valve Industry
1. ADK D.O.O.

**Company:** ADK D.O.O.
**Address:** SPODNJE HOČE, MIKLAVŠKA CESTA 059, 2311 HOČE
**Tel:** 00386 2 4500000, 00386 2 6165700
**Fax:** 00386 2 4500099, 00386 2 6165900
**E-mail:** info@adk.si
**URL:** http://www.adk.si

**Description of company:**
Development, Design, Production and Erection, Manufacture of Steel and Tubular Structure for Mobile Cranes.

**Company management:**
manager: Silvo Šmarčan, tel.: 02/6165700, fax: 02/6165900, e-mail: silvo.smarcan@adk.si
sales manager: Živko Vukovič, tel.: 02/4500012, fax: 02/4500099, e-mail: zivko.vukovic@adk.si
financial manager: Vlasta Žerak, tel.: 02/6165714, fax: 02/6165900.

**Additional data about company:**
Size of company: Large
Number of employees: 750
Source of capital: Domestic
Exports share in income: 99%
Tradition since: 1995

**Financial data:**
Income: 97.732.624,00€
Total equity: 23.662.982,00€
Total assests: 64.268.995,00€

**Extract of target regions and countries where a company exports:**
Eastern Europe : Hungary, Bosnia and Herzegovina, Croatia, Serbia.
European union: Austria, France, Germany.

**Intercompany connections:**
Subsidiary: AFM-MAS STROJI IN NAPRAVE D.O.O., Zagrebška 20, 2000 MARIBOR, Slovenia
Subsidiary: ADK d.o.o. NOVI TRAVNIK, Ul. Mehmeda Spahe br. 1, 72290 NOVI TRAVNIK, Bosnia and Herzegovina

**Representative bodies**
ADK d.o.o. NOVI TRAVNIK Mehmeda Spahe br.1, 72290 NOVI TRAVNIK, Bosnia and Herzegovina
(VILI ŠUMER, tel.: 00 387 30 519501, fax: 00 387 30 542662, e-mail: adk@bih.net.ba)

**Representation of third party’s trade mark and companies:**
Liebherr Werk Ehingen: mobile Cranes, spare parts
Sumitomo Cyclo Europe: speed reducers and gear motors

**Main activity in accordance with the NACE classification:**
28.220 Mfr. of lifting, handling equipment

**Activities in accordance with the CPA classification:**
28.22.18 Other lifting, handling, loading or unloading machinery
28.22.19 Parts of lifting and handling equipment
24.33.30 Sandwich panels of coated steel sheet
25.11.23 Other structures and parts of structures, plates, rods, angles, shape.

**Exported products in accordance with the HS classification:**
2. ADRIA MOBIL, d.o.o. Novo mesto

| Company: ADRIA MOBIL, d.o.o. Novo mesto |
| Address: STRAŠKA CESTA 050, 8000 NOVO MESTO |
| Tel: 00386 7 3937100, 00386 7 3937101 |
| Fax: 00386 7 3937200, 00386 7 3937230 |
| E-mail: info@adria-mobil.si |
| URL: http://www.adria-mobil.com |

Description of company:
Adria Mobil Ltd. is an economic company, of which basic business activity is production and sale of vacation trailers and carhomes.

Company trade marks:
ADRIA: Caravans, motor homes, mobil homes
FLEETWOOD: caravans
SUN ROLLER: caravans, mobile homes
SUN LIVING: motor homes, mobile homes

Company management:
General Manager: Sonja Gole, tel.: 07/3937100, fax: 07/3937200, e-mail: sonja.gole@adria-mobil.si
Matjaž Grm: CEO's assistant for marketing: tel.: 07/3937130, fax: 07/3937230, e-mail: matjaz.grm@adria-mobil.si

Additional data about company:
Size of company: Large
Number of employees: 575
Source of capital: Domestic
Exports share in income: 95%
Tradition since: 1965

Financial data:
Income: 160.186.897,00€
Total equity: 58.934.680,00€
Total assets: 130.127.120,00€

Extract of target regions and countries where a company exports:
Australia and New Zealand
Central Europe: Czech Republic, Slovakia
Russian Federation
Eastern Europe: Bosnia and Herzegovina, Croatia, Bulgaria, Hungary, Poland, Romania

Intercompany connections:
Parent company: ACH, D.D., LJUBLJANA, BARAGOVA ULICA 005, 1000 LJUBLJANA
Subsidiary: PODGORJE D.O.O. ŠENTJERNEJ, TRUBARJEVA CESTA 024, 8310 ŠENTJERNEJ

Main activity in accordance with the NACE classification:
29.200 Mfr. of bodies for motor vehicles

Activities in accordance with the CPA classification:
29.10.23 Vehicles with compression-ignition internal combustion piston engine (diesel or semi-diesel)
29.20.22  Trailers and semi-trailers of the caravan type, for housing or camping

**Exported products in accordance with the HS classification:**
- 870333 Motor cars, vehicles, designed for transport of persons, of cylinder cap.exceed.2500cc
- 940600 Prefabricated buildings
- 870899 Other parts, accessories, for motor vehicles, head.8701-8705
- 871690 Parts, for tanker trailers, tanker semi-trailers

3. **AGIS ZAVORE D.D. PTUJ**

<table>
<thead>
<tr>
<th>Description of company:</th>
</tr>
</thead>
<tbody>
<tr>
<td>AGIS – Zavore d.d is a manufacturer of pneumatic, pneumatic-hydraulic and hydraulic break aggregates, clutch servos for trucks, trailers, tractors and buses of different producers.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company management:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Director: EMERIK WEIGL</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Additional data about company:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Size of company: Medium-sized</td>
</tr>
<tr>
<td>Number of employees: 172</td>
</tr>
<tr>
<td>Source of capital: Domestic</td>
</tr>
<tr>
<td>Exports share in income: 72%</td>
</tr>
<tr>
<td>Tradition since: 1976</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Financial data:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income: 5.143.641,00€</td>
</tr>
<tr>
<td>Total equity: 1.773.743,00€</td>
</tr>
<tr>
<td>Total assets: 8.614.408,00€</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Extract of target regions and countries where a company exports:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania, Bosnia and Herzegovina, Croatia, Montenegro, Serbia, The former Yugoslav Republic of Macedonia</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Main activity in accordance with the NACE classification:</th>
</tr>
</thead>
<tbody>
<tr>
<td>29.320 Mfr. of oth. parts for motor vehicles</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Activities in accordance with the CPA classification:</th>
</tr>
</thead>
<tbody>
<tr>
<td>28.11.42  Parts for other engines n.e.c.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Exported products in accordance with the HS classification:</th>
</tr>
</thead>
<tbody>
<tr>
<td>848110 Pressure-reducing valves</td>
</tr>
<tr>
<td>732020 Helical springs, of iron, steel</td>
</tr>
<tr>
<td>732690 Other articles, of iron or steel, not elsewhere specified</td>
</tr>
<tr>
<td>848130 Check valves</td>
</tr>
<tr>
<td>848120 Valves for oleohydraulic or pneumatic transmissions</td>
</tr>
<tr>
<td>401693 Gaskets</td>
</tr>
</tbody>
</table>
4. AGIS-KLIMA d.o.o.

Company: AGIS-KLIMA d.o.o.
Adress: RAJŠPOVA ULICA 016, 2250 PTUJ
Tel: 00386 2 7714641
Fax: 00386 2 7724721
E-mail: agisklima@volja.net

Description of company:
Production of heating-ventilation systems and refrigeration oils.

Company management:
Director: MARJAN ŠEBELA • Marjan Šebela, agisklima@volja.net

Additional data about company:
Size of company: Micro
Number of employees: 4
Source of capital: Domestic
Exports share in income: 55%
Tradition since: 1992

Financial data:
Income: 113.076,00€
Total equity: 203.588,00€
Total assests: 223.470,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia
European union: Germany

Main activity in accordance with the NACE classification:
29.320 Mfr. of oth. parts for motor vehicles

Activities in accordance with the CPA classification:
28.25.12 Air conditioning machines
29.32.30 Parts and accessories n.e.c., for motor vehicles

5. AGROMEHAJNIKA, D.D.

Company: AGROMEHAJNIKA, D.D.
Adress: HRASTJE 052A, 4000 KRANJ
Tel: 00386 4 2371300
Fax: 00386 4 2371303, 00386 4 2371304
E-mail: sales@agromehanika.si
URL: http://www.agromehanika.si

Description of company:
Production and sale of agricultural machines and spare parts.

Company trade marks:
AGROMEHAJNIKA: X

Company management:
Managing director: JAN ŠINKOVEC, tel.: 04/2371300, fax: 04/2371303, e-mail: an.sinkovec@agromehanika.si, info@agromehanika.si
Commercialist for export: SLADJAN COSIC, tel.: 04/2371 363, fax: 04/2371 303, e-mail: sladjan.cosic@agromehanika.si

**Additional data about company:**
Size of company: Large  
Number of employees: 127  
Source of capital: Domestic  
Exports share in income: 40%  
Tradition since: 1978

**Financial data:**
Income: 14.349.017,00€  
Total equity: 5.799.315,00€  
Total assets: 14.430.894,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Czech Republic, Slovakia  
North Eastern Europe: Republic of Moldova, Russian Federation, Ukraine  
Eastern Europe: Bosnia and Herzegovina, Croatia, Kosovo, Bulgaria, Croatia, Hungary, Poland, Romania

**Intercompany connections:**
Subsidiary: AGROMEHANIKA TRGOVINA D.O.O., KRSTE FRANKOPANA 64, 43000 Croatia

**Representation of third party's trade mark and companies:**
ANTONIO CARRARO: TRACTORS  
DEUTZ FAHR: TRACTORS STANDARD 50-250 HP

**Main activity in accordance with the NACE classification:**
28.300 Mfr. of agr., forestry machinery

**Activities in accordance with the CPA classification:**
28.30.21 Tractors, with an engine power â‰¤ 37 kW  
28.30.34 Manure spreaders and fertiliser distributors  
28.30.60 Machinery for projecting, dispersing or spraying liquids or powders for agriculture or horticulture

**Exported products in accordance with the HS classification:**
842481 Agricultural or horticultural appliances  
841350 Other reciprocating positive displacement pumps  
841319 Other pumps, with measuring devices  
848130 Check valves  
841360 Other rotary positive displacement pumps  
842890 Other machinery

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**6. AHA EMMI D.O.O.**

**Company:** AHA EMMI D.O.O.  
**Adress:** KOLODVORSKA ULICA 037A, 2310 SLOVENSKA BISTRICA  
**Tel:** 00386 2 8050500  
**Fax:** 00386 2 8050230  
**E-mail:** silva.babsek@aha-emmi.si  
**URL:** http://www.aha-emmi.si

**Description of company:**
Manufacture of different aluminium semi-finished and finished products; anodizing
Company management:
Director: ROMAN STEGNE, tel.: 02/8050500
Marketing Manager: SILVA BABŠEK, tel.: 02/0850231, e-mail: silva.babsek@aha-emmi.si
Financial sector: JOŽICA ŠPANINGER, tel.: 02/8050500
Tehnical Financial sector: JANEZ DOLINŠEK, tel.: 02/8050500

Additional data about company:
Size of company: Large
Number of employees: 328
Source of capital: Domestic
Exports share in income: 84%
Tradition since: 1946

Financial data:
Income: 33.392.240,00€
Total equity: 5.800.700,00€
Total assests: 22.721.107,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic, Slovakia
North Eastern Europe: Russian Federation
Eastern Europe: Hungary, Bosnia and Herzegovina, Croatia, Poland, Romania

Main activity in accordance with the NACE classification:
25.990 Mfr. of oth. metal products n.e.c.

Activities in accordance with the CPA classification:
25.62.20 Other machining services
25.99.29 Other articles of base metal n.e.c.

Exported products in accordance with the HS classification:
760421 Bars, hollow profiles, of aluminium alloys
761010 Doors, windows, their frames, thresholds for doors, of aluminium
851690 Parts, for electro-termic apparatures
761699 Other articles of aluminium, n.e.s.
940340 Wooden furniture of a kind use

7. AKERS VALJI RAVNE D.O.O.

Company: AKERS VALJI RAVNE D.O.O.
Adress: KOROŠKA CESTA 014, 2390 RAVNE NA KOROŠKEM
Tel: 00386 2 8707835
Fax: 00386 2 8707851
E-mail: INFO@AKERS-VALJI.SI

Description of company:
We produce forged steel cylinders for cold roll of metal tin and foil.

Company trade marks:
Akers: Forged steel cylinders.

Company management:
Director: MIRAN REBERNIK, tel.: 02/028707835, fax: 02/8707851 •
Boris Santner, b.santner@akers-valji.si
### Additional data about company:
- Size of company: Medium-sized
- Number of employees: 87
- Source of capital: Foreign
- Exports share in income: 98%
- Tradition since: 1980

### Financial data:
- Income: 13,102,457.00€
- Total equity: 5,198,845.00€
- Total assets: 7,785,617,00€

### Extract of target regions and countries where a company exports:
- Eastern Europe: Hungary, Poland, Romania
- European union: Austria, Belgium, Finland, France, Germany, Italy, Luxembourg, Spain, Sweden, United Kingdom
- Middle east: Turkey

### Main activity in accordance with the NACE classification:
- 28.910 Manufacture of machinery for metallurgy

### Activities in accordance with the CPA classification:
- 25.73.40 Interchangeable tools for hand tools, whether or not power-operated, or for machine tools
- 25.73.60 Other tools

### Exported products in accordance with the HS classification:
- 845530 Rolls for rolling mills
- 722850 Other bars, rods, cold-formed or cold-finished, of alloy steel

---

**8. AKRAPOVIČ D.D.**

**Company:** AKRAPOVIČ D.D.
**Address:** MALO HUDO 008A, 1295 IVANČNA GORICA
**Tel:** 00386 1 7878404
**Fax:** 00386 1 7878405
**E-mail:** brigitap@akrapovic.si
**URL:** http://www.akrapovic-exhaust.com

**Description of company:**
Developing and manufacturing exhaust systems for motorcycles.

**Company trade marks:**
AKRAPOVIČ: Exhaust systems.

**Company management:**
SALES DIRECTOR: MARKO ADAMIČ, tel.: 01/7878404, fax: 01/7878405, e-mail: MARKOA@AKRAPOVIC-AI.SI

**Additional data about company:**
- Size of company: Large
- Number of employees: 394
- Source of capital: Domestic
- Exports share in income: 96%
- Tradition since: 1991
Financial data:
Income: 31.252.797,00€
Total equity: 24.745.529,00€
Total assets: 44.775.374,00€

Extract of target regions and countries where a company exports:
- Africa: Southern Africa
- Australia and New Zealand: Australia
- Central Europe: Czech Republic
- North Eastern Europe: Kazakhstan, Russian Federation
- Eastern Europe: Croatia, Hungary, Poland, Romania, Bulgaria

Main activity in accordance with the NACE classification:
- 29.320 Mfr. of oth. parts for motor vehicles

Activities in accordance with the CPA classification:
- 29.32.20 Safety seat belts, airbags and parts and accessories of bodies
- 29.32.30 Parts and accessories n.e.c., for motor vehicles

Exported products in accordance with the HS classification:
- 871419 Other parts, accessories, for motor-cycles
- 681510 Non-electrical articles of graphite or other carbon
- 810890 Titanium and articles thereof
- 730449 Other tubes, of circular cross-section, of iron, non-alloy steel, seamless
- 761699 Other articles

9. ALBIN PROMOTION D.O.O.

Company: ALBIN PROMOTION D.O.O.
Address: BREG 008, 2322 MAJSPERK
Tel: 00386 2 7619700, 00386 2 7990820
Fax: 00386 2 7619729, 00386 2 7990849
E-mail: prodaja.ap@ap-pro.si
URL: http://www.albin-promotion.si

Description of company:
Wholesale trade services, to project performance, to service audio products, supply and fitting audio products, wool making, gobelin tapestry, automotive compressors 12V, automotive valves and galvanization. Air-conditioning compressors and valves.

Company management:
director: Milan Vinkler, tel.: 02/7619700, e-mail: milan.vinkler@ap-pro.si

Additional data about company:
- Size of company: Medium-sized
- Number of employees: 110
- Source of capital: Domestic
- Exports share in income: 52%
- Tradition since: 1990

Financial data:
Income: 3.231.558,00€
Total equity: 6.595.037,00€
Total assets: 10.445.072,00€

Extract of target regions and countries where a company exports:
Central Europe: Slovakia
Eastern Asia: China
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia
European union: Austria, Germany, Netherlands
Northern America: United States
Northern Africa, Southern Africa

**Representative bodies**
ALBIN PROMOTION ASIM VOKSHI 91, TIRANE, Albania (Albin Brencl, tel.: 02/7910700, fax: 02/7910799, e-mail: prodaja.ap@ap-pro.si)
BAHAM, Bosanska Krupa, Bosnia and Herzegovina

**Representation of third party's trade mark and companies:**
MONACOR: Audio equipment
C-AUDIO: Amplifiers
BEYERDYNAMIC: Microphones, earphones.
MONACOR: Audio equipment, spare parts, 100 V systems
AGROPAC: CHILDREN'S PLAYGROUND, SKATE BOARD, SLIDE
GHIELMETTI: Professional audio equipment
HK AUDIO: Audio

**Main activity in accordance with the NACE classification:**
25.990 Mfr. of oth. metal products n.e.c.

**Activities in accordance with the CPA classification:**
46.19.10 Wholesale trade services on a fee or contract basis of a variety of goods
26.40.31 Turntables, record-players, cassette-players and other sound-reproducing apparatus
33.12.16 Repair and maintenance services of office machinery and equalisers

**Exported products in accordance with the HS classification:**
830890 Other clasps, frames, of base metal, including parts
841480 Other hoods, compressors, fans, pumps
848180 Other appliances, for pipes, boiler shells
841490 Parts, for hoods, compressors, fans, pumps
854449 Other electric conductors, for volt

10. **ALCHROM THIES D.O.O.**

**Company:** ALCHROM THIES D.O.O.
**Adress:** JUGOVA ULICA 017, 2342 RUŠE
**Tel:** 00386 2 6690600
**Fax:** 00386 2 6688443
**E-mail:** alchrom@siol.net
**URL:** http://www.alchrom.si

**Description of company:**
Production of process equipment from rustless material for textile, food, chemical and paper industry.

**Company management:**
Director: ZORAN KOS, tel.: 02/6690600, fax: 02/6688443, e-mail: alchrom@siol.net
Leon Vodovnik, leon.vodovnik@alchrom.si

**Additional data about company:**
Size of company: Small
Number of employees: 100
Source of capital: Foreign
Exports share in income: 93%
Tradition since: 1958

Financial data:
Income: 3.620.490,00€
Total equity: 2.336.892,00€
Total assets: 3.193.067,00€

Extract of target regions and countries where a company exports:
European union: Austria, Denmark, Finland, France, Germany, Belgium, Luxembourg, Netherlands
Eastern Europe: Croatia

Intercompany connections:
Parent company: Thies gmbh, 48653 Germany

Main activity in accordance with the NACE classification:
28.940 Mfr. of machinery for textile

Activities in accordance with the CPA classification:
28.13.14 Other centrifugal pumps for liquids; other pumps
28.93.34 Parts of machines for cleaning, sorting or grading seed, grain or dried leguminous vegetables
28.93.32 Parts of machinery for food processing
28.94.15 Auxiliary machinery

Exported products in accordance with the HS classification:
847982 Machines, for mixing, kneading, crushing, grinding, screening
845190 Parts, for ironing machines, presses, dry-cleaning machines
847790 Parts, for machinery for working rubber and plastic
841231 Pneumatic power engines, motors, linear acting

11. ALMONT D.O.O.

Company: ALMONT D.O.O.
Adress: KOLODVORSKA ULICA 039, 2310 SLOVENSKA BISTRICA
Tel: 00386 2 8055700, 00386 2 8055701
Fax: 00386 2 8055748, 00386 2 8055777
E-mail: info@almont.eu
URL: http://www.almont.eu

Description of company:
ALMONT is a company with a long-year tradition with aluminium constructions in building activity and also with production of aluminium halfproducts into different products.

Company trade marks:
Almont: systems of building constructions

Company management:
Director: BORIS ŠLAMBERGER, tel.: 02/028055700, fax: 02/028055777, e-mail: info@almont.si
Procurist: ALOJZ GORČENKO, tel.: 02/8055700, e-mail: alojz.gorcenko@almont.si
Ika Poklič, ika.poklic@almont.si

Additional data about company:
Size of company: Large
Number of employees: 116
Source of capital: Domestic
Exports share in income: 6%
Tradition since: 1965
Financial data:
Income: 17.058.888,00€
Total equity: 5.456.455,00€
Total assets: 20.448.267,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Croatia, Montenegro, Hungary, Poland, Lithuania
European union: Austria, Denmark, Germany, United Kingdom

Representative bodies
ALMONT kft Vermezo u.4., 1012 Budimpešta, Hungary (Poklič Ika, tel.: 00361-201-7201, fax: 00361-201-7190, e-mail: almont@info.si)

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
25.12.10 Doors, windows and their frames and thresholds for doors, of metal

Exported products in accordance with the HS classification:
761090 Other structures, parts thereof, of aluminium
870829 Other parts, accessories of bodies, for motor vehicles
760611 Plates, sheets, strip, of aluminium, not alloyed, rectangular
847989 Other machines, having individual func.

12. ALPOS ALU, D.O.O.

Company: ALPOS ALU, D.O.O.
Address: CESTA LEONA DOBROTINŠKA 002, 3230 ŠENTJUR
Tel: 00386 3 7462750
Fax: 00386 3 7462770
E-mail: alu@alpos.si
URL: http://alu.alpos.si

Description of company:
Leading programs include production and sales of steel tubes and profiles. Manufacture of aluminum products is very important as well. The factory produces household and professional ladders, aluminum containers / boxes and garden laundry dryers.

Company management:
Director: Damjana Kozlevčar, tel.: 03/7462750, fax: 03/7462770, e-mail: damjana.kozlevcar@alpos.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 117
Source of capital: Domestic
Exports share in income: 78%
Tradition since: 2003

Financial data:
Income: 10.630.648,00€
Total equity: 474.037,00€
Total assets: 5.425.307,00€
Extract of target regions and countries where a company exports:
Central Europe: Czech Republic, Slovakia
North Eastern Europe: Kazakhstan, Ukraine
Eastern Europe: Bosnia and Herzegovina, Croatia, Kosovo, Montenegro, Serbia, Bulgaria, Croatia, Hungary, Poland, Romania

Intercompany connections:
Parent company: ALPOS d.d., Cesta Leona Dobrotinška 2, 3230 ŠENTJUR, Slovenia

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
31.00.11 Seats, primarily with metal frames

Exported products in accordance with the HS classification:
761699 Other articles of aluminium, n.e.s.
732690 Other articles, of iron or steel, not elsewhere specified

13. ALPOS POSEBNE STORITVE, D.O.O.

Company: ALPOS POSEBNE STORITVE, D.O.O.
Adress: CESTA LEONA DOBROTINŠKA 002, 3230 ŠENTJUR
Tel: 00386 3 7462702
Fax: 00386 3 7462720
E-mail: polona.mlakar@alpos.si
URL: http://posebne-storitve.alpos.si/

Description of company:
Meeting our parent company's and affiliate companies' requirements with high-quality metal and fabric products and services and above all assuring social security for workers with disabilities are the basic orientations of the Alpos Posebne storitve d.o.o

Company management:
Director: Matjaž Knez, tel.: 03/7462702, fax: 03/7462720, e-mail: matjaz.knez@alpos.si
Sales manager: Polona Mlakar, tel.: 03/7462716, fax: 03/7462720, e-mail: polona.mlakar@alpos.si
Commercialist for international trade: Helena Vehovar

Additional data about company:
Size of company: Medium-sized
Number of employees: 105
Source of capital: Domestic
Exports share in income: 39%
Tradition since: 1993

Financial data:
Income: 3.656.253,00€
Total equity: 269.320,00€
Total assets: 6.637.930,00€

Extract of target regions and countries where a company exports:
Caribbean: Barbados, Saint Lucia
Eastern Europe: Hungary
European union: Austria, Denmark, France, Germany, Italy, Norway
Main activity in accordance with the NACE classification:
25.93.0 Mfr. of wire products, chain, springs

Activities in accordance with the CPA classification:
25.93.12 Barbed wire, of iron or steel; stranded wire, cables, plaited bands and the like, of copper or aluminium, not electrically insulated

Exported products in accordance with the HS classification:
730630 Other tubes, profiles, welded, of circular cross-section, of iron, non-alloy steel
392690 Other articles of plastics
940179 Other seats, with metal frames
940190 Parts for seats
830242 Other mountings, fittings, suitable for furniture

14. ALPOS PROIZVODNJA ORODIJ, d.o.o.

Company: ALPOS PROIZVODNJA ORODIJ, d.o.o.
Adress: CESTA KOZJANSKEGA ODREDA 025, 3230 ŠENTJUR
Tel: 00386 3 7463100
Fax: 00386 3 7463201
E-mail: vinko.gobec@alpos.si
URL:

Description of company:
Today we produce, market and supply our tools to most demanding customers.

Company management:
Director: MIRJAN BEVC

Additional data about company:
Size of company: Small
Number of employees: 27
Source of capital: Domestic
Exports share in income: 20%
Tradition since: 1993

Financial data:
Income: 2.746.240,00€
Total equity: 374.496,00€
Total assets: 2.152.123,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia, Poland
European union: Austria, Germany, Italy, Poland

Main activity in accordance with the NACE classification:
25.73.2 Manufacture of other tools

Activities in accordance with the CPA classification:
28.99.11 Book-binding machinery, including book-sewing machines
28.99.12 Machinery, apparatus and equipment, for type-setting, for preparing or making printing blocks, plates
28.99.13 Offset printing machinery, excluding those of the office type

Exported products in accordance with the HS classification:
722850 Other bars, rods, cold-formed or cold-finished, of alloy steel
820790 Other interchangeable tools
15. ALU ALPREM, D.O.O.

**Description of company:**
Production of aluminium building furniture, aluminium facade in combination with ceramics, glass and sheet metal.

**Company management:**
Director: ŠTEFAN FLERIN, tel.: 01/8311511, fax: 01/8313501, e-mail:

**Additional data about company:**
Size of company: Small
Number of employees: 33
Source of capital: Domestic
Exports share in income: 7%
Tradition since: 1956

**Financial data:**
Income: 3.346.021,00€
Total equity: 1.079.104,00€
Total assets: 2.249.347,00€

**Main activity in accordance with the NACE classification:**
25.110 Mfr. of metal structures and parts

**Activities in accordance with the CPA classification:**
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30 Sandwich panels of coated steel sheet

16. ALUKOMEN d.d.

**Description of company:**
Production of metal constructions; metal counterframes for sliding doors built into the wall; shelf systems; Aluminium parts for glass doors.
Company trade marks:
ORHIDEJA: COUNTER FRAMES

Company management:
director: ALEN TIBLJAŠ, tel.: 05/7395873, fax: 05/7395736, e-mail: info@alukomen.com
PRIMOŽ ŠKERL, primos.skerl@alukomen.com

Additional data about company:
Number of employees: 54
Source of capital: Domestic
Exports share in income: 73%
Tradition since: 1955

Financial data:
Income: 5.059.002,00€
Total equity: 1.032.085,00€
Total assets: 4.588.839,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia
European union: Austria, Italy

Intercompany connections:
Parent company: alukomen montal, komen 129 a, 6223 KOMEN, Slovenia

Representative bodies
ALUKOMEN BG D.O.O. BULEVAR ARSENIJA ČRNOJEVIČA 69, 11000 BEOGRAD, Serbia (SVETLANA MARIJANOVIĆ, tel.: 00381638002070, fax: 00381638002070, e-mail: alukomen@eunet.ju)

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
24.33.30 Sandwich panels of coated steel sheet
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
25.12.10 Doors, windows and their frames and thresholds for doors, of metal

Exported products in accordance with the HS classification:
730890 Other structures, parts of structure, of iron, steel
680610 Slag wool, rock wool, similar mineral wools, bulk, sheets, rolls
830241 Mountings, fittings, suitable for buildings, of base metal
843139 Other parts, for similar machinery

17. ALUKOMEN MONTAL D.D.

Company: ALUKOMEN MONTAL D.D.
Address: KOMEN 129A, 6223 KOMEN
Tel: 00386 5 7395900, 00386 5 7395910
Fax: 00386 5 7395955
E-mail: prodaja.alu@alukomen.com
URL: http://www.alukomen.com

Description of company:
The company produces and mounts windows, doors, facades and other constructions made of aluminium, PVC and other materials. We offer windows, doors, facades and other constructions made of aluminium and other materials. We offer windows, doors and other p
Company trade marks:
ALUKOMEN: aluminium windows and doors, pvc windows and doors, glass facades, ventilated facades

Company management:
Director: BRANKO TERČON dipl.ing., e-mail: branko.tercon@alukomen.com

Additional data about company:
Size of company: Large
Number of employees: 90
Source of capital: Domestic
Exports share in income: 12%
Tradition since: 1955

Financial data:
Income: 11.088.084,00€
Total equity: 3.857.211,00€
Total assets: 10.013.796,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia

Main activity in accordance with the NACE classification:
25.120 Manufacture of doors and windows of metal

Activities in accordance with the CPA classification:
25.12.10 Doors, windows and their frames and thresholds for doors, of metal
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30 Sandwich panels of coated steel sheet

Exported products in accordance with the HS classification:
761010 Doors, windows, their frames, thresholds for doors, of aluminium

18. ALUMAT d.o.o.

Company: ALUMAT d.o.o.
Adress: PARTIZANSKA ULICA 038, 2310 SLOVENSKA BISTRICA
Tel: 00386 2 8453243, 00386 2 8453273
Fax: 00386 2 8453248
E-mail: alumat@alumat.si
URL: http://www.alumat.si

Description of company:
Company produces welding materials, wire and rods from aluminium and aluminium alloys.

Company trade marks:
ALUMAT: Welding wire

Company management:
Director: STEGNE MIRKO • Mirko Stegne, miro.stegne@alumat.si

Additional data about company:
Size of company: Small
Number of employees: 41
Source of capital: Domestic
Exports share in income: 14%
Tradition since: 1994

Financial data:
Income: 3.868.987,00€
Total equity: 936.093,00€
Total assets: 2.733.337,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic
Eastern Europe: Poland, Bosnia and Herzegovina, Croatia, Montenegro, Serbia, The former Yugoslav Republic of Macedonia
European union: Austria

Main activity in accordance with the NACE classification:
25.500 Forging, pressing, stamping of metal

Activities in accordance with the CPA classification:
24.42.23 Aluminium wire
25.99.29 Other articles of base metal n.e.c.
32.99.11 Safety headgear and other safety products
25.72.14 Hinges, mountings, fittings and similar articles, suitable for motor vehicles, doors, windows, furniture

Exported products in accordance with the HS classification:
760410 Bars, rods, profiles, of aluminium, not alloyed
760429 Other bars, profiles, of aluminium alloys
760511 Aluminium wire, not alloyed, max. cross-sectional dim. exce. 7mm
722300 Wire cold-formed of stainless steel
760529 Other wire of aluminium

19. ANTON BLAJ S.P.

Company: ANTON BLAJ S.P.
Address: GRIŽE 009, 3302 GRIŽE
Tel: 00386 3 7133600
Fax: 00386 3 7133610
E-mail: info@blaj-fasteners.com
URL: http://www.blaj-fasteners.com/

Description of company:
40-year tradition of manufacturing screws and turning parts.

Company management:
Director: Anton Blaj, tel.: 03/7133600, fax: 03/7133610, e-mail: info@blaj-fasteners.com

Additional data about company:
Size of company: Small
Number of employees: 53
Source of capital: Domestic
Exports share in income: 93%
Tradition since: 1999

Financial data:
Income: 4.001.321,00€
Total equity: 972.941,00€
Total assets: 3.213.190,00€

**Main activity in accordance with the NACE classification:**
25.940 Mfr. of fasteners, screw machine pr.

**Activities in accordance with the CPA classification:**
25.94.11  Threaded fasteners, of iron or steel, n.e.c.

## 20. ARCONT D.D. GORNJA RADGONA

*member of Metal Processing Association*

**Company:** ARCONT D.D. GORNJA RADGONA  
**Address:** LJUTOMERSKA CESTA 029, 9250 GORNJA RADGONA  
**Tel:** 00386 2 5644229  
**Fax:** 00386 2 5644292  
**E-mail:** info@arcont.si  
**URL:** http://www.arcont.si

**Description of company:**
Joint – stock company ARCONT is by its yearly output and market position one of the leading European manufacturer of prefabricated accommodation units, which can be assembled in bigger objects. They are designed for work and residence of people as well.

**Company trade marks:**
TRANSPACK: Accommodation units with a screwed frame and replacable walls. This enables that the unit can be folded into parcels and the volume of a parcel comes to only 1/4 or 1/5 of a standard unit. That's very important by the transport.

**Company management:**
General Manager: BRANKO KURBUS, tel.: 02/5644201, fax: 02/5644294, e-mail: branko.kurbus@arcont.si  
Purchase manager: VESNA SVENŠEK, tel.: 02/5644243, fax: 02/5644294, e-mail: vesna.svensek@arcont.si  
Sales Manager: Miha Tropenauer, tel.: 02/5644233

**Additional data about company:**
Size of company: Large  
Number of employees: 530  
Source of capital: Domestic  
Exports share in income: 97%  
Tradition since: 1950

**Financial data:**
Income: 35.993.794,00€  
Total equity: 14.379.561,00€  
Total assets: 25.002.732,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Slovakia, Czech Republic  
Eastern Europe: Bosnia and Herzegovina, Croatia, Hungary, Poland, Montenegro, Serbia, Bulgaria

**Intercompany connections:**
Parent company: CONTAINEX Container Handelsgesellschaft m. b. H., IZ NÖ.-SÜD, STRASSE 14, A-2355, Austria  
Subsidiary: ARCONT IP D.O.O.
Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.11.10 Prefabricated buildings of metal

Exported products in accordance with the HS classification:
730830 Doors, windows, their frames, thresholds for doors, of iron, steel
392520 Doors, windows, their frames, thresholds for doors, of plastics
442190 Other wooden articles of furniture, not included in chapter
701939 Other glass fibres and articles

21. ARCONT IP D.O.O.

Company: ARCONT IP D.O.O.
Adress: LJUTOMERSKA CESTA 030, 9250 GORNJA RADGONA
Tel: 00386 2 5644301
Fax: 00386 2 5644329
E-mail: info@arcont.si
URL: http://www.arcont-ip.si

Description of company:
We are producing windows, door, winter gardens and parking door.punctually such, as you desire them and need.

Company trade marks:
Arcont: Windows, doors and winter gardens of PVC and aluminium profiles

Company management:
Director: Boris Sovič, tel.: 02/5644300, fax: 02/5644329, e-mail: boris.sovic@arcont.si
chief of process: Marta Lorenčič, tel.: 02/5644300, fax: 02/5644329, e-mail: marta.lorencic@arcont.si
chief of process: Konrad Niderl, tel.: 02/5644303

Additional data about company:
Size of company: Medium-sized
Number of employees: 133
Source of capital: Domestic
Exports share in income: 1%
Tradition since: 2000

Financial data:
Income: 10.654.858,00€
Total equity: 4.201.083,00€
Total assests: 9.159.207,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia, Bosnia and Herzegovina, Kosovo
European union: Austria

Representation of third party's trade mark and companies:
NOVOFERM: Garage, entrance doors.

Main activity in accordance with the NACE classification:
25.120 Manufacture of doors and windows of metal
Activities in accordance with the CPA classification:
25.12.10 Doors, windows and their frames and thresholds for doors, of metal
22.23.14 Doors, windows and frames and thresholds for doors; shutters, blinds and similar articles and parts thereof, of plastics

Exported products in accordance with the HS classification:
392520 Doors, windows, their frames, thresholds for doors, of plastics
392530 Shutters, blinds, similar arti. and parts thereof, of plastics
730830 Doors, windows, their frames, thresholds for doors of iron, steel
392590 Other builders' ware of plastic

22. AREX D.O.O. ŠENTJERNEJ
member of Metal Processing Association

Company: AREX D.O.O. ŠENTJERNEJ
Address: TRUBARJEVA CESTA 007, 8310 ŠENTJERNEJ
Tel: 00386 7 3933450, 00386 7 3933461
Fax: 00386 7 3933451
E-mail: info@arex.si
URL: http://www.arex.si

Description of company:
Tool production for plastic injection and metal cutting out; production of plastic and metal parts for automotive and ski industry; defence products (soldier equipment, plastic blank ammunition, plastic and metal links).

Company trade marks:
SPECIALIST: Textile products for the civilian market

Company management:
GENERAL MANAGER: IVAN KRALJ, tel.: 07/3933455, fax: 07/3933451
Commercial manager: VESNA VESEL, tel.: 07/3933450, fax: 07/3933451, e-mail: info@arex.si, VESNA.VESEL@AREX.SI.

Additional data about company:
Size of company: Medium-sized
Number of employees: 87
Source of capital: Domestic
Exports share in income: 65%
Tradition since: 1990

Financial data:
Income: 8.777.100,00€
Total equity: 6.003.183,00€
Total assets: 16.571.951,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bulgaria, Croatia
European union: Austria, Belgium, Germany, Italy, Netherlands, Sweden, United Kingdom

Representation of third party's trade mark and companies:
CQC LIMITED BARNSTAPLE: LOAD CARRYING EQUIPMENT
FN HERSTAL: WEAPONS (DIFFERENT CALIBRES)
BLÜCHER: NBC suits
SCOTT HEALTH&SAFETY: hnjmk
Main activity in accordance with the NACE classification:
25.732 Manufacture of other tools

Activities in accordance with the CPA classification:
22.29.26 Fittings for furniture, coachwork or the like, of plastics; statuettes and other ornamental articles, of plastics
22.29.29 Other articles of plastics
25.62.10 Turning services of metal parts
25.99.29 Other articles of base metal n

Exported products in accordance with the HS classification:
732690 Other articles, of iron or steel, not elsewhere specified
940120 Seats of a kind used for motor vehicles
950612 Ski-fastenings (ski-bindings)
731816 Nuts, of iron, steel
630790 Other made up articles
392350 Stoppers, lids, caps and other

23. ARMATURA D.O.O. CELJE

Description of company:
Production of welded wire mashers for concrete.

Company management:
Manager: ZDRAVKO VREČKO, tel.: 03/425 60 50, fax: 03/541 93 31, e-mail: armatura.celje@siol.net

Additional data about company:
Size of company: Small
Number of employees: 20
Source of capital: Domestic
Exports share in income: 4%
Tradition since: 1995

Financial data:
Income: 3.689.538,00€
Total equity: 751.367,00€
Total assets: 2.451.307,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia, Bosnia and Herzegovina
European union: Austria, Italy

Main activity in accordance with the NACE classification:
25.930 Mfr. of wire products, chain, springs

Activities in accordance with the CPA classification:
33.11.19 Repair and maintenance services of other fabricated metal products
25.93.13 Cloth, grills, netting and fencing, of iron, steel or copper wire; expanded metal, of iron, steel or copper

**Exported products in accordance with the HS classification:**
731420 Grill, netting, fencing, of iron or steel
721550 Other bars, rods, of iron, non-alloy steel, cold-finished, other

### 24. ARMATURE D.O.O.

<table>
<thead>
<tr>
<th>Company: ARMATURE D.O.O.</th>
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</thead>
<tbody>
<tr>
<td>Adress: KOROŠKA CESTA 055, 2366 MUTA</td>
</tr>
<tr>
<td>Tel: 00386 2 8770500, 00386 2 8770504</td>
</tr>
<tr>
<td>Fax: 00386 2 8770550, 00386 2 8770551</td>
</tr>
<tr>
<td>E-mail: <a href="mailto:info@armature-muta.com">info@armature-muta.com</a></td>
</tr>
<tr>
<td>URL: <a href="http://www.armature-muta.com">http://www.armature-muta.com</a></td>
</tr>
</tbody>
</table>

**Description of company:**
Production of stainless and rusting closing armature for processing industry.

**Company management:**
Prokurist: Kristijan Senica, tel.: 02/8770504, fax: 02/8770550, e-mail: senica@armature-muta.com • Kristijan Senica, senica@armature-muta.com

**Additional data about company:**
Size of company: Medium-sized
Number of employees: 158
Source of capital: Foreign
Exports share in income: 92%
Tradition since: 1980

**Financial data:**
Income: 11.057.316,00€
Total equity: 1.277.161,00€
Total assets: 5.203.458,00€

**Extract of target regions and countries where a company exports:**
Eastern Europe: Croatia, Hungary, Poland, Serbia
Eastern Asia: China
European union: Austria, Germany

**Main activity in accordance with the NACE classification:**
28.140 Manufacture of other taps and valves

**Activities in accordance with the CPA classification:**
28.14.13 Process control valves, gate valves, globe valves and other valves
28.14.20 Parts of taps and valves and similar articles

**Exported products in accordance with the HS classification:**
731816 Nuts, of iron, steel
702000 Other articles of glass, not elsewhere included
731815 Other screws, bolts, whether or not with their nuts or washers
842199 Other parts, for filtering, purifying machinery
392690 Other articles of plastics
25. ARMEX ARMATURE D.O.O., IVANČNA GORICA

Company: ARMEX ARMATURE D.O.O., IVANČNA GORICA
Adress: LJUBLJANSKA CESTA 066, 1295 IVANČNA GORICA
Tel: 00386 1 7869260, 00386 1 7869270
Fax: 00386 1 7869265, 00386 1 7869266
E-mail: info@armex-armature.si
URL: http://www.armex-armature.si

Description of company:
Prod.of armature and accessories for plumbing, sales of other materials for plumbing and drainage, irrigation systems for agriculture, horticulture and sports facilities.

Company management:
Director: ZDRAVKO SKUBIC, tel.: 01/7869270, fax: 01/7869265, e-mail: info@armex-armature.si
SALES: JANEZ PUŠLAR, tel.: 01/7869260, fax: 01/7869265, e-mail: prodaja.armex@siol.net

Additional data about company:
Size of company: Micro
Number of employees: 7
Source of capital: Domestic
Exports share in income: 7%
Tradition since: 1992

Financial data:
Income: 1.656.000,00€
Total equity: 649.613,00€
Total assets: 1.273.352,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bulgaria, Hungary, Bosnia and Herzegovina, Croatia, Kosovo, Montenegro, Serbia, The former Yugoslav Republic of Macedonia

Intercompany connections:
Subsidiary: ARMEX ARMATURE D.O.O., IGMANSKI PUT BB, 71320 Bosnia and Herzegovina
Subsidiary: ARMEX D.O.O., SVETOZARA MARKOVIĆA, 21230 Serbia

Representative bodies
ARMEX D.O.O. SVETOZARA MARKOVIĆA 82, 21230 ŽABALJ , NOVI SAD, Serbia (LETIĆ DJORDJE, tel.: 021 832 605, fax: 021 832 605, e-mail: DJORDJEL@TEAMNET.WS

Main activity in accordance with the NACE classification:
28.140 Manufacture of other taps and valves

Activities in accordance with the CPA classification:
28.14.13 Process control valves, gate valves, globe valves and other valves

Exported products in accordance with the HS classification:
392690 Other articles of plastics
730711 Tube, pipe fittings, of non-malleable cast iron
848180 Other appliances, for pipes, boiler shells
392510 Reservoirs, tanks, similar containers, of capacity exceed. 300l
842490 Parts, for spray guns, steam
26. ARSED D.O.O.

Company: ARSED D.O.O.
Address: KANDIJSKA CESTA 060, 8000 NOVO MESTO
Tel: 00386 7 3918173
Fax: 00386 7 3918172
E-mail: arsed@tpv.si
URL: http://www.tpv.si

Description of company:
Manufacture of automotive parts, industrial painting, robot welding, automated assembly.

Company management:
Director: METKA GERŠIČ, tel.: 07/07 39 18 170, fax: 07/07 39 18 172, e-mail: m.gersic@tpv.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 135
Source of capital: Mixed
Exports share in income: 9%
Tradition since: 1996

Financial data:
Income: 42.931.322,00€
Total equity: 1.227.222,00€
Total assets: 17.677.891,00€

Extract of target regions and countries where a company exports:
European union: France, Sweden
Middle east: Turkey

Intercompany connections:
Parent company: TPV D.D., Kandijska cesta 60, 8000 NOVO MESTO, Slovenia
Parent company: FAURECIA SIEGES D'AUTOMOBILE, Z.I. DE BRIERES LES SCELLES, 91152 France

Main activity in accordance with the NACE classification:
29.320 Mfr. of oth. parts for motor vehicles

Activities in accordance with the CPA classification:
29.32.10 Seats for motor vehicles
29.32.30 Parts and accessories n.e.c., for motor vehicles

Exported products in accordance with the HS classification:
940190 Parts, for seats
392310 Boxes, cases, crates and similar articles for the conveyance
870899 Other parts, accessories, for motor vehicles, head.8701-8705
850131 Other ele.motors, gener., dc, of output not exceeding 750 w

27. AS DOMŽALE D.O.O.

Company: AS DOMŽALE D.O.O.
Address: LJUBLJANSKA CESTA 001, 1230 DOMŽALE
Tel: 00386 1 7225690
Fax: 00386 1 7215005
E-mail: info@as-domzale.si
URL: http://www.as-domzale.si
Description of company:
Production of new buses and repair of damaged vehicles.

Company management:
Director: KAREL NOVAK

Additional data about company:
Size of company: Small
Number of employees: 63
Source of capital: Domestic
Exports share in income: 73%
Tradition since: 1995

Financial data:
Income: 8.367.806,00€
Total equity: 1.141.450,00€
Total assets: 3.414.589,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia
European union: Austria, Germany, Sweden, Italy

Main activity in accordance with the NACE classification:
29.200 Mfr. of bodies for motor vehicles

Activities in accordance with the CPA classification:
25.61.22 Other surface treatment services of metal
29.20.10 Bodies for motor vehicles
33.11.12 Repair and maintenance services of tanks, reservoirs and containers of metal

Exported products in accordance with the HS classification:
870210 Motor vehicles for transport of ten, more persons, with compr.-ignition
700721 Glass laminated safety, in vehicles, aircraft
870899 Other parts, accessories, for motor vehicles, head.8701-8705
870829 Other parts

28. AVP D.O.O.

Description of company:
We are a leading manufacturer of automation electro arc procedures of welding in Southeastern Europe, with more than 20 years of tradition. Our basic activity is manufacture of standard and special purpose equipment for automation of welding.

Company trade marks:
AVP: WELDING EQUIPMENT

Company management:
Director: MILIVOJ LISAC, tel.: 01/5140410, fax: 01/5140412, e-mail: info@avp.si
Technical director: PAVEL ZATLER, tel.: 01/5140410, fax: 01/5140412, e-mail: info@avp.si
**Additional data about company:**
Size of company: Micro  
Number of employees: 9  
Source of capital: Domestic  
Exports share in income: 20%  
Tradition since: 1990  

**Financial data:**
Income: 514,529,00€  
Total equity: 271,534,00€  
Total assets: 706,585,00€  

**Extract of target regions and countries where a company exports:**
Central Europe: Czech Republic, Slovakia  
North Eastern Europe: Russian Federation  
Eastern Europe: Bosnia and Herzegovina, Croatia, Montenegro, Serbia, The former Yugoslav Republic of Macedonia  

**Representation of third party’s trade mark and companies:**
ESAB: Welding sources, spare parts  
fanuc: Robot  

**Main activity in accordance with the NACE classification:**
28.410 Manufacture of metal forming machinery  

**Activities in accordance with the CPA classification:**
27.90.31 Electrical machinery and apparatus for soldering, brazing or welding; electric machines and apparatus for hot spraying of metals or sintered metal carbides  
28.41.21 Lathes for removing metal  
28.41.40 Parts and accessories for metalworking  

**Exported products in accordance with the HS classification:**
851590 Parts, for brazing, soldering, welding machines and apparatuses  
851531 Machines for arc welding of metals, fully or partly automatic  

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### 29. AVTO NAD d.o.o.

**Company: AVTO NAD d.o.o.**  
**Adresse:** VALVASORJEVA ULICA 073, 2000 MARIBOR  
**Tel:** 00386 2 4292930, 00386 41 684633  
**Fax:** 00386 2 4202531  
**E-mail:** tatjana.avtonad@amis.net  
**URL:** http://www.avtonad.si  

**Description of company:**
Production and repairs of all kinds of vehicles and trailers. Production of lining and isolation for vans.  

**Company trade marks:**
AVTO NAD d.o.o.: constructions, lining for vans  

**Company management:**
Manager: KAREL MUHIČ, tel.: 02/4292932, fax: 02/4202531, e-mail: muhic.avtonad@amis.net  
Commercial manager: TATJANA BREZOVIK, tel.: 02/4292931, fax: 02/4202531, e-mail: tatjana.avtonad@amis.net  

**Additional data about company:**
Size of company: Small  
Number of employees: 34  
Source of capital: Domestic  
Exports share in income: 47%  
Tradition since: 1994

**Financial data:**  
Income: 1.828.488,00€  
Total equity: 1.143.192,00€  
Total assets: 2.120.612,00€

**Extract of target regions and countries where a company exports:**  
Eastern Europe: Bosnia and Herzegovina  
European union: Austria

**Main activity in accordance with the NACE classification:**  
29.320 Mfr. of oth. parts for motor vehicles

**Activities in accordance with the CPA classification:**  
22.21.42 Other plates, sheets, film, foil and strip, of plastics, non-cellular  
29.20.21 Containers specially designed for carriage by one or more modes of transport  
29.32.91 Subcontracted assembly services for complete sets for motor vehicles

**Exported products in accordance with the HS classification:**  
392190 Other plates, sheets, film, foil and strip of plastic  
870899 Other parts, accessories, for motor vehicles, head.8701-8705

### 30. BAUMULLER DRAVINJA, d.o.o.

**Company:** BAUMULLER DRAVINJA, d.o.o.  
**Address:** DELAVSKA CESTA 010, 3210 SLOVENSKE KONJICE  
**Tel:** 00386 3 7572300  
**Fax:** 00386 3 7572332, 00386 3 7572333  
**E-mail:** info@baumuller.si  
**URL:** [http://www.baumueller.com](http://www.baumueller.com)

**Description of company:**  
Production of electro cabinets, rudder desks in standard and special edition; - wiring of switchboards, desks and different low-tension distributors; - devices for compensation of sterile energy - representation of the firm BAUMUELLER NUERNBERG GmbH.

**Company management:**  
Technical manager: Jožef Klajnšek, tel.: 03/7572312, fax: 03/7572332, e-mail: j.klajnsek@baumueller.si, info@baumueller.si.

**Additional data about company:**  
Size of company: Small  
Number of employees: 81  
Source of capital: Foreign  
Exports share in income: 96%  
Tradition since: 1992

**Financial data:**  
Income: 4.300.205,00€  
Total equity: 285.807,00€  
Total assets: 2.121.213,00€
Extract of target regions and countries where a company exports:
Central Europe: Czech Republic
European union: Austria, Czech Republic, France, Germany, Switzerland, Spain

Intercompany connections:
Parent company: BAUMULLER NURNBERG GmbH

Representation of third party’s trade mark and companies:
BAUMUELLER: One-way electromotors

Main activity in accordance with the NACE classification:
25.990 Mfr. of oth. metal products n.e.c.

Activities in accordance with the CPA classification:
27.12.31  Boards and other bases, equipped with electrical switching or protecting apparatus, for a voltage 1000 V
27.12.40  Parts of electricity distribution or control apparatus
25.99.29  Other articles of base metal n.e.c.

Exported products in accordance with the HS classification:
761699 Other articles of aluminium, n.e.s.
732619 Other open-die forged, of iron, steel
853810 Boards, panels, other bases for goods of heading no.8537
853710 Boards, panels, consoles, for voltage not exceed.1000 V
850300 Parts, for rotary electric

31. BELIMED D.O.O.

Company: BELIMED D.O.O.
Address: KOSOVELOVA CESTA 002, 1290 GROSUPLJE
Tel: 00386 1 7866010
Fax: 00386 1 7866011
E-mail: info@belimed.si
URL: http://www.belimed.si

Description of company:
Design, production and sale of components of stainless steel, wash-disinfecting machines and sterilizers for hospitals, laboratories and pharmaceutical industry.

Company trade marks:
Belimed: Cleaning, disinfection and sterilization techniques.

Company management:
Director: ZUPANČIČ MATJAŽ, tel.: 01/7866 020, fax: 01/7866 011, e-mail: matjaz.zupancic@belimed.si
sales manager: Ciril Repše, tel.: 01/7866021, fax: 01/7866011, e-mail: ciril.repse@belimed.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 84
Source of capital: Foreign
Exports share in income: 77%
Tradition since: 1991

Financial data:
Income: 9.161.661,00€
Total equity: 2.633.403,00€
Total assets: 5.711.234,00€

**Extract of target regions and countries where a company exports:**
- Eastern Europe: Croatia
- Eastern Asia: China, Japan, Republic of Korea
- European union: Austria, Belgium, France, Germany, Netherlands, United Kingdom

**Intercompany connections:**
Parent company: BELIMED AG, Industriestrasse 66, Switzerland

**Representation of third party's trade mark and companies:**
- DR.WEIGERT: Cleaning and disinfection agents.
- LAUDA DR.WOBSER: Heating and cooling thermostats, coolers, ...

**Main activity in accordance with the NACE classification:**
28.290 Mfr. of oth. purpose machinery n.e.c.

**Activities in accordance with the CPA classification:**
- 32.50.13 Syringes, needles, catheters, cannulae and the like; ophthalmic and other instruments and appliances n.e.c.
- 28.29.21 Machinery for cleaning, filling, packing or wrapping bottles or other containers
- 28.29.50 Dish washing machines

**Exported products in accordance with the HS classification:**
- 732620 Articles, of iron or steel wire
- 721990 Other flat, hot-rolled prod., of stainless steel, of width 600mm more
- 940290 Other medical, surgical furniture
- 848140 Safety or relief valves
- 848180 Other appliances, for pipes, boiler shells

### 32. BIAL, d.o.o.

**Company:** BIAL, d.o.o.  
**Adress:** TRNOVLJE PRI CELJU, TRNOVELJSKA CESTA 002G, 3000 CELJE  
**Tel:** 00386 3 4284780  
**Fax:** 00386 3 4284790  
**E-mail:** info@bial.si  
**URL:** http://www.bial.si

**Description of company:**
GENERAL INFORMATIONBial, Ltd., Celje today ranks among the leading companies for tube radiators in central and eastern Europe. Our business operations are centred upon metallic activities which, in addition to the production and sale of tube radiators.

**Company trade marks:**
- BIAL: Bathroom Radiators, Design Radiators, Electrical radiators, Electrical heaters

**Company management:**
- Director: MILAN ŠLANDER, tel.: 03/4284780, fax: 03/4284790, e-mail: info@bial.si  
- Uroš Križnik, info@bial.si

**Additional data about company:**
- Size of company: Micro  
- Number of employees: 18  
- Source of capital: Domestic  
- Exports share in income: 36%
Tradition since: 1992

Financial data:
Income: 1.163.581,00€
Total equity: 229.181,00€
Total assets: 1.412.419,00€

Extract of target regions and countries where a company exports:
European union: Austria, France, Denmark, Finland, Germany, Netherlands, Norway, Sweden, Switzerland, United Kingdom
North Eastern Europe: Russian federation
Eastern Europe: Bosnia and Herzegovina, Croatia
North America: United States

Main activity in accordance with the NACE classification:
25.210 Mfr. of central heating radiators

Activities in accordance with the CPA classification:
25.21.11 Central heating radiators, not electrically heated, of iron or steel

Exported products in accordance with the HS classification:
851629 Other ele.space-heating, soil-heating apparatuses
732690 Other articles, of iron or steel, not elsewhere specified
732219 Radiators and parts thereof, of other material

33. BISTRAL D.O.O.

Company: BISTRAL D.O.O.
Address: Partizanska ulica 38, 2310 Slovenska Bistrica
Tel: 00386 2-845-39-10
E-mail: leopold.klancnik@impol.si

Description of company:
Forging, pressing, stamping and roll forming of metal powder metallurgy.

Company management:
Director: LEOPOLD KLANČNIK • Leopold Klančnik, leopold.klancnik@impol.si

Additional data about company:
Size of company: Micro
Number of employees: 3
Source of capital: Mixed
Exports share in income: 0%
Tradition since: 2000

Financial data:
Income: 273.713,00€
Total equity: 911.147,00€
Total assets: 971.706,00€

Main activity in accordance with the NACE classification:
25.500 Forging, pressing, stamping of metal
34. BOSIO D.O.O.  

Company: BOSIO D.O.O.  
Address: OBRTNIŠKA CESTA 003, 3220 ŠTORJ  
Tel: 00386 3 7802510  
Fax: 00386 3 7802535  
E-mail: info@bosio.si  
URL: http://www.bosio.si

Description of company:  
PRODUCTION OF INDUSTRIAL KILNS, FURNACES AND INDUSTRIAL WASHING LINES. SALE OF HIGH TEMPERATURE ISOLATION MATERIALS.

Company management:  
Director: HUGO BOSIO, tel.: 03/7802510, fax: 03/7802535, e-mail: info@bosio.si

Additional data about company:  
Size of company: Medium-sized  
Number of employees: 65  
Source of capital: Domestic  
Exports share in income: 43%  
Tradition since: 1990

Financial data:  
Income: 7.503.129,00€  
Total equity: 2.835.075,00€  
Total assets: 12.187.389,00€

Extract of target regions and countries where a company exports:  
Central Europe: Slovakia  
North Eastern Europe: Russian Federation  
Eastern Europe: Poland, Bosnia and Herzegovina, Croatia, Serbia, The former Yugoslav Republic of Macedonia  
Eastern Asia: Republic of Korea, India

Intercompany connections:  
Subsidiary: BOSIO ZAGREB, Keseri 8 Ježdovec, 10250 Croatia  
Subsidiary: BOSIO ZENICA D.O.O., Travnička cesta 1, 72000 Bosnia and Herzegovina

Representative bodies  
BOSIO ZAGREB D.O.O. KESERI 8, JEŽDOVEC, 10250 LUČKO, Croatia (JOSIP SRABOTNAK, tel.: 0038516560453, fax: 0038516560455, e-mail: j.srabotnak@bosio-zagreb.hr).

BOSIO ZENICA D.O.O. TRAVNIČKA CESTA

Representation of third party’s trade mark and companies:  
FRENZELIT: Temperature resistant technical textiles.  
UNIFRAX: High temperature isolation.  
DOTHERM: Temperature resistant materials for machine building.  
AS SCHOLER: Studs and refractory anchorages  
MICROTHERM: Microporous insolation materials  
DYS

Main activity in accordance with the NACE classification:  
28.210 Mfr. of ovens, furnaces
Activities in accordance with the CPA classification:
28.21.13 Industrial or laboratory electric furnaces and ovens; induction or dielectric heating equipment
28.21.12 Industrial or laboratory furnaces and ovens, non-electric, including incinerators, but excluding bakery ovens
28.21.11 Furnace bur

Exported products in accordance with the HS classification:
850300 Parts, for rotary electric machines
903289 Other automatic regulating, controlling instruments
842430 Steam, sand blasting machines, similar jet projecting machines
590699 Other rubberized textile fabrics
853710 Boards, panels, consoles

35. BRINOX D.O.O.

Company: BRINOX D.O.O.
Address: SORA 021, 1215 MEDVODE
Tel: 00386 1 3619730
Fax: 00386 1 3619720
E-mail: info@brinox.si
URL: http://www.brinox.si

Description of company:
Engineering, production and assembling of complete product lines for milk, beverage, food, pharmaceutical and chemical industries. Automation in process industry.

Company trade marks:
BRINOX: EQUIPMENT FOR FOOD INDUSTRY - PUMPS AND VALVES

Company management:
Director: BERCE IGOR, tel.: 01/3619726, fax: 01/3619720, e-mail: igor.berce@brinox.si
MITJA TORKAR, mitja.torkar@brinox.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 101
Source of capital: Domestic
Exports share in income: 35%
Tradition since: 1992

Financial data:
Income: 17.350.199,00€
Total equity: 6.669.065,00€
Total assets: 13.978.986,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Croatia, Kosovo, Serbia, The former Yugoslav Republic of Macedonia
European union: Austria, Denmark

Representation of third party’s trade mark and companies:
LEWA: Pneumatic membrane pumps
CHESTERTON: Seals in hydraulics and pneumatics, lubricants, cleansers, anticorrosion protection.
M&S ARMATUREN: Armature (knees, T-pieces...), valves from INOX
A+R ARMATUREN: Ball valves, pneumatic drive.
Main activity in accordance with the NACE classification:
28.990 Mfr. of oth. special machinery n.e.c.

Activities in accordance with the CPA classification:
28.99.39 Aircraft launching gear; deck-arrestors or similar gear; tyre balancing equipment; special-purpose machinery n.e.c.
28.99.20 Machines and apparatus of a kind used solely or principally for the manufacture of semiconductor boules or wafers

Exported products in accordance with the HS classification:
843860 Machinery for the preparation of fruits, nuts or vegetables
841391 Parts, of pumps, for liquid
851680 Electric heating resistors
731815 Other screws, bolts, whether or not with their nuts or washers
847780 Other machinery for working rubber

36. C.M.I. D.O.O.

Company: C.M.I. D.O.O.
Address: SPODNJE ŠKOFIJE 085A, 6281 ŠKOFIJE
Tel: 00386 31 341483
Fax: 00386 5 6541022
E-mail: copeco.doo@siol.net
URL: http://https://c-m-i.doo-on.net./

Description of company:
Manufacturing, composing and executing industrial equipment. Manufacturing, composing and executing metal constructions.

Company management:
Director: ORAZIO CAMPISI • Ljubomir Benet, copeco.doo@siol.net

Additional data about company:
Size of company: Micro
Number of employees: 3
Source of capital: Domestic
Exports share in income: 100%
Tradition since: 2008

Financial data:
Income: 236.947,00€
Total equity: 30.498,00€
Total assets: 80.939,00€

Extract of target regions and countries where a company exports:
European union: Italy

Main activity in accordance with the NACE classification:
33.200 Install. of industrial machinery, equip.

Activities in accordance with the CPA classification:
33.12.11 Repair and maintenance services of engines and turbines, except aircraft, vehicle and cycle engines
### 37. CENTER ISI, d.o.o.

**Company:** CENTER ISI, d.o.o.  
**Address:** ŽELEZARSKA CESTA 003, 3220 ŠTORE  
**Tel:** 00386 3 7805458  
**Fax:** 00386 3 7805409  
**E-mail:** gorazd.soster@center-isi.si  
**URL:** 

**Description of company:**  
Planning tools for engineering, to produce parts for installation in different machines and equipment.

**Company management:**  
Director: GORAZD ŠOSTER

**Additional data about company:**  
- Size of company: Small  
- Number of employees: 57  
- Source of capital: Domestic  
- Exports share in income: 5%  
- Tradition since: 1990

**Financial data:**  
- Income: 1.699.695,00€  
- Total equity: 171.691,00€  
- Total assets: 1.136.495,00€

**Extract of target regions and countries where a company exports:**  
- North Eastern Europe: Russian Federation  
- European union: Austria, Sweden

**Main activity in accordance with the NACE classification:**  
25.620 Machining

**Activities in accordance with the CPA classification:**  
25.62.20 Other machining services

### 38. CERJAK KG D.O.O.

**Company:** CERJAK KG D.O.O.  
**Address:** ŽADOVINEK 038, 8273 LESKOVEC PRI KRŠKEM  
**Tel:** 00386 7 4921681, 00386 7 4921682  
**Fax:** 00386 7 4921683  
**E-mail:** MATJAZ.CERJAK@CERJAK.SI  
**URL:** [http://www.kardanskegredi.com](http://www.kardanskegredi.com)

**Description of company:**  
Manufacture of engines and turbines.

**Company management:**  
Director: MATJAŽ CERJAK  
ANA KOSTREVC, prodaja@cerjak.si

**Additional data about company:**  
- Size of company: Micro
Number of employees: 18
Source of capital: Domestic
Exports share in income: 43%
Tradition since: 2004

Financial data:
Income: 1.476.119,00€
Total equity: 223.672,00€
Total assests: 1.322.033,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic
Eastern Europe: Bosnia and Herzegovina, Croatia, Kosovo, Montenegro, Serbia, The former Yugoslav Republic of Macedonia, Hungary

Main activity in accordance with the NACE classification:
28.11.0 Mfr. of engines, turbines

Activities in accordance with the CPA classification:
28.11.11  Outboard motors for marine propulsion

Exported products in accordance with the HS classification:
848390 Parts, for transmission shafts
731824 Cotters and cotter-pins, of iron, steel
848360 Clutches and shaft couplings (including universal joints)
730439 Other tubes, of circular cross-section, of iron, non-alloy steel, seamless

39. CIMOS D.D.

Company: CIMOS D.D.
Address: KOPER, CESTA MAREŽGANSKEGA UPORA 002, 6000 KOPER - CAPODISTRIA
Tel: 00386 5 6658292, 00386 5 6658432
Fax: 00386 5 6658249, 00386 5 6658418
E-mail: Info@Cimos.eu
URL: http://www.cimos.eu

Description of company:
Designing and manufacturing of parts for automotive industry.

Company management:
Chairman of the board: Franc Krašovec, tel.: 05/6658231, fax: 05/6658299
Executive Director, Research, Development, Procurement and Sales Activities: Dario Šik, tel.: 05/6658292, fax: 05/6658249, e-mail: Dario.Sik@Cimos.Si
Sales manager: Aljoša Kovač

Additional data about company:
Size of company: Large
Number of employees: 1013
Source of capital: Domestic
Exports share in income: 96%
Tradition since: 1972

Financial data:
Income: 319.760.817,00€
Total equity: 112.172.437,00€
Total assests: 459.732.815,00€
Extract of target regions and countries where a company exports:
Central America: Mexico
Eastern Europe: Croatia, Poland, Romania, Bosnia and Herzegovina, Croatia, Serbia
Central Europe: Czech Republic, Slovakia
Eastern Asia: China, Japan, Republic of Korea
North Eastern Europe: Russian Federation

Intercompany connections:
Subsidiary: CIMOS TITAN, D.O.O., KOVINARŠKA CESTA 028, 1241 KAMNIK
Subsidiary: CIMOS TAM AI, D.O.O., PERHAVČEVA ULICA 021, 2000 MARIBOR
Subsidiary: LIVARNA VUZENICA D.O.O.

Representative bodies
Cimos BRD GmbH Olching 9, 82140 Ilzweg, Germany (Alojz Šeme, tel.: +49 2238 942 856, fax: +49 8141 222 969, e-mail: cimos@alois-seme.de)
Cimos France s.a. 27 Rue des Peupliers, 92000 Nanterre, France

Main activity in accordance with the NACE classification:
29.320 Mfr. of oth. parts for motor vehicles

Activities in accordance with the CPA classification:
28.11.41 Parts for spark-ignition internal combustion engines, excluding parts for aircraft engines
28.11.42 Parts for other engines n.e.c.
29.32.30 Parts and accessories n.e.c., for motor vehicles
29.32.20 Safety seat belts, airbags

Exported products in accordance with the HS classification:
847480 Other machinery, for sorting, separating, washing
840991 Parts, suitable for use solely or principally with spark-ignition int. comb. piston engines
845490 Parts, for casting machines, ingot moduls, casting ladles
853710 Boards, pane

40. CIMOS TAM AI, D.O.O.

member of Metal Processing Association

Company: CIMOS TAM AI, D.O.O.
Address: PERHAVČEVA ULICA 021, 2000 MARIBOR
Tel: 00386 2 4501111
Fax: 00386 2 4614299
E-mail: goran.dimc@cimos.si
URL: http://www.cimos.si

Description of company:
THE GREY CAST-IRON AND ALUMINIUM FOUNDRY02. DROP FORGINGS03. MECHANICAL TREATMENT (DRILLING, MILLING, BROACHING, THREAD ROLLING, HEAT TREATMENT).

Company management:
Director of the company: GORAN DIMC, tel.: 02/4501111, fax: 02/4614299, e-mail: goran.dimc@cimos.si
Purchasing: Breda KAISERSBERGER, tel.: 02/4501168, fax: 02/4612354, e-mail: breda.kaisersberger@cimos.si
Sales director: Leon SUNTNER, tel.: 02/4501111

Additional data about company:
Size of company: Large
Number of employees: 666
Source of capital: Domestic
Exports share in income: 2%
Tradition since: 1946

**Financial data:**
Income: 52.979.334,00€
Total equity: 13.048.325,00€
Total assets: 81.891.200,00€

**Extract of target regions and countries where a company exports:**
eastern Europe: Bosnia and Herzegovina, Croatia, Serbia
European union: Austria, Germany, Italy
Northern America: United States

**Intercompany connections:**
Parent company: CIMOS D.D., KOPER, CESTA MAREŽGANSKEGA UPORA 002, 6000KOPER - CAPODISTRIA

**Main activity in accordance with the NACE classification:**
29.320 Mfr. of oth. parts for motor vehicles

**Activities in accordance with the CPA classification:**
25.62.10 Turning services of metal parts

**Exported products in accordance with the HS classification:**
846880 Other machinery and apparatus, for soldering, welding
840999 Parts engines with internal combustion, compression-ignition, diesel, semi-diesel
820790 Other interchangeable tools
845891 Lathes, for removing metal, numerically controlled

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41. **CNC P&K D.O.O.**

**Company:** CNC P&K D.O.O.
**Address:** MARIBORSKA CESTA 056, 2360 RADLJE OB DRAVI
**Tel:** 00386 2 8879670
**Fax:**
**E-mail:** helena.pusnik.knez@cncpusnik-sp.si
**URL:** http://www.cncpusnik.si

**Description of company:**
CNC P&K d.o.o. is a family company which has been successfully operating in the metal processing industry since 1976. Our main activity is the serial processing of high precision components, in particular for the automotive industry.

**Company management:**
Director: JURE KNEZ, MARICA PUŠNIK, Helena Pušnik Knez - email: helena.pusnik.knez@cncpusnik.si

**Additional data about company:**
Size of company: Small
Number of employees: 90
Source of capital: Domestic
Exports share in income: 91%
Tradition since: 1976

**Financial data:**
Income: 4.963.985,00€
Total equity: 2.312.966,00€
Total assets: 3.265.061,00€
Extract of target regions and countries where a company exports:
- Eastern Europe: Croatia
- European union: Austria, Germany, Italy

Main activity in accordance with the NACE classification:
- 25.620 Machining

Activities in accordance with the CPA classification:
- 28.15.10 Ball or roller bearings
- 28.15.21 Articulated link chain, of iron or steel

Exported products in accordance with the HS classification:
- 820551 Household tools
- 850590 Other electro-magnets, permanent magnets, including parts
- 848310 Transmission shafts (cam shafts, crank shafts) and cranks
- 841391 Parts, of pumps, for liquid
- 848190 Parts, for appliances, for pipes, boiler shells

42. CONTAINER, d.o.o.

Company: CONTAINER, d.o.o.
Address: BEŽIGRAJSKA CESTA 006, 3000 CELJE
Tel: 00386 3 4263200
Fax: 00386 3 4263230, 00386 3 4263276
E-mail: container@maksim.si
URL: http://www.container.si

Description of company:
Production of special transportation and warehouse containers, steel constructions, equipment for storing flammable substances, refuse and waste containers/bins, portable compactors and steel constructions. Company also conducts services.

Company management:
General manager: ZLATKO PASKA, tel.: 03/03 426 32 00, fax: 03/03 426 32 76, e-mail: zlatko.paska@maksim.si
General Manager: MAKS BASTL, tel.: 03/4263200, fax: 03/4263230, e-mail: maks.bastl@maksim.si
Executive manager: AMADEJ BASTL, tel.: 03/4263222

Additional data about company:
Size of company: Medium-sized
Number of employees: 80
Source of capital: Domestic
Exports share in income: 73%
Tradition since: 1972

Financial data:
- Income: 8.138.417,00€
- Total equity: 1.085.929,00€
- Total assets: 3.109.310,00€

Extract of target regions and countries where a company exports:
- European union: Austria, Belgium, Germany, United Kingdom, Switzerland
- Northern America: United States
- Eastern Europe: Serbia
Intercompany connections:
Parent company: MAKSIM, d.o.o., TRG CELJSKIH KNEZOV 002, 3000 CELJE

Representative bodies
Container d.o.o., predstavništv Nemčija Deichstrasse 6, 25335 Elmshorn, Germany  (Detlef Mügge, tel.: 0049 4121 908 12 57, e-mail: container-doo@versanet.de)

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
29.20.21 Containers specially designed for carriage by one or more modes of transport
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30 Sandwich panels of coated steel

Exported products in accordance with the HS classification:
720852 Oth. flat, hot-roll prod. of iron of thick, 4.75mm morenot excee.10mm, of width 600mm more, not in coils
831120 Cored wire of base metal, for electric arc-welding
732690 Other articles, of iron or steel, not elsewhere specified
730890 Other stuff

43. CREINA d.d. Kranj

Company: CREINA d.d. Kranj
Address: ULICA MIRKA VADNOVA 008, 4000 KRANJ
Tel: 00386 4 2013360, 00386 4 2013370
Fax: 00386 4 2013353, 00386 4 2013363
E-mail: info@creina.si

Description of company:
Production and sales of fireplaces, sales of agricultural mechanization

Company trade marks:
LOKATERM: STOVES AND INSERTS AND FIREPLACES LOKATERM

Company management:
Director: PETER ZALETELJ, tel.: 04/2013 361, fax: 04/2013363, e-mail: PETER.ZALETELJ@CREINA.SI
MARKETING MANAGER: JOŽE ZALETELJ, tel.: 04/2013 370, fax: 04/2013 363, e-mail: JOZE.ZALETELJ@CREINA.SI
PURCHASING MANAGER: ROMANA PAVLIN, tel.: 04/2013 374

Additional data about company:
Size of company: Medium-sized
Number of employees: 63
Source of capital: Domestic
Exports share in income: 69%
Tradition since: 1976

Financial data:
Income: 6.085.168,00€
Total equity: 3.966.788,00€
Total assets: 6.620.313,00€
Extract of target regions and countries where a company exports:
North Eastern Europe: Russian Federation
Eastern Europe: Croatia, Hungary, Bosnia and Herzegovina, Croatia, Kosovo, Serbia, The former Yugoslav Republic of Macedonia

Main activity in accordance with the NACE classification:
28.300 Mfr. of agr., forestry machinery

Activities in accordance with the CPA classification:
25.29.11 Reservoirs, tanks, vats and similar containers (other than for compressed or liquefied gas), of iron, steel or aluminium, of a capacity > 300 litres, not fitted with mechanical or thermal equipment
28.21.12 Industrial or laboratory furnace

Exported products in accordance with the HS classification:
871690 Parts, for tanker trailers, tanker semi-trailers
843240 Manure spreaders and fertiliser distributors
730900 Reservoirs, tanks, similar contai., of iron, steel, cap.excee.300l
392690 Other articles of plastics
848180 Other appliances

44. CSS-IP D.O.O.

Company: CSS-IP D.O.O.
Adress: STARA LOKA 031, 4220 ŠKOFJA LOKA
Tel: 00386 4 5116215
Fax: 00386 4 5124112
E-mail: darja.kopac@css-ip.si
URL: http://www.css-ip.si

Description of company:
CSS-IP, družba za usposabljanje in zaposlovanje invalidov (Company for Training and Employing Disabled People), started as an independent company in 2000, after the Production Unit had been separated from the Centre for the Blind and Weak-sighted.

Company management:
Manager: GREGOR TOMŠE, tel.: 04/5116215, fax: 04/5124112, e-mail: gregor.tomse@css-ip.si
Darja Kopač, darja.kopac@css-ip.si

Additional data about company:
Size of company: Small
Number of employees: 99
Source of capital: Domestic
Exports share in income: 8%
Tradition since: 2000

Financial data:
Income: 2.096.806,00€
Total equity: 565.512,00€
Total assets: 1.447.749,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic
European union: Austria, Germany, Italy

Main activity in accordance with the NACE classification:
25.940 Mfr. of fasteners, screw machine pr.
Activities in accordance with the CPA classification:
25.99.29 Other articles of base metal n.e.c.
25.94.11 Threaded fasteners, of iron or steel, n.e.c.
25.94.99 Sub-contracted operations as part of manufacturing of fasteners and screw machine products

Exported products in accordance with the HS classification:
731829 Other non-threaded articles, of iron, steel
848190 Parts, for appliances, for pipes, boiler shells
731819 Other articles, with nuts or washers
731815 Other screws, bolts, whether or not with their nuts or washers
731816 Nuts of iron, steel

45. DANFOSS COMPRESSORS D.O.O.

Company: DANFOSS COMPRESSORS D.O.O.
Address: ULICA HEROJA STARIHA 024, 8340 ČRNOGLEJ
Tel: 00386 7 3361100, 00386 7 3361150
Fax: 00386 7 3361200, 00386 7 3361278
E-mail: danfoss@danfoss-cmpr.si
URL: http://www.danfoss-cmpr.si

Description of company:
Production of compressors for cooling devices in households.

Company trade marks:
DANFOSS: compresors

Company management:
General Manager: MATJAŽ STRMEC, tel.: 07/3361100, fax: 07/3361200,
e-mail: matjaz.strmec@danfoss.com; Robert Kastelc: robert.kastelc@danfoss.com

Additional data about company:
Size of company: Large
Number of employees: 1036
Source of capital: Foreign
Exports share in income: 88%
Tradition since: 1992

Financial data:
Income: 149,249,647,00€
Total equity: 25,894,598,00€
Total assets: 63,402,325,00€

Extract of target regions and countries where a company exports:
Africa: Southern Africa
Central America : Mexico
Central Europe,: Czech Republic, Slovakia
Eastern Europe: Bulgaria, Croatia Hungary, Poland, Romania
North Eastern Europe: Russian Federation, Ukraine

Intercompany connections:
Parent company: DANFOSS AS, Denmark

Main activity in accordance with the NACE classification:
28.130 Mfr. of other pumps and compressors
**Activities in accordance with the CPA classification:**
28.13.23 Compressors for refrigeration equipment

**Exported products in accordance with the HS classification:**
721119 Flat, hot-rolled prod., of width 600mm more, of thick.3mm-min.275mpa, of thick.3mm more-min.355mpa, not plated
841430 Compressors of a kind used in refrigerating equipment
841490 Parts, for hoods, compressors, fans, pumps

**46. DANFOSS TRATA, D.O.O.**

- **Company:** DANFOSS TRATA, D.O.O.
- **Address:** LJUBLJANA, ULICA JOŽETA JAME 016, 1210 LJUBLJANA - ŠENTVID
- **Tel:** 00386 1 5820200, 00386 1 5820211
- **Fax:** 00386 1 5198288
- **E-mail:** danfoss-trata@danfoss.com
- **URL:** http://www.trata.danfoss.si

**Description of company:**
Danfoss Trata develops and manufactures electromechanical controls for the district heating, HVAC and balancing valves.

**Company trade marks:**
Danfoss: Motors, valves and self-acting regulators.

**Company management:**
General manager: Zalaznik Aleksander, tel.: 01/5820211, fax: 01/5199824, e-mail: aleksander.zalaznik@danfoss.com; Silvij Briški, silvij.briski@danfoss.com

**Additional data about company:**
- **Size of company:** Large
- **Number of employees:** 236
- **Source of capital:** Mixed
- **Exports share in income:** 98%
- **Tradition since:** 1937

**Financial data:**
- **Income:** 44.422.554,00€
- **Total equity:** 27.166.170,00€
- **Total assets:** 42.040.579,00€

**Extract of target regions and countries where a company exports:**
- Eastern Europe: Croatia, Hungary, Poland
- North Eastern Europe: Russian Federation
- Eastern Asia: China
- European union: Austria, Denmark

**Intercompany connections:**
- **Parent company:** Danfoss A/S, Nordborgvej 81, DK-6430 Denmark

**Main activity in accordance with the NACE classification:**
33.200 Install. of industrial machinery, equip.

**Activities in accordance with the CPA classification:**
28.14.13 Process control valves, gate valves, globe valves and other valves
29.31.22 Starter motors and dual purpose starter-generators; other generators and other equipment
29.31.21 Sparking plugs; ignition magnetos; magneto-dynamos; magnetic

Exported products in accordance with the HS classification:
848180 Other appliances, for pipes, boiler shells
903289 Other automatic regulating, controlling instruments
848140 Safety or relief valves
842121 Filtering, purifying machinery, for filtering, purifying water
848190 Parts for appliances, for pipes

47. DEKOP d.o.o.

Company: DEKOP d.o.o.
Adress: LJUBLJANSKA CESTA 016, 8000 NOVO MESTO
Tel: 00386 31 616182, 00386 7 3933060
Fax: 00386 7 3933070
E-mail: dekop.doo@siol.net
URL:

Description of company:
PROJECT DESIGN, MANUFACTURE AND INSTALLATION OF CATERING AND SIMILAR EQUIPMENT FOR WATERCRAFT, RESTAURANT, BARS ETC.

Company management:
Director: MILAN OSOLNIK, tel.: 07/3933060, fax: 07/3933070
Katja Ložar, dekop.doo@siol.net

Additional data about company:
Size of company: Micro
Number of employees: 8
Source of capital: Domestic
Exports share in income: 69%
Tradition since: 1990

Financial data:
Income: 734.733,00€
Total equity: 0,00€
Total assets: 1.134.325,00€

Extract of target regions and countries where a company exports:
Central Europe: Croatia, Bosnia and Herzegovina
European union: Austria, Germany, Italy
Northern America: United States

Main activity in accordance with the NACE classification:
25.620 Machining

Activities in accordance with the CPA classification:
25.99.12 Table, kitchen or household articles and parts thereof, of iron, steel, copper or aluminium

Exported products in accordance with the HS classification:
940320 Other metal furniture
851660 Other ovens; cookers, cooking plates, boiling rings, grillers
48. DETEL STROJEGRADNJA LOGATEC, D.O.O.

Company: DETEL STROJEGRADNJA LOGATEC, D.O.O.
Address: TOVARNIŠKA CESTA 036, 1370 LOGATEC
Tel: 00386 1 7542593
Fax: 00386 1 7541107
E-mail: info@detel-strojegradnja.si
URL: http://WWW.DETEL-STROJEGRADNJA.SI

Description of company:
Today we are the leading Slovene producer of the multi-spindle dowel hole boring machines, components and the high-frequency machinery for wood production. High-quality machinery, production of components, all vital parts and production flexibility.

Company trade marks:
DETEL: Drilling machines, drilling units.

Company management:
Director: MARJAN JERINA, tel.: 01/7542593, fax: 01/7541107, e-mail: marjan.jerina@detel-strojegradnja.si; Franci Alič, info@detel-strojegradnja.si

Additional data about company:
Size of company: Micro
Number of employees: 20
Source of capital: Domestic
Exports share in income: 47%
Tradition since: 1996

Financial data:
Income: 646.813,00€
Total equity: 654.761,00€
Total assests: 1.021.735,00€

Extract of target regions and countries where a company exports:
Australia and New Zealand: Australia
Central Europe: Czech Republic, Slovakia
North Eastern Europe: Russian Federation, Ukraine
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia, Hungary, Poland

Main activity in accordance with the NACE classification:
28.490 Manufacture of other machine tools

Activities in accordance with the CPA classification:
28.49.12 Machine tools for working wood, cork, bone, hard rubber, hard plastics or similar hard materials; electroplating machinery

Exported products in accordance with the HS classification:
846959 Drilling or morticing machines, for wood, cork
853650 Other switches, for voltage not exceed. 1000 V
854081 Receiver or amplifier valves and tubes
820750 Tools for drilling, other than for rock drilling
850152 Other ac motors, multi-phase
49. DOFORM D.O.O.

Company: DOFORM D.O.O.
Adress: PADNA 044, 6333 SEČOVLJE - SICCIOLE
Tel: 00386 41 838748, 00386 599 21742
Fax: 00386 5 6402088
E-mail: doform@siol.net
URL:

Description of company:
Machining.

Company management:
Director: DORIJANO GRBEC

Additional data about company:
Size of company: Micro
Number of employees: 2
Source of capital: Domestic
Exports share in income: 19%
Tradition since: 1999

Financial data:
Income: 174.690,00€
Total equity: 76.336,00€
Total assets: 194.310,00€

Main activity in accordance with the NACE classification:
25.620 Machining

Activities in accordance with the CPA classification:
25.62.20 Other machining services

50. ECOM RUŠE D.O.O.

Company: ECOM RUŠE D.O.O.
Adress: OB ŽELEZNICI 005, 2342 RUŠE
Tel: 00386 2 6730300
Fax: 00386 2 6620791
E-mail: ecom@ecom.si
URL: http://www.ecom.si

Description of company:
We manufacture equipment in stainless steel and special materials, the paper, pharmaceutical, chemical and food industries, wastewater cleaning, ...

Company management:
Director: BORUT KRČAR, DARKO KRČAR

Additional data about company:
Size of company: Small
Number of employees: 72
Source of capital: Domestic
Exports share in income: 87%
Tradition since: 1992
**Financial data:**
Income: 3.637.245,00€
Total equity: 905.526,00€
Total assets: 4.037.643,00€

**Extract of target regions and countries where a company exports:**
European union: Austria, Germany
Eastern Europe: Croatia

**Main activity in accordance with the NACE classification:**
28.990 Mfr. of oth. special machinery n.e.c.

**Activities in accordance with the CPA classification:**
25.29.11 Reservoirs, tanks, vats and similar containers (other than for compressed or liquefied gas), of iron, steel or aluminium, of a capacity > 300 litres, not fitted with mechanical or thermal equipment

**Exported products in accordance with the HS classification:**
841990 Parts, for machinery, plants, for treatment of materials
730900 Reservoirs, tanks, similar contai., of iron, steel, cap.excee.300l
843999 Other parts, for mach.for making pulp of fibrous cellu.mater
840690 Parts for steam, vapur turbines

### 51. ECU D.O.O.

**Company:** ECU D.O.O.
**Address:** SPODNJE DOBRENJE 039E, 2211 PESNICA PRI MARIBORU
**Tel:** 00386 2 6543516
**Fax:** 00386 2 6543517
**E-mail:** info@ecu.si
**URL:** http://www.ecu.si

**Description of company:**
Manufacture of metal machine parts

**Company management:**
Director: IVAN KOZELJ, info@ecu.si

**Additional data about company:**
Size of company: Micro
Number of employees: 7
Source of capital: Domestic
Exports share in income: 89%
Tradition since: 1992

**Financial data:**
Income: 506.170,00€
Total equity: 533.780,00€
Total assets: 604.245,00€

**Extract of target regions and countries where a company exports:**
European union: Austria, Finland, Germany, Ireland, Netherlands
Central Europe: Switzerland

**Main activity in accordance with the NACE classification:**
28.150 Mfr. of bearings, gears
Activities in accordance with the CPA classification:
28.15.10 Ball or roller bearings
28.15.21 Articulated link chain, of iron or steel
28.15.22 Transmission shafts (including cam and crank shafts) and cranks

Exported products in accordance with the HS classification:
731819 Other articles, with nuts or washers
848299 Other parts, for roller, ball bearings
731816 Nuts, of iron, steel
731829 Other non-threaded articles, of iron, steel
847990 Parts, for machines, having individual function
732690 Other articles

52. EHO D.O.O.

Company: EHO D.O.O.
Address: BREZNO 007A, 3270 LAŠKO
Tel: 00386 3 7344200
Fax: 00386 3 7344222
E-mail: eho@eho.si
URL: http://www.eho.si

Description of company:
Commercial and industrial cold storages and systems of assembling; projects with technical solutions; refrigeration systems with PLC control; polyurethane panel production with different kind of surfaces (metal-galvanised, prepainted, plastified; stainles

Company trade marks:
EHOPAN

Company management:
Manager: Zdenka PUŠNIK, tel.: 03/7344200, fax: 03/7344222, e-mail: eho@eho.si
Director: Janez PUŠNIK, tel.: 03/7344200, fax: 03/7344222, e-mail: eho@eho.si
procurist: Andrej Pušnik, tel.: 03/7344200, fax: 03/7344222, e-mail: eho@eho.si
Zdenka Pušnik: e-mail: eho@eho.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 80
Source of capital: Domestic
Exports share in income: 65%
Tradition since: 1989

Financial data:
Income: 11.717.921,00€
Total equity: 4.870.517,00€
Total assets: 9.718.172,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic
North Eastern Europe: Russian Federation
Eastern Europe: Bosnia and Herzegovina, Croatia, Montenegro, Serbia, The former Yugoslav Republic of Macedonia, Romania

Representation of third party's trade mark and companies:
Hydewa - Glasbord (R): Fiberglass panel
Peillex: PVC sanitar covings
Evapco: cooling towers

**Main activity in accordance with the NACE classification:**
28.250 Mfr. of non-dom. cooling equipment

**Activities in accordance with the CPA classification:**
28.25.13 Refrigeration and freezing equipment and heat pumps, except household type equipment
28.25.30 Parts of refrigeration and freezing equipment and heat pumps
28.25.12 Air conditioning machines
28.99.51 Parts of machines and apparatus

**Exported products in accordance with the HS classification:**
820590 Sets of articles of two, more of the foregoing subheadings
841869 Other refrigerating, freezing equipment, heat pumps
392310 Boxes, cases, crates and similar articles for the conveyance
854449 Other electric conductors, for voltage not exceed

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**53. EKSPLO M D.O.O.**

*member of Metal Processing Association*

**Company:** EKSPLO M D.O.O.
**Address:** ULICA BRATOV GERJEVIČ 002, 8250 BREŽICE
**Tel:** 00386 4 1626726

**Description of company:**
Coating of metals with metal.

**Company management:**
Director: VUK PETROVIĆ, MIROSLAVKA PETROVIĆ

**Additional data about company:**
Size of company: Micro
Number of employees: 2
Source of capital: Domestic
Exports share in income: 100%
Tradition since: 2005

**Financial data:**
Income: 29.120,00€
Total equity: 24.893,00€
Total assests: 33.309,00€

**Extract of target regions and countries where a company exports:**
Eastern Europe: Croatia, Montenegro

**Main activity in accordance with the NACE classification:**
25.611 Metallic coating of metals

**Activities in accordance with the CPA classification:**
25.61.11 Metallic coating services of metal
25.61.12 Non-metallic coating services of metal

**Exported products in accordance with the HS classification:**
841990 Parts, for machinery, plants, for treatment of materials
721260 Flat-rolled prod., of width 600mm more, clad
721250 Flat-rolled prod., of width 600mm more, otherwise plated
760692 Plates, sheets, strip, of aluminium alloys
54. ELEKTRO - KA d.o.o.

Description of company:
We are a production-services company, founded in 1997 in Ptuj. High standards and requirements in the auto industry and automation of storage system, proving the professionalism elektrodejavnosti company. In the workshops, the project, create and elektroom.

Company management:
Director: JERNEJA KUČA, DRAŽEN KUČA

Additional data about company:
Size of company: Small
Number of employees: 58
Source of capital: Domestic
Exports share in income: 99%
Tradition since: 1997

Financial data:
Income: 2.658.222,00€
Total equity: 1.207.947,00€
Total assets: 1.365.971,00€

Main activity in accordance with the NACE classification:
33.200 Install. of industrial machinery, equip.

Activities in accordance with the CPA classification:
43.21.10 Electrical installation works

55. ELEKTRODE JESENICE, D.O.O.

Description of company:
DEVELOPMENT, PRODUCTION AND SALES OF WELDING MATERIALS

Company trade marks:
Elektrode Jesenice: WELDING ELECTRODES

Company management:
MANAGER: BORŠTNAR JAKOB, tel.: 04/5841901, fax: 04/5861442,
e-mail: jakob.borstnar@elektrode.si
SALES MANAGER: MARJETA ŽURMAN, tel.: 04/5841908, fax: 04/5861442,
e-mail: marjeta.zurman@elektrode.si
Commercialist: Suzana Andres, tel.: 04/5841915
**Additional data about company:**
Size of company: Medium-sized
Number of employees: 177
Source of capital: Domestic
Exports share in income: 72%
Tradition since: 1939

**Financial data:**
Income: 13,263,034,00€
Total equity: 5,470,123,00€
Total assets: 11,767,881,00€

**Extract of target regions and countries where a company exports:**
Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania, Bosnia and Herzegovina, Kosovo, Montenegro, Serbia, The former Yugoslav Republic of Macedonia
Central Europe: Czech Republic, Slovakia
North Africa: Egypt, Morocco
Asia: India
North Eastern Europe: Russian Federation

**Intercompany connections:**
Subsidiary: Slovenske industrije jekla, Gerbičeva 98, 1000 LJUBLJANA, Slovenia

**Main activity in accordance with the NACE classification:**
25.930 Mfr. of wire products, chain, springs

**Activities in accordance with the CPA classification:**
20.59.56 Pickling preparations; fluxes; prepared rubber accelerators; compound plasticisers and stabilisers for rubber or plastics; catalytic preparations n.e.c.; mixed alkylbenzenes and mixed alkynaphthalenes n.e.c.
24.34.12 Cold drawn wire

**Exported products in accordance with the HS classification:**
831110 Coated electrodes of base metal, for electric arc-welding
722990 Other wire, cold formed, of alloy steel
831120 Cored wire of base metal, for electric arc-welding
381010 Pickling preparations for metal surfaces; soldering, brazing
722300 Wire

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56. **EMO - ETT, d.o.o., Celje**

**Company:** EMO - ETT, d.o.o., Celje
**Adress:** MARIBORSKA CESTA 086, 3000 CELJE
**Tel:** 00386 3 4288150
**Fax:** 00386 3 4288175
**E-mail:** saso.hren@emo-ett.si
**URL:** http://www.emo-ett.si

**Description of company:**
PRODUCTION OF ENAMEL COOKWARE.

**Company trade marks:**
EMO : ENAMEL COOKWARE

**Company management:**
Manager: JANKO GORENŠEK, tel.: 03/42 88 150, fax: 03/42 88 175,
e-mail: JANKO.GORENSEK@EMO-ETT.SI; Sašo Hren, saso.hren@emo-ett.si
**Additional data about company:**
- Size of company: Medium-sized
- Number of employees: 145
- Source of capital: Domestic
- Exports share in income: 55%
- Tradition since: 1990

**Financial data:**
- Income: 4,742,950,00€
- Total equity: 947,703,00€
- Total assets: 5,579,753,00€

**Extract of target regions and countries where a company exports:**
- Central Europe: Czech Republic, Slovakia
- Eastern Asia: Republic of Korea
- Eastern Europe: Croatia, Bosnia and Herzegovina, Montenegro, Serbia, The former Yugoslav Republic of Macedonia

**Intercompany connections:**
- Parent company: GNV D.O.O., Gasilska nadgradnja, neprimičnine in priključne vrvice D.O.O., MARIBORSKA CESTA 86, 3000 CELJE, Slovenia

**Main activity in accordance with the NACE classification:**
- 25.990 Mfr. of oth. metal products n.e.c.

**Activities in accordance with the CPA classification:**
- 25.99.12 Table, kitchen or household articles and parts thereof, of iron, steel, copper or aluminium

**Exported products in accordance with the HS classification:**
- 732290 Air heaters, hot air distributors, parts thereof
- 732394 Table, kitchen, other household art., of iron, steel, enamelled
- 732490 Other sanitary ware, of iron, steel
- 761519 Table, kitchen or other household articles and parts thereof, of aluminium

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**57. EMO - Orodjarna d.o.o.**

<table>
<thead>
<tr>
<th>Company: EMO - Orodjarna d.o.o.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adress: BEŽIGRAJSKA CESTA 010, 3000 CELJE</td>
</tr>
<tr>
<td>Tel: 00386 3 4282100</td>
</tr>
<tr>
<td>Fax: 00386 3 4282101</td>
</tr>
<tr>
<td>E-mail: <a href="mailto:info@emo-orodjarna.si">info@emo-orodjarna.si</a></td>
</tr>
<tr>
<td>URL: <a href="http://www.emo-orodjarna.si">http://www.emo-orodjarna.si</a></td>
</tr>
</tbody>
</table>

**Description of company:**
- Development and production of progressive tools and transfer tools for deep drawing of sheet metal for car, electro industry and aircraft.

**Company management:**
- Director: STANKO STEPIŠNIK, tel.: 03/4282 100, fax: 03/4282101, e-mail: info@emo-orodjarna.si
- Sales engineering manager: Miran ŠROT, tel.: 03/4282102, fax: 03/4282101, e-mail: miran.srot@emo-orodjarna.si

**Additional data about company:**
- Number of employees: 171
- Source of capital: Domestic
- Exports share in income: 97%
- Tradition since: 1894
Financial data:
Income: 8.332.124,00€
Total equity: 2.985.048,00€
Total assets: 15.672.196,00€

Extract of target regions and countries where a company exports:
Central Europe: Slovakia
Eastern Europe: Croatia, Serbia, Hungary, Poland, Romania, Slovakia
European union: Austria, France, Germany

Main activity in accordance with the NACE classification:
25.73.2 Manufacture of other tools

Activities in accordance with the CPA classification:
25.73.60 Other tools

Exported products in accordance with the HS classification:
720890 Other flat, hot-rolled prod.of iron, of width 600mm more, not clad
732510 Other cast articles, of non-malleable cast iron
843149 Other parts, for boring, sinking machinery
820730 Tools for pressing, stamping or punching 721030 Flat-rolled parts

58. ESOT D.O.O.

Company: ESOT D.O.O.
Adresse: KERSNIKOVA ULICA 021, 3000 CELJE
Tel: 00386 3 4256350
Fax: 00386 3 4928413
E-mail: esot@siol.net
URL: http://www.esot.net

Description of company:
Production of cooling towers, chemical treatment and preparation of technical and drinking water, gross-selling of chemicals, renew and revitalisation of cooling systems, design of projects and technical solutions, equipment for water preparation.

Company trade marks:
ESOT: ALL TYPES OF FILTRES, WATER EQUIPMENT: REVERSE OSMOSIS, SOFTENER DEVICE...
ESOT: cooling tower

Company management:
Director: Vladimir Blatnik, tel.: 03/4256350, fax: 03/4928413, e-mail: esot@siol.net
Assistant Manager: Zoran Blatnik, tel.: 03/4256350, fax: 03/4928413, e-mail: zoran.blatnik@esot.net
Clerk: Barbara Šuster, tel.: 03/4256350, fax: 03/4928413

Additional data about company:
Size of company: Small
Number of employees: 53
Source of capital: Domestic
Exports share in income: 38%
Tradition since: 1990

Financial data:
Income: 3.349.408,00€
Total equity: 995.376,00€
Total assets: 3.486.877,00€
Extract of target regions and countries where a company exports:
North Eastern Europe: Russian Federation
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia
European union, Germany

Representative bodies
ESOTEH D.O.O. KOLARČEVA 8, 11000 BEOGRAD, Serbia (KRSTA TODOROVIĆ, tel.: 00381113282292, fax: 0038111623836, e-mail: ESOTEH@PTT.YU)
ESOTEHNA d.o.o. Velika Ves 141b, 49000 Krapina, Croatia

Representation of third party's trade mark and companies:
ASHLAND: PRODUCT OF INDUSTRIAL WATER TREATMENT
AXEMA: cooling tower
DOSATRONIC: reserve parts for water equipment

Main activity in accordance with the NACE classification:
28.290 Mfr. of oth. purpose machinery n.e.c.

Activities in accordance with the CPA classification:
28.11.42 Parts for other engines n.e.c.
33.20.29 Installation services of other general-purpose machinery n.e.c.

Exported products in accordance with the HS classification:
850152 Other ac motors, multi-phase, output exce.750w not exce.75kw
848180 Other appliances, for pipes, boiler shells
841990 Parts, for machinery, plants, for treatment of materials
853650 Other switches, for voltage not exce.1000 v
902680 Other

59. EURO GV D.O.O. member of Metal Processing Association

Company: EURO GV D.O.O.
Address: MALA BUKOVICA 001, 6250 ILIRSKA BISTRICA
Tel: 00386 5 7118340
Fax: 00386 5 7118341
E-mail: eurogv@webo.si
URL: http://www.eurogv.si

Description of company:
Production of the vehicle bodies; manufacture of trailers and semi-trailers.

Company management:
Managing director: Uroš Predikaka, tel.: 02/2343240, fax: 02/2343244, e-mail: uros@webo.si
Director: MARJETKA GERŽINA, tel.: 01/5603024, fax: 01/5603020, e-mail: meta@webo.si

Additional data about company:
Size of company: Micro
Number of employees: 23
Source of capital: Domestic
Exports share in income: 6%
Tradition since: 2003

Financial data:
Income: 1.465.439,00€
Total equity: 141.316,00€
Total assets: 838.636,00€
Extract of target regions and countries where a company exports:
Eastern Europe: Croatia

Main activity in accordance with the NACE classification:
29.200 Mfr. of bodies for motor vehicles

Activities in accordance with the CPA classification:
29.20.10 Bodies for motor vehicles
29.20.21 Containers specially designed for carriage by one or more modes of transport
29.20.22 Trailers and semi-trailers of the caravan type, for housing or camping

Exported products in accordance with the HS classification:
870530 Fire fighting vehicles • 870790 Other bodies, for motor vehicles

60. FARMTECH D.O.O.

Company: FARMTECH D.O.O.
Adress: PREŠERNOVA ULICA 040, 9240 LJUTOMER
Tel: 00386 2 5849100
Fax: 00386 2 5849101
E-mail: info@farmtech.si
URL: http://www.farmtech.si

Description of company:
Production of agriculture machines and equipment.

Company trade marks:
TEHNOSTROJ; FARMTECH

Company management:
Director: Sonja Rajh, tel.: 02/5849110, e-mail: sonja.rajh@farmtech.si
Director: Borut Kapun, tel.: 02/5849120

Additional data about company:
Size of company: Medium-sized
Number of employees: 164
Source of capital: Foreign
Exports share in income: 77%
Tradition since: 1995

Financial data:
Income: 14.039.361,00€
Total equity: 2.991.528,00€
Total assets: 9.562.463,00€

Extract of target regions and countries where a company exports:
Australia and New Zealand : Australia
Central Europe: Czech Republic, Slovakia
Eastern Europe: Bosnia and Herzegovina, Croatia, Montenegro, Serbia, Bulgaria, Hungary, Poland

Intercompany connections:
Parent company: Komptech GmbH, Kühau 37, 8130, Austria

Representation of third party’s trade mark and companies:
KOMPTECH: Machines and systems for the mechanical and biological treatment of waste and processing of biomass
### Main activity in accordance with the NACE classification:

28.300 Mfr. of agr., forestry machinery

### Activities in accordance with the CPA classification:

- 28.30.70 Self-loading or unloading trailers and semi-trailers for agriculture
- 28.30.93 Parts of other agricultural machinery
- 28.30.91 Parts of harvester and threshers n.e.c.
- 28.30.92 Parts of soil machinery
- 29.20.23 Other trailers and

### Exported products in accordance with the HS classification:

- 871620 Self-loading, self-unloading trailers, for agricultural purpo.
- 847990 Parts, for machines, having individual function
- 848390 Parts, for transmission shafts
- 871639 Other tanker trailers, tanker for transport of goods
- 871690 Parts, for tanker

### 61. FILBO, d.o.o.

<table>
<thead>
<tr>
<th>Company: FILBO, d.o.o.</th>
</tr>
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<tbody>
<tr>
<td><strong>Adress:</strong> AJDOVSKA CESTA 002, 4264 BOHINJSKA BISTRICA</td>
</tr>
<tr>
<td><strong>Tel:</strong> 00386 4 5770900</td>
</tr>
<tr>
<td><strong>Fax:</strong> 00386 4 5721270</td>
</tr>
<tr>
<td><strong>E-mail:</strong> <a href="mailto:filbo@filbo.si">filbo@filbo.si</a></td>
</tr>
<tr>
<td><strong>URL:</strong> <a href="http://www.filbo.si">http://www.filbo.si</a></td>
</tr>
</tbody>
</table>

### Description of company:

Projecting and production of filters, cyclones, ventilators, snail transporters and pipelines, equipment for recycling industry.

### Company trade marks:

FILBO: All our products

### Company management:

Director: KRSTE MILAKOVIČ, tel.: 04/5770900, fax: 04/5721270, e-mail: krsto.milakovic@filbo.si
SIMON BOHINEC, simon.bohinec@filbo.si

### Additional data about company:

- Size of company: Small
- Number of employees: 56
- Source of capital: Domestic
- Exports share in income: 56%
- Tradition since: 1996

### Financial data:

- Income: 2.679.264,00€
- Total equity: 1.212.285,00€
- Total assets: 2.808.475,00€

### Extract of target regions and countries where a company exports:

- European union: Belgium, France, Germany, Italy, Luxembourg
- Eastern Europe: Croatia

### Main activity in accordance with the NACE classification:

25.110 Mfr. of metal structures and parts
Activities in accordance with the CPA classification:
25.11.10 Prefabricated buildings of metal
25.62.10 Turning services of metal parts
28.25.14 Machinery and apparatus for filtering or purifying gases n.e.c.

Exported products in accordance with the HS classification:
730890 Other structures, parts of structures, of iron, steel
847490 Parts, for machinery, for sorting, separating, washing
843139 Other parts, for similar machinery
842199 Other parts, for filtering, purifying machinery
680610 Slag wool, rock wool

62. FIPIS, D.O.O.

Company: FIPIS, D.O.O.
Address: OPEKARSKA CESTA 045, 1310 RIBNICA
Tel: 00386 1 8350241
Fax: 00386 1 8350251
E-mail: PLETILNICA@PLETILNICA.SI
URL: http://WWW.PLETILNICA.SI

description of company:
Production of wire fabrics and filters, sale of trade goods (wire nets).

Company management:
Director: JOŽE DROBNIČ, tel.: 01/8350234, e-mail: Joze.Drobnic@hotpop.com
MARJAN PETEH, marjan.peteh@email.si

Additional data about company:
Size of company: Large
Number of employees: 67
Source of capital: Domestic
Exports share in income: 55%
Tradition since: 1895

Financial data:
Income: 4.049.769,00€
Total equity: 4.735.202,00€
Total assets: 5.534.065,00€

Extract of target regions and countries where a company exports:
Australia and New Zealand: Australia
Eastern Europe: Poland, Croatia, Bosnia and Herzegovina, Croatia, Kosovo, Serbia, The former Yugoslav Republic of Macedonia
European union: Austria

Intercompany connections:
Subsidiary: ITPP D.D., OPEKARSKA 45, 1310 RIBNICA, Slovenia
Subsidiary: IP RIBNICA D.O.O., OPEKARSKA 45, 1310 RIBNICA, Slovenia

Main activity in accordance with the NACE classification:
25.930 Mfr. of wire products, chain, springs

Activities in accordance with the CPA classification:
25.93.13 Cloth, grills, netting and fencing, of iron, steel or copper wire; expanded metal
33.11.19 Repair and maintenance services of other fabricated metal products
Exported products in accordance with the HS classification:
540761 Other woven fabr., cont. 85% or more by weight of non-textured polyester filaments
731431 Other grill, netting and fencing, welded at the intersection, plated or coated with zinc
390940 Phenolic resins
731419 Cloth, grill, netting of iron

**63. FORM TEHNIK D.O.O.**

*member of Metal Processing Association*

<table>
<thead>
<tr>
<th>Company: FORM TEHNIK D.O.O.</th>
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</thead>
<tbody>
<tr>
<td><strong>Adress:</strong> SLOVENSKA VAS 004J, 8261 JESENICE NA DOLENJSKEM</td>
</tr>
<tr>
<td><strong>Tel:</strong> 00386 7 4957370, 00386 7 4957371</td>
</tr>
<tr>
<td><strong>Fax:</strong> 00386 7 4957315</td>
</tr>
<tr>
<td><strong>E-mail:</strong> <a href="mailto:info@formtehnik.si">info@formtehnik.si</a></td>
</tr>
<tr>
<td><strong>URL:</strong> <a href="http://www.formtehnik.si">http://www.formtehnik.si</a></td>
</tr>
</tbody>
</table>

Description of company:
Production of moulds (tools) and technical plastic parts.

Company management:
Director: Danica ŠINKO, tel.: 07/49 57 371, fax: 07/49 57 315, e-mail: form.tehnik@siol.net
PATRICIJA ROGULJIČ, patricija@formtehnik.si

Additional data about company:
Size of company: Micro
Number of employees: 8
Source of capital: Domestic
Exports share in income: 64%
Tradition since: 1993

Financial data:
Income: 545,973,00€
Total equity: 1,204,274,00€
Total assets: 1,844,627,00€

Extract of target regions and countries where a company exports:
European union: Austria, Denmark, Germany
Eastern Europe: Croatia

Main activity in accordance with the NACE classification:
22.290 Manufacture of other plastic products

Activities in accordance with the CPA classification:
22.21.10 Monofilament > 1 mm, rods, sticks and profile shapes, of plastics
22.29.29 Other articles of plastics
22.29.26 Fittings for furniture, coachwork or the like, of plastics; statuettes and other ornamental articles, of plastics

Exported products in accordance with the HS classification:
392010 Plates, sheets, non-cellular, of polymers of ethylene
732090 Other leaf-springs and leaves therefor, of iron, steel
722840 Other bars, rods, not further worked than forged, of alloy steel
848071 Moulds for rubber, plastic mat., injection
64. FORSTEK D.O.O.

Company: FORSTEK D.O.O.
Adress: PLANINSKA CESTA 015, 1431 DOL PRI HRASTNIKU
Tel: 00386 3 5646138, 00386 3 5654400
Fax: 00386 3 5646072
E-mail: info@forstek.si
URL: http://WWW.FORSTEK.SI

Description of company:

Company management:
Executive Director: Majda Krošlin, tel.: 03/5654400, fax: 03/5646072, e-mail: majda.kroslin@forstek.si
Commercial Director: Kristjan Kajič, tel.: 03/5646138, fax: 03/5646072, e-mail: kristjan.kajic@forstek.si

Additional data about company:
Number of employees: 53
Source of capital: Domestic
Exports share in income: 47%
Tradition since: 1993

Financial data:
Income: 2.044.802,00€
Total equity: 1.015.132,00€
Total assets: 1.939.984,00€

Extract of target regions and countries where a company exports:
Central Europe: Slovakia
Eastern Europe: Hungary, Poland
European union: Austria, Belgium, France, Germany, Italy

Main activity in accordance with the NACE classification:
25.732 Manufacture of other tools

Activities in accordance with the CPA classification:
25.73.60 Other tools

Exported products in accordance with the HS classification:
902300 Instruments, apparatus designed for demonstrational purposes
848050 Moulds for glass
960200 Worked vegetable, mineral carving material, articles thereof
848079 Other moulds for rubber, plastic material
848071 Moulds for rubber, plastic mat.

65. G - M & M D.O.O.

Company: G - M & M D.O.O.
Adress: BRVACE 011, 1290 GROSUPLJE
Tel: 00386 1 7866500, 00386 1 7866504
Fax: 00386 1 7863023
E-mail: gmm@g-mm.si
URL: http://www.g-mm.si
**Description of company:**
Production and sale of electrical hand tools, exclusive distributor of Black&Decker in Slovenia and other countries of former Yugoslavia. Laser cutting CNC production Fitting Treatment of metals.

**Company trade marks:**
DELOR: Circular saw • Metal products • Laser cutting products • CNC products

**Company management:**
Clerk: MIHAELA KRENK, tel.: 01/7866500, fax: 01/7861205, e-mail: GMM@G-MM.SI
Director: Peter Tevž, tel.: 01/7866504, fax: 01/7861205, e-mail: gmm@g-mm.si

**Additional data about company:**
Size of company: Large
Number of employees: 64
Source of capital: Domestic
Exports share in income: 58%
Tradition since: 1993

**Financial data:**
Income: 8.969.641,00€
Total equity: 6.435.803,00€
Total assets: 14.732.112,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Czech Republic
Eastern Europe: Croatia, Poland, Bosnia and Herzegovina, Kosovo, Montenegro, Serbia, The former Yugoslav Republic of Macedonia
North Eastern Europe: Russian Federation

**Representative bodies**
G-M&M PREDSTAVNIŠTVO BEOGRAD POŽEŠKA 37, 11000 BEOGRAD, Serbia (G.ARBER BRZAKOVIČ, tel.: 0038111354498)
G-M&M PREDSTAVNIŠTVO SARAJEVO CENTAR SKENDERIJA , TREZIJA , DOM MLADIH, 71000 SARAJEVO, Bosnia and Herzegovina (G.HODŽIĆ HUSEIN, tel.: 003873320592)

**Representation of third party's trade mark and companies:**
DEWALT: Electrical professional tools
BLACK&DECKER: Household appliances
BBW: Drill bits
MINICRAFT: Hobby tools
SANDRIGARDEN: Motor and electrical lawnmowers
DOM , CORBIN: Locks and cylinders
PIRANHA : Sets for electrical tools

**Main activity in accordance with the NACE classification:**
28.240 Manufacture of power-driven hand tools

**Activities in accordance with the CPA classification:**
28.30.40 Mowers for lawns, parks or sports grounds

**Exported products in accordance with the HS classification:**
901320 Lasers, other than laser diodes
843319 Other grass, hay mowers
680422 Millstones, grinding wheels, of other agglomerated abrasives, ceramics
853650 Other switches, for voltage not exceeding 1000 V
851640 Electric smoothing irons
66. Gabrijel Aluminium d.o.o.

Company: Gabrijel Aluminium d.o.o.
Address: POD JELŠAMI 007, 1290 GROSUPLJE
Tel: 00386 1 7810750
Fax: 00386 1 7810776
E-mail: andrej@gabrijel.com
URL: http://www.gabrijel.com

Description of company:

Company management:
Director: ANDREJ GABRIJEL

Additional data about company:
Size of company: Medium-sized
Number of employees: 51
Source of capital: Domestic
Exports share in income: 14%
Tradition since: 1990

Financial data:
Income: 3.622.066,00€
Total equity: 4.239.249,00€
Total assets: 10.956.912,00€

Extract of target regions and countries where a company exports:
Eastern Europe : Poland
Middle east: Turkey

Main activity in accordance with the NACE classification:
25.990 Mfr. of oth. metal products n.e.c.

Activities in accordance with the CPA classification:
25.61.22  Other surface treatment services of metal
25.72.14  Hinges, mountings, fittings and similar articles, suitable for motor vehicles, doors, windows, furniture and the like, of base metal
25.99.29  Other articles of base metal n.e.c.

Exported products in accordance with the HS classification:
761699 Other articles of aluminium, n.e.s.
760429 Other bars, profiles, of aluminium alloys

67. GALKOPLAST ŠRAJ D.O.O.

Company: GALKOPLAST ŠRAJ D.O.O.
Address: PRESERJE PRI RADOMLJAH, PELECHOVA CESTA 090, 1235 RADOMLJE
Tel: 00386 1 7227608, 00386 1 7227991
Fax: 00386 1 7227992
E-mail: galkoplast.sraj@siol.net
URL: http://www.galkoplast-sraj.si

member of Metal Processing Association
**Description of company:**
Wholesale: -Radiators VEHA, HENRAD-BELGIUM
Production: -SAGA MS dispenser, fuse box, Pipes PE-X-EVOH-PEX, pipes PE-X, panel floor plates, radiator termostat valves, PRESS clamp, water junctions, ball-valves...
- Production programme: GALVANOPLASTIC: -shower

**Company trade marks:**
SAGA: ..

**Company management:**
Director: ŠRAJ MARTIN, tel.: 01/7227608, fax: 01/7227992, e-mail: galkoplast.sraj@siol.net

**Additional data about company:**
Size of company: Micro
Number of employees: 9
Source of capital: Domestic
Exports share in income: 2%
Tradition since: 1990

**Financial data:**
Income: 1.205.054,00€
Total equity: 184.080,00€
Total assets: 1.162.869,00€

**Extract of target regions and countries where a company exports:**
European union: Italy, Austria
Eastern Europe: Serbia

**Representation of third party’s trade mark and companies:**
HENRAD: RADIATOR • GIACOMINI: VALVE

**Main activity in accordance with the NACE classification:**
25.990 Mfr. of oth. metal products n.e.c.

**Activities in accordance with the CPA classification:**
25.99.11 Sinks, wash-basins, baths and other sanitary ware, and parts thereof, of iron, steel, copper or aluminium

**Exported products in accordance with the HS classification:**
848180 Other appliances, for pipes, boiler shells
392111 Plates, non-cellular, of polymers of styrene
732290 Air heaters, hot air distributors, parts thereof
732190 Parts, for domestic appliances, of iron or steel

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**68. GEOSTROJ D.D. member of Metal Processing Association**

**Company:** GEOSTROJ D.D.
**Address:** DIMICEVA ULICA 016, 1000 LJUBLJANA
**Tel:** 00386 1 2801850, 00386 1 2801858
**Fax:** 00386 1 2801860, 00386 1 2801861
**E-mail:** komerciala@geostroj.si
**URL:** http://www.geostroj.com

**Description of company:**
Geostroj Joint-stock company is a company, which is specialized in production of drilling machines, accessories and equipment designed for drilling, research activities, geotechnology, civil construction, wells, piezometers etc. Serially manufactured standard.
Company trade marks:
Geostroj: Geological boring equipment and service.

Company management:
DIRECTOR: Igor Blejec, tel.: 01/2801852, fax: 01/2801860, e-mail: igor.blejec@geostroj.si
Commercial director: MARKO Nosan, tel.: 01/2801858, fax: 01/2801861, e-mail: komerciala@geostroj.si

Additional data about company:
Size of company: Small
Number of employees: 36
Source of capital: Domestic
Exports share in income: 18%
Tradition since: 1951

Financial data:
Income: 1.125.969,00€
Total equity: 1.055.221,00€
Total assets: 2.057.968,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Croatia, Montenegro, Serbia, The former Yugoslav Republic of Macedonia
European union: Austria

Main activity in accordance with the NACE classification:
28.920 Mfr. of machinery for mining, constr.

Activities in accordance with the CPA classification:
25.73.60 Other tools
28.92.61 Parts for boring or sinking or excavating machinery; parts of cranes

Exported products in accordance with the HS classification:
401699 Other articles of vulcanized rubber, not hard rubber
843041 Tunnelling machinery, self-propelled
820713 Rock drilling or earth boring tools, with working part of cement
820719 Rock drilling or earth boring tools, other, includ. parts

69. GKN DRIVELINE SLOVENIJA, D.O.O.

Company: GKN DRIVELINE SLOVENIJA, D.O.O.
Adress: RUDNIŠKA CESTA 020, 3214 ZREČE
Tel: 00386 3 7574410
Fax: 00386 3 7574423
E-mail: franc.oresnik@gkndriveline.com

Description of company:
Production of automotive transmissions and car parts.

Company management:
Manager: ANDREJ POKLIČ, tel.: 03/7574410, fax: 03/7574423, e-mail: andrej.poklic@gkndriveline.com
MATERIAL MANAGEMENT MANAGER: FRANC OREŠNIK, tel.: 03/7574418, fax: 03/7574423, e-mail: franc.oresnik@gkndriveline.com
**Additional data about company:**
Size of company: Large  
Number of employees: 299  
Source of capital: Foreign  
Exports share in income: 99%  
Tradition since: 1993

**Financial data:**
Income: 39.113.700,00€  
Total equity: 24.870.159,00€  
Total assets: 31.890.906,00€

**Extract of target regions and countries where a company exports:**
Central America: Mexico  
Eastern Europe: Poland, Serbia  
Eastern Asia: Japan  
European union: France, Germany, Italy, Spain  
Middle east: Turkey

**Main activity in accordance with the NACE classification:**
28.150 Mfr. of bearings, gears

**Activities in accordance with the CPA classification:**
28.15.22 Transmission shafts (including cam and crank shafts) and cranks

**Exported products in accordance with the HS classification:**
870899 Other parts, accessories, for motor vehicles, head.8701-8705

### 70. GLOBEVIKNIK D.O.O.

*member of Metal Processing Association*

| Company: GLOBEVIKNIK D.O.O.  
| Adress: TROJARJEVA ULICA 030, 4000 KRANJ  
| Tel: 00386 4 2023372  
| Fax: 00386 4 2023395  
| E-mail: globevnik@amis.net |

**Description of company:**
Production and sale of cutting tools, grinding of cutting tools. All for processing of metal, wood and plastic.

**Company trade marks:**
GLOBEVIKNIK: cutting tools for metal processing.

**Company management:**
Director: IZTOK GLOBEVIKNIK, tel.: 04/2072980, fax: 04/2023395, globevnik@amis.net

**Additional data about company:**
Size of company: Small  
Number of employees: 26  
Source of capital: Domestic  
Exports share in income: 2%  
Tradition since: 1992

**Financial data:**
Income: 1.133.477,00€
Total equity: 651,706,00€
Total assets: 2,201,532,00€

Extract of target regions and countries where a company exports:
European union: Austria, Germany
Eastern Europe: Croatia, The former Yugoslav Republic of Macedonia

Main activity in accordance with the NACE classification:
25.732 Manufacture of other tools

Activities in accordance with the CPA classification:
25.73.60 Other tools

Exported products in accordance with the HS classification:
820770 Tools for milling
820760 Tools for boring or broaching
820900 Plates, sticks, tips, like for tools, unmounted, of sintered metal carbides, cermets

71. GOPACK D.O.O. NOVA GORICA

Company: GOPACK D.O.O. NOVA GORICA
Address: CESTA IX. KORPUSA 096, 5250 SOLKAN
Tel: 00386 5 3005856
Fax: 00386 5 3005855
E-mail: gopack@siol.net
URL: http://www.gopack.si

Description of company:
Production of automatic packaging machines.

Company trade marks:
GOPACK: Packaging machines

Company management:
Director: VLADISLAV DODIČ, tel.: 05/3005856, fax: 05/3005855, e-mail: gopack@siol.net

Additional data about company:
Size of company: Small
Number of employees: 26
Source of capital: Mixed
Exports share in income: 81%
Tradition since: 1990

Financial data:
Income: 2,810,302,00€
Total equity: 750,265,00€
Total assets: 1,969,302,00€

Extract of target regions and countries where a company exports:
European union: Italy
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia

Representation of third party’s trade mark and companies:
CIGITEK s.r.l.: Horizontal packaging machines
YAMATO SCALE GmbH: Multihead weighers
Main activity in accordance with the NACE classification:
28.290 Mfr. of oth. purpose machinery n.e.c.

Activities in accordance with the CPA classification:
28.93.17 Machinery n.e.c. for the industrial preparation or manufacture of food or drink, including fats or oils

Exported products in accordance with the HS classification:
842290 Parts, for dish-washing mach., machinery, for cleaning, filling
392329 Sacks and bags, of other plastics
842240 Other packing or wrapping machinery

72. GORENJE ORODJARNA, D.O.O.

Company: GORENJE ORODJARNA, D.O.O.
Adress: PARTIZANSKA CESTA 012, 3320 VELENJE
Tel: 00386 3 8992364
Fax: 00386 3 8992631
E-mail: info@gorenje-orodjarna.si
URL: http://www.gorenje-orodjarna.si

Description of company:
Construction, production, maintenance and marketing of tools for reshape of sheet metal and process of plastic masses, and production of machines for control in the production process and automatization of the production.

Company management:
director: BLAŽ NARDIN, tel.: 03/8992364, fax: 03/8992364, e-mail: blaz.nardin@gorenje-orodjarna.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 222
Source of capital: Domestic
Exports share in income: 51%
Tradition since: 1993

Financial data:
Income: 11.057.756,00€
Total equity: 4.648.354,00€
Total assets: 8.619.277,00€

Extract of target regions and countries where a company exports:
Central America: Mexico
Central Europe: Czech Republic
Eastern Europe: Hungary, Romania
European union: Austria, France, Germany
Northern Africa: Morocco

Intercompany connections:
Parent company: GORENJE, D.D., PARTIZANSKA CESTA 012, 3320 VELENJE

Main activity in accordance with the NACE classification:
25.732 Manufacture of other tools
Activities in accordance with the CPA classification:
25.73.60  Other tools
25.73.40  Interchangeable tools for hand tools, whether or not power-operated, or for machine tools

Exported products in accordance with the HS classification:
820730 Tools for pressing, stamping or punching
732690 Other articles, of iron or steel, not elsewhere specified

73. GOSTOL TST d.o.o.

Company: GOSTOL TST d.o.o.
Address: ČIGINJ 063, 5220 TOLMIN
Tel: 00386 5 3801280, 00386 5 3801332
Fax: 00386 5 3801290
E-mail: info@gostol-tst.si
URL: http://www.gostol-tst.si

Description of company:
SHOT BLASTING TECHNICS, PRODUCTION OF WHEEL SHOTBLASTING MACHINES

Company trade marks:
GOSTOL - TST: WHEEL SHOTBLASTING MACHINES

Company management:
General manager: Matej Koglot, tel.: 05/380 12 86, fax: 05/380 12 90,
e-mail: matej.koglot@gostol-tst.si
Production manager: Darjo Kuk, tel.: 05/3801284, fax: 05/3801290,
e-mail: darjo.kuk@gostol-tst.si
Design manager: Danilo Šavli, tel.: 05/3801292

Additional data about company:
Size of company: Medium-sized
Number of employees: 88
Source of capital: Domestic
Exports share in income: 81%
Tradition since: 1947

Financial data:
Income: 4.529.062,00€
Total equity: 1.537.127,00€
Total assets: 4.075.167,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic
North Eastern Europe: Belarus, Russian Federation, Ukraine
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia, The former Yugoslav Republic of
Macedonia, Bulgaria, Poland, Romania

Representative bodies
EUROMARKET Group 51 Andrei Liaptchev blvd. Mladost - 1, 1784 Sofia, Bulgaria (Dimitar Iltchev, tel.: 0035929767101, fax: 0035929767111, e-mail: emigroup@embrd.net)
NiPek Gostol TST d.o.o. Beograd

Main activity in accordance with the NACE classification:
28.410 Manufacture of metal forming machinery
Activities in accordance with the CPA classification:
28.41.23 Machine tools for deburring, sharpening, grinding or otherwise finishing metal
28.91.12 Parts of machines for metallurgy; parts of metal-rolling mills
28.22.17 Pneumatic and other continuous action elevators and conveyors for goods

Exported products in accordance with the HS classification:
842839 Other elevators and conveyors, for goods or materials
853710 Boards, panels, consoles, for voltage not exceed.1000 v
842490 Parts, for spray guns, steam, sand blasting machines
842531 Winches, powered by electric motor
960350 Brushes constit

74. GOSTOL-GOPAN D.O.O. NOVA GORICA
member of Metal Processing Association

| Company: GOSTOL-GOPAN D.O.O. NOVA GORICA |
| Address: PRVOMAJSKA ULICA 037, 5000 NOVA GORICA |
| Tel: 00386 5 3307100, 00386 5 3307111 |
| Fax: 00386 5 3307102, 00386 5 3307103 |
| E-mail: info@gostol-gopan.si |
| URL: http://www.gostol-gopan.si |

Description of company:
Gostol – Gopan is a follower of more than 50-year old company with tradition in the field of bakery equipment production. We are specialized in equipping all sizes of bakeries, from small ones to the biggest ones, real factories of bread. Our production

Company trade marks:
Gostol: All equipment for industrial bakeries.

Company management:
General manager: Dejan Božič, tel.: 05/330 71 11, fax: 05/330 71 01, e-mail: bozic.d@gostol-gopan.si
Assistant manager: Julij Savelli, tel.: 05/330 71 21, fax: 05/330 71 02, e-mail: savelli.j@gostol-gopan.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 177
Source of capital: Domestic
Exports share in income: 97%
Tradition since: 1947

Financial data:
Income: 13.932.367,00€
Total equity: 1.872.133,00€
Total assets: 12.738.595,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia, Hungary, Poland, Romania, Bosnia and Herzegovina, Serbia, The former Yugoslav Republic of Macedonia
North Eastern Europe: Kazakhstan, Russian Federation, Ukraine

Representative bodies
Moscow Kutozovsky prospect, Dom 13, kv 14-15, 121248 Moskva, Russian Federation (Jože Zavrtanik, tel.: +70 95 243 69 87, fax: +07 95 243 51 26, e-mail: gostol_msk@ntl.ru
Main activity in accordance with the NACE classification:
28.930 Mfr. of machinery for food, beverage

Activities in accordance with the CPA classification:
28.93.15 Non-electric bakery ovens; non-domestic equipment for cooking or heating
28.93.16 Dryers for agricultural products
28.93.17 Machinery n.e.c. for the industrial preparation or manufacture of food or drink, including fats or oils

Exported products in accordance with the HS classification:
392690 Other articles of plastics
850151 Other ac motors, multi-phase, of output not exceeding 750 w
841981 Machinery, for making hot drinks, for cooking or heating food
841790 Parts, for industrial, laboratory furnaces, ovens, non-electric

75. HERZ, D.D.

| Company: HERZ, D.D.                     |
| Adress: GRMAŠKA CESTA 003, 1275 ŠMARTNO PRI LITIJI |
| Tel: 00386 1 8962100, 00386 1 8962114 |
| Fax: 00386 1 8962140                  |
| E-mail: info@herz.si                 |
| URL: http://www.herz.si              |

Description of company:
Herz is an enterprise, which production is based on working off non-ferrous metals. The basic items of the manufacturing programme of Herz are ball valves of different kinds for unaggressive media such as water, air, steam, oil, liquid derivatives of nap.

Company management:
managing director: IGOR HERMAN, tel.: 01/8962104, fax: 01/8962140, e-mail: igor.herman@herz.si
export manager: VALERIJA OBLAK, tel.: 01/8962114, fax: 01/8962140, e-mail: valerija.oblak@herz.si

Additional data about company:
Number of employees: 204
Source of capital: Domestic
Exports share in income: 65%
Tradition since: 1951

Financial data:
Income: 15.797.187,00€
Total equity: 7.946.713,00€
Total assets: 16.379.699,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic, Slovakia
Eastern Europe: Bosnia and Herzegovina, Croatia, Kosovo, Montenegro, Serbia, The former Yugoslav Republic of Macedonia, Hungary, Poland, Romania

Intercompany connections:
Parent company: HEZR ARMATUREN GMBH, Richard-Strauss-Strasse 22, 1230 DOMŽALE, Slovenia

Main activity in accordance with the NACE classification:
28.140 Manufacture of other taps and valves

Activities in accordance with the CPA classification:
28.14.13 Process control valves, gate valves, globe valves and other valves
### Exported products in accordance with the HS classification:
- 848110 Pressure-reducing valves
- 848130 Check valves
- 848180 Other appliances, for pipes, boiler shells
- 842121 Filtering, purifying machinery, for filtering, purifying water
- 392690 Other articles of plastics
- 848140 Safety or relief valves

### 76. HIDRIA, d.d.

**Company:** HIDRIA, d.d.  
**Address:** NAZORJEVA ULICA 006, 1000 LJUBLJANA  
**Tel:** 00386 5 3756301  
**Fax:** 00386 5 3756470  
**E-mail:** info@hidria.si  
**URL:** [http://www.hidria.si](http://www.hidria.si)

**Description of company:**
Slovenian corporation Hidria is focused on automotive industry, industry of heating, ventilating and air-conditioning and electrical power tools. Exporting-orientated corporation, which creates innovative products, gathers 3000 employees in 33 companies.

**Company trade marks:**
- HIDRIA: Everything for automotive industry, heating and cooling.
- ISKRA ERO: Electric manual tools.
- PERLES: Electric manual tools.

**Company management:**
Chairman of the board: SVETLIK EDVARD, tel.: 05/3756301, fax: 05/3756470, e-mail: info@hidria.si  
Helena Pregelj Tušar, helena.tusar@hidria.com

**Additional data about company:**
- Size of company: Large
- Number of employees: 10
- Source of capital: Domestic
- Exports share in income: 3%
- Tradition since: 1936

**Financial data:**
- Income: 3.372.418,00€
- Total equity: 27.993.495,00€
- Total assets: 38.369.072,00€

**Intercompany connections:**
- Subsidiary: HIDRIA ROTOMATIKA, SPODNJA KANOMLJA 23, 5281 SPODNJA IDRIJA, Slovenia
- Subsidiary: HIDRIA AET, POLJUBINJ 89A, 5220 TOLMIN, Slovenia
- Subsidiary: HIDRIA PERLES, SAVSKA LOKA 2, 4000 KRANJ, Slovenia
- Subsidiary: HIDRIA IMP KLIMAT, Slovenia

**Main activity in accordance with the NACE classification:**
64.200 Activities of holding companies

**Activities in accordance with the CPA classification:**
- 70.22.16 Supply chain and other management consulting services
- 70.22.17 Business process management services
- 70.22.30 Other business consulting services
77. HIDRIA IMP KLIMA D.O.O. 

Company: HIDRIA IMP KLIMA D.O.O.  
Adress: GODOVIČ 150, 5275 GODOVIČ  
Tel: 00386 5 3743000  
Fax: 00386 5 3743082  
E-mail: klima@hidria.com  

Description of company:  
The business activity of Hidria IMP Klima is marketing, development and production of products for air conditioning, heating and cooling. On the basis product group characteristics, specific sale strategies and production.

Company trade marks:  
HIDRIA : Climate technologies

Company management:  
Chairman and Managing Director: IVAN RUPNIK, tel.: 05/3743000, fax: 05/3743082, e-mail: klima@hidria.com  
Managing Director: STANKO URŠIČ, tel.: 05/3743000, fax: 05/3743082, e-mail: klima@hidria.com  
MARJAN BRENČIČ, marjan.brencic@hidria.com

Additional data about company:  
Size of company: Large  
Number of employees: 400  
Source of capital: Domestic  
Exports share in income: 68%  
Tradition since: 1991

Financial data:  
Income: 29.042.951,00€  
Total equity: 13.674.842,00€  
Total assets: 32.993.796,00€

Extract of target regions and countries where a company exports:  
Australia and New Zealand: Australia, New Zealand  
Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania  
Central Europe: Czech Republic, Slovakia  
North Eastern Europe: Belarus, Georgia, Kazakhstan, Republic of Moldov, Russian Federation

Representative bodies  
GIF CZ Drahobejlova 54, 19000 Praga, Czech Republic (Karel Valeček, tel.: 004 20 2 66 31 67 76, fax: 004 20 2 66 31 67 78)  

Representation of third party’s trade mark and companies:  
Hidria GIF: Active ventilated ceilings

Main activity in accordance with the NACE classification:  
28.250 Mfr. of non-dom. cooling equipment
**Activities in accordance with the CPA classification:**
24.33.30 Sandwich panels of coated steel sheet
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium

**Exported products in accordance with the HS classification:**
842139 Filtering, purifying machinery, for filtering, purifying gas
841510 Air conditioning machines, comprising motor-driven fan, window, wall types, self-contained
850110 Electrical motors, generators, of output not exceee. 37.5 w
853650 Other switches

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**78. HIDRIA PERLES, D.O.O.**

**Company:** HIDRIA PERLES, D.O.O.
**Address:** SAVSKA LOKA 002, 4000 KRANJ
**Tel:** 00386 4 2076408
**Fax:** 00386 4 2076402
**E-mail:** info@hidria.com
**URL:** http://www.hidria.com, http://www.perles.si

**Description of company:**
Manufacture of electrical hand tools and components. We develop, manufacture and market 1) Electrical hand tools for professional users brands PERLES SWIZERLAND 2) Electrical hand tools for domestic masters brands ISKRA ERO 3) Components brands HIDRIA.

**Company trade marks:**
PERLES: DRILLS, ANGLE GRINDERS, SAWS, MIXERS
ISKRA ERO: DRILLS, ANGLE GRINDERS, SAWS, MIXERS

**Company management:**
Aleksander Hatlak, alexsander.hatlak@hidria.com

**Additional data about company:**
Size of company: Large
Number of employees: 221
Source of capital: Domestic
Exports share in income: 69%
Tradition since: 1946

**Financial data:**
Income: 10.985.087,00€
Total equity: 4.752.817,00€
Total assets: 18.696.415,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Czech Republic
North Eastern Europe: Kazakhstan, Russian Federation, Ukraine, Uzbekistan
Eastern Europe: Bosnia and Herzegovina, Croatia, Kosovo, Montenegro, Bulgaria, Hungary, Poland, Romania

**Intercompany connections:**
Parent company: HIDRIA D.O.O., SPONJNA KONOMLJA 23, 5280 IDRIJA, Slovenia
Subsidiary: HIDRIA BEOGRAD D.O.O., 11070 Serbia

**Main activity in accordance with the NACE classification:**
28.240 Manufacture of power-driven hand tools
Activities in accordance with the CPA classification:
28.24.11 Electromechanical tools for working in the hand, with self-contained electric motor
29.31.23 Electrical signalling equipment, windscreen wipers, defrosters and demisters for motor vehicles and motorcycles
28.99.39 Aircraft launching gear

Exported products in accordance with the HS classification:
853890 Parts, for relays, fuses, breakers
850590 Other electro-magnets, permanent magnets, including parts
854520 Carbon brushes
392340 Spools, cops, bobbins and similar supports for the conveyance
846722 Saws for working in the hand, with self-co

79. HORJAK - PRECISE D.O.O. DOMŽALE

Company: HORJAK - PRECISE D.O.O. DOMŽALE
Adress: ZGORNJE JARŠE, PRESERSKA CESTA 008, 1235 RADOMLJE
Tel: 00386 1 7298650, 00386 1 7298653
Fax: 00386 1 7298666
E-mail: info@horjak-precise.si
URL: http://www.horjak-precise.si

Description of company:
Precise mechanical processing of metal parts using the most modern CNC technology (CNC turning, CNC milling, drilling and engraving, grinding, sharp edge and burrs removing, surface treatment, thermal processing, polish).

Company management:
Director: ANTON HORJAK, tel.: 01/7298653, fax: 01/7298666, e-mail: anton.horjak@horjak-precise.si
Sale: KATJA HORJAK, tel.: 01/7298650, fax: 01/7298666, e-mail: katja.horjak@horjak-precise.si, info@horjak-precise.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 76
Source of capital: Domestic
Exports share in income: 95%
Tradition since: 1957

Financial data:
Income: 3.888.774,00€
Total equity: 1.145.507,00€
Total assets: 5.653.590,00€

Extract of target regions and countries where a company exports:
Central Europe: Switzerland
Eastern Europe: Hungary, Poland
European union: Austria, Germany, Italy, Netherlands, United Kingdom
Northern America: Canada

Main activity in accordance with the NACE classification:
25.620 Machining

Activities in accordance with the CPA classification:
25.62.10 Turning services of metal parts
25.62.20 Other machining services

**Exported products in accordance with the HS classification:**
846693 Parts, accessories for machines of headings no. 8456 to 8461
901190 Parts and accessories, for optical microscopes
842199 Other parts, for filtering, purifying machinery
860721 Parts, of rail, tramway locomo., air brakes and parts thereof

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**80. HTT d.o.o.**

**Company: HTT d.o.o.**
**Adress: PIRČE 019, 1336 KOSTEL**
**Tel: 00386 1 8948080, 00386 41 643065**
**Fax: 00386 1 8948082**
**E-mail: htt@siol.com**
**URL: http://www.htt.si**

**Description of company:**
COMPANY PRODUCING TRAILERS AND SPECIALIZED VEHICLE, BODYBUILDING OF ECONOMIC VEHICLE, SERVICE AND MARKET STORE - SPARE PARTS.

**Company trade marks:**
AVTOTREIDING: TRAILERS AND SPECIALIZED VEHICLES; VOZILA GORICA

**Company management:**
direktor: Igor Hočevar, tel.: 01/8948080, fax: 01/8948082, e-mail: htt@siol.com

**Additional data about company:**
Size of company: Micro
Number of employees: 9
Source of capital: Domestic
Exports share in income: 8%
Tradition since: 1990

**Financial data:**
Income: 510.542,00€
Total equity: 352.520,00€
Total assets: 485.436,00€

**Extract of target regions and countries where a company exports:**
European union: Austria, Germany
Eastern Europe: Croatia

**Main activity in accordance with the NACE classification:**
29.200 Mfr. of bodies for motor vehicles

**Activities in accordance with the CPA classification:**
29.20.10 Bodies for motor vehicles
81. HTZ VELENJE, I.P., D.O.O.

Company: HTZ VELENJE, I.P., D.O.O.
Adress: PARTIZANSKA CESTA 078, 3320 VELENJE
Tel: 00386 3 8984000, 00386 3 8996171
Fax: 00386 3 5862834, 00386 3 8984040
E-mail: htz@rlv.si
URL: http://www.htz.si

Description of company:
The maximum disability company in Slovenia HTZ is the largest disability company in Slovenia and a few more than 1000 employees and the largest subsidiary of the Group Velenje Coal Mine. Modernity, expertise and long experience and high technological development.

Company trade marks:
MODEO: Two-piece working suit.
SONELEX: Solar Power Plants.

Company management:
Director: Dejan Radovanović, tel.: 03/8984000, fax: 03/8984040
Head Of R&D Department: Bojan Voh, tel.: 03/8996187, fax: 03/5862834, e-mail: VohB@rlv.si
dept.man.: Stanko Zagoršek, tel.: 03/8996411

Additional data about company:
Size of company: Large
Number of employees: 923
Source of capital: Domestic
Exports share in income: 1%
Tradition since: 2000

Financial data:
Income: 31.625.748,00€
Total equity: 6.726.451,00€
Total assests: 31.062.827,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia

Intercompany connections:
Parent company: PREMOGOVNIK VELENJE, D.D., PARTIZANSKA CESTA 078, 3320 VELENJE

Representation of third party's trade mark and companies:
DBT: Service of mining equipment.
EICKHOFF: Service of mining equipment.
Atlas Copco: Pneumatic tools

Main activity in accordance with the NACE classification:
33.120 Repair of machinery

Activities in accordance with the CPA classification:
14.12.30 Other workwear
15.12.19 Other articles of leather or composition leather (including articles used in machinery or mechanical appliances of for other technical uses) n.e.c.
15.20.31 Footwear incorporating a protective metal toe-cap

Exported products in accordance with the HS classification:
732619 Other open-die forged, of iron, steel
Description of company:
Hypos Muta is the biggest Slovenian producer of the hydraulic cylinders. We build cca 20000 pc / year. Mostly middle and little series as well as individual production. Producer also of heat exchangers and various hydraulic systems.

Company trade marks:
Hypos: HYDRAULIC AND PNEUMATIC

Company management:
Director: Mateja Kitek Bijol, tel.: 02/8879815, fax: 02/8879810, e-mail: mateja.kitek@hypos.si

Additional data about company:
Size of company: Small
Number of employees: 79
Source of capital: Domestic
Exports share in income: 54%
Tradition since: 1976

Financial data:
Income: 4.103.063,00€
Total equity: 2.243.455,00€
Total assests: 4.122.446,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia, Hungary, Bosnia and Herzegovina, Serbia, The former Yugoslav Republic of Macedonia
North Eastern Europe: Russian Federation, Ukraine, Belarus
Eastern Asia: China
Middle east: Israel

Main activity in accordance with the NACE classification:
28.120 Manufacture of fluid power equipment

Activities in accordance with the CPA classification:
28.12.16 Hydraulic systems
28.12.11 Linear acting hydraulic and pneumatic motors (cylinders)
28.13.11 Pumps for fuel, lubricants, cooling-medium and concrete

Exported products in accordance with the HS classification:
841221 Hydraulic power engines, linear acting (cylinders)
901730 Micrometers, callipers and gauges
841950 Heat exchange units
730431 Tubes, of circular cross-section, of iron, non-alloy steel, cold-drawn, cold-rolled, seamless
843880 Other machine
83. I.H.S. D.O.O.

Company: I.H.S. D.O.O.
Address: CESTA 4. JULIJA 084D, 8270 KRŠKO
Tel: 00386 7 4914100
Fax: 00386 7 4914110
E-mail: info@ihs.si
URL: http://www.ihs.si

Description of company:
Manufacture of lifting and handling equipment. Manufacture of machinery for food, beverage and tobacco processing. Manufacture of other special purpose machinery.

Company management:
DIRECTOR: TADEJ BURŠIČ, tel.: 07/4914100, fax: 07/4914110, e-mail: ihs@siol.net, tadej.bursic@ihs.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 84
Source of capital: Domestic
Exports share in income: 98%
Tradition since: 1990

Financial data:
Income: 8.166.335,00€
Total equity: 3.357.239,00€
Total assets: 8.500.438,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bulgaria, Czech Republic, Hungary, Poland, Romania
European union: Austria, France, Germany, Sweden, United Kingdom

Main activity in accordance with the NACE classification:
28.220 Mfr. of lifting, handling equipment

Activities in accordance with the CPA classification:
28.93.17 Machinery n.e.c. for the industrial preparation or manufacture of food or drink, includ. fats or oils
28.99.20 Machines and apparatus of a kind used solely or principally for the mfr. of semiconductors

Exported products in accordance with the HS classification:
853650 Other switches, for voltage not exceed 1000 v
853890 Parts, for relays, fuses, breakers
842890 Other machinery, traction mechanisms for funiculars
842839 Other elevators and conveyors, for goods or materials
850151 Other ac motors, multi-phase

84. IDT, d.o.o. Jesenice

Company: IDT, d.o.o. Jesenice
Address: SPODNJI PLAVŽ 014E, 4270 JESENICE
Tel: 00386 4 5809600, 00386 41 621728
Fax: 00386 4 5809609
E-mail: idt@siol.net
URL: http://www.idt.si
Description of company:
Production of knives for the packaging industry.

Company management:
Managing Director: Primož Kosmač, tel.: 04/5809603, fax: 04/5809609, e-mail: idt@siol.net
purchase manager: Jaka Kelbl, tel.: 04/5809600, e-mail: jaka.kelbl@idt.si
Primož Kosmač, idt@siol.net

Additional data about company:
Size of company: Micro
Number of employees: 3
Source of capital: Domestic
Exports share in income: 15%
Tradition since: 1990

Financial data:
Income: 827,580,00€
Total equity: 611,715,00€
Total assests: 706,680,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia, Bosnia and Herzegovina, Serbia, The former Yugoslav Republic of Macedonia
North Eastern Europe: Republic of Moldova

Representation of third party's trade mark and companies:
Boehler-Uddeholm Precision Strip, Avstria: Cutting rules
Perforating rules
Creasing rules
Rule Die Steel
CITO System, Nemčija: Creasing matrix
J.F.Helmold, USA: Die making equipment
Monroe Rubber & Plastic, USA: Ejection rubber AG

Main activity in accordance with the NACE classification:
25.710 Manufacture of cutlery

Activities in accordance with the CPA classification:
25.71.99 Sub-contracted operations as part of manufacturing of cutlery
25.73.60 Other tools

Exported products in accordance with the HS classification:
821194 Knives with cutting blades, serrated or not, blades
820299 Other straight saw blades
821410 Paper knives, letter openers, erasing knives, blades therefor
400811 Plates, sheets, strip, of cellular rubber, other than hard rubber
392690 Other

85. IKETT D.O.O.

Company: IKETT D.O.O.
Adress: LENDAVSKA ULICA 001, 9000 MURSKA SOBOTA
Tel: 00386 2 5303482, 00386 41 772479
Fax: 00386 2 5303483
E-mail: info@ikett.si
URL: http://www.ikett.si

member of Metal Processing Association
Description of company:
The main activity is the production of heat engineering, namely:- Production of boilers for central heating on solid fuel, oil and gas- Manufacture of boilers and hot water keeper- Manufacture of tanks for liquid fuel- Manufacture of metal containers for

Company management:
Director: ALBIN MIKOLA, tel.: 041/772479, fax: 02/5303483, e-mail: info@ikett.si

Additional data about company:
Size of company: Micro
Number of employees: 17
Source of capital: Domestic
Exports share in income: 0%
Tradition since: 1997

Financial data:
Income: 663.317,00€
Total equity: 64.212,00€
Total assets: 676.528,00€

Extract of target regions and countries where a company exports:
Eastern Europe : Hungary
European union: Austria

Main activity in accordance with the NACE classification:
25.210 Mfr. of central heating radiators

86. IMP ARMATURE D.O.O.

Company: IMP ARMATURE D.O.O.
Address: LJUBLJANSKA CESTA 043, 1295 IVANČNA GORICA
Tel: 00386 1 7887300, 00386 1 7887318
Fax: 00386 1 7887328
E-mail: sale@imp-ta.si
URL: http://www.imp-ta.si

Description of company:
Manufacture and service of industrial valves. Development and manufacture of industrial valves according to costumers wishes.

Company management:
General manager: Marjan Kelvišar, tel.: 01/7887302, fax: 01/7887328, e-mail: marjan.kelvisar@imp-ta.si
Head of sale: Helena Ferček Šalehar, tel.: 01/7887304, fax: 01/7887328, e-mail: helena.fercek@imp-ta.si
Vodja razvoja: Boris Babič, tel.: 01/7887301

Additional data about company:
Size of company: Medium-sized
Number of employees: 60
Source of capital: Domestic
Exports share in income: 52%
Tradition since: 1975

Financial data:
Income: 4.107.688,00€
Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Croatia, Kosovo, Serbia, The former Yugoslav Republic of Macedonia, Hungary, Poland
European union: Austria, Belgium, Denmark, Spain
North Eastern Europe: Russian Federation

Main activity in accordance with the NACE classification:
28.140 Manufacture of other taps and valves

Activities in accordance with the CPA classification:
28.14.11 Pressure-reducing, control, check and safety valves
28.12.14 Hydraulic and pneumatic valves
28.14.13 Process control valves, gate valves, globe valves and other valves

Exported products in accordance with the HS classification:
848190 Parts, for appliances, for pipes, boiler shells
842199 Other parts, for filtering, purifying machinery
401693 Gaskets, washers and other seals, other than hard rubber
842121 Filtering, purifying machinery, for filtering, purifying water

87. IMP ITAK, D.O.O.

Company: IMP ITAK, D.O.O.
Address: ULICA PRVOBORCEV 001A, 1430 HRASTNIK
Tel: 00386 1 5837811, 00386 3 5658415
Fax: 00386 1 5191047, 00386 3 5658430
E-mail: IMP.ITALAK@IMPITAK.SI
URL: http://WWW.IMPITAK.SI

Description of company:
Production of industrial cooling and ventilation equipment.

Company management:
Director: BARBARA ČEPERLIN SMERKE

Additional data about company:
Size of company: Micro
Source of capital: Domestic
Tradition since: 1979

Financial data:
Income: 0,00€
Total equity: 0,00€
Total assets: 34.267,00€

Main activity in accordance with the NACE classification:
28.250 Mfr. of non-dom. cooling equipment

Activities in accordance with the CPA classification:
28.25.13 Refrigeration and freezing equipment and heat pumps, except household type equipment
27.51.11 Refrigerators and freezers, of the household type
88. IMPOL-INOTECHNA d.o.o.

Description of company:
Production, montage and projecting on the area of metal processing industry, production of industrial furnaces, production and montage of heavy and light welders and all kind of steel and aluminium constructions.

Company management:
Director: Miha Strašek, tel.: 02/8050342, fax: 02/8050324, e-mail: miha.strasek@impol-inotechna.si
Assistant commercial manager: Ivica Angelovski, tel.: 02/8050322, fax: 02/8050324, e-mail: ivica.angelovski@impol-inotechna.si
Director: Polona Strašek

Additional data about company:
Size of company: Small
Number of employees: 79
Source of capital: Domestic
Exports share in income: 87%
Tradition since: 1947

Financial data:
Income: 5.566.781,00€
Total equity: 393.438,00€
Total assets: 3.550.046,00€

Extract of target regions and countries where a company exports:
European union: Austria, Belgium, Germany
Central Europe: Switzerland

Intercompany connections:
Parent company: MARKET INŽINERING D.O.O., PARTIZANSKA 38, 2310 SLOVENSKA BISTRICA, Slovenia

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
24.33.30 Sandwich panels of coated steel sheet
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
28.21.13 Industrial or laboratory electric furnaces and ovens;

Exported products in accordance with the HS classification:
842199 Other parts, for filtering, purifying machinery
730890 Other structures, parts of structure, of iron, steel
841790 Parts, for industrial, laboratory furnaces, ovens, non-electric
720421 Waste and scrap of alloy steel: of stainless steel
89. INCO D.O.O.

Company: INCO D.O.O.
Adress: IŽANSKA CESTA 081A, 1000 LJUBLJANA
Tel: 00386 1 4280024, 00386 1 4280025
Fax: 00386 1 4280024
E-mail: boris.mrhar@inco.si
URL: http://www.inco.si

Description of company:
Production of machine tools.

Company management:
Director: BORIS MRHAR • Boris Mrhar, boris.mrhar@siol.net

Additional data about company:
Size of company: Micro
Number of employees: 2
Source of capital: Domestic
Exports share in income: 0%
Tradition since: 1990

Main activity in accordance with the NACE classification:
25.73.2 Manufacture of other tools

Activities in accordance with the CPA classification:
25.73.60 Other tools
25.73.99 Sub-contracted operations as part of manufacturing of tools
25.73.50 Moulds; moulding boxes for metal foundry; mould bases; moulding patterns

Exported products in accordance with the HS classification:
732690 Other articles, of iron or steel, not elsewhere specified

90. INDENNA DVIGALA, D.O.O., LJUBLJANA

Company: INDENNA DVIGALA, D.O.O., LJUBLJANA
Adress: OB ŽELEZNICI 018, 1000 LJUBLJANA
Tel: 00386 1 5421413
Fax: 00386 1 5423710
E-mail: info@indenna.si
URL: http://www.indenna.si

Description of company:
The company was established in Ljubljana in 2001. During this period, has become a recognized supplier of industrial cranes to the Slovenian market, as well as on foreign markets. Markets us informed about the agency renowned manufacturers of industrial cranes.

Company management:
Director: BORISLAV ĐURANOVIĆ, Srečko Levičnik, srecko.levicnik@indenna.si

Additional data about company:
Number of employees: 15
Source of capital: Domestic
Exports share in income: 64%
Tradition since: 2001
**Financial data:**
Income: 3.963.097,00€
Total equity: 222.968,00€
Total assets: 1.188.850,00€

**Extract of target regions and countries where a company exports:**
North Eastern Europe: Russian Federation
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia, The former Yugoslav Republic of Macedonia

**Representation of third party's trade mark and companies:**
SWF Krantechnik GmbH: Komponents for Cranes and transport

**Main activity in accordance with the NACE classification:**
28.220 Mfr. of lifting, handling equipment

**Activities in accordance with the CPA classification:**
28.22.19 Parts of lifting and handling equipment

**Exported products in accordance with the HS classification:**
842511 Pulley tackle, hoists, powered by electric motor
843141 Buckets, shovels, grabs and grips
843131 Parts, for lifts, skip hoists or escalators
842611 Overhead travelling cranes on fixed support
842519 Other pulley tackle, hoists

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### 91. INDUKTIO D.O.O.

**Company:** INDUKTIO D.O.O.
**Address:** LITOSTROJSKA CESTA 044D, 1000 LJUBLJANA
**Tel:** 00386 1 6202440
**Fax:** 00386 1 6202444
**E-mail:** info@induktio.com
**URL:** http://www.induktio.com

**Description of company:**
The main activity of the enterprise is the production of the equipment for induction and dielectric heating.

**Company management:**
Director: BRANKO PETRIČ • Branko Petrič, info@induktio.com

**Additional data about company:**
Size of company: Micro
Number of employees: 7
Source of capital: Mixed
Exports share in income: 67%
Tradition since: 2003

**Financial data:**
Income: 1.072.469,00€
Total equity: 361.007,00€
Total assets: 980.839,00€

**Extract of target regions and countries where a company exports:**
Australia and New Zealand: Australia
Metal Processing Industry of Slovenia

Eastern Europe: Croatia
European union: Austria, Germany, Italy
Middle east: Turkey

Intercompany connections:
Subsidiary: LINN HIGH THERM GMBH, Heinrich-Hertz-Platz 1, 92275 Germany

Representation of third party's trade mark and companies:
LINN HIGH THERM gmbh: industrial furnaces

Main activity in accordance with the NACE classification:
28.210 Mfr. of ovens, furnaces

Activities in accordance with the CPA classification:
28.21.13 Industrial or laboratory electric furnaces and ovens; induction or dielectric heating equipment

Exported products in accordance with the HS classification:
850440 Static converters
850490 Parts, for electric transformers, converters, inductors

92. INKOS D.O.O. KRMELOJ

Company: INKOS D.O.O. KRMELOJ
Adress: KRMELOJ 051, 8296 KRMELOJ
Tel: 00386 7 8141841, 00386 7 8184111
Fax: 00386 7 8184080
E-mail: info@inkos.si
URL: http://www.inkos.si/

Description of company:
Manufacture of lifting and handling equipment, manufacture of metal structures and parts of structures, manufacture of machinery for metallurgy, manufacture of machinery for mining, guarring and construction, manufacture of builders of carpentry.

Company management:
Director: RUDI BEC, tel.: 07/8184107, fax: 07/8184080, e-mail: direktor@inkos.si
Pulko Darko, prodaja@inkos.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 152
Source of capital: Domestic
Exports share in income: 0%
Tradition since: 1962

Financial data:
Income: 8.956.071,00€
Total equity: 337.173,00€
Total assests: 4.837.094,00€

Extract of target regions and countries where a company exports:
European union: Germany

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts
Activities in accordance with the CPA classification:
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30 Sandwich panels of coated steel sheet
28.22.19 Parts of lifting and handling equipment

Exported products in accordance with the HS classification:
732690 Other articles, of iron or steel, not elsewhere specified
847490 Parts, for machinery, for sorting, separating, washing
871690 Parts, for tanker trailers, tanker semi-trailers
730890 Other structures, parts of structu., of iron, steel

93. INOKS d.o.o.

Company: INOKS d.o.o.
Address: ČERNELAVCI, GORIČKA ULICA 150, 9000 MURSKA SOBOTA
Tel: 00386 2 5252100, 00386 2 5252122
Fax: 00386 2 5252111, 00386 2 5252114
E-mail: inoks@inoks.si
URL: http://www.inoks.si

Description of company:
Production of Stainless Steel process Equipment for chemical, pharmaceutical and food industry (mixing vessels, reactors, pressure vessels,...) Equipment for purifying plants, biogas plant. Galvanic services: electro polishing and lixiviation of rustless production.

Company management:
Manager: Jože PAVLINJEK, tel.: 02/5252125, fax: 02/5252111, e-mail: joze.pavlinjek@inoks.si
Director: Stanko SKLEDAR, tel.: 02/5252116, fax: 02/5252114, e-mail: stanko.skledar@inoks.si
Managers assistant: Terezija Pavlinjek, tel.: 02/5252125

Additional data about company:
Size of company: Medium-sized
Number of employees: 75
Source of capital: Domestic
Exports share in income: 21%
Tradition since: 1990

Financial data:
Income: 4.430.112,00€
Total equity: 1.006.057,00€
Total assets: 6.224.580,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia

Main activity in accordance with the NACE classification:
25.290 Mfr. of other tanks of metal

Activities in accordance with the CPA classification:
25.29.11 Reservoirs, tanks, vats and similar containers (other than for compressed or liquefied gas), of iron, steel or aluminium, of a capacity > 300 litres, not fitted with mechanical or thermal equipment

Exported products in accordance with the HS classification:
732690 Other articles, of iron or steel, not elsewhere specified
94. INOMETAL d.o.o.

Company: INOMETAL d.o.o.
Adress: ZAGREBŠKA CESTA 020, 2000 MARIBOR
Tel: 00386 2 4600424
Fax: 00386 2 4600425
URL: http://www.inometal.si

Description of company:
Manufacture of tanks, reservoirs and containers of metal.

Company management:
Director: RUDOLF PREVOLŠEK

Additional data about company:
Size of company: Small
Number of employees: 137
Source of capital: Domestic
Exports share in income: 28%
Tradition since: 2001

Financial data:
Income: 7.299.354,00€
Total equity: 474.837,00€
Total assets: 3.400.625,00€

Extract of target regions and countries where a company exports:
European union: Austria, Germany, United Kingdom
Central Europe: Switzerland

Main activity in accordance with the NACE classification:
25.290 Mfr. of other tanks of metal

Activities in accordance with the CPA classification:
25.29.11 Reservoirs, tanks, vats and similar containers (other than for compressed or liquefied gas), of iron, steel or aluminium, of a capacity > 300 litres, not fitted with mechanical or thermal equipment

Exported products in accordance with the HS classification:
841989 Other machinery, plants, for treatment of materials
831110 Coated electrodes of base metal, for electric arc-welding
841790 Parts, for industrial, laboratory furnaces, ovens, non-electric
841780 Industrial, laboratory furnaces, ovens, non-ele

95. InterWolf d.o.o.

Company: InterWolf d.o.o.
Adress: OBRTNA CONA LOGATEC 016, 1370 LOGATEC
Tel: 00386 1 7591221
Fax: 00386 1 7591230
E-mail: INFO@INTERWOLF.SI
URL: http://www.interwolf.si

Description of company:
Manufacture of screws
**Company management:**
Director: IZTOK WOLF, tel.: 01/7591224, fax: 01/7591230, e-mail: iztok.wolf@interwolf.si
NIVES KAFOL, NIVES.KAFOL@INTERWOLF.SI

**Additional data about company:**
Size of company: Small  
Number of employees: 27  
Source of capital: Domestic  
Exports share in income: 64%  
Tradition since: 1992

**Financial data:**
Income: 1.862.115,00€  
Total equity: 627.108,00€  
Total assets: 3.161.614,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Czech Republic  
Eastern Europe: Croatia  
European Union: Austria, France, Germany, Italy, Spain

**Main activity in accordance with the NACE classification:**
25.940 Mfr. of fasteners, screw machine pr.

**Activities in accordance with the CPA classification:**
25.94.11 Threaded fasteners, of iron or steel, n.e.c.

**Exported products in accordance with the HS classification:**
731812 Other wood screws, of iron, steel  
731815 Other screws, bolts, whether or not with their nuts or washers  
731823 Rivets, of iron, steel  
731814 Self-tapping screws, of iron, steel

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**96. IP RIBNICA, D.O.O.**

**Company:** IP RIBNICA, D.O.O.  
**Address:** OPEKARSKA CESTA 045, 1310 RIBNICA  
**Tel:** 00386 1 8372510, 00386 1 8372512  
**Fax:** 00386 1 8372519  
**E-mail:** info@ip-ribnica.si  
**URL:** http://www.ip-ribnica.si

**Description of company:**
Metal processing, Employment agency, Catering, Cleaning service.

**Company trade marks:**
GEN gasilniki: S1, S2, S3, S6, S9

**Company management:**
General Manager: Leo Ziherl, tel.: 01/8372513, fax: 01/8372519, e-mail: leo.ziherl@ip-ribnica.si  
Sales: Barbara Lovšin, tel.: 01/8372510, fax: 01/8372519, e-mail: barbara.lovsin@ip-ribnica.si  
Mateja Arko, mateja.arko@ip-ribnica.si

**Additional data about company:**
Size of company: Small  
Number of employees: 139  
Source of capital: Domestic
Exports share in income: 0%
Tradition since: 1998

Financial data:
Income: 2.625.723,00€
Total equity: 276.074,00€
Total assets: 1.564.431,00€

Extract of target regions and countries where a company exports:
Eastern Europe, European union, Northern Africa, Skandinavian countries, Western Europe

Intercompany connections:
Parent company: FIPIS, D.O.O., OPEKARSKA CESTA 045, 1310RIBNICA

Representation of third party’s trade mark and companies:
ESAB varilni program: MIG, TIG, elektrodno varjenje
RAM: gorilniki za rezanje in varjenje, šobe

Main activity in accordance with the NACE classification:
25.990 Mfr. of oth. metal products n.e.c.

Activities in accordance with the CPA classification:
25.99.99 Sub-contracted operations as part of manufacturing of other fabricated metal products n.e.c.
72.19.50 Research and development originals in natural sciences and engineering, except for biotechnology
72.19.29 Other research and experime

97. ISKRA - OTC, KRANJ, D.O.O.

Company: ISKRA - OTC, KRANJ, D.O.O.
Address: SAVSKA LOKA 004, 4000 KRANJ
Tel: 00386 4 2375525
Fax: 00386 4 2022802
E-mail: marko.naglic@iskra-otc.si
URL: http://WWW.ISKRA-OTC.SI

Description of company:
We produce tools for jetting of plastics, for pressure jet, for punching machines and we produce cutting tools, production and grinding of blades.

Company management:
Director: IVO JERASA, tel.: 04/2076701, fax: 04/2076708, e-mail: IVO.JERAS@ISKRA-ISD.SI
MARKO NAGLIĆ, marko.naglic@iskra-otc.si

Additional data about company:
Size of company: Small
Number of employees: 60
Source of capital: Domestic
Exports share in income: 37%
Tradition since: 1991

Financial data:
Income: 2.110.564,00€
Total equity: 0,00€
Total assets: 893.902,00€
Extract of target regions and countries where a company exports:
European union: Austria, France, Germany, Germany
Central Europe: Switzerland

Intercompany connections:
Parent company: ISKRA ISD D.D., SAVSKA LOKA 4, 4000 KRANJ, Slovenia
Subsidiary: ISKRA OTC D.O.O, SAVSKA LOKA 4, 4000 KRANJ, Slovenia

Main activity in accordance with the NACE classification:
25.73.2 Manufacture of other tools

Activities in accordance with the CPA classification:
25.73.40 Interchangeable tools for hand tools, whether or not power-operated, or for machine tools
25.73.60 Other tools
25.73.50 Moulds; moulding boxes for metal foundry; mould bases; moulding patterns

Exported products in accordance with the HS classification:
820730 Tools for pressing, stamping or punching
820570 Vices, clamps and the like
854720 Insulating fittings of plastics
902690 Parts, accessories, for instruments, for measuring gases, liquids
848071 Moulds for rubber, plastic mat., injection

98. ISKRA ASING D.O.O.

Description of company:
Iskra Asing d.o.o. is a subsidiary company of the Iskra Avtoelektrika Group that develops and manufactures unique technological equipment for a known customer. We are a distinguished provider of comprehensive technological solutions, which we offer to our customers.

Company management:
Managing director: Miran Prohan, tel.: 05/+386 5 3393 401, fax: 05/+386 5 3393 814, e-mail: miran.prohan@iskra-ae.com

Additional data about company:
Size of company: Small
Number of employees: 35
Source of capital: Domestic
Exports share in income: 50%
Tradition since: 1992

Financial data:
Income: 2.063.639,00€
Total equity: 836.718,00€
Total assets: 2.364.331,00€

Extract of target regions and countries where a company exports:
North Eastern Europe: Belarus, Russian Federation
Eastern Europe: Bosnia and Herzegovina
Intercompany connections:
Parent company: ISKRA AVTOELEKTRIKA d.d., POLJE 015, 5290 ŠEMPETER PRI GORICI

Main activity in accordance with the NACE classification:
28.990 Mfr. of oth. special machinery n.e.c.

Activities in accordance with the CPA classification:
28.96.20 Parts for machinery n.e.c. for working plastics and rubber or for the manufacture of products from these materials
28.49.21 Tool holders and self-opening dieheads, for machine tools
28.99.52 Parts of other special-purpose machinery

Exported products in accordance with the HS classification:
850300 Parts, for rotary electric machines
851190 Parts, for sparking plugs, starter motors
851580 Other machines and apparatus
842890 Other machinery, traction mechanisms for funiculars
846711 Tools for working in hand, pneumatic, rotary type

99. ISKRA ISD - STRUGARSTVO D.O.O.

Company: ISKRA ISD - STRUGARSTVO D.O.O.
Adress: SAVSKA LOKA 004, 4000 KRANJ
Tel: 00386 4 2076701
E-mail: brane.arh@iskra-isd.si
URL: http://www.iskra-isd.si/

Description of company:
Our company is specialized in manufacturing the most complex products in turning.

Company management:
Director: BRANKO ARH

Additional data about company:
Number of employees: 59
Source of capital: Domestic
Exports share in income: 6%
Tradition since: 2005

Financial data:
Income: 3.421.492,00€
Total equity: 863.860,00€
Total assets: 3.344.956,00€

Extract of target regions and countries where a company exports:
Central Europe: Switzerland
Eastern Europe: Croatia

Main activity in accordance with the NACE classification:
25.620 Machining

Activities in accordance with the CPA classification:
25.94.11 Threaded fasteners, of iron or steel, n.e.c.
25.94.13 Non-threaded and threaded fasteners, of copper
100. ISKRA PIO, d.o.o.

Company: ISKRA PIO, d.o.o.
Adress: TRUBARJEVA CESTA 005, 8310 ŠENTJERNEJ
Tel: 00386 7 3931400
Fax: 00386 7 3931440
E-mail: info@iskra-pio.si
URL: http://www.iskra-pio.si

Description of company:
Iskra PIO has its seat and production facilities in Šentjernej in the Dolenjska region. Their basic product range consists of equipment for clean and cleaning technology. Clean technologies are inevitably needed anywhere where absolutely clean air is required.

Company trade marks:
PIO: Nondust chambers •

Company management:
Manager: Andraž Rumpret, tel.: 07/3931402, fax: 07/3931440, e-mail: andraz.rumpret@iskra-pio.si
ANDRAŽ RUMPRET, info@iskra-pio.si

Additional data about company:
Size of company: Small
Number of employees: 64
Source of capital: Domestic
Exports share in income: 18%
Tradition since: 1991

Financial data:
Income: 3.883.102,00€
Total equity: 1.254.746,00€
Total assests: 4.369.574,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Hungary, Poland, Bosnia and Herzegovina, Croatia, Serbia, The former Yugoslav Republic of Macedonia
European union: Germany

Representative bodies
SCHULZ LUFTTECHNIK GMBH Stefansbecke 45, D-45549 SPROCKHÖVEL, Germany (Werner Koch, tel.: 0049233992020, fax: 0049133920238, e-mail: info@schulz-lufttechnik.de)

Main activity in accordance with the NACE classification:
28.990 Mfr. of oth. special machinery n.e.c.

Activities in accordance with the CPA classification:
28.25.14 Machinery and apparatus for filtering or purifying gases n.e.c.
28.29.99 Sub-contracted operations as part of manufacturing of other general-purpose machinery n.e.c.

Exported products in accordance with the HS classification:
940390 Parts, of furniture
392690 Other articles of plastics
761090 Other structures, parts thereof, of aluminium
732620 Articles, of iron or steel wire
847989 Other machines, having individual func., not elsewhere included
842139 Filtering
101. ISKRA PRO KRANJ, D.O.O.

**Company:** ISKRA PRO KRANJ, D.O.O.
**Address:** ŠAVSKA LOKA 004, 4000 KRANJ
**Tel:** 00386 4 2375668, 00386 4 2375672
**Fax:** 00386 4 2023061
**E-mail:** info@iskrapro.si
**URL:** http://www.iskrapro.si

**Description of company:**
The products of Iskra PRO are primarily intended for the tooling, manipulation and assembling of parts for the electromechanical and automobile industries.

**Company management:**
Technical manager: Gabrijel Lužan, tel.: 04/2375672, fax: 04/2023061, e-mail: gabrijel.luzan@iskrapro.si

**Additional data about company:**
Number of employees: 30
Source of capital: Domestic
Exports share in income: 50%
Tradition since: 1991

**Financial data:**
Income: 1.303.320,00€
Total equity: 886.501,00€
Total assets: 1.422.217,00€

**Extract of target regions and countries where a company exports:**
Eastern Europe: Bosnia and Herzegovina
European union: Austria, Germany, Slovakia

**Main activity in accordance with the NACE classification:**
28.990 Mfr. of oth. special machinery n.e.c.

**Activities in accordance with the CPA classification:**
27.51.24 Other electro-thermic appliances
28.99.39 Aircraft launching gear; deck-arrestors or similar gear; tyre balancing equipment; special-purpose machinery n.e.c.
28.99.20 Machines and apparatus of a kind used solely

**Exported products in accordance with the HS classification:**
731822 Other washers, of iron, steel
847989 Other machines, having individual func., not elsewhere included
843890 Parts, for machinery, for industrial preparation
841490 Parts, for hoods, compressors, fans, pumps
731816 Nuts, of iron, steel

102. ISKRA VZDRŽEVANJE, d.d., Kranj

**Company:** ISKRA VZDRŽEVANJE, d.d., Kranj
**Address:** ŠAVSKA LOKA 004, 4000 KRANJ
**Tel:** 00386 4 2375501
**Fax:** 00386 4 2375564
**E-mail:** bostjan.praznikar@iskra-vzd.si
**URL:** http://www.iskra-vzd.si
Description of company:
Services development and sale - maintenance of machines, facilities and equipment. Technical projects and consulting - construction and maintenance of buildings, facilities and equipment. Distribution of electricity, steam, production water, drinking water.

Company management:
Director: BOŠTJAN PRAŽNIKAR, tel.: 04/2375501, fax: 04/2375564, e-mail: bostjan.praznikar@iskra-vzd.si

Additional data about company:
Size of company: Small
Number of employees: 79
Source of capital: Domestic
Exports share in income: 2%
Tradition since: 1956

Financial data:
Income: 3.385.391,00€
Total equity: 2.050.567,00€
Total assets: 3.571.152,00€

Intercompany connections:
Subsidiary: Iskra obrtnik D.O.O., Savska loka 4, 4000 KRANJ, Slovenia

Main activity in accordance with the NACE classification:
28.290 Mfr. of oth. purpose machinery n.e.c.

Activities in accordance with the CPA classification:
33.12.22 Repair and maintenance services of metal forming machinery and machine tools
33.20.29 Installation services of other general-purpose machinery n.e.c.
28.29.99 Sub-contracted operations as part of manufacturing of other general-purpose mac

103. ITAS-CAS D.O.O.

Company: ITAS-CAS D.O.O.
Address: REŠKA CESTA 013C, 1330 KOČEVJE
Tel: 00386 1 8939510
Fax: 00386 1 8939530
E-mail: info@itas-cas.si
URL: http://www.itas-cas.si

Description of company:
Manufacturing of transport devices: transit concrete mixers as fixed or exchangeable superstructure or independent trailer, special constructions,...

Company trade marks:
ITAS: Concrete mixers

Company management:
General Manager: ZMAGOSLAV ŠEGA, tel.: 01/8939510, fax: 01/8939530, e-mail: zmagoslav.sega@itas-cas.si
Technical director, sales manager-foreign markets: Zdравko KLJUN, tel.: 041/447799, fax: 01/8939530, e-mail: Zdravko.Kljun@itas-cas.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 86
Source of capital: Domestic
Exports share in income: 86%
Tradition since: 1945

**Financial data:**
Income: 3,794,246,00€
Total equity: 3,480,489,00€
Total assets: 4,457,847,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Slovakia
Eastern Europe: Hungary, Romania, Croatia, Hungary, Bosnia and Herzegovina, Croatia
European union: Austria
Middle east: United Arab Emirate

**Main activity in accordance with the NACE classification:**
29.100 Manufacture of motor vehicles

**Activities in accordance with the CPA classification:**
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30 Sandwich panels of coated steel sheet
25.29.11 Reservoirs, tanks, vats and similar containers (other than for com

**Exported products in accordance with the HS classification:**
870540 Concrete-mixer lorries
730439 Other tubes, of circular cross-section, of iron, non-alloy steel, seamless
730792 Tube, pipe fitt., of iron, steel, threaded elbows, bends, sleeves
848360 Clutches and shaft couplings (including universal joints)

104. JAN & FLORJAN, d.n.o.

**Company:** JAN & FLORJAN, d.n.o.
**Address:** STANETOVA CESTA 037, 3320 VELENJE
**Tel:** 00386 3 8987330, 00386 3 8987331
**Fax:** 00386 3 8987340
**E-mail:** janflorjan@janflorjan.si
**URL:** http://www.janflorjan.si

**Description of company:**
Automatization of production processes in the industry.

**Company management:**
Director: SAMO FLORJAN JAN, tel.: 041/405720, fax: 03/8987340, e-mail: janflorjan@janflorjan.si
Production manager: JOZÉ JAN, tel.: 03/8987331, fax: 03/8987340, e-mail: joze.jan@janflorjan.si

**Additional data about company:**
Size of company: Micro
Number of employees: 9
Source of capital: Domestic
Exports share in income: 3%
Tradition since: 1994

**Financial data:**
Income: 776,703,00€
Total equity: 389.011,00€
Total assets: 873.039,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Hungary, Croatia, Serbia

Main activity in accordance with the NACE classification:
28.410 Manufacture of metal forming machinery

Activities in accordance with the CPA classification:
25.50.20 Powder metallurgy
25.99.29 Other articles of base metal n.e.c.
28.41.31 Machines for bending, folding and straightening metal

Exported products in accordance with the HS classification:
853710 Boards, panels, consoles, for voltage not exceed 1000 V
730890 Other structures, parts of structures, of iron, steel
846150 Sawing or cutting-off machines
730729 Other tube, pipe fittings, of stainless steel

105. JGZ "POHORJE" MIRNA

Company: JGZ "POHORJE" MIRNA
Address: SLOVENSKA VAS 014, 8232 ŠENTRUPERT
Tel: 00386 7 3466600, 00386 7 3466636
Fax: 00386 7 3047114, 00386 7 3047183
E-mail: nevenka.vidrih@gov.si
URL: http://www.pohorje-mirna.si

Description of company:
Thanks to our experience in manufacturing valves and fittings for fire extinguishing equipment spanning over 50 years, the company POHORJE, Mirna has become a modern manufacturing enterprise capable of meeting the challenges of our time.

Company management:
V.d.direktorja: JANEZ STRMOLE, tel.: 07/3466700, fax: 07/3047114, e-mail: janez.strmole@gov.si
Sales manager: Dušan MOČNIK, tel.: 07/3466636, fax: 07/3047114, e-mail: dusan.mocnik@gov.si
Močnik Dušan, dusan.mocnik@gov.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 68
Source of capital: Domestic
Exports share in income: 59%
Tradition since: 1963

Financial data:
Income: 4.740.740,00€
Total equity: 0,00€
Total assets: 4.474.046,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic, Slovakia
Eastern Europe: Bulgaria, Bulgaria, Croatia, Hungary, Poland, Bosnia and Herzegovina, Croatia, Kosovo, Montenegro, Serbia, The former Yugoslav Republic of Macedonia
European Union: France
North Eastern Europe: Russian Federation
Main activity in accordance with the NACE classification:
25.990 Mfr. of oth. metal products n.e.c.

Activities in accordance with the CPA classification:
28.29.22 Fire extinguishers, spray guns, steam or sand blasting machines and similar mechanical appliances, except for use in agriculture
25.99.29 Other articles of base metal n.e.c.

Exported products in accordance with the HS classification:
842489 Other spray guns, steam, sand blasting machines
820559 Other hand tools, blow lamps
848190 Parts, for appliances, for pipes, boiler shells
741999 Other articles and parts thereof, of cooper
400942 Tubes, pipes and hoses, of vulcanised rubber

106. JOŽEF FILIPIČ S.P.

Company: JOŽEF FILIPIČ S.P.
Adress: JERUZALEMSKA CESTA 009, 9240 LJUTOMER
Tel: 00386 2 5849790
Fax: 00386 2 5849791
E-mail: joze.filipic@siol.net

Description of company:
Manufacture of radiators and parts of central heating.

Company management:
Director: JOŽEF FILIPIČ, tel.: 02/5849790, fax: 02/5849791, e-mail: joze.filipic@siol.net

Additional data about company:
Size of company: Micro
Number of employees: 18
Source of capital: Domestic
Exports share in income: 20%
Tradition since: 1994

Financial data:
Income: 957,086,00€
Total equity: 672,680,00€
Total assets: 1,122,903,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina

Main activity in accordance with the NACE classification:
25.210 Mfr. of central heating radiators

Activities in accordance with the CPA classification:
25.21.11 Central heating radiators, not electrically heated, of iron or steel

Exported products in accordance with the HS classification:
841610 Furnace burners for liquid fuel
854310 Particle accelerators
841690 Parts, for furnace burners, mechanical stokers, mecha.grates
854330 Machines, apparatus for electro-plating, electrolysis, phoresis
107. K.K. Kras Kabine d.o.o.

Description of company:
We produce cabins for working machines and tractor cabins.

Company management:
Director: Enrico Arletti, tel.: 05/7070000, fax: 05/7341851, e-mail: sezana@kk-cab.com;

Additional data about company:
Size of company: Medium-sized
Number of employees: 48
Source of capital: Foreign
Exports share in income: 95%
Tradition since: 1994

Financial data:
Income: 5.144.515,00€
Total equity: 0,00€
Total assets: 15.253.155,00€

Extract of target regions and countries where a company exports:
European union: France, Italy, Spain
Eastern Europe: Bosnia and Herzegovina

Intercompany connections:
Subsidiary: KRUPA KABINE, Unska bb, 77240 Bosnia and Herzegovina

Representation of third party's trade mark and companies:
Siac: Cabines for tractors and working machines

Main activity in accordance with the NACE classification:
28.300 Mfr. of agr., forestry machinery

Activities in accordance with the CPA classification:
25.11.23 Other structures and parts, plates, rods, shapes and the like, of iron, steel or aluminium
28.30.92 Parts of soil machinery

Exported products in accordance with the HS classification:
720851 Other flat, hot-rolled prod.of iron,of thick.exceed.10mm,of width 600mm more, not in coils
730630 Other tubes, profiles, welded, of circular cross-section, of iron, non-alloy steel
720852 Oth. flat, hot-roll.prod.of iron, of thick.4.75mm more

108. KAČAR D.O.O.

Company: KAČAR D.O.O.
Adresse: PRERADOVIČEVA ULICA 022, 2000 MARIBOR
Tel: 00386 2 4292450
Fax: 00386 2 4204765
E-mail: info@kacar-mont.si
URL: http://www.kacar-mont.si/
Description of company:
WELDING, ASSEMBLY, MACHINING.

Company management:
Director: NENAD KAČAREVIĆ, tel.: 02/4292450, fax: 02/4204765, e-mail: info@kacar-mont.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 206
Source of capital: Domestic
Tradition since: 2002

Financial data:
Income: 4.036.086,00€
Total equity: 2.316.897,00€
Total assets: 3.986.235,00€

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.50.13 Other forming services of metal
25.99.29 Other articles of base metal n.e.c.

109. KAČAR-MONT D.O.O.

Company: KAČAR-MONT D.O.O.
Address: PRERADOVIČEVA ULICA 022, 2000 MARIBOR
Tel: 00386 2 4292450
Fax: 00386 2 4204765
E-mail: info@kacar-mont.si
URL: http://www.kacar-mont.si

Description of company:
Services of welding, mechanic processing, setting up and sanding of metal products.

Company management:
Director: MIROSLAV KAČAREVIČ, miroslav.kacarevic@kacar-mont.si

Additional data about company:
Size of company: Small
Number of employees: 66
Source of capital: Domestic
Exports share in income: 0%
Tradition since: 1992

Financial data:
Income: 1.693.088,00€
Total equity: 963.129,00€
Total assets: 2.065.458,00€

Main activity in accordance with the NACE classification:
25.620 Machining

Activities in accordance with the CPA classification:
25.62.10 Turning services of metal parts
110. KAL D.O.O.

Company: KAL D.O.O.
Adresse: GLANČNIK 003, 2392 MEŽICA
Tel: 00386 2 8279200
Fax: 00386 2 8235101
E-mail: kal@siol.net

Description of company:
Metal and machinery industry of hydraulic reservoirs.

Company management:
Director: Herman Štirn, tel.: 02/8279200, fax: 02/8235101, e-mail: kal@siol.net
Technical director: Vinko Potočnik, tel.: 02/8279214, fax: 02/8235101, e-mail: kal.potocnik@siol.net
Marketing: Tanja Štirn, tel.: 02/82 79 228, fax: 02/82 35 101

Additional data about company:
Size of company: Small
Number of employees: 78
Source of capital: Domestic
Exports share in income: 93%
Tradition since: 1990

Financial data:
Income: 4.208.779,00€
Total equity: 446.760,00€
Total assets: 2.706.865,00€

Extract of target regions and countries where a company exports:
European union: Austria , France , Germany , Italy
Northern America: United States

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.91.11 Tanks, casks, drums, cans, boxes and similar containers, for any material (excluding gas), of iron or steel, of a capacity ≥ 50 l but ≤ 300 l, not fitted with mechanical or thermal equipment
25.99.29 Other articles of base metal n.e.c.

Exported products in accordance with the HS classification:
731029 Reservoirs, tanks, similar contai., of iron, steel, cap.less.300l
851529 Other machines for resistance welding of metals
848340 Chain sprockets, ball screws, gear boxes, other speed changers
848350 Flywheels and pulleys, including pulley bloc

111. KALDERA D.O.O.

Company: KALDERA D.O.O.
Adresse: KOLODVORSKA ULICA 033A, 2310 SLOVENSKA BISTRICA
Tel: 00386 2 8055270
Fax: 00386 2 8055274
E-mail: info@kaldera.si
URL: http://www.kaldera.si

member of Metal Processing Association
**Description of company:**
Production of tools for extrusion (pressing) of aluminium products - profiles, sticks, tubes.

**Company management:**
Director: JOŽE JAVORNIK, tel.: 02/8055271, fax: 02/8055274, e-mail: javornik@kaldera.si

**Additional data about company:**
Size of company: Small
Number of employees: 49
Source of capital: Domestic
Exports share in income: 38%
Tradition since: 1960

**Financial data:**
Income: 2.185.938,00€
Total equity: 1.812.103,00€
Total assets: 3.489.458,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Slovakia
European union: Austria, Spain, Germany
Eastern Europe: Bosnia and Herzegovina, Romania, Serbia

**Main activity in accordance with the NACE classification:**
25.732 Manufacture of other tools

**Activities in accordance with the CPA classification:**
25.73.30 Other hand tools
25.73.60 Other tools

**Exported products in accordance with the HS classification:**
820720 Dies for drawing or extruding metal

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**112. KAROSERIJE D.O.O.**

**Company:** KAROSERIJE D.O.O.
**Address:** CESTA K TAMU 037, 2000 MARIBOR
**Tel:** 00386 2 4601150, 00386 2 4601158
**Fax:** 00386 2 4601201, 00386 2 4601233
**E-mail:** info@karoserije.si
**URL:** http://www.karoserije.si

**Description of company:**
Although our company was established only in June 1996, we already have almost 60 years of experience in manufacture. We are one of the original companies of the former TAM Maribor. The main activity of our company is transforming of sheet metal, tubes and other metal products.

**Company management:**
prokurist: Franc UNUK, tel.: 02/46 01 150, fax: 02/46 01 233, e-mail: marta.vanek@karoserije.si
Marketing Manager: Mladen VIZJAK, tel.: 02/46 01 158, fax: 02/46 01 201 mladen.vizjak@karoserije.si

**Additional data about company:**
Number of employees: 107
Source of capital: Domestic
Exports share in income: 82%
Tradition since: 1945
Financial data:
Income: 3.168.258,00€
Total equity: 0,00€
Total assets: 2.251.995,00€

Extract of target regions and countries where a company exports:
European union: Austria, France, Germany, Italy

Intercompany connections:
Parent company: FRANC UNUK s.p., Podova 63, 2327 RAČE, Slovenia

Main activity in accordance with the NACE classification:
29.200 Mfr. of bodies for motor vehicles

Activities in accordance with the CPA classification:
25.99.29 Other articles of base metal n.e.c.
25.72.14 Hinges, mountings, fittings and similar articles, suitable for motor vehicles, doors, windows, furniture and the like, of base metal
32.99.11 Safety headgear and other safety products

Exported products in accordance with the HS classification:
732690 Other articles, of iron or steel, not elsewhere specified
870790 Other bodies, for motor vehicles
870850 Drive-axles with differential, for motor vehicles
870899 Other parts, accessories, for motor vehicles, head.8701-8705
871680 Other vehicles

113. KFM, d.o.o., Velenje

Company: KFM, d.o.o., Velenje
Address: CESTA VIII 001, 3320 VELENJE
Tel: 00386 3 8981100
Fax: 00386 3 8981135
E-mail: info@kfm.si
URL: http://www.kfm.si

Description of company:
Quickly remove viruses from your computer and allow the normal work.

Company management:
Director: JAROSLAV FERLEŽ, tel.: 03/8981100, fax: 03/8981135, e-mail: info@kfm.si

Additional data about company:
Size of company: Micro
Number of employees: 2
Source of capital: Domestic
Exports share in income: 17%
Tradition since: 1991

Financial data:
Income: 95.622,00€
Total equity: 252.658,00€
Total assets: 422.141,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia, Serbia
Northern America: Canada

Main activity in accordance with the NACE classification:
28.930 Mfr. of machinery for food, beverage

Activities in accordance with the CPA classification:
28.93.13 Machinery for milling or working of cereals or dried vegetables n.e.c.
28.93.17 Machinery n.e.c. for the industrial preparation or manufacture of food or drink, including fats or oils
47.00.31 Retail trade services of computers, periph

Exported products in accordance with the HS classification:
820890 Other knives, cutting blades, for machines, mechanical applie.
843790 Parts, for machinery used in milling industry
741999 Other articles and parts thereof, of cooper
843680 Other agricultural, horticultural machinery

114. KGL D.O.O.

Company: KGL D.O.O.
Adress: PONOVIŠKA CESTA 013, 1270 LITIJA
Tel: 00386 1 8962204
Fax: 00386 1 8962210
E-mail: kgl@kgl.si
URL: http://www.kgl.si

Description of company:
Production and processing of metal products.

Company management:
Director: Bojan Železnik, tel.: 01/8962204, fax: 01/8962210, e-mail: bojan.zeleznik@kgl.si

Additional data about company:
Size of company: Small
Number of employees: 50
Source of capital: Domestic
Exports share in income: 49%
Tradition since: 1997

Financial data:
Income: 3.695.276,00€
Total equity: 740.142,00€
Total assests: 3.395.083,00€

Extract of target regions and countries where a company exports:
Eastern Europe : Poland
European union: Austria, Germany, Italy, Poland, Sweden

Main activity in accordance with the NACE classification:
25.620 Machining

Activities in accordance with the CPA classification:
25.50.13 Other forming services of metal
25.62.10 Turning services of metal parts
Exported products in accordance with the HS classification:
840991 Parts, suitable for use solely or principally with spark-ignition internal combustion piston engines
843120 Parts, for machinery of heading no. 8427
870840 Gear boxes, for motor vehicles
870829 Other parts, accessories of bodies, for motor vehicles

115. KIG d.d.

Company: KIG d.d.
Adress: ZAGORICA 018, 1292 IG
Tel: 00386 1 2806200, 00386 1 2806310
Fax: 00386 1 2862195
E-mail: kig@kig.si, info@kig.si
URL: http://www.kig.si

Description of company:
Metal processing company.

Company management:
Director: Vojko Kraševec, tel.: 01/2806308, fax: 01/2862195, e-mail: vojko.krasevec@kig.si
Vodja financ: Anton Černič, tel.: 01/2806260, fax: 01/2862196, e-mail: tone.cernic@kig.si
Vodja nabave: Roman Perme, tel.: 01/2806244, fax: 01/2862196

Additional data about company:
Size of company: Large
Number of employees: 1
Source of capital: Domestic
Exports share in income: 22%
Tradition since: 1948

Financial data:
Income: 6.724.010,00€
Total equity: 7.686.173,00€
Total assets: 21.403.408,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bulgaria, Croatia, Bosnia and Herzegovina, Croatia, Montenegro, Serbia
North Eastern Europe: Russian Federation, Ukraine

Main activity in accordance with the NACE classification:
25.990 Mfr. of oth. metal products n.e.c.

Activities in accordance with the CPA classification:
25.91.11 Tanks, casks, drums, cans, boxes and similar containers, for any material (excluding gas), of iron or steel, of a capacity >50 l but \( \leq 300 \) l, not fitted with mechanical or thermal equipment
25.72.14 Hinges, mountings, fittings and similar

Exported products in accordance with the HS classification:
940320 Other metal furniture
732690 Other articles, of iron or steel, not elsewhere specified
940360 Other wooden furniture
760410 Bars, rods, profiles, of aluminium, not alloyed
940310 Metal furniture of a kind used in offices
761010 Doors, windows
116. KIV D.D.

**Description of company:**
Basic activities of our company are:- manufacture, development, engineering and marketing of industrial boilers and waste incineration plants,- project design, advisement and support on the projects,- development and research of environmental technologies.

**Company trade marks:**
KIV: - gas, oil and biomass industrial boilers with capacity up to 20 MW
    - gas, oil and biomass central heating boilers with capacity of 7 to 63 kW
    - special waste incineration plants

**Company management:**
General manager: Ivo Kreča, tel.: 03/7034104, fax: 03/7034150
Commercial manager: Ciril Vedlin, tel.: 03/7034106, fax: 03/7034150
Technical director: Janko Drča, tel.: 03/7034130, fax: 03/7034150
Gerlinde Tavčer, gerlinde.tavčerprodaja@kiv.si

**Additional data about company:**
Size of company: Medium-sized
Number of employees: 77
Source of capital: Domestic
Exports share in income: 65%
Tradition since: 1948

**Financial data:**
Income: 7.008.062,00€
Total equity: 3.570.938,00€
Total assets: 12.888.782,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Slovakia
Eastern Europe: Croatia, Bosnia and Herzegovina
European union: France, Germany, Italy
North Eastern Europe: Russian Federation

**Representative bodies**
KIV Umwelt- und Energietechnik GmbH Steinbruck 5a, 85080 Gaimersheim, Germany  (KLAUS MICKEL, tel.: 0049 8458 30310, fax: 0049 8458 30311, e-mail: KIV.GmbH@t-online.de)
Pharma Group Egypt Salah Salem

**Main activity in accordance with the NACE classification:**
25.210 Mfr. of central heating radiators

**Activities in accordance with the CPA classification:**
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30 Sandwich panels of coated steel sheet
25.21.12 Central heating boilers, for producing hot water or low pressure steam
Exported products in accordance with the HS classification:
840410 Auxiliary plant for use with boilers of head.no.8402,8403
680610 Slag wool, rock wool, similar mineral wools, bulk, sheets, rolls
381600 Refractory cements, mortars, concretes and similar compositions
690220 Refactory bricks

117. KLAĐIVAR d.o.o.

<table>
<thead>
<tr>
<th>Company: KLAĐIVAR d.o.o.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adress: INDUSTRIJSKA ULICA 002, 4226 ŽIRI</td>
</tr>
<tr>
<td>Tel: 00386 4 5159100</td>
</tr>
<tr>
<td>Fax: 00386 4 5159122</td>
</tr>
<tr>
<td>E-mail: <a href="mailto:kladivar@poclain-hydraulics.com">kladivar@poclain-hydraulics.com</a></td>
</tr>
<tr>
<td>URL: <a href="http://www.poclain-hydraulics.com">http://www.poclain-hydraulics.com</a></td>
</tr>
</tbody>
</table>

**Description of company:**
Developing, manufacturing and marketing of components and systems of fluid technics.

**Company trade marks:**
Kladivar: Hydraulic components and systems

**Company management:**
General Manager: Milan Kopač, tel.: 04/5159208, fax: 04/5159122, e-mail: milan.kopac@poclain-hydraulics.com
Aleš NOVAK, ales.novak@poclain-hydraulics.com

**Additional data about company:**
Size of company: Medium-sized
Number of employees: 200
Source of capital: Domestic
Exports share in income: 71%
Tradition since: 1949

**Financial data:**
Income: 11.285.496,00€
Total equity: 6.695.685,00€
Total assets: 10.873.415,00€

**Extract of target regions and countries where a company exports:**
Australia and New Zealand: Australia
Central Europe: Czech Republic, Slovakia
Eastern Europe: Croatia, Hungary, Poland, Romania, Bosnia and Herzegovina
North Eastern Europe: Belarus, Russian Federation, Ukraine

**Representation of third party’s trade mark and companies:**
EPE: Hydraulic accumulators
Samhydraulik: Hydraulic motors
SUN Hydraulics: Cartridges
Parker Hannifin: Hydraulic components
Fluid Connectors
Marzocchi: Gear pumps
Oil Control: Hydraulic components

**Main activity in accordance with the NACE classification:**
28.120 Manufacture of fluid power equipment
Activities in accordance with the CPA classification:
28.12.16 Hydraulic systems
28.12.12 Rotating hydraulic and pneumatic motors
28.12.14 Hydraulic and pneumatic valves
28.14.11 Pressure-reducing, control, check and safety valves

Exported products in accordance with the HS classification:
841360 Other rotary positive displacement pumps
850590 Other electro-magnets, permanent magnets, including parts
841391 Parts, of pumps, for liquid
853650 Other switches, for voltage not exce. 1000 v
848140 Safety or relief valves

118. KLEMETAL d.o.o.

Company: KLEMETAL d.o.o.
Adress: KIDRIČEVA ULICA 005, 2230 LENART V SLOV. GORICAH
Tel: 00386 2 7206176, 00386 2 7206661
Fax: 00386 2 7206660
E-mail: janko.silak@klemetal.si
URL: http://www.klemetal.si

Description of company:
manufacturing and erection of steel structure of civil and industrial buildings

Company management:
MANAGER: Janez Šilak, tel.: 02/7206661, fax: 02/720-66-60, e-mail: janko.silak@klemetal.si
KOMERCIALA, FINANCE: Tatjana Šuta, tel.: 02/7206175, fax: 02/7206660,
e-mail: tatjana.suta@klemetal.si
Technical director : Talib Al Shammary, tel.: 02/7206661

Additional data about company:
Size of company: Small
Number of employees: 57
Source of capital: Domestic
Exports share in income: 32%
Tradition since: 1965

Financial data:
Income: 1.817.065,00€
Total equity: 291.148,00€
Total assets: 2.674.896,00€

Extract of target regions and countries where a company exports:
European union: Austria, France, Germany
Eastern Europe: Croatia

Main activity in accordance with the NACE classification:
25.11.10 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.11.10 Prefabricated buildings of metal
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30 Sandwich panels of coated steel sheet
Exported products in accordance with the HS classification:

320890 Paints based on synthetic polymers, chem. modified natur. poly
730890 Other structures, parts of structu., of iron, steel

119. KLIMA CELJE D.D.

Company: KLIMA CELJE D.D.
Address: DELAVSKA ULICA 005, 3000 CELJE
Tel: 00386 3 4279203
Fax: 00386 3 4279236
E-mail: INFO@KLIMA-CELJE.SI
URL: http://WWW.KLIMA-CELJE.SI

Description of company:
We are the medium size company with some 160 employees. Predominately we are oriented to the production of axial and radial ventilators, mostly for industrial use, i.e. their diameters are up to 2240 mm. All these is valid for standard dimensions.

Company management:
Director: ALEŠ ZUPANC, tel.: 03/4279202, fax: 03/42739240, e-mail: INFO@KLIMA-CELJE.SI

Additional data about company:
Size of company: Medium-sized
Number of employees: 146
Source of capital: Domestic
Exports share in income: 12%
Tradition since: 1904

Financial data:
Income: 10.833.476,00€
Total equity: 5.648.806,00€
Total assets: 10.624.865,00€

Extract of target regions and countries where a company exports:
Australia and New Zealand: Australia
Central Europe: Slovakia
North Eastern Europe: Russian Federation
Eastern Europe: Bosnia and Herzegovina, Croatia, Kosovo, Serbia, The former Yugoslav Republic of Macedonia

Main activity in accordance with the NACE classification:
28.250 Mfr. of non-dom. cooling equipment

Activities in accordance with the CPA classification:
28.25.11 Heat exchange units and machinery for liquefying air or other gases
28.25.12 Air conditioning machines
28.25.20 Fans, other than table, floor, wall, window, ceiling or roof fans

Exported products in accordance with the HS classification:
732219 Radiators and parts thereof, of other material
730690 Other tubes, profiles, of iron, steel
848330 Bearing housi., not incorp.ball, roller bear.;plain shaft bear.
841451 Table, floor, wall fans, with ele.motor of output not excee.125w
120. KLS LJUBNO d.d.  

Company: KLS LJUBNO d.d.  
Adress: LOKE 036, 3333 LJUBNO OB SAVINJI  
Tel: 00386 3 8393200  
Fax: 00386 3 8393235  
E-mail: kls@siol.net  
URL: http://www.kls.si

Description of company:  
Production of Starter fing gears, mass rings and signal rings for Fly Wheels of Motors. Wholesale and retail for metal materials and different machine parts.

Company trade marks:  
KLS: starter ring gears  
mass rings  
signal rings

Company management:  
General manager: Mirko Strašek, tel.: 03/8393202, fax: 03/8393235, e-mail: mirko.strasek@kls.si  
Marketing manager: Barbara Strašek, tel.: 03/8393200, fax: 03/8393235, e-mail: barbara.strasek@kls.si

Additional data about company:  
Size of company: Medium-sized  
Number of employees: 178  
Source of capital: Domestic  
Exports share in income: 80%  
Tradition since: 1974

Financial data:  
Income: 15.466.338,00€  
Total equity: 6.686.786,00€  
Total assests: 24.698.706,00€

Extract of target regions and countries where a company exports:  
Central Europe: Slovakia  
Eastern Asia: China  
Eastern Europe: Hungary, Serbia  
European union: Austria, France, Germany, Italy, United Kingdom  
Middle east: Turkey  
North Eastern Europe: Russian Federation

Main activity in accordance with the NACE classification:  
29.320 Mfr. of oth. parts for motor vehicles

Activities in accordance with the CPA classification:  
28.11.41 Parts for spark-ignition internal combustion engines, excluding parts for aircraft engines

Exported products in accordance with the HS classification:  
848340 Chain sprockets, ball screws, gear boxes, other speed changers
121. KOGAST GROSUPLJE D.D.

Company: KOGAST GROSUPLJE D.D.
Adress: ADAMIČEVA CESTA 036, 1290 GROSUPLJE
Tel: 00386 1 7866300, 00386 1 7866346
Fax: 00386 1 7866310, 00386 1 7866320
E-mail: sales@kogast.si, info@kogast.si
URL: http://WWW.KOGAST.SI

Description of company:
Production of thermal and neutral catering equipment (ranges, fry-tops, fryers, boiling and tilting pans, self service lines, bar and retro counters, ...) and catering engineering.

Company trade marks:
KOGAST 600: Ranges, fry tops, fryers, bain maries, ..
KOGAST 700: + boiling and tilting pans • KOGAST 900: ++ ovens, exhaust canopies, ...

Company management:
Director: MARKO AVŠIČ, tel.: 01/7866345, fax: 01/7866310, e-mail: marko.avsic@kogast.si
MIHAEL LEVSTEK, mihael.levstek@kogast.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 131
Source of capital: Domestic
Exports share in income: 12%
Tradition since: 1960

Financial data:
Income: 6.501.863,00€
Total equity: 4.506.358,00€
Total assests: 9.332.082,00€

Extract of target regions and countries where a company exports:
Central Europe: Slovakia
North Eastern Europe: Kazakhstan, Republic of Moldova, Russian Federation, Ukraine
Eastern Europe: Bulgaria, Croatia, Hungary, Romania, Bosnia and Herzegovina, Serbia, The former Yugoslav Republic of Macedonia

Intercompany connections:
Subsidiary: KOGAST BEOGRAD, Dunavski kej br. 21, 11000 Serbia
Subsidiary: KOGAST SISTEMI D.O.O., Adamičeva 36, 1290 GROSUPLJE, Slovenia

Representative bodies
KOGAST BEOGRAD D.O.O. Dunavski kej br. 21, 11000 Beograd, Serbia (Miljan Stakić, tel.: 00-381-(0)11-2928-087, fax: 00-381-(0)11-2928-105, e-mail: stakic.kogast@sezampro.yu )
KOGAST SARAJEVO D.O.O.

Representation of third party's trade mark and companies:
De Buyer: Kitchen dishes, bakery instruments, kitchen instruments.

Main activity in accordance with the NACE classification:
28.930 Mfr. of machinery for food, beverage

Activities in accordance with the CPA classification:
28.93.15 Non-electric bakery ovens; non-domestic equipment for cooking or heating
28.93.16 Dryers for agricultural products
Exported products in accordance with the HS classification:
851690 Parts, for electro-termic apparatures
900190 Other optical fibres, optical fibre bundles and cables
961390 Parts, for cigarette lighters
843810 Bakery machinery, mach. for manufacture of macaroni, spaghetti
732181 Stoves, for gas fuel, both

122. KOLEKTOR LIV d.o.o.

Company: KOLEKTOR LIV d.o.o.
Address: INDUSTRIJSKA CESTA 002, 6230 POSTOJNA
Tel: 00386 5 7283702
Fax: 00386 5 7283719
E-mail: ana.nadoh@kolektor.si
URL: http://www.kolektor.si

Description of company:
Production range: vacuum cleaners, water cisterns, sanitary and sink traps, wheelbarrows, tools for sheet metal forming, tools for thermoplastic injection moulding, equipment for public sanitation, water jet flushes, thermoplastic parts.

Company trade marks:
LIV: Toilet splasher, vacuum cleanears

Company management:
Administration: Milan Potužák, tel.: 05/7283702, fax: 05/7283719, e-mail: ana.nadoh@kolektor.si
Vasja Kovač, vasja.kovac@kolektor.si

Additional data about company:
Size of company: Large
Number of employees: 427
Source of capital: Domestic
Exports share in income: 59%
Tradition since: 1954

Financial data:
Income: 48.131.009,00€
Total equity: 17.245.236,00€
Total assets: 52.945.722,00€

Extract of target regions and countries where a company exports:
Australia and New Zealand: Australia, New Zealand
Central America: Mexico
Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania
Central Europe: Czech Republic, Slovakia
North Eastern Europe: Russian Federation, Ukraine

Intercompany connections:
Parent company: KOLEKTOR GROUP D.O.O., VOJKOVA ULICA 010, 5280 IDRIJA

Representative bodies
LIV MONT, d.o.o. Union Komerc - Džemala ulica 2, 71000 Sarajevo, Bosnia and Herzegovina (Eldin Bajramović, tel.: +387/033 658405, fax: +387/033 658149, e-mail: eldinp@utic.net.ba)
LIV TRADE Beograd d.o.o.
Main activity in accordance with the NACE classification:
27.510 Mfr. of electric domestic appliances

Activities in accordance with the CPA classification:
27.51.21 Electro-mechanical domestic appliances, with self-contained electric motor

Exported products in accordance with the HS classification:
846729 Electro-mechanical tools for working in the hand, with self-contained electric motor (excl. saws and drills)
401693 Gaskets, washers and other seals, other than hard rubber
960350 Brushes constituting parts of machines, vehicles
848071 Moulds

123. KOLEKTOR SYNATEC D.O.O. member of Metal Processing Association

Company: KOLEKTOR SYNATEC D.O.O.
Adress: VOJKOVA ULICA 008B, 5280 IDRIJA
Tel: 00386 2 4213590, 00386 5 3720650
Fax: 00386 2 4213595, 00386 5 3720660
E-mail: synatec@kolektor.si
URL: http://www.kolektorsynatec.si

Description of company:
Kolektor Synatec is an established company that sells low-voltage switch technology and equipment for automation in industry and buildings. We represent world-renowned manufacturers of low-voltage switch technology and automation equipment.

Company management:
Director: KOKOŠAR STOJAN
Deputy manager: Branko BOLKO, tel.: 05/3720653, fax: 05/3720660, e-mail: branko.bolko@synatec.si
Stojan Kokošar, synatec@kolektor.si

Additional data about company:
Size of company: Small
Number of employees: 20
Source of capital: Mixed
Exports share in income: 2%
Tradition since: 1991

Financial data:
Income: 4.037.557,00€
Total equity: 1.620.784,00€
Total assets: 2.626.735,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Croatia

Intercompany connections:
Parent company: Kolektor Group d.o.o., Vojkova ulica 10, 5280 IDRIJA, Slovenia
Representative bodies
Kolektor Sinabo d.o.o. Sarajevo Džemala Bijedića 2, BA-71000 Sarajevo, Bosnia and Herzegovina
(Eldin Bajramović, tel.: +387 33 658 405, fax: +387 33 658 149, e-mail: sinabo@kolektor.ba)

Representation of third party’s trade mark and companies:
Moeller: Components and systems for automatization and low voltage switch technology.
Stahl schaltgeräte gmbh: Explosion-safe (Ex) technology.
Citect: Process control software (SCADA).
Beka associates, Dold, Ecom instruments, EGE Elektronik, ELMESS,

Main activity in accordance with the NACE classification:
33.200 Install. of industrial machinery, equip.

Activities in accordance with the CPA classification:
27.12.31 Boards and other bases, equipped with electrical switching or protecting apparatus, for a voltage ≤ 1000 V
27.11.62 Parts of transformers, inductors and static converters

Exported products in accordance with the HS classification:
853110 Electric sound, visual signalling appa., burglar, fire alarms
847330 Parts and accessories of the machines of heading no. 8471
853649 Other relays, for a voltage exceeding 60 V
853641 Relays, for a voltage not exceeding 60 V

124. KOSTROJ - STROJEGRADNJA, d.o.o. SLOVENSKE KONJICE

Company: KOSTROJ - STROJEGRADNJA, d.o.o. SLOVENSKE KONJICE
Adress: TOVARNIŠKA CESTA 002, 3210 SLOVENSKE KONJICE
Tel: 00386 3 6209300, 00386 51 610812
Fax: 00386 3 5753821
E-mail: kostroj@siol.net, info@kostroj.com
URL: http://www.kostroj.com

Description of company:
WE ARE A COMPANY WHICH PRODUCES LINES FOR MANUFACTURING STONE WOOL, MACHINERY FOR CAR, STEEL AND PAPER INDUSTRY.

Company management:
Director: Ivan Furman, tel.: 03/6209300
Kostroj trade-manager: Aleksander Vezenshek, tel.: 03/6209300, e-mail: kostroj.trade@siol.net
Dušan Adamič, kostroj@siol.net

Additional data about company:
Size of company: Medium-sized
Number of employees: 86
Source of capital: Domestic
Exports share in income: 19%
Tradition since: 1992

Financial data:
Income: 13.145.093,00€
Total equity: 3.207.487,00€
Total assets: 9.616.587,00€

Extract of target regions and countries where a company exports:
Central Europe: Slovakia
Main activity in accordance with the NACE classification:
28.490 Manufacture of other machine tools

Activities in accordance with the CPA classification:
28.94.52 Parts of machinery for other production of textiles and apparel and for the working of leather

Exported products in accordance with the HS classification:
847989 Other machines, having individual func., not elsewhere included
721499 Other bars, rods, of iron, non-alloy steel, hot rolled
721491 Other, bars, rods, of iron, non-alloy steel, hot rolled forged, of free-cutting steel

125. KOVINAR, d.o.o., Jesenice

Company: KOVINAR, d.o.o., Jesenice
Address: SPONJ Nicholson 006, 4270 JESENICE
Tel: 00386 4 5809670
Fax: 00386 4 5809677
E-mail: MDolenec@pittini.it
URL: http://www.kovinar.pittini.it

Description of company:
Production of welded wire mesh for building industry.

Company management:
Sandi Pretnar, SPretnar@pittini.it

Additional data about company:
Size of company: Medium-sized
Number of employees: 74
Source of capital: Foreign
Exports share in income: 27%
Tradition since: 1992

Financial data:
Income: 18.385.030,00€
Total equity: 2.974.343,00€
Total assets: 10.774.575,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia

Main activity in accordance with the NACE classification:
25.930 Mfr. of wire products, chain, springs

Activities in accordance with the CPA classification:
33.11.19 Repair and maintenance services of other fabricated metal products
25.93.13 Cloth, grills, netting and fencing, of iron, steel or copper wire; expanded metal, of iron, steel or copper

Exported products in accordance with the HS classification:
731439 Other grill, netting and fencing, welded at the intersection, n.e.s.
721550 Other bars, rods, of iron, non-alloy steel, cold-finished, other
731420 Grill, netting, fencing, of iron or steel
126. KOVINOPLASTIKA LOŽ d.d.

**Company:** KOVINOPLASTIKA LOŽ d.d.
**Adress:** LOŽ, CESTA 19. OKTOBRA 057, 1386 STARI TRG PRI LOŽU
**Tel:** 00386 1 7095100
**Fax:** 00386 1 7058466
**E-mail:** info@kovinoplastika.si
**URL:** http://www.kovinoplastika.si

**Description of company:**
Core business programme:- building fittings and semi-finished components for doors and windows and related production,- kitchen sinks (own trade mark ALVEUS) , gastronorm containers and kitchen appliances (own trade mark ALVEUS), - specialised toolmaking.

**Company trade marks:**
ALVEUS: kitchen sinks and other kitchen appliances
InterCast; : hot chamber diecasting technology and equipment
ARX: Shutter fittings

**Company management:**
Predsednik uprave: Janez Poje, tel.: 01/70 95 100

**Additional data about company:**
Size of company: Large
Number of employees: 950
Source of capital: Domestic
Exports share in income: 67%
Tradition since: 1954

**Financial data:**
Income: 59.662.763,00€
Total equity: 58.988.119,00€
Total assests: 83.107.218,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Slovakia
North Eastern Europe: Kazakhstan, Russian Federation, Ukraine
Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania, Bosnia and Herzegovina, Kosovo, Montenegro, Serbia

**Representative bodies**
ALVEUS CZ spol.sr.o Frýdecká 80, 73961 Trinec, Czech Republic  (Leonard Mynard, tel.: +420558988658, fax: +420558988657, e-mail: alveus@alveus.cz )
ALVEUS POLAND SP.Z.o.o. Ul. Kuropatwy 44, 02892 Warszawa

**Representation of third party’s trade mark and companies:**
Roto Frank AG/ Roto: Building fittings

**Main activity in accordance with the NACE classification:**
25.720 Manufacture of locks and hinges

**Activities in accordance with the CPA classification:**
22.29.26 Fittings for furniture, coachwork or the like, of plastics; statuettes and other ornamental articles, of plastics
22.29.29 Other articles of plastics
24.54.10 Casting services of other non-ferrous metals
25.73.60 Other tools
Exported products in accordance with the HS classification:
721710 Wire of iron, non-alloy steel, not plated, whether or not polished
841460 Hoods having a maximum horizontal side not exceeding 120 cm
830210 Hinges, of base metal
722020 Flat, cold-rolled prod., of stainless steel, of width 600mm more

127. KOVIS, D.O.O.

Company: KOVIS, D.O.O.
Address: BREZINA 102, 8250 BREŽICE
Tel: 00386 7 4573100
Fax: 00386 7 4957332
E-mail: info@kovis.si
URL: http://www.kovis.si

Description of company:
Production of brake discs for railway vehicles and different other parts for railway vehicles.

Company management:
Director: Alen Šinko, tel.: 07/4573101, fax: 07/4957332, e-mail: alen.sinko@kovis.

Additional data about company:
Size of company: Medium-sized
Number of employees: 71
Source of capital: Domestic
Exports share in income: 92%
Tradition since: 1990

Financial data:
Income: 15.009.063,00€
Total equity: 3.922.608,00€
Total assets: 13.607.294,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic, Slovakia
Eastern Europe: Bulgaria, Croatia, Serbia, Hungary, Poland, Romania
European union: Austria

Main activity in accordance with the NACE classification:
30.200 Mfr. of railway locomotives

Activities in accordance with the CPA classification:
25.72.14 Hinges, mountings, fittings and similar articles, suitable for motor vehicles, doors, windows, furniture and the like, of base metal
32.99.11 Safety headgear and other safety products
25.99.29 Other articles of base metal n.e.c.

Exported products in accordance with the HS classification:
731815 Other screws, bolts, whether or not with their nuts or washers
831120 Cored wire of base metal, for electric arc-welding
441520 Pallets, box pallets and other load boards
732619 Other open-die forged, of iron, steel
860721 Parts of rail
### 128. KOVIT PROJEKTI D.O.O.

**Company:** KOVIT PROJEKTI D.O.O.  
**Adress:** NASIPI 050, 1420 TRBOVLJE  
**Tel:** 00386 3 5620090  
**Fax:** 00386 3 5632064  
**E-mail:** info@kovit-projekti.si  
**URL:** http://www.kovit-projekti.si

**Description of company:**  
It specializes in the manufacture of pressure vessels, machine parts and other welded to the total weight of about 20,000 kg of product.

**Company management:**  
**Director:** SANDI GRM, e-mail: sandi.grm@kovit-projekti.si

**Additional data about company:**  
- **Size of company:** Small  
- **Number of employees:** 23  
- **Source of capital:** Domestic  
- **Exports share in income:** 14 %  
- **Tradition since:** 2003

**Financial data:**  
- **Income:** 3.735.471,00€  
- **Total equity:** 540.355,00€  
- **Total assets:** 2.426.729,00€

**Extract of target regions and countries where a company exports:**  
- Eastern Europe: Croatia

**Main activity in accordance with the NACE classification:**  
25.110 Mfr. of metal structures and parts

**Activities in accordance with the CPA classification:**  
25.11.10 Prefabricated buildings of metal

**Exported products in accordance with the HS classification:**  
- 848140 Safety or relief valves  
- 392590 Other builders’ ware, of plastics  
- 903220 Manostats  
- 731100 Containers for compressed or liquefied gas, of iron or steel  
- 843120 Parts, for machinery of heading no. 8427

### 129. KOZINA, Kranj, d.o.o.

**Company:** KOZINA, Kranj, d.o.o.  
**Adress:** Pintarjeva ulica 005, 4000 KRANJ  
**Tel:** 00386 4 2328238  
**Fax:** 00386 4 2328238  
**E-mail:** info@kozina.si  
**URL:** http://www.kozina.si

**Main activity in accordance with the NACE classification:**  
25.11 Mfr. of metal structures and parts

**Activities in accordance with the CPA classification:**  
25.11.10 Prefabricated buildings of metal
**Description of company:**
Production of agricultural machinery and other machinery equipment, we also offer cutting, trimming, punching and welding sheet metal parts/structural machinery.

**Company management:**
Director: JANEZ KOZINA, info@kozina.si

**Additional data about company:**
Size of company: Micro
Number of employees: 2
Source of capital: Domestic
Exports share in income: 63%
Tradition since: 1993

**Financial data:**
Income: 233,505,00€
Total equity: 124,491,00€
Total assets: 274,451,00€

**Extract of target regions and countries where a company exports:**
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia, Kosovo, Montenegro, The former Yugoslav Republic of Macedonia

**Main activity in accordance with the NACE classification:**
28.30.0 Mfr. of agr., forestry machinery

**Activities in accordance with the CPA classification:**
28.30.86 Agricultural, horticultural, forestry, poultry- or bee-keeping machinery n.e.c.

**Exported products in accordance with the HS classification:**
842833 Other elevators and conveyors, belt type
842330 Constant weight scales, for discharge predetermined weight of material into bag, container
842230 Machinery for filling, closing, capsuling, bottles, cans
842389 Other weighing machinery, checking

**130. KREBE-TIPPO d.o.o.**

**Company: KREBE-TIPPO d.o.o.**
**Address:** ŠPELINA ULICA 019, 2000 MARIBOR
**Tel:** 00386 2 4503050, 00386 41 636270
**Fax:** 00386 2 4612010
**E-mail:** krebe.tippo@siol.net
**URL:** http://www.krebe-tippo.si

**Description of company:**
Project planning, production and after sale service of the laundry equipment.

**Company trade marks:**
KREBE-TIPPO: Washing machines, dryers and ironers

**Company management:**
Manager: MOJCA KREPEK, tel.: 02/4503050, fax: 02/4612010, e-mail: krebe.tippo@siol.net

**Additional data about company:**
Number of employees: 72
Source of capital: Domestic
Exports share in income: 77%
Tradition since: 1956
**Financial data:**
Income: 4.140.544,00€  
Total equity: 1.659.368,00€  
Total assets: 3.653.552,00€

**Extract of target regions and countries where a company exports:**
Australia and New Zealand: Australia
Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania, Bosnia and Herzegovina, Kosovo, Montenegro, Serbia  
North Eastern Europe: Russian Federation

**Intercompany connections:**
Subsidiary: KREBE-TIPPO D.O.O. ITALIJA, Via Bertoloni 59, 54036, Italy

**Representative bodies**
KREBE-TIPPO D.O.O. Via Bertoloni, 59, 54036 MARINA DI CARRARA, Italy  
(KREBE-TIPPO D.O.O., tel.: 003905851114, fax: 00390585855892, e-mail: info@krebe-tippo.com)

**Main activity in accordance with the NACE classification:**
28.940 Mfr. of machinery for textile

**Activities in accordance with the CPA classification:**
28.94.21 Machinery for washing, cleaning, wringing, ironing, pressing, dyeing, reeling and the like of textile yarn and fabrics; machinery for finishing of felt  
28.94.22 Laundry-type washing machines; dry-cleaning machines; drying machines

**Exported products in accordance with the HS classification:**
871680 Other vehicles, not self-propelled  
845130 Ironing machines and presses (including fusing presses)  
591190 Other textile fabrics, for technical uses  
845090 Parts, for laundry-type, household washing machines  
845020 Household washing machines

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131. KUTSENITS INTERNATIONAL D.O.O.  

**Company:** KUTSENITS INTERNATIONAL, MURSKA SOBOTA D.O.O.  
**Address:** LENDAVSKA ULICA 029C, 9000 MURSKA SOBOTA  
**Tel:** 00386 2 5321180, 00386 2 5321181  
**Fax:** 00386 2 5321183  
**E-mail:** kut.int@siol.net

**Description of company:**
Production of buses and busbodies.

**Company trade marks:**
KUTSENITS:

**Company management:**
Director: TIBOR KUČAN, tel.: 02/5321180, fax: 02/5321183, e-mail: KUT.INT.@SIOL.NET

**Additional data about company:**
Size of company: Micro  
Number of employees: 65  
Source of capital: Foreign  
Exports share in income: 77%  
Tradition since: 1992
Financial data:
Income: 2,112,124,00€
Total equity: 383,839,00€
Total assets: 881,573,00€

Extract of target regions and countries where a company exports:
European union: Austria, Norway

Main activity in accordance with the NACE classification:
29.100 Manufacture of motor vehicles

Activities in accordance with the CPA classification:
29.10.30 Motor vehicles for the transport of 10 or more persons

Exported products in accordance with the HS classification:
870421 Motor vehicles for transport of goods, with compress., g.v.w. not exce.5 t
870210 Motor vehicles for transport of ten, more persons, with compr.-ignition inter.comb.piston engine
870899 Other parts, accessories, for motor vehicles, head.8701-8

132. LAJOVIC TUBA, D.O.O.

Company: LAJOVIC TUBA, D.O.O.
Address: VEROVŠKOVA ULICA 066, 1000 LJUBLJANA
Tel: 00386 1 5636710
Fax: 00386 1 5685150
E-mail: LAJOVIC@TUBA.SI
URL: http://WWW.LAJOVICTUBA.COM

Description of company:
PRODUCTION OF ALUMINIUM AND PLASTIC PACKAGING Company's basic activity is production of aluminium packaging. We produce aluminium tubes and cans, laminate and plastic tubes. We design and develop packaging products and elaborate packaging systems.

Company management:
Director: MILAN GRUDEN, tel.: 01/5636715

Additional data about company:
Size of company: Medium-sized
Number of employees: 146
Source of capital: Foreign
Exports share in income: 74%
Tradition since: 1928

Financial data:
Income: 7,664,876,00€
Total equity: 9,166,642,00€
Total assets: 11,704,396,00€

Extract of target regions and countries where a company exports:
North Eastern Europe: Russian Federation
Eastern Europe: Poland, Romania, Bosnia and Herzegovina, Croatia, Kosovo, Serbia, The former Yugoslav Republic of Macedonia
European Union: Finland, Sweden
Northern Europe: Norway
Representative bodies
IMPACT INTERNATIONAL PTY. LDG SMITHFIELD, 2005 SYDNEY, Australia (g. LAJOVIC, tel.: 61296045133, fax: 61296040096)

Main activity in accordance with the NACE classification:
25.920 Manufacture of light metal packaging

Activities in accordance with the CPA classification:
25.92.12 Aluminium casks, drums, cans, boxes and similar containers, for any material (excluding gas), of a capacity ≤ 300 l
22.22.19 Other plastic packing goods

Exported products in accordance with the HS classification:
761290 Other casks, drums, can boxes, of cap.not excee.300l, of alum.
761210 Collapsible tubular containers, of cap.not excee.300l, of alum.
902780 Other instruments, apparatus for physical, chemical analysis

133. LAMA AVTOMATIZACIJA D.O.O.

<table>
<thead>
<tr>
<th>Company: LAMA AVTOMATIZACIJA D.O.O.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adress: DEKANI 005, 6271 DEKANI</td>
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<tr>
<td>Tel: 00386 5 6690233</td>
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<tr>
<td>Fax: 00386 5 6690431</td>
</tr>
<tr>
<td>E-mail: <a href="mailto:SAMO.PRODAN@LAMA.SI">SAMO.PRODAN@LAMA.SI</a></td>
</tr>
</tbody>
</table>

Description of company:
Manufacture of machinery for specific purposes.

Company management:
Director: SAMO PRODAN, tel.: 05/6690233
Vodja prodaje: IZTOK BLAŽEVIČ, tel.: 05/6690241

Additional data about company:
Number of employees: 73
Source of capital: Domestic
Exports share in income: 16%
Tradition since: 2007

Financial data:
Income: 5.253.385,00€
Total equity: 606.353,00€
Total assets: 3.748.734,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia

Intercompany connections:
Parent company: LAMA d.d. Dekani, Dekani 5, 6271 DEKANI, Slovenia

Main activity in accordance with the NACE classification:
28.990 Mfr. of oth. special machinery n.e.c.

Activities in accordance with the CPA classification:
28.99.52 Parts of other special-purpose machinery
28.99.99 Sub-contracted operations as part of manufacturing of other special-purpose machinery n.e.c.
134. LAMA d.d. Dekani

**Company**: LAMA d.d. Dekani  
**Adress**: DEKANI 005, 6271 DEKANI  
**Tel**: 00386 5 6690000, 00386 5 6690211  
**Fax**: 00386 5 6690102, 00386 5 6690205  
**E-mail**: info@titusplus.com  
**URL**: http://www.titusplus.com

**Description of company:**  
Lama Dekani is a supplier of furniture producers as its main activity is the development and production of hardware intended for assembly, opening/soft closing of furniture. Other activity is the production of damping solutions for furniture hardware.

**Company trade marks:**  
LAMA: Concealed hinges, connecting fittings, decorative fittings, other fittings, multi-purpose damping technology.

**Company management:**  
GM Hardware: Klavdij Metlika, tel.: 05/6690101, fax: 05/6690102, e-mail: klavdij.metlika@titusplus.eu  
Area Sales Manager: Valmi Valentič, tel.: 05/6690200, fax: 05/6690205, e-mail: valmi.valentic@titusplus.eu  
Direktor logistike: Igor Hrvatin

**Additional data about company:**  
Size of company: Large  
Number of employees: 342  
Source of capital: Foreign  
Exports share in income: 83%  
Tradition since: 1953

**Financial data:**  
Income: 35.113.116,00€  
Total equity: 10.561.863,00€  
Total assets: 38.668.541,00€

**Extract of target regions and countries where a company exports:**  
Africa: Southern Africa  
Australia and New Zealand: Australia  
Central Europe: Slovakia, Czech Republic  
North Eastern Europe: Russian Federation, Azerbaijan  
Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania

**Intercompany connections:**  
Parent company: Titus International Ltd, 10 Brook Business Centre, Cowley Mill Road, UB8 2FX United Kingdom  
Subsidiary: TitusPlus d.o.o., Dekani 5, 6271 Dekani Slovenia

**Representative bodies**  
CROLama Rakitska 10a, 10437 Bestovje, Croatia (Stjepan Horvat, tel.: +38513323233, fax: +38513323033)  
Titus Polska SP. Z O.O. Ul. Stefanskiego 17A, 62002 Suchy Las / Poznan, Poland (Mr. Andrzej Fijalkowski, tel.: +48 618 115 402, fax: +48 618 115 684)

**Representation of third party's trade mark and companies:**  
Titus: connectors
Main activity in accordance with the NACE classification:
25.720 Manufacture of locks and hinges

Activities in accordance with the CPA classification:
25.72.14 Hinges, mountings, fittings and similar articles, suitable for motor vehicles, doors, windows, furniture and the like, of base metal
25.72.11 Padlocks, locks used for motor vehicles and for furniture, of base metal

Exported products in accordance with the HS classification:
830160 Parts, of clasps and frames with clasps, padlocks, of base metal
830170 Keys presented separately, of base metal
790120 Zinc alloys
392690 Other articles of plastics
847990 Parts, for machines, having individual function

135. LAMA INDE D.O.O.

Company: LAMA INDE D.O.O.
Address: DEKANI 005, 6271 DEKANI
Tel: 00386 5 6690233
Fax: 00386 5 6690102
E-mail: info@inde-koper.si

Description of company:
Manufacture of locks and hinges.

Company management:
Director: SAMO PRODAN

Additional data about company:
Size of company: Micro
Number of employees: 54
Source of capital: Domestic
Exports share in income: 15%
Tradition since: 1976

Financial data:
Income: 927.936,00€
Total equity: 111.419,00€
Total assets: 680.279,00€

Extract of target regions and countries where a company exports:
Central America: Mexico

Main activity in accordance with the NACE classification:
25.720 Manufacture of locks and hinges

Activities in accordance with the CPA classification:
25.72.12 Other locks, of base metal
25.72.13 Clasps and frames with clasps, incorporating locks; parts
136. LEDINEK ENGINEERING D.O.O.

Company: LEDINEK ENGINEERING D.O.O.
Adress: SPODNJE HOČE, BOHOVSKA CESTA 019A, 2311 HOČE
Tel: 00386 2 6130051
Fax: 00386 2 6130060
E-mail: info@ledinek.com
URL: http://www.ledinek.com

Description of company:
Manufacture of wood processing facilities.

Company management:
Director: GREGOR LEDINEK, info@ledinek.com

Additional data about company:
Size of company: Medium-sized
Number of employees: 85
Source of capital: Mixed
Exports share in income: 93%
Tradition since: 1992

Financial data:
Income: 16.470.282,00€
Total equity: 2.001.393,00€
Total assets: 7.214.606,00€

Extract of target regions and countries where a company exports:
Australia and New Zealand: Australia
Eastern Europe: Hungary, Poland, Croatia, Bosnia and Herzegovina
Central Europe: Czech Republic, Slovakia
North Eastern Europe: Belarus, Russian Federation, Ukraine

Main activity in accordance with the NACE classification:
28.490 Manufacture of other machine tools

Activities in accordance with the CPA classification:
28.22.18 Other lifting, handling, loading or unloading machinery
28.41.23 Machine tools for deburring, sharpening, grinding or otherwise finishing metal
28.41.24 Machine tools for planing, sawing, cutting-off or otherwise cutting metal

Exported products in accordance with the HS classification:
843139 Other parts, for similar machinery
846593 Grinding, sanding or polishing machines, for wood, cork
846592 Planing, milling, moulding (by cutting) machines, for wood, cork
846692 Parts, accessories for machines of heading no. 8465

137. LENTHERM-INVEST d.o.o.

Company: LENTHERM-INVEST d.o.o.
Adress: INDUSTRIJSKA ULICA 001, 2230 LENART V SLOV. GORICA
Tel: 00386 2 7206037
Fax: 00386 2 7207097
E-mail: info@lentherminvest.si
URL: http://www.lentherminvest.si

member of Metal Processing Association
**Description of company:**
Lentherminvest Ltd. is a production company with the technology of forming plates and tubes; automatic welding process in the MIG and TIG procedure, also orbital welding of tubes, high-temperature handling of hot-water tanks in enamelled furnace.

**Company trade marks:**
LENTHERM: - solar hot water tanks
- central hot water tanks
- solar-heat pumps
- solar collector
- pressure vessel
- enamelled cold water tanks
- biomasse boilers

**Company management:**
Director: Anton Jančič, tel.: 02/7293622, fax: 02/7207097, e-mail: anton.jancic@lentherminvest.si
assistant manager: Brigita Hoetzl Iskra, tel.: 02/7293624, fax: 02/7207097, e-mail: brigita.hoetzl@lentherminvest.si

**Additional data about company:**
Size of company: Small
Number of employees: 85
Source of capital: Domestic
Exports share in income: 52%
Tradition since: 1977

**Financial data:**
Income: 5.946.828,00€
Total equity: 2.187.739,00€
Total assets: 3.846.496,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Czech Republic
Eastern Europe: Hungary, Bosnia and Herzegovina, Croatia, Montenegro, Serbia, The former Yugoslav Republic of Macedonia
European union: Austria, Belgium, France, Germany, Cyprus, Portugal, Spain

**Main activity in accordance with the NACE classification:**
25.210 Mfr. of central heating radiators

**Activities in accordance with the CPA classification:**
25.21.12 Central heating boilers, for producing hot water or low pressure steam
25.21.11 Central heating radiators, not electrically heated, of iron or steel

**Exported products in accordance with the HS classification:**
851680 Electric heating resistors
732690 Other articles, of iron or steel, not elsewhere specified
841919 Other instantaneous gas water heaters, non-electric
841990 Parts, for machinery, plants, for treatment of materials
903210 Thermostats
138. LESOM, D.O.O., LJUBLJANA

Company: LESOM, D.O.O., LJUBLJANA
Adresse: SOJERJEVA ULICA 035, 1000 LJUBLJANA
Tel: 00386 1 5105000
Fax: 00386 1 5105005
E-mail: INFO@LESOM.SI
URL: http://WWW.LESOM.SI

Description of company:
Production and sale of turning parts, processing on CNC lathes, band-saws and leafs, band-grinders.

Company management:
Director: IGOR PLEŠKO, tel.: 01/5105000, fax: 01/5105005, e-mail: INFO@LESOM.SI

Additional data about company:
Size of company: Micro
Number of employees: 7
Source of capital: Domestic
Exports share in income: 4%
Tradition since: 1989

Financial data:
Income: 333.355,00€
Total equity: 37.299,00€
Total assets: 320.663,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Serbia

Representation of third party’s trade mark and companies:
FEMI: Band-saws
FMB: Band-saws
BDS: Magnetic boring machines
AMADA: Band-leafs and band-saws.
magoni: Band-leafs

Main activity in accordance with the NACE classification:
25.620 Machining

Activities in accordance with the CPA classification:
28.41.21 Lathes for removing metal
28.41.22 Machine tools for drilling, boring or milling metal; machine tools for threading or tapping metal n.e.c.
28.41.40 Parts and accessories for metalworking machine tools

Exported products in accordance with the HS classification:
820220 Band saw blades • 846591 Sawing machines, for wood, cork and the like

139. LESTRO-LEDINEK D.O.O.

Company: LESTRO-LEDINEK D.O.O.
Adresse: SPODNJE HOČE, SLIVNIŠKA CESTA 006, 2311 HOČE
Tel: 00386 2 6130010, 00386 2 6130021
E-mail: petra.kalderon@ledinek.com
URL: http://www.ledinek.com
**Description of company:**
Production of woodworking machines and machines for working of engineered plastics.

**Company trade marks:**
ROTOLES: Planning machine.
KONTIZINK: Single pass finger-jointing production line.

**Company management:**
Director: LEDINEK PAVEL

**Additional data about company:**
Size of company: Medium-sized
Number of employees: 181
Source of capital: Domestic
Exports share in income: 9%
Tradition since: 1986

**Financial data:**
Income: 8.527.222,00€
Total equity: 3.508.058,00€
Total assets: 8.458.199,00€

**Extract of target regions and countries where a company exports:**
European union: Austria, Germany
Eastern Europe: Bosnia and Herzegovina

**Main activity in accordance with the NACE classification:**
28.49.0 Manufacture of other machine tools

**Activities in accordance with the CPA classification:**
28.49.12 Machine tools for working wood, cork, bone, hard rubber, hard plastics or similar hard materials; electroplating machinery

**Exported products in accordance with the HS classification:**
843139 Other parts, for similar machinery
846592 Planing, milling, moulding (by cutting) machines, for wood, cork
846692 Parts, accessories for machines of heading no. 8465

### 140. LIBELA ELSI, d.o.o.

**Company:** LIBELA ELSI, d.o.o.
**Address:** OPEKARNIŠKA CESTA 002, 3000 CELJE
**Tel:** 00386 3 4271100
**Fax:** 00386 3 4271104
**E-mail:** info@libela-elsi.si
**URL:** http://www.libela-elsi.si

**Description of company:**
BASIC ACTIVITIES: Development, production and sale on the areas: electronic scales, automatic scales, complexes for automation of process, software for supervision and managing of processes and data, engineering on the area of automation of production.

**Company management:**
Director: BOJAN KNAFELJ, tel.: 03/4271100, fax: 03/4271104, e-mail: info@libela-elsi.si
ANDREJ HRIBERNIK, ANDREJ.HRIBERNIK@LIBELA-ELSI.SI
Additional data about company:
Size of company: Small
Number of employees: 89
Source of capital: Domestic
Exports share in income: 35%
Tradition since: 1894

Financial data:
Income: 3.661.299,00€
Total equity: 2.478.298,00€
Total assets: 3.705.342,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic
Eastern Europe: Poland, Bosnia and Herzegovina, Croatia, Kosovo, Montenegro, Serbia, The former Yugoslav Republic of Macedonia
European union: Austria

Representative bodies
ELSI NS BAJE RADOSAVLJEVIĆA 36, XXX NOVI SAD, Serbia
LIBELA ELSI BIH Zrinsko Frankopanska 27, 88300 ČAPLJINA, Bosnia and Herzegovina
(preciz@tel.net.ba , tel.: 0038736805368)

Main activity in accordance with the NACE classification:
28.290 Mfr. of oth. purpose machinery n.e.c.

Activities in accordance with the CPA classification:
28.29.39 Other weighing and measuring machinery
28.29.31 Weighing machines for industrial purposes; scales for continuous weighing of goods on conveyors; constant weight scales and scales for discharging a predetermined weight

Exported products in accordance with the HS classification:
843880 Other machinery, for industrial preparation, of food, drink
392690 Other articles of plastics
842230 Machinery for filling, closing, capsuling, bottles, cans
847480 Other machinery, for sorting, separating, washing
391990 Other self adhesives

141. LIKO, D.D. LIBOJE

Company: LIKO, D.D. LIBOJE
Adress: LIBOJE 026A, 3301 PETROVČE
Tel: 00386 3 7131900, 00386 3 7131902
Fax: 00386 3 7131919
E-mail: liko@liko-liboje.si
URL: http://www.liko.liboje.si

Description of company:
Production and montage of road-proof fences.

Company management:
General manager: Magda Mesec, tel.: 03/7131906, fax: 03/7131919, e-mail: liko@liko-liboje.si

Additional data about company:
Size of company: Small
Number of employees: 21

member of Metal Processing Association
Source of capital: Domestic
Exports share in income: 0%
Tradition since: 1971

Financial data:
Income: 5.330.287,00€
Total equity: 7.867.037,00€
Total assets: 8.958.831,00€

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30 Sandwich panels of coated steel sheet

142. LITOSTROJ POWER d.o.o.

Company: LITOSTROJ POWER d.o.o.
Address: LITOSTROJSKA CESTA 050, 1000 LJUBLJANA
Tel: 00386 1 5824100, 00386 1 5824102
Fax: 00386 1 5824171, 00386 1 5824176
E-mail: drago.fabijan@cimos.si
URL: http://www.litostrojpower.eu

Description of company:
The Litostroj Power Group includes several companies with a common base in tradition and experience and in know-how and development potential in manufacture of water turbines and hydro energy equipment. We offer to our customers integrated solutions for hydro energy equipment.

Company management:
General Manager: DRAGO FABIJAN, tel.: 01/5824102, fax: 01/5824171, e-mail: info@litostrojpower.eu
Vodja marketinga: FRANC KLEMENC, tel.: 01/5824108, fax: 01/5824175, e-mail: franc.klemenc@litostrojpower.eu

Additional data about company:
Size of company: Large
Number of employees: 489
Source of capital: Domestic
Exports share in income: 86%
Tradition since: 2006

Financial data:
Income: 52.974.477,00€
Total equity: 28.375.078,00€
Total assets: 74.002.148,00€

Extract of target regions and countries where a company exports:
Australia and New Zealand: New Zealand
Central America: Costa Rica
Eastern Europe: Croatia, Bosnia and Herzegovina, Croatia, Montenegro, The former Yugoslav Republic of Macedonia
Africa: Ethiopia
Intercompany connections:
Subsidiary: Litostroj Hydro, 45, Pacifique Est, J2L1J4, Canada
Subsidiary: ČKD Blansko Engineering, Čapkova 2357/5, 67801

Representative bodies
Litostroj Power - Cairo Office 47, Ramses Street, 2370 Cairo, Egypt (Zmago Ivanc, tel.: +20225753975, fax: +29225753536, e-mail: ltostroj@internetegypt.net)

Main activity in accordance with the NACE classification:
71.129 Oth. engin. act., rel. consultancy

Activities in accordance with the CPA classification:
71.12.11 Engineering advisory services

143. LITOSTROJ RAVNE d.o.o. member of Metal Processing Association

| Company: LITOSTROJ RAVNE d.o.o. |
| Adress: KOROŠKA CESTA 014, 2390 RAVNE NA KOROŠKEM |
| Tel: 00386 2 8707855, 00386 2 8707859 |
| Fax: 00386 2 8707858 |
| E-mail: info@litostrojravne.com |
| URL: http://www.litostrojravne.com |

Description of company:
We develop, manufacture, market and service presses from 100 to 4000 tons of nominal force for the automotive, electrical industry and household appliances industry.

Company trade marks:
RAVNE PRESSES: PRESSES, mechanical, hydraulic

Company management:
General Manager: Aleksander Jarc, tel.: 02/8707855, fax: 02/8707858, e-mail: info@litostrojravne.com
Director: Jurij Pratnekar, tel.: 02/8707857, fax: 02/8707858, e-mail: jurij.pratnekar@litostrojravne.com
Aleksander Jarc, aleksander.jarc@litostrojravne.com

Additional data about company:
Size of company: Medium-sized
Number of employees: 168
Source of capital: Domestic
Exports share in income: 63%
Tradition since: 1965

Financial data:
Income: 6.890.801,00€
Total equity: 2.308.884,00€
Total assets: 10.683.142,00€

Extract of target regions and countries where a company exports:
Central America: Mexico
Central Europe: Slovakia
North Eastern Europe: Belarus, Russian Federation, Ukraine
Eastern Europe: Croatia, Serbia, Poland
Asia: China, Japan, India, Indonesia
South America: Argentina, Brazil
Intercompany connections:
Parent company: Litostroj Jeklo, Litostrojska 44, 1000 LJUBLJANA, Slovenia

Main activity in accordance with the NACE classification:
28.410 Manufacture of metal forming machinery

Activities in accordance with the CPA classification:
28.41.33 Forging or die-stamping machines and hammers; hydraulic presses and presses for working metal n.e.c.
28.41.31 Machines for bending, folding and straightening metal

Exported products in accordance with the HS classification:
846241 Punching, notching machines, numerically controlled
846221 Bending, straightening, flattening machines, numerically contr.
846694 Parts, accessories for machines of heading no. 8462 or 8463
848390 Parts, for transmission shafts

144. LIV HIDRAVLIKA IN KOLESA, d.o.o.

Company: LIV HIDRAVLIKA IN KOLESA, d.o.o.
Address: INDUSTRIJSKA CESTA 002, 6230 POSTOJNA
Tel: 00386 5 7283845
Fax: 00386 5 7283860
E-mail: info@livkolesa.si
URL: http://www.livhk.si

Description of company:
LIV KOLESA,d.o.o.o is a company with a long tradition in production of hydraulic cranes, wheels and castors and wheelbarrows.

Company trade marks:
LKO: Transport wheels and barrows, Wheelbarrow
LHO: Hydraulic cranes

Company management:
DIRECTOR : Boris Jelen, tel.: 05/7283830, VODJA PRODAJE: Matej Mihelj, tel.: 05/7283866
PC DIRECTOR: Silvester Požar, tel.: 05/7283840
ASSISTENT DIRECTOR FOR FINANCE, ACCOUNTING AND CONTROLLING: Senka Pavlovič, tel.: 05/7283710

Additional data about company:
Size of company: Large
Number of employees: 209
Source of capital: Domestic
Exports share in income: 71%
Tradition since: 1959

Financial data:
Income: 13.048.504,00€
Total equity: 1.407.302,00€
Total assets: 21.010.286,00€

Extract of target regions and countries where a company exports:
Central Europe: Slovakia
North Eastern Europe: Russian Federation, Ukraine
Main activity in accordance with the NACE classification:
28.220 Mfr. of lifting, handling equipment

Activities in accordance with the CPA classification:
25.72.14 Hinges, mountings, fittings and similar articles, suitable for motor vehicles, doors, windows, furniture and the like, of base metal
28.13.14 Other centrifugal pumps for liquids; other pumps
28.22.15 Fork-lift trucks, other works trucks

Exported products in accordance with the HS classification:
871690 Parts, for tanker trailers, tanker semi-trailers
871680 Other vehicles, not self-propelled
392290 Other sanitary ware of plastics
392590 Other builders’ ware, of plastics
401390 Other inner tubes of rubber

145. LP MYCRON D.O.O.

Company: LP MYCRON D.O.O.
Address: PUHOVA ULICA 007, 2250 PTUJ
Tel: 00386 2 7875415, 00386 2 7875427
Fax: 00386 2 7875413, 00386 2 7875432
E-mail: info@lp-mycron.eu
URL: http://www.lp-mycron.eu

Description of company:
We are a production company for aluminium and steel rollers for photocopy machines. We also produce cylinders for textile industry.

Company management:
Director: DAVORIN LENARČIČ, tel.: 02/7875415, fax: 02/7875413, e-mail: davorin.lenarcic@LP-mycron.eu

Additional data about company:
Size of company: Medium-sized
Number of employees: 60
Source of capital: Mixed
Exports share in income: 83%
Tradition since: 1994

Financial data:
Income: 3.127.589,00€
Total equity: 2.996.531,00€
Total assests: 6.932.058,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic
Eastern Europe: Poland
European union: France, Germany, Italy, Netherlands, Spain, United Kingdom
Northern America: United States

Intercompany connections:
Parent company: HILDEBRANT GmbH, Osterwaldstraße 10, 80805 Germany
Main activity in accordance with the NACE classification:
28.940 Mfr. of machinery for textile

Activities in accordance with the CPA classification:
28.94.11 Machines for extruding, drawing, texturing or cutting man-made textile materials; machines for preparing textile fibres

Exported products in accordance with the HS classification:
761699 Other articles of aluminium, n.e.s.
760820 Pipe, of aluminium alloys
844833 Parts, accessories spindles, spindle flyers, spinning rings
880390 Other parts of ballons, spacecrafts
392190 Other plates, sheets, film, foil and srip of plastic

146. LPKF D.O.O.

Company: LPKF D.O.O.
Adress: POLICA 033, 4202 NAKLO
Tel: 00386 592 08800
Fax: 00386 592 08820
E-mail: INFO@LPKF.SI
URL: http://WWW.LPKF.SI

Description of company:
The company creates innovative technologies for the application in the electronics. Ever since its establishing, in 1994, the company has focused on devices for rapid prototyping of circuit boards.

Company trade marks:
ProtoMat: ProtoMat S42, ProtoMat S62, ProtoMat S100, ProtoMat H100
ZelFlex: ZelFlex Z4P, ZelFlex ZR, ZelFlex QR, ZelFlex Protect, ZelFlex Washing frame
ProtoPrint: ProtoPrint S, ProtoPrint S RP, ProtoPrint S System, ProtoPrint E, ProtoPlace

Company management:
General manager: Tomaž Žepič, tel.: 0592/08800, fax: 0592/08820, e-mail: tomaz.zepic@lpkf.si

Additional data about company:
Size of company: Small
Number of employees: 48
Source of capital: Mixed
Exports share in income: 85%
Tradition since: 1994

Financial data:
Income: 4.868.474,00€
Total equity: 5.215.178,00€
Total assets: 6.822.077,00€

Extract of target regions and countries where a company exports:
Africa: Southern Africa
Central Europe: Czech Republic
North Eastern Europe: Belarus, Russian Federation, Ukraine
Eastern Europe: Croatia, Serbia, Hungary, Poland
Eastern Asia: China, Japan

Intercompany connections:
Parent company: LPKF Laser & Electronics AG, Osteriede 7, 30827 Germany
Representative bodies
LPKF France S.A.R.L. Créteil Parc, 16 Rue Paul Séjourné, 94000 Créteil, France (Mr. Mezri Sandid, tel.: 0033 1 41 94 19 67, fax: 0033 1 43 39 76 21, e-mail: info@lpkf.fr)
LPKF Japan Co., Ltd. 5-37-6 Yoyogi, Japan

Main activity in accordance with the NACE classification:
28.990 Mfr. of oth. special machinery n.e.c.

Activities in accordance with the CPA classification:
27.51.24 Other electro-thermic appliances
28.99.39 Aircraft launching gear; deck-arrestors or similar gear; tyre balancing equipment; special-purpose machinery n.e.c.
28.99.20 Machines and apparatus of a kind used solely

Exported products in accordance with the HS classification:
851490 Parts, for heating equipment
846592 Planing, milling, moulding (by cutting) machines, for wood, cork
481910 Cartons, boxes and cases, of corrugated paper or paperboard
841869 Other refrigerating, freezing equipment, heat pumps

147. M - Schwarzmann d.o.o.

Company: M - Schwarzmann d.o.o.
Adress: PRISTAVA PRI POLH. GRADCU 012A, 1355 POLHOV GRADEC
Tel: 00386 1 3647310
Fax: 00386 1 3647333
E-mail: info@konstrukcije.si
URL: http://www.konstrukcije.si

Description of company:
Our company is producing high quality steel constructions - industrial halls, storage tents, sport halls, turn key projects....

Company trade marks:
SCHWARZMANN: INDUSTRIAL HALLS, STORAGE TENTS, SPORTHALLS,

Company management:
manager: JOŽEF SCHWARZMANN, tel.: 01/3647310, fax: 01/3647333, e-mail: jozef@konstrukcije.si
General manager: TOMAŽ SCHWARZMANN, tel.: 01/3647310, fax: 01/3647333, e-mail: info@konstrukcije.si

Additional data about company:
Size of company: Small
Number of employees: 30
Source of capital: Domestic
Exports share in income: 24%
Tradition since: 1993

Financial data:
Income: 2.960.443,00€
Total equity: 829.773,00€
Total assets: 1.680.130,00€

Extract of target regions and countries where a company exports:
Central Europe: Switzerland
North Eastern Europe : Russian Federation
Metal Processing Industry of Slovenia

European union: Austria, Italy, Germany
Eastern Europe: Croatia, Serbia

**Intercompany connections:**
Subsidiary: KONSTRUKCIJE SCHWARZMANN D.O.O., PRISTAVA 12A, 1355 POLHOV GRADEC, Slovenia

**Representative bodies**
KONSTRUKCIJE SCHWARZMANN SRBIJA DRAGO SLAVA SREJOVIČA 27, 34000 KRAGUJEVAC, Serbia
(MAJA KOVAČEVIĆ, tel.: 0038134301531, fax: 0038134301532, e-mail: SCHWARZMANN@EUNET.YU)

**Main activity in accordance with the NACE classification:**
25.11 Mfr. of metal structures and parts

**Activities in accordance with the CPA classification:**
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30 Sandwich panels of coated steel sheet
28.30.86 Agricultural, horticultural, forestry, poultry- or bee-keeping mac

**Exported products in accordance with the HS classification:**
730890 Other structures, parts of structu., of iron, steel
392690 Other articles of plastics
940600 Prefabricated buildings

**148. MAGNETI LJUBLJANA, D.D., LJUBLJANA**

*member of Metal Processing Association*

**Company:** MAGNETI LJUBLJANA, D.D., LJUBLJANA
**Address:** STEGNE 037, 1000 LJUBLJANA
**Tel:** 00386 1 5074711, 00386 1 5111304
**Fax:** 00386 1 5111295
**E-mail:** INFO@MAGNETI.SI
**URL:** http://WWW.MAGNETI.SI

**Description of company:**
Production of metallic permanent magnets on alnico or rare earth based magnets, ndfeb polymere bonded magnets and magnetic systems, hydrogen storage and battery alloys.

**Company trade marks:**
MAGNETI Ljubljana: CAST ALNICO MAGNETS, SINTERED

**Company management:**
GENERAL MANAGER: ALBERT ERMAN, tel.: 01/5111304, fax: 01/5111295,
e-mail: albert.erman@magneti.si
Executive Vice president of Commercial Dpt.: ALEŠ COKAN, tel.: 01/507 47 11, fax: 01/511 12 95,
e-mail: ales.cokan@magneti.si

**Additional data about company:**
Number of employees: 159
Source of capital: Domestic
Exports share in income: 80%
Tradition since: 1951

**Financial data:**
Income: 7.964.684,00€
Total equity: 9.302.995,00€
Total assests: 13.473.109,00€
Extract of target regions and countries where a company exports:
Eastern Europe: Croatia
European union: Belgium, France, Germany, Ireland, Portugal, Spain 
Middle east: Egypt

Intercompany connections:
Subsidiary: MAGNUM D.O.O., LJUBLJANA, SOSTRŠKA CESTA 015D, 1261 LJUBLJANA - DOBRUNJE

Main activity in accordance with the NACE classification:
25.99.0 Mfr. of oth. metal products n.e.c.

Activities in accordance with the CPA classification:
25.99.29 Other articles of base metal n.e.c.

Exported products in accordance with the HS classification:
850511 Electro-magnets, permanent magnets, of metal
810530 Cobalt waste and scrap (excl. ash and residues containing cobalt)
850519 Other electro-magnets, permanent magnets
392390 Other articles for the conveyance or packing of goods

149. MALI ELEKTRONIKA MARJAN MALI S.P.

Company: MALI ELEKTRONIKA MARJAN MALI S.P.
Adress: MOŠE 006, 1216 SMLEDNIK
Tel: 00386 1 3627059
Fax: 00386 1 3628101
E-mail: info@mali-sp.si

Description of company:
Mali electronics company is dealing with a professional production of metal products since 1988.

Company management:
Director: MARJAN MALI

Additional data about company:
Size of company: Micro
Number of employees: 21
Source of capital: Domestic
Exports share in income: 13%
Tradition since: 1988

Financial data:
Income: 1.242.919,00€
Total equity: 355.190,00€
Total assets: 738.851,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia

Main activity in accordance with the NACE classification:
25.99.0 Mfr. of oth. metal products n.e.c.

Activities in accordance with the CPA classification:
25.50.13 Other forming services of metal
25.99.29 Other articles of base metal n.e.c.
150. MAROVT d.o.o.

Company: MAROVT d.o.o.
Address: STRANICE 055, 3206 STRANICE
Tel: 00386 3 7572100
Fax: 00386 3 7572105
E-mail: info@marovt.com
URL: http://www.marovt.com

Description of company:
Company's core activity is production of forgings and turning parts. With many years experience we can offer you top quality products based on innovative methods and modern technology.

Company trade marks:
M MARINE: Marine hardware.

Company management:
GENERAL MANAGER: Tomaž Marovt, tel.: 03/7572100, fax: 03/7572105
COMMERCIAL MANAGER: Metka Marovt, tel.: 03/7572100, fax: 03/7572105
QUALITY MANAGER: Mojca Marovt Haložan, tel.: 03/7572100, fax: 03/7572105, info@marovt.com

Additional data about company:
Size of company: Medium-sized
Number of employees: 81
Source of capital: Domestic
Exports share in income: 88%
Tradition since: 1971

Financial data:
Income: 4.487.098,00€
Total equity: 1.085.837,00€
Total assets: 5.297.789,00€

Extract of target regions and countries where a company exports:
Central America: Mexico
Central Europe: Czech Republic, Slovakia
Eastern Europe: Romania
European union: Austria, France, Germany, Portugal, Spain
Middle east: Turkey

Representative bodies
CH ENTERPRISES, INC 91 E HILL TIP DRIVE, SALUDA, US-28773 NORTH CAROLINA, United States
(MS. JANE GADO, tel.: +1828 749 1324, fax: +1 828 749 1322, e-mail: chenterprises@hughes.net)

Main activity in accordance with the NACE classification:
29.320 Mfr. of oth. parts for motor vehicles

Activities in accordance with the CPA classification:
25.50.11 Forging services of metal
25.62.10 Turning services of metal parts

Exported products in accordance with the HS classification:
732690 Other articles, of iron or steel, not elsewhere specified
870899 Other parts, accessories, for motor vehicles, head.8701-8705
731815 Other screws, bolts, whether or not with their nuts or washers
151. MBB, D.O.O. MENGEŠ

Company: MBB, D.O.O. MENGEŠ
Adress: GORENJSKA CESTA 020D, 1234 MENGEŠ
Tel: 00386 1 7230120, 00386 41 350954
Fax: 00386 1 7230125
E-mail: mbbmenges@siol.net
URL: http://www.mbb.si

Description of company:
Manufacture of all types of bodies on motor vehicles, repair and maintenance.

Company trade marks:
MBB nadgradnje: CAISSON; classic caisson with tilt; caisson "Rolo system"; caisson with curtain; caisson - three - way dumper

Company management:
Financial and marketing manager: Marija Vrhovnik, tel.: 01/723 0 120, fax: 01/723 0 125, e-mail: mbbmenges@siol.net

Additional data about company:
Size of company: Micro
Number of employees: 4
Source of capital: Domestic
Exports share in income: 2%
Tradition since: 1992

Financial data:
Income: 494.971,00€
Total equity: 519.298,00€
Total assets: 742.366,00€

Extract of target regions and countries where a company exports:
Australia and New Zealand : Australia

Main activity in accordance with the NACE classification:
29.200 Mfr. of bodies for motor vehicles

Activities in accordance with the CPA classification:
29.20.10 Bodies for motor vehicles

152. MEBLO A + A NOVA GORICA D.O.O.

Company: MEBLO A + A NOVA GORICA D.O.O.
Adress: KROMBERK, INDUSTRIJSKA CESTA 001, 5000 NOVA GORICA
Tel: 00386 5 3305672
Fax: 00386 5 3305673
E-mail: INFO@MEBLO-APLUSA.SI
URL: http://www.meblo-aplusa.si

Description of company:
MEBLO a+a Company deals with the production of metal furniture and traffic road signs.

Company management:
Director: BRANKO ZAVRTANIK, tel.: 05/33 05 672 • METAL PRODUCTS MANAGER: AVE BIZJAK, tel.: 05/33 05 677
SIGNALIZATION PRODUCTS MANAGER: DUŠAN ŠTOKELJ, tel.: 05/33 05 67, e-mail: INFO@MEBLO-APLUSA.SI

Additional data about company:
Number of employees: 83
Source of capital: Domestic
Exports share in income: 34%
Tradition since: 1969

Financial data:
Income: 6.134.706,00€
Total equity: 1.256.323,00€
Total assests: 4.389.601,00€

Extract of target regions and countries where a company exports:
North Eastern Europe: Russian Federation
Eastern Europe: Poland, Croatia, Kosovo
European union: Belgium, France, Germany, Italy

Intercompany connections:
Parent company: MEBLO HOLDING D.O.O., Industrijska cesta 5, 5000 NOVA GORICA, Slovenia

Main activity in accordance with the NACE classification:
25.990 Mfr. of oth. metal products n.e.c.

Activities in accordance with the CPA classification:
25.72.14 Hinges, mountings, fittings and similar articles, suitable for motor vehicles, doors, windows, furniture and the like, of base metal
32.99.11 Safety headgear and other safety products
25.99.29 Other articles of base metal n.e.c.

Exported products in accordance with the HS classification:
392690 Other articles of plastics
940179 Other seats, with metal frames
940390 Parts, of furniture
940190 Parts, for seats
831000 Sign-plates, name-pla., address-pla., similar pla., of base metal
441520 Pallets, box pallets and other load boards

153. MECOM ELEMENTI, D.O.O., LJUBLJANA

Company: MECOM ELEMENTI, D.O.O., LJUBLJANA
Adress: STEGNE 023, 1000 LJUBLJANA
Tel: 00386 1 5111360, 00386 1 5111705
Fax: 00386 1 5111715
E-mail: info@elvelux.net
URL: http://www.elvelux.net

Description of company:
Production and sale of car light bulbs.

Company trade marks:
ELVELUX: Bulbs.

Company management:
Director: Bahrija Hotič, tel.: 01/5111705, fax: 01/5111715, e-mail: hotic@elvelux.net
**Additional data about company:**
Size of company: Micro  
Number of employees: 11  
Source of capital: Domestic  
Exports share in income: 19%  
Tradition since: 1993

**Financial data:**
Income: 950,271,00€  
Total equity: 336,913,00€  
Total assets: 885,806,00€

**Extract of target regions and countries where a company exports:**
Australia and New Zealand: Australia  
Eastern Europe: Hungary, Bosnia and Herzegovina, Croatia, Kosovo, Montenegro, Serbia

**Main activity in accordance with the NACE classification:**
29.320 Mfr. of oth. parts for motor vehicles

**Activities in accordance with the CPA classification:**
29.32.30 Parts and accessories n.e.c., for motor vehicles  
46.19.10 Wholesale trade services on a fee or contract basis of a variety of goods

**Exported products in accordance with the HS classification:**
853921 Filament lamps, tungsten halogen  
853931 Fluorescent lamps, hot cathode  
392690 Other articles of plastics  
853929 Other filament lamps

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**154. MELTAL D.O.O.**

| Company: MELTAL D.O.O.  
| Adress: GOSPOSVETSKA CESTA 084, 2000 MARIBOR  
| Tel: 00386 1 5303404, 00386 2 7880170  
| Fax: 00386 1 5303412, 00386 2 7880177  
| E-mail: info@meltal.si  
| URL: http://www.meltal.si, www.metrapan.si |

**Description of company:**
Wholesale of non-ferrous semi-products (strips, sheets, ingots, alloys, etc.) and preparation of non-ferrous scrap metals for foundries.

**Company trade marks:**
METRAPAN: sale program

**Company management:**
direktor: IZTOK SNEŽIČ, tel.: 02/02/7880180, fax: 02/02/7880188, e-mail: info@meltal.si  
ZT uvoz: IGOR KRIŽAN, tel.: 02/7880170, fax: 02/7880177, e-mail: igor.krizan@meltal.si  
BORIS BOROVIČ, boris.borovic@meltal.si

**Additional data about company:**
Size of company: Medium-sized  
Number of employees: 85  
Source of capital: Foreign  
Exports share in income: 62%  
Tradition since: 1980
**Financial data:**
Income: 45.904.692,00€
Total equity: 3.257.045,00€
Total assets: 14.927.776,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Slovakia
Eastern Europe: Hungary, Poland, Romania, Bosnia and Herzegovina, Croatia, Serbia, The former Yugoslav Republic of Macedonia

**Representative bodies**
MELTAL d.o.o. Ruma Vladimira Nazora b.b., 22400 RUMA, Serbia (IZTOK SNEŽIČ, tel.: +381 22 42 24 08, fax: +381 22 42 48 52)
MELTAL SARAJEVO BOSANSKI PUT 215, 71380 ILIJAŠ, Bosnia and Herzegovina

**Representation of third party's trade mark and companies:**
KME: Tecu strips and sheets
ISOPAN: Roof and facade sandwich panels

**Main activity in accordance with the NACE classification:**
25.990 Mfr. of oth. metal products n.e.c.

**Activities in accordance with the CPA classification:**
24.42.23 Aluminium wire
24.42.24 Aluminium plates, sheets and strip, of a thickness > 0,2 mm
38.11.58 Non-hazardous metal waste
24.43.11 Lead, unwrought
24.43.12 Zinc, unwrought
24.43.13 Tin, unwrought

**Exported products in accordance with the HS classification:**
760200 Aluminium waste and scrap
740400 Copper waste and scrap
750300 Waste and scrap, of nickel
790200 Zinc waste and scrap
790120 Zinc alloys
760120 Aluminium alloys
740919 Other plates, sheets, of refined cooper, thick.excee.0.15mm

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**155. MET METAL d.o.o.**

**Company: MET METAL d.o.o.**
**Adress:** SPODNJE HOČE, MIKLAVŠKA CESTA 082, 2311 HOČE
**Tel:** 00386 2 6130410
**Fax:** 00386 2 6130420
**E-mail:** info@meteorit.si
**URL:** http://www.meteorit-group.si

**Description of company:**
Primary activities are the production of steel structures.

**Company management:**
Director: BORIS MEDVED

**Additional data about company:**
Size of company: Small
Number of employees: 76
Metal Processing Industry of Slovenia

Source of capital: Domestic
Exports share in income: 1%
Tradition since: 2008

Financial data:
Income: 7,237,405,00€
Total equity: 0,00€
Total assets: 2,454,753,00€

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium

156. METALNA SENOVO D.O.O.

Company: METALNA SENOVO D.O.O.
Adress: TITOVA CESTA 052, 8281 SENOVO
Tel: 00386 7 4881800, 00386 7 4881802
Fax: 00386 7 4881813, 00386 7 4881818
E-mail: metalna.senovo@siol.net
URL: http://www.metalna-senovo.si

Description of company:
Manufacture of mining and construction machinery, production of lifting and handling equipment, manufacture of metal structures.

Company management:
Director: RUDI SMODIČ, tel.: 07/4881822, fax: 07/4881818, e-mail: metalna.smodic@siol.net
Vodja tehničnega sektorja: MILAN GROBELŠEK, tel.: 07/4881810, fax: 07/4881818, e-mail: metalna.priprava@siol.net

Additional data about company:
Size of company: Medium-sized
Number of employees: 159
Source of capital: Domestic
Exports share in income: 83%
Tradition since: 1990

Financial data:
Income: 7,960,956,00€
Total equity: 5,840,713,00€
Total assets: 11,173,041,00€

Extract of target regions and countries where a company exports:
European union: Austria, Germany, Italy

Main activity in accordance with the NACE classification:
28.220 Mfr. of lifting, handling equipment

Activities in accordance with the CPA classification:
25.11.23  Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30  Sandwich panels of coated steel sheet
28.22.19  Parts of lifting and handling equipment
Exported products in accordance with the HS classification:
843131 Parts, for lifts, skip hoists or escalators
843149 Other parts, for boring, sinking machinery
732690 Other articles, of iron or steel, not elsewhere specified
732619 Other open-die forged, of iron, steel

157. METALNA-SRM D.O.O.

Company: METALNA-SRM D.O.O.
Adress: SOŠKA ULICA 005, 2000 MARIBOR
Tel: 00386 2 4501300
Fax: 00386 2 4613938, 00386 2 4614800
E-mail: metalna-srm01@siol.net
URL: http://www.metalna-srm.si

Description of company:
Manufacture and after-sales servicing for cranes, manufacture of steel structures and mechanical parts, agent for foreign companies.

Company trade marks:
METALNA: Overhead travelling cranes, gantry cranes.

Company management:
Director: VINKO PRAPROTNIK, tel.: 02/4501300, fax: 02/4614800, e-mail: metalna-srm01@siol.net

Additional data about company:
Size of company: Medium-sized
Number of employees: 53
Source of capital: Domestic
Exports share in income: 40%
Tradition since: 1995

Financial data:
Income: 5.916.958,00€
Total equity: 2.795.719,00€
Total assets: 4.823.312,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Hungary, Bosnia and Herzegovina, Croatia, Montenegro, Serbia, The former Yugoslav Republic of Macedonia
European union: Austria, Germany, Italy

Representation of third party’s trade mark and companies:
Teufelberger Seil GmbH, Wels, Austria: Steel wire ropes, personal safety equipment.
VACU-LIFT, Emsdetten, Germany: Vacuum lifting beams.
IMET Sacile, Italy: Radio remote controls
Liebherr Werk Ehingen, Germany: Authorised after-sales servicing

Main activity in accordance with the NACE classification:
28.220 Mfr. of lifting, handling equipment

Activities in accordance with the CPA classification:
33.12.15 Repair and maintenance services of lifting and handling equipment
28.22.14 Derricks; cranes; mobile lifting frames, straddle carriers and works trucks fitted with a crane
Exported products in accordance with the HS classification:
845430 Casting machines
845530 Rolls for rolling mills
843149 Other parts, for boring, sinking machinery
730840 Props, equipment for scaffolding, of iron, steel, mine supports
842620 Tower cranes
845590 Other parts, for metal-rolling mills, roll

158. METEORIT d.o.o.

Company: METEORIT d.o.o.
Adress: SPODNJE HOČE, MIKLAVŠKA CESTA 082, 2311 HOČE
Tel: 00386 2 6130410
Fax: 00386 2 6130420
E-mail: info@meteorit.si
URL: http://www.meteorit.si/

Description of company:
Basic activity of the company is the production of steel structures. This activity is intertwined in the branches of the metal processing industry and construction, which represented one of the most important branches of the economy.

Company management:
Director: BORIS MEDVED, tel.: 02/6130410, e-mail: info@meteorit.si

Additional data about company:
Size of company: Large
Number of employees: 23
Source of capital: Domestic
Exports share in income: 14%
Tradition since: 1996

Financial data:
Income: 11.028.264,00€
Total equity: 3.475.187,00€
Total assets: 22.977.207,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia, The former Yugoslav Republic of Macedonia

Intercompany connections:
Subsidiary: Meteorit Trans d.o.o., MIKLAVŠKA CESTA 82, 2311 HOČE, Slovenia
Subsidiary: Pod Krvavcem d.o.o., MIKLAVŠKA CESTA 82, 2311 HOČE, Slovenia
Subsidiary: Sončna vas d.o.o., MIKLAVŠKA CESTA 82, 2311 HOČE, Slovenia

Representative bodies
Meteorit d.o.o. (Makedonija) Novački pat bb, 7000 Bitola, The former Yugoslav Republic of Macedonia
(-, tel.: +389 47 241 025, fax: +389 47 241 024, e-mail: info@meteorit.com)

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.11.10 Prefabricated buildings of metal
25.11.21 Bridges and bridge-sections of iron or steel
25.11.22 Towers and lattice masts of iron or steel
24.33.30 Sandwich panels of coated steel sheet
25.11.23 Other structures and parts of steel

Exported products in accordance with the HS classification:
730890 Other structures, parts of structu., of iron, steel
681091 Prefabricated structural comp.for building, civil engineering
731814 Self-tapping screws, of iron, steel
392099 Plates, non-cellular, of other plastics
392043 Plates, sheets, film

159. METREL MEHANIKA D.O.O.

Company: METREL MEHANIKA D.O.O.
Address: LJUBLJANSKA CESTA 080, 1354 HORJUL
Tel: 00386 1 7558200
Fax: 00386 1 7558226
E-mail: mehanika@metrel.si
URL: http://www.metrel-mehanika.si

Description of company:
Our business philosophy is to produce complex products by using advanced technology and appropriately skilled personnel. The products are tailor-made. If required we also participate in the construction.

Company trade marks:
Metrel: metal assemblies

Company management:
Director: Peter Janša, tel.: 01/7558200, fax: 01/7558226, e-mail: peter.jansa@metrel.si
Marjan Umek, marjan.umek@metrel.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 126
Source of capital: Domestic
Exports share in income: 54%
Tradition since: 1957

Financial data:
Income: 6.800.868,00€
Total equity: 4.850.636,00€
Total assets: 5.415.898,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Hungary
European union: Austria, France, Germany, Netherlands, United Kingdom
Middle east: Israel
Northern America: United States

Intercompany connections:
Parent company: METREL D.D., LJUBLJANSKA CESTA 077, 1354 HORJUL

Main activity in accordance with the NACE classification:
25.11.0 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.11.10 Prefabricated buildings of metal
43.99.50 Structural steel components erection works
25.11.21 Bridges and bridge-sections of iron or steel
25.11.22 Towers and lattice masts of iron or steel

Exported products in accordance with the HS classification:
847990 Parts, for machines, having individual function
761699 Other articles of aluminium, n.e.s.
900792 Parts, accessories for cinematographic projectors
846693 Parts, accessories for machines of headings no. 8456 to 8461
732690 Other articles

160. METTIS INTERNATIONAL D.O.O.

Company: METTIS INTERNATIONAL D.O.O.
Address: KOROŠKA CESTA 062, 2000 MARIBOR
Tel: 00386 2 5642850
Fax: 00386 2 5642864, 00386 2 5642866
E-mail: vodstvo@mettis-int.si
URL: http://www.mettis-int.si

Description of company:
Manufacturing company, founded in 1997 in Maribor; main activity is the manufacture fire upgrades.

Company management:
Manager: Marjan Cvikl, tel.: 02/5642850, fax: 02/5642864, e-mail: marjan.cvikl@mettis-int.si
Clerk: Borut Podlipnik, tel.: 02/2280320, fax: 02/2523870, e-mail: borut.podlipnik@amis.net
Financial and accounting manager: Senta Kalamar, tel.: 02/5642850

Additional data about company:
Size of company: Medium-sized
Number of employees: 63
Source of capital: Domestic
Exports share in income: 80%
Tradition since: 1997

Financial data:
Income: 7.473.599,00€
Total equity: 766.364,00€
Total assets: 4.580.742,00€

Extract of target regions and countries where a company exports:
European union: Austria, Germany
South-eastern Asia: Thailand

Main activity in accordance with the NACE classification:
29.200 Mfr. of bodies for motor vehicles

Activities in accordance with the CPA classification:
29.20.10 Bodies for motor vehicles

Exported products in accordance with the HS classification:
870530 Fire fighting vehicles
870790 Other bodies, for motor vehicles
870829 Other parts, accessories of bodies, for motor vehicles
846291 Hydraulic presses, for working metal or metal carbides
730890 Other structures, parts of structu., of iron
161. MKO D.O.O. NOVO MESTO

Company: MKO D.O.O. NOVO MESTO
Adress: KOČEVARJEVA ULICA 001, 8000 NOVO MESTO
Tel: 00386 7 3930480, 00386 7 3930490
Fax: 00386 7 3930491
E-mail: mko@mko.si
URL: http://www.mko.si

Description of company:
PRODUCTION AND ERECTION OF METAL STRUCTURES AND METAL BUILDING STRUCTURES.

Company management:
Manager: MILAN KAPETAN, tel.: 07/3930481, fax: 07/3930491, e-mail: mko@mko.si
Commercial manager: MARJAN GRIL, tel.: 07/3930482, fax: 07/3930491, e-mail: mko@mko.si

Additional data about company:
Size of company: Small
Number of employees: 36
Source of capital: Domestic
Exports share in income: 0%
Tradition since: 1995

Financial data:
Income: 1.598.665,00€
Total equity: 486.276,00€
Total assets: 2.373.470,00€

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30 Sandwich panels of coated steel sheet

162. MLINOSTROJ D.D., DOMŽALE

Company: MLINOSTROJ D.D., DOMŽALE
Adress: ŠTUDLJANSKA CESTA 005, 1230 DOMŽALE
Tel: 00386 1 7295750, 00386 1 7295775
Fax: 00386 1 7295780
E-mail: info@mlinostroj.si
URL: http://www.mlinostroj.si

Description of company:
The primary production programme expanded from production of equipment for mills to several related areas, so that the company with its 50-year tradition is able to produce many complicated devices and production lines.

Company management:
Director: MIROSLAV JERIN, tel.: 01/7295750, fax: 01/7295780
Jože Zupanc, joze.zupanc@mlinostroj.si

Additional data about company:
Size of company: Small
Number of employees: 59
Source of capital: Domestic
Exports share in income: 27%
Tradition since: 1950

Financial data:
Income: 2.178.364,00€
Total equity: 1.946.242,00€
Total assets: 3.190.403,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia, The former Yugoslav Republic of Macedonia

Representation of third party's trade mark and companies:
PRADO SPAIN: Metal silos.
STIF, FRANCE: buckets for elevators

Main activity in accordance with the NACE classification:
28.990 Mfr. of oth. special machinery n.e.c.

Activities in accordance with the CPA classification:
28.15.26 Clutches and shaft couplings including universal joints
28.22.18 Other lifting, handling, loading or unloading machinery
28.25.14 Machinery and apparatus for filtering or purifying gases n.e.c.

Exported products in accordance with the HS classification:
843139 Other parts, for similar machinery
843880 Other machinery, for industrial preparation, of food, drink
843890 Parts, for machinery, for industrial preparation
842139 Filtering, purifying machinery, for filtering, purifying gas

163. MLM D.D.

Company: MLM D.D.
Address: OREŠKO NABREŽJE 009, 2000 MARIBOR
Tel: 00386 2 246100
Fax: 00386 2 2346108
E-mail: info@mlm-mb.si
URL: http://www.mlm-mb.si

Description of company:
Transformation of Cu and Cu alloys, Al alloys, production of radiators and sanitary products.

Company trade marks:
Armal: Sanitary faucets
Aklimat: Radiators
Vakadur: Cu products
Kristine: Bathroom accessories
Karmen: Bathroom accessories

Company management:
general manager: Branko Žerdoner, tel.: 02/2346106, fax: 02/2346108, e-mail: info@mlm-mb.si
Member of the administration board: Alojz Stana, mba, tel.: 02/2346106, fax: 02/2346108, e-mail: astana@mlm-mb.si; Darko Vide, darko.vide@mlm-mb.si

Additional data about company:
Size of company: Large
Number of employees: 718
Source of capital: Domestic
Exports share in income: 70%
Tradition since: 1924

**Financial data:**
Income: 59,949,293,00€
Total equity: 13,704,767,00€
Total assets: 79,651,044,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Czech Republic, Slovakia
North Eastern Europe: Russian Federation
Eastern Europe: Bosnia and Herzegovina, Croatia, Kosovo, Montene Bulgaria, Croatia, Hungary, Poland, Romania, Republic of Moldova

**Main activity in accordance with the NACE classification:**
28.140 Manufacture of other taps and valves

**Activities in accordance with the CPA classification:**
24.44.22 Copper bars, rods and profiles
25.93.15 Wire, rods, tubes, plates, electrodes, coated or cored with flux material
25.99.11 Sinks, wash-basins, baths and other sanitary ware, and parts thereof, of iron, steel, copper or aluminium

**Exported products in accordance with the HS classification:**
262030 Ash and residues, containing mainly copper
870290 Other motor vehicles for transport of ten, more persons
741991 Cast, moulded, stamped or forged, not further worked, of copper
730799 Other tube, pipe fittings, of iron, steel,

**164. MONTAVAR METALNA NOVA D.O.O.**

**Company:** MONTAVAR METALNA NOVA D.O.O.
**Address:** ZAGREBŠKA CESTA 020, 2000 MARIBOR
**Tel:** 00386 2 4600870
**Fax:** 00386 2 4600959
**E-mail:** info@montavar.si
**URL:** http://www.montavar.si

**Description of company:**
As MONTAVAR Ltd., the company MONTAVAR METALNA NOVA Ltd. was incorporated in 1993. The company which at first had less than 30 employees, now employs nearly 1400 people. The activities of the company encompass design, manufacturing and assembly of machines.

**Company trade marks:**
Montavar Metalna nova: WATER CONTROL EQUIPMENT AND EQUIPMENT FOR THERMO POWER PLANTS; PROCESS, METALLURGICAL EQUIPMENT AND MACHINE PARTS; MATERIALS HANDLING EQUIPMENT, STEEL STRUCTURES.

**Company management:**
Company Manager: Emil Polanec, tel.: 02/4600 880, fax: 02/4600 861, e-mail: emil.polanec@montavar.si
Head of Commercial Dpt.: Boris Gašperin, tel.: 02/4600 937, fax: 02/4600 959, e-mail: boris.gasperin@montavar.si

**Additional data about company:**
Size of company: Large
Number of employees: 843
Source of capital: Domestic
Exports share in income: 58%
Tradition since: 1993

Financial data:
Income: 57,985,344,00€
Total equity: 12,032,621,00€
Total assets: 62,248,260,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bulgaria, Poland, Romania, Bosnia and Herzegovina, Croatia, Montenegro, Serbia
European union: Austria, Bulgaria, Germany, Italy, Netherland

Intercompany connections:
Subsidiary: Montavar Metalac d.o.o., Bulevar 13. JUL b.b., 83000 Serbia
Subsidiary: Montavar Lola, Jugoslovenska 2, 11000 Serbia

Representative bodies
Montavar GMBH, Zweigniederlassung Landsberg am Lech Katharinenstrasse 22/IV, 86899 Landsberg am Lech, Germany (Polanec Emil, tel.: 00498191969480)
Montavar Metalna nova d.o.o. Zelenogorska 6, 51000 Banja Luka, Bosnia and Herzegovina (Bogojević Mirko)

Main activity in accordance with the NACE classification:
25.620 Machining

Activities in accordance with the CPA classification:
25.62.10 Turning services of metal parts
33.20.33 Installation services of industrial machinery and equipment for metallurgy
28.91.12 Parts of machines for metallurgy; parts of metal-rolling mills
28.25.11 Heat exchange units and machinery

Exported products in accordance with the HS classification:
721632 Angles, shapes, of iron, non-alloy steel, i sections, hot-rolled, drawn, of height less 80mm
841090 Parts, for hydraulic turbines, water wheels, inc.regulators
841620 Other furnace burners, including combination burners

165. MOS SERVIS D.O.O.

Company: MOS SERVIS D.O.O.
Address: KIDRIČEVA ULICA 030, 3250 ROGAŠKA SLATINA
Tel: 00386 3 8190182
Fax: 00386 3 8190183
E-mail: info@mos.si
URL: http://www.mos.si

Description of company:
Company is involved in setting up different types of equipment in various industry branches, prevailing in setting up in all types of transport technics.

Company management:
Director: Peter VOLOVŠEK, tel.: 03/8190182, fax: 03/8190183, e-mail: info@mos.si

Additional data about company:
Size of company: Micro
Number of employees: 118
Source of capital: Domestic
Exports share in income: 99%
Tradition since: 2006

Financial data:
Income: 1.822.893,00€
Total equity: 774.494,00€
Total assets: 1.217.874,00€

Extract of target regions and countries where a company exports:
European union: Austria, Germany, Netherlands, United Kingdom
Northern America: United States, Canada

Intercompany connections:
Subsidiary: MOS Service LLC, 540 Brookshire Rd., 29651, United States

Representative bodies
MOS Service LLC 540 Brookshire Rd., 29651 Greer, SC, United States (Igor Kumer, tel.: +18644697464, fax: +18644697465, e-mail: info@mos-service.com)

Main activity in accordance with the NACE classification:
33.200 Install. of industrial machinery, equip.

Activities in accordance with the CPA classification:
26.51.99 Sub-contracted operations as part of manufacturing of measuring, testing and navigating equipment
25.62.10 Turning services of metal parts
33.20.12 Installation services of other fabricated metal products, except machinery and equipment

166. MVA, D.O.O., POLHOV GRADEC

Company: MVA, D.O.O., POLHOV GRADEC
Address: Zabrv 81, 1292 IG
Tel: 00386 1 4205280, 00386 41 660803
Fax: 00386 1 4205282
E-mail: mva@siol.net

Description of company:
Production of hand tools.

Company management:
Director: MIHA VEDRAL, tel.: 01/4205283, e-mail: mva@siol.net

Additional data about company:
Size of company: Small
Number of employees: 23
Source of capital: Domestic
Exports share in income: 78%
Tradition since: 1991

Financial data:
Income: 1.853.635,00€
Total equity: 1.872.916,00€
Total assets: 2.489.757,00€
Extract of target regions and countries where a company exports:
European union: Austria, Belgium, Germany, Italy
Eastern Europe: Croatia, The former Yugoslav Republic of Macedonia

Main activity in accordance with the NACE classification:
25.731 Manufacture of hand tools

Activities in accordance with the CPA classification:
25.73.30 Other hand tools
25.73.10 Hand tools of a kind used in agriculture, horticulture or forestry

Exported products in accordance with the HS classification:
842420 Spray guns and similar appliances
842490 Parts, for spray guns, steam, sand blasting machines

167. NAFTA STROJNA D.O.O.

Company: NAFTA STROJNA D.O.O.
Address: MLINSKA ULICA 005, 9220 LENDAVA
Tel: 00386 2 5772100, 00386 2 5772206
Fax: 00386 2 5772310
E-mail: info@nafta-strojna.si
URL: http://www.nafta-strojna.si

Description of company:
The carrier business is the design, manufacture, installation and maintenance services for the process industries.

Company management:
Director: DRAGO FRANKO, tel.: 02/5772204, e-mail: drago.franko@nafta-strojna.si
Technical director: STEFAN HOZJAN, tel.: 02/5772227, e-mail: info@nafta-strojna.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 142
Source of capital: Domestic
Exports share in income: 5%
Tradition since: 2002

Financial data:
Income: 12.271.609,00€
Total equity: 6.144.612,00€
Total assets: 11.093.204,00€

Extract of target regions and countries where a company exports:
European union: Austria, Germany
Middle east: Turkey
Northern Europe: Norway

Intercompany connections:
Parent company: NAFTA Lendava d.o.o., Mlinska ul. 5, 9220 LENDAVA, Slovenia

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts
Activities in accordance with the CPA classification:
25.11.10 Prefabricated buildings of metal
25.11.21 Bridges and bridge-sections of iron or steel
24.33.30 Sandwich panels of coated steel sheet
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron

Exported products in accordance with the HS classification:
848390 Parts, for transmission shafts
848320 Bearing housings, incorporating ball or roller bearings
848340 Chain sprockets, ball screws, gear boxes, other speed changers
730900 Reservoirs, tanks, similar contain., of iron, steel, cap.excee.300l

168. NIEROS METAL D.O.O., SLOVENJ GRADEC

Company: NIEROS METAL D.O.O., SLOVENJ GRADEC
Address: GMAJNA 055, 2380 SLOVENJ GRADEC
Tel: 00386 2 8827100, 00386 2 8827110
Fax: 00386 2 8843806, 00386 2 8844078
E-mail: info@nieros.si
URL: http://www.nieros.com

Description of company:
Stainless steel equipment for food industry, chemical plants and pharmacy.

Company trade marks:
NIEROS: Containers, carts, sanitary equipment (washbasins, washing machines for containers, draining systems, sterilizers). Milk cooling tanks and other tanks for thermal treatment of liquids. Transport systems (elevators, lifts).
NIEROS: Containers

Company management:
director: Šavinka URBAŠEK, tel.: 02/8827116, fax: 02/8844078, e-mail: direktor@nieros.si
vodja QM: Jože PAVLENČ, tel.: 02/8827120, fax: 02/8844078, e-mail: joze.pavlenc@nieros.si
direktor prodaje domači trg: Roman ČAS, tel.: 02/8827110, fax: 02/884407

Additional data about company:
Size of company: Medium-sized
Number of employees: 120
Source of capital: Domestic
Exports share in income: 83%
Tradition since: 1991

Financial data:
Income: 6.930.903,00€
Total equity: 1.761.963,00€
Total assets: 5.894.572,00€

Extract of target regions and countries where a company exports:
Australia and New Zealand : Australia
Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania, Republic of Moldova, Bosnia and Herzegovina
North Eastern Europe: Russian Federation, Ukraine

Representative bodies
NIEROS SSE GMBH St.Avolder Straße 156b, D-66740 SAARLOUIS, Germany (JOACHIM SCHWARTZ, tel.: +49 6831488100, fax: +4968314881050 , e-mail: info@nieros.de )
Main activity in accordance with the NACE classification:
28.990 Mfr. of oth. special machinery n.e.c.

Activities in accordance with the CPA classification:
25.12.10 Doors, windows and their frames and thresholds for doors, of metal
01.64.10 Seed processing services for propagation
25.50.13 Other forming services of metal
25.99.11 Sinks, wash-basins, baths

Exported products in accordance with the HS classification:
841932 Dryers, for wood, paper pulp, paper or paperboard
843131 Parts, for lifts, skip hoists or escalators
731029 Reservoirs, tanks, similar contai., of iron, steel, cap.less.300l
843890 Parts, for machinery, for industrial preparation

169. NIKO, D.D., ŽELEZNIKI

<table>
<thead>
<tr>
<th>Company: NIKO, D.D., ŽELEZNIKI</th>
</tr>
</thead>
<tbody>
<tr>
<td>Address: OTOKI 016, 4228 ŽELEZNIKI</td>
</tr>
<tr>
<td>Tel: 00386 4 5117700, 00386 4 5117710</td>
</tr>
<tr>
<td>Fax: 00386 4 5117712</td>
</tr>
<tr>
<td>E-mail: <a href="mailto:info@niko.si">info@niko.si</a></td>
</tr>
<tr>
<td>URL: <a href="http://www.niko.si">http://www.niko.si</a></td>
</tr>
</tbody>
</table>

Description of company:
The company NIKO, Joint-stock company is producer of small metal articles designed mainly for the paper and wood industry.

Company trade marks:
NIKO: lever arch mechanisms, fibres, staples

Company management:
president of the board: Rado Čulibrk, tel.: 04/51 17 711, fax: 04/51 17 712, e-mail: rado.culibrk@niko.si
vodje sektorja materialne oskrbe: Franc Šmid, tel.: 04/51 17 752, fax: 04/51 17 751, e-mail: franc.smid@niko.si

Additional data about company:
Size of company: Large
Number of employees: 291
Source of capital: Domestic
Exports share in income: 91%
Tradition since: 1946

Financial data:
Income: 29.613.940,00€
Total equity: 13.768.434,00€
Total assets: 26.950.596,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic, Slovakia
North Eastern Europe: Russian Federation
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia, The former Yugoslav Republic of Macedonia, Hungary, Poland, Romania
Representation of third party’s trade mark and companies:
MAX Japan: pneumatic tools for nails use
Fasco Bologna Italija: pneumatic tools for staples use
BeA GmbH Nemčija: pneumatic tools for staples and nails use

Main activity in accordance with the NACE classification:
25.990 Mfr. of oth. metal products n.e.c.

Activities in accordance with the CPA classification:
25.93.14 Nails, tacks, drawing pins, staples and similar articles
33.11.19 Repair and maintenance services of other fabricated metal products
25.93.16 Springs and leaves for springs, of iron or steel; copper springs

Exported products in accordance with the HS classification:
721730 Wire of iron, non-alloy steel, plated or coated with other base metals
830810 Hooks, eyes and eyelets, of base metal
830820 Clasps, frames, of base metal, tubular or bifurcated rivets
830520 Fittings for loose-leaf binders stap., in strips

170. NIX d.o.o.

Company: NIX d.o.o.
Address: STRANSKA VAS PRI SEMIČU 005, 8333 SEMIČ
Tel: 00386 7 3067270
Fax: 00386 7 3067378
E-mail: nix@siol.net
URL: http://www.nix.si/

Description of company:
The company deals with air conditioning and cooling equipment.

Company management:
DIREKTOR: DUŠAN SIMONIČ, tel.: 041/587 357, e-mail: nix@siol.net

Additional data about company:
Size of company: Micro
Number of employees: 9
Source of capital: Domestic
Exports share in income: 4%
Tradition since: 1999

Financial data:
Income: 1.636.052,00€
Total equity: 609.258,00€
Total assets: 2.290.356,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Montenegro

Main activity in accordance with the NACE classification:
28.250 Mfr. of non-dom. cooling equipment

Activities in accordance with the CPA classification:
28.25.13 Refrigeration and freezing equipment and heat pumps, except household type equipment
28.99.51 Parts of machines and apparatus of a kind used solely or principally for the manufacture of semiconductor boules or wafers, semiconductor devices
**Exported products in accordance with the HS classification:**
- 841891 Parts, for refrigerators, furniture designed to receive refri., freez.equip.
- 841899 Other parts, for refrigerating, freezing equipment, heat pumps
- 841850 Refrigerating, freezing display counters, show-cases, like
- 940320 Other metal furniture

**171. NON FERRUM KRANJ D.O.O.**

*member of Metal Processing Association*

<table>
<thead>
<tr>
<th>Company: NON FERRUM KRANJ D.O.O.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adress: STRUŽEVO 066, 4000 KRANJ</td>
</tr>
<tr>
<td>Tel: 00386 4 2577550</td>
</tr>
<tr>
<td>Fax: 00386 4 2577551</td>
</tr>
<tr>
<td>E-mail: <a href="mailto:m.tepina@ecka-granules.com">m.tepina@ecka-granules.com</a></td>
</tr>
<tr>
<td>URL: <a href="http://www.ecka-granules.com">http://www.ecka-granules.com</a></td>
</tr>
</tbody>
</table>

**Description of company:**
Casting, forging, pressing, stamping and roll-forming services of light metals; powder metallurgy

**Company management:**
Manager: Mirko Tepina, tel.: 04/2575-110, e-mail: m.tepina@ecka-granules.com
Marketing in prodaja: Barbara Vidmar, tel.: 04/2575-112, fax: 04/2577-551, e-mail: b.vidmar@ecka-granules.com; Mirko Tepina, m.tepina@ecka-granules.com

**Additional data about company:**
- Size of company: Small
- Number of employees: 14
- Source of capital: Mixed
- Exports share in income: 99%
- Tradition since: 2000

**Financial data:**
- Income: 6.344.250,00€
- Total equity: 1.893.357,00€
- Total assets: 2.309.046,00€

**Extract of target regions and countries where a company exports:**
- Central Europe: Czech Republic
- Eastern Europe: Croatia, Serbia
- European union: Austria, France, Germany, Italy

**Main activity in accordance with the NACE classification:**
- 25.500 Forging, pressing, stamping of metal

**Activities in accordance with the CPA classification:**
- 25.50.11 Forging services of metal
- 25.50.12 Stamping services of metal
- 25.50.13 Other forming services of metal
- 25.50.20 Powder metallurgy

**Exported products in accordance with the HS classification:**
- 760310 Aluminium, powders of non-lamellar structure
172. NOVI PLAMEN, KROPA, D.O.O.

Company: NOVI PLAMEN, KROPA, D.O.O.
Adress: KROPA 001A, 4245 KROPA
Tel: 00386 4 5379700, 00386 4 5379732
Fax: 00386 4 5379718
E-mail: info@noviplamen.si
URL: http://www.noviplamen.si

Description of company:
We are manufacturers of special cold-formed parts. Our customers come from the automotive to electronics and the constructions industries. More than 60 presses operating with up to 5 forming stations produce cold-formed parts and our second operation sect

Company management:
direktor: GAŠPER POTOČNIK, tel.: 04/5379732, fax: 04/5379718, e-mail: info@noviplamen.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 75
Source of capital: Foreign
Exports share in income: 84%
Tradition since: 1998

Financial data:
Income: 2.771.540,00€
Total equity: 5.167.284,00€
Total assets: 5.538.983,00€

Extract of target regions and countries where a company exports:
European union: Austria , Germany

Intercompany connections:
Parent company: Möhling GmbH & Co., Altenaer Straße49, D58762, Germany

Main activity in accordance with the NACE classification:
25.940 Mfr. of fasteners, screw machine pr.

Activities in accordance with the CPA classification:
25.94.11 Threaded fasteners, of iron or steel, n.e.c.
25.94.12 Non-threaded fasteners, of iron or steel, n.e.c.
25.94.13 Non-threaded and threaded fasteners, of copper

Exported products in accordance with the HS classification:
731823 Rivets, of iron, steel
731815 Other screws, bolts, whether or not with their nuts or washers 761610 Nails, tacks, staples and similar articles, of aluminium
721391 Other bars, rods, hot-rolled in coils, of iron, non-alloy steel, circular cros

173. NOŽI RAVNE D.O.O.

Company: NOŽI RAVNE D.O.O.
Adress: KOROŠKA CESTA 014, 2390 RAVNE NA KOROŠKEM
Tel: 00386 2 8706212, 00386 2 8707600
Fax: 00386 2 8706230
E-mail: nozi@ravne.com
URL: http://WWW.RAVNE.COM
Description of company:
PRODUCTION OF INDUSTRIAL KNIVES: Knives for wood industry, Knives for metal industry, Knives for pulp, paper and paper processing industry, Knives for plastics and recycling industry, Knives for rubber and leather industry, Slideways, Bending tools. For all these knives.

Company trade marks:
RAVNE KNIVES: industrial knives
BLACK DEVIL: Chipper knives for mobile chipper machine
BETA: Peeler and slicer knives
DELTA KNIVES: ...

Company management:
Director: DARKO RAVLAN, tel.: 02/8706201, fax: 02/8706230, e-mail: darko.ravlan@ravne.com
Commercial manager: JANKO MIKLAVC, tel.: 02/8706212, fax: 02/8706230, e-mail: j.miklavc@ravne.com
Financial manager: IVANKA ŠTIFTAR, tel.: 02/8706218

Additional data about company:
Size of company: Medium-sized
Number of employees: 192
Source of capital: Domestic
Exports share in income: 92%
Tradition since: 1970

Financial data:
Income: 11.521.452,00€
Total equity: 10.843.285,00€
Total assets: 14.104.906,00€

Extract of target regions and countries where a company exports:
Africa: Southern Africa
Australia and New Zealand: New Zealand
Central America: Mexico
Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania
North Eastern Europe: Russian Federation, Ukraine
Asia: China

Intercompany connections:
Parent company: SIJ - Slovenska industrija jekla d.d., Gerbičeva 98, 1000 LJUBLJANA, Slovenia

Representative bodies
IUENNA STAHL GmbH Volkermarkter Strasse 1, A9150 Bleiburg, Austria (Alenka Rutar, tel.: +43 4235 51 05, fax: +43 4235 28 89, e-mail: office@iuennastahl.at)
NOŽI RAVNE Bolgaria Banischora Bl.40 app.

Main activity in accordance with the NACE classification:
25.732 Manufacture of other tools

Activities in accordance with the CPA classification:
28.95.12 Parts of machinery for paper and paperboard production
25.71.13 Other articles of cutlery; manicure or pedicure sets and instruments
33.11.19 Repair and maintenance services of other fabricated metal products
25.73.20 Hand saws;

Exported products in accordance with the HS classification:
820820 Knives, cutting blades, for wood working
820890 Other knives, cutting blades, for machines, mechanical applie.
680422 Millstones, grinding wheels, of other agglo.abrasives, ceramics
722830 Other bars, rods, hot-rolled, hot-drawn
174. odelo Slovenija d.o.o.

Company: odelo Slovenija d.o.o.
Address: TOVARNIŠKA CESTA 012, 3312 PREBOLD
Tel: 00386 3 7034560
Fax: 00386 3 7034600
E-mail: info@odelo.si
URL: http://www.odelo.si

Description of company:
Production of automotive rear lights

Company management:
Director: Klaus Holeczek, tel.: 03/7034500, e-mail: barbara.rozanicnik@odelo.si

Additional data about company:
Size of company: Large
Number of employees: 369
Source of capital: Foreign
Exports share in income: 96%
Tradition since: 2004

Financial data:
Income: 38.946.499,00€
Total equity: 5.280.261,00€
Total assets: 29.984.970,00€

Extract of target regions and countries where a company exports:
Central America: Mexico
Eastern Europe: Croatia, Hungary, Poland
Eastern Asia: China
European union: Austria, France, Germany, Italy, Spain

Main activity in accordance with the NACE classification:
29.320 Mfr. of oth. parts for motor vehicles

Activities in accordance with the CPA classification:
22.29.99 Sub-contracted operations as part of manufacturing of other plastic products
33.19.10 Repair services of other equipment
22.29.91 Manufacturing services of other plastic products

Exported products in accordance with the HS classification:
853661 Lamp-holders, for voltage not exceed 1000 v
851290 Parts, for lighting or visual signalling equipment
390740 Polycarbonates
851220 Other lighting or visual signalling equipment
390330 Acrylonitrile-butadiene-styrene (abs) copolymers

175. OMEGA AIR D.O.O. LJUBLJANA

Company: OMEGA AIR D.O.O. LJUBLJANA
Address: CESTA DOLOMITSEKEGA ODREDA 010, 1000 LJUBLJANA
Tel: 00386 1 2006800
Fax: 00386 1 2006850
E-mail: info@omega-air.si
URL: http://www.omega-air.si
Description of company:
We are the largest manufacturer of compressed air filters in Slovenia. Company's sales program includes: Compressed air filtration, Industrial Cooling, Air conditioning, Industrial heating, Dehumidification, Heat pumps, Measuring equipment.

Company management:
Director: EDVARD SOJER

Additional data about company:
Size of company: Large
Number of employees: 101
Source of capital: Domestic
Exports share in income: 42%
Tradition since: 1991

Financial data:
Income: 6.618.473,00€
Total equity: 2.821.894,00€
Total assets: 7.968.838,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic
North Eastern Europe: Ukraine
Eastern Europe: Bosnia and Herzegovina, Croatia, Kosovo, Montenegro, Serbia, The former Yugoslav Republic of Macedonia, Bulgaria, Poland, Romania

Main activity in accordance with the NACE classification:
28.130 Mfr. of other pumps and compressors

Activities in accordance with the CPA classification:
25.29.11 Reservoirs, tanks, vats and similar containers (other than for compressed or liquefied gas), of iron, steel or aluminium, of a capacity > 300 litres, not fitted with mechanical or thermal equipment
28.12.99 Sub-contracted operations

Exported products in accordance with the HS classification:
841989 Other machinery, plants, for treatment of materials
870421 Motor vehicles for transport of goods, with compress., g.v.w. not excee.5 t
841990 Parts, for machinery, plants, for treatment of materials
441520 Pallets, box pallets and other load

176. ORCA METAL, D.O.O.

Company: ORCA METAL, D.O.O.
Adress: CESTA OB ŽELEZNICI 001, 3310 ŽALEC
Tel: 00386 3 7133050, 00386 31 269067
Fax: 00386 3 7133060
E-mail: TEHNOS.ZALEC@TEHNOS.SI

Description of company:
Tools manufacture

Company management:
Manager: ANTON KISOVAR, tel.: 031/269067, fax: 03/7133060, e-mail: tehnos.zalec@tehnos.si
Anton Kisovar, komerciala@tehnos.si
Additional data about company:
Size of company: Micro
Number of employees: 15
Source of capital: Domestic
Exports share in income: 91%
Tradition since: 1992

Financial data:
Income: 512,378,00€
Total equity: 706,927,00€
Total assets: 761,460,00€

Extract of target regions and countries where a company exports:
European union: Germany

Main activity in accordance with the NACE classification:
25.73.2 Manufacture of other tools

Activities in accordance with the CPA classification:
25.73.40 Interchangeable tools for hand tools, whether or not power-operated, or for machine tools
28.99.11 Book-binding machinery, including book-sewing machines
28.99.12 Machinery, apparatus and equipment, for type-setting

Exported products in accordance with the HS classification:
846620 Work holders
441520 Pallets, box pallets and other load boards

177. ORO, d.o.o.

Company: ORO, d.o.o.
Address: STUDENO 075, 6230 POSTOJNA
Tel: 00386 5 7516070
Fax: 00386 5 7516069
E-mail: doooro@siol.net
URL: http://www.oro.si/

Description of company:
We specialize in two-component (2K) thermoplastic and reinforced thermoplastic molding tools production.

Company management:
Director: FRANC ČERNIGOJ, e-mail: doooro@siol.net

Additional data about company:
Size of company: Micro
Number of employees: 12
Source of capital: Domestic
Exports share in income: 62%
Tradition since: 1991

Financial data:
Income: 1,427,506,00€
Total equity: 249,456,00€
Total assets: 1,528,361,00€
### Extract of target regions and countries where a company exports:
- European union: Austria

### Main activity in accordance with the NACE classification:
25.73.2 Manufacture of other tools

### Activities in accordance with the CPA classification:
- 25.73.40 Interchangeable tools for hand tools, whether or not power-operated, or for machine tools
- 25.73.60 Other tools
- 25.73.30 Other hand tools

### Exported products in accordance with the HS classification:
848071 Moulds for rubber, plastic mat., injection, compression types

### 178. ORODJARNA & INŽENIRING ALBA D.O.O.

<table>
<thead>
<tr>
<th>Company:</th>
<th>ORODJARNA &amp; INŽENIRING ALBA D.O.O.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Address:</td>
<td>POD GRADOM 001, 2380 SLOVENJ GRADEC</td>
</tr>
<tr>
<td>Tel:</td>
<td>00386 2 8839660</td>
</tr>
<tr>
<td>Fax:</td>
<td>00386 2 8839670</td>
</tr>
<tr>
<td>E-mail:</td>
<td><a href="mailto:branko.pogorevc@alba-slo.com">branko.pogorevc@alba-slo.com</a></td>
</tr>
<tr>
<td>URL:</td>
<td><a href="http://www.albatools.com">http://www.albatools.com</a></td>
</tr>
</tbody>
</table>

### Description of company:
Engineering, manufacture of tools.

### Company management:
- Director: BRANKO POGOREVC, e-mail: branko.pogorevc@alba-slo.com

### Additional data about company:
- Size of company: Small
- Number of employees: 81
- Source of capital: Foreign
- Exports share in income: 80%
- Tradition since: 2009

### Financial data:
- Income: 4.605.260,00€
- Total equity: 897.313,00€
- Total assets: 2.918.608,00€

### Extract of target regions and countries where a company exports:
- Central Europe: Slovakia
- Eastern Europe: Croatia, Poland
- European union: Austria, France, Germany, Spain, United Kingdom
- South-central Asia: Iran

### Main activity in accordance with the NACE classification:
25.73.2 Manufacture of other tools

### Activities in accordance with the CPA classification:
- 28.96.10 Machinery n.e.c. for working plastics and rubber or for the manufacture of products from these materials
- 25.73.50 Moulds; moulding boxes for metal foundry; mould bases; moulding patterns
- 27.51.24 Other electro-thermic appliances
Exported products in accordance with the HS classification:
902480 Other machines and appliances for testing other materials
848041 Moduling boxes, for metal foundry, injection, compression types
903180 Other instruments, machines, for measuring, checking
848071 Moulds for rubber, plastic mat., injection

179. PALFINGER d.o.o.

Company: PALFINGER d.o.o.
Address: JASKOVA ULICA 018, 2000 MARIBOR
Tel: 00386 2 4501200
Fax: 00386 2 4501291, 00386 2 4501406
E-mail: a.auda@palfinger.com
URL: http://www.palfinger.com

Description of company:
Production of steel constructions for truck loader cranes, preassembly of truck mounted cranes, primer KTL and final painting, production and assembly of truck mounted hook loaders for container handling.

Company trade marks:
Palfinger: Elevators

Company management:
Director: Mihael Steiner, tel.: 02/4501201, fax: 02/4501291, e-mail: m.steiner@palfinger.com
Clerk: Zender Martin, tel.: 02/4501222, fax: 02/4501268, e-mail: ahercog@palfinger.si
Duška Damiš, d.damis@palfinger.com

Additional data about company:
Number of employees: 407
Source of capital: Foreign
Exports share in income: 93%
Tradition since: 1993

Financial data:
Income: 35.394.502,00€
Total equity: 6.502.848,00€
Total assets: 38.020.552,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bulgaria, Croatia
European union: Austria, France, Germany, Italy

Intercompany connections:
Parent company: PALFINGER SERVICE UND BETALIHINGUNG GmBH, Austria

Main activity in accordance with the NACE classification:
28.220 Mfr. of lifting, handling equipment

Activities in accordance with the CPA classification:
28.22.19 Parts of lifting and handling equipment

Exported products in accordance with the HS classification:
722990 Other wire, cold formed, of alloy steel
732690 Other articles, of iron or steel, not elsewhere specified
843131 Parts, for lifts, skip hoists or escalators
722540 Other flat, hot-rolled prod., of width 600mm, not in coils
180. Palfinger systems, d.o.o.

<table>
<thead>
<tr>
<th><strong>Company:</strong></th>
<th>Palfinger systems, d.o.o.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Address:</strong></td>
<td>ŠPELINA ULICA 022, 2000 MARIBOR</td>
</tr>
<tr>
<td><strong>Tel:</strong></td>
<td>00386 2 4503600</td>
</tr>
<tr>
<td><strong>Fax:</strong></td>
<td>00386 2 4503619</td>
</tr>
<tr>
<td><strong>E-mail:</strong></td>
<td><a href="mailto:office.maribor@palfingersystems.com">office.maribor@palfingersystems.com</a></td>
</tr>
<tr>
<td><strong>URL:</strong></td>
<td><a href="http://www.palfingersystems.com">http://www.palfingersystems.com</a></td>
</tr>
</tbody>
</table>

**Description of company:**
Manufacture of metal structures - marine and offshore crane experts

**Company management:**
- Director: MARTIN CASATA, tel.: 02/4503600
- Director: JULES FRICKE, tel.: 02/4503600
- Igor Haslinger, i.haslinger@palfingersystems.com

**Additional data about company:**
- Size of company: Medium-sized
- Number of employees: 62
- Source of capital: Foreign
- Exports share in income: 99%
- Tradition since: 2005

**Financial data:**
- Income: 19,928,861,00€
- Total equity: 0,00€
- Total assets: 6,377,595,00€

**Extract of target regions and countries where a company exports:**
- Africa: Southern Africa
- Australia and New Zealand: New Zealand
- Eastern Europe: Croatia
- Asia: China, Hong Kong Special Administrative Region of China, Japan
- European Union: Austria

**Intercompany connections:**
- Parent company: Palfinger systems GmbH, Vogelweiderstrasse 40a, 5020 Austria

**Main activity in accordance with the NACE classification:**
- 25.110 Mfr. of metal structures and parts

**Activities in accordance with the CPA classification:**
- 28.22.14 Derricks; cranes; mobile lifting frames, straddle carriers and works trucks fitted with a crane
- 25.11.21 Bridges and bridge-sections of iron or steel
- 25.11.22 Towers and lattice masts of iron or steel
- 25.11.23 Other structures

**Exported products in accordance with the HS classification:**
- 842619 Other ships' derricks, mobile lifting frames, straddle carriers
- 842691 Pedestal jib cranes, not self-propelled, desl.for mounting on road vehicles
- 732690 Other articles, of iron or steel, not elsewhere specified
- 842612 Mobile lifting frames
### 181. PEGRAREZ d.o.o. Izola

**Company:** PEGRAREZ d.o.o. Izola  
**Address:** IZOLA, INDUSTRIJSKA CESTA 006, 6310 IZOLA - ISOLA  
**Tel:** 00386 5 6417644  
**Fax:** 00386 5 6417644  
**E-mail:** PEGRAREZ@SIOL.NET

**Description of Company:**  
Surface and heat treatment of metals.

**Company Management:**  
Director: JANKO PEČNIK

**Additional Data about Company:**  
Size of company: Micro  
Number of employees: 3  
Source of capital: Domestic  
Exports share in income: 5%  
Tradition since: 1994

**Financial Data:**  
Income: 70,949,00€  
Total equity: 27,600,00€  
Total assets: 288,089,00€

**Extract of Target Regions and Countries where a Company Exports:**  
Eastern Europe: Croatia

**Main Activity in accordance with the NACE Classification:**  
25.619 Other coating and treatment of metals

**Activities in accordance with the CPA Classification:**  
25.61.22 Other surface treatment services of metal

### 182. PETROL TEHNOLOGIJA, D.O.O.

**Company:** PETROL TEHNOLOGIJA, D.O.O.  
**Address:** ZALOŠKA CESTA 259, 1000 LJUBLJANA  
**Tel:** 00386 1 5203600  
**Fax:** 00386 1 5203601  
**E-mail:** miran.jug@petrol.si  
**URL:** http://www.petrol.si/

**Description of Company:**  
The activity of the company covers the maintenance of facilities, technological equipment and tanks, maintenance and building technology installation, maintenance and construction of energy facilities, control criteria, measurement environment and facilities.

**Company Management:**  
Director: MIRAN JUG, tel.: 01/5203600, e-mail: miran.jug@petrol.si

**Additional Data about Company:**  
Size of company: Small  
Number of employees: 64
Source of capital: Domestic
Exports share in income: 3%
Tradition since: 2002

**Financial data:**
Income: 5.527.821,00€
Total equity: 1.430.798,00€
Total assets: 2.445.974,00€

**Extract of target regions and countries where a company exports:**
Eastern Europe: Bosnia and Herzegovina, Kosovo, Croatia, Montenegro, Serbia

**Intercompany connections:**
Parent company: Petrol d.d., Ljubljana, Dunajska cesta 50, 1000 LJUBLJANA, Slovenia

**Representation of third party’s trade mark and companies:**
Tokheim: Fuel dispensers
KPS: Fuel pipes

**Main activity in accordance with the NACE classification:**
43.220 Plumbing, heat, air-cond. installation

**Activities in accordance with the CPA classification:**
43.22.12 Heating, ventilation and air conditioning installation works
43.22.11 Water plumbing and drain laying works
43.22.20 Gas fitting installation works

**Exported products in accordance with the HS classification:**
391721 Tubes, pipes, hoses of polymers of ethylene, rigid
848110 Pressure-reducing valves
391690 Monofilament of other plastics
848180 Other appliances, for pipes, boiler shells
903180 Other instruments, machines, for measuring, checking

**183. PHOS D.O.O.**

**Description of company:**
Manufacture of tools for machines.

**Company management:**
Director: BOGDAN BEVEC, e-mail: phos@siol.net

**Additional data about company:**
Size of company: Micro
Number of employees: 10
Source of capital: Domestic
Exports share in income: 5%
Tradition since: 2005
Financial data:
Income: 636,285,00€
Total equity: 61,143,00€
Total assets: 543,475,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia
North Eastern Europe: Russian Federation

Main activity in accordance with the NACE classification:
25.732 Manufacture of other tools

Activities in accordance with the CPA classification:
28.99.11 Book-binding machinery, including book-sewing machines
28.99.12 Machinery, apparatus and equipment, for type-setting, for preparing or making printing blocks, plates
28.99.13 Offset printing machinery, excluding those of the office type

Exported products in accordance with the HS classification:
842240 Other packing or wrapping machinery

184. PILASTER-I, d.o.o.

Company: PILASTER-I, d.o.o.
Adress: ŽIROVNICA 107, 4274 ŽIROVNICA
Tel: 00386 4 5841774
E-mail: pilaster@pilaster.si
URL: http://www.pilaster.si

Description of company:
Industrial, engineering services and maintenance of machines and devices. Production of machine spare parts. Production of steel constructions.

Company management:
MANAGER: IGOR MEŽEK, tel.: 04/5841774, fax: 04/5861812
LILJANA VOJNOVIČ, pilaster@pilaster.si

Additional data about company:
Size of company: Small
Number of employees: 72
Source of capital: Domestic
Exports share in income: 16%
Tradition since: 1999

Financial data:
Income: 3,888,777,00€
Total equity: 1,345,143,00€
Total assets: 4,084,507,00€

Extract of target regions and countries where a company exports:
European union: Austria, Germany, Italy

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30  Sandwich panels of coated steel sheet
25.11.10  Prefabricated buildings of metal

Exported products in accordance with the HS classification:
730890 Other structures, parts of structu., of iron, steel
732290 Air heaters, hot air distributors, parts thereof
732690 Other articles, of iron or steel, not elsewhere specified

185. PIPISTREL D.O.O. AJDOVŠČINA

Company: PIPISTREL D.O.O. AJDOVŠČINA
Address: GORIŠKA CESTA 050A, 5270 AJDOVŠČINA
Tel: 00386 5 3663873
Fax: 00386 5 3661263
E-mail: info@pipistrel.si
URL: http://www.pipistrel.si

Description of company:
Manufacturing of:-light aircraft (ultralight aircraft), -trikes, -propellers, -maintenance workshop, -rotax aircraft engines service.

Company trade marks:
PIPISTREL: LIGHT AIRCRAFT - TRIKES - PROPELLERS

Company management:
Director: IVO BOSCAROL, tel.: 05/3663873, fax: 05/3661263, e-mail: pipistrel@siol.net, info@pipistrel.si

Additional data about company:
Size of company: Small
Number of employees: 60
Source of capital: Domestic
Exports share in income: 87%
Tradition since: 1987

Financial data:
Income: 6.684.536,00€
Total equity: 1.868.675,00€
Total assests: 7.480.076,00€

Extract of target regions and countries where a company exports:
Africa: Southern Africa
Australia and New Zealand: Australia , New Zealand
Central America: Mexico
Central Europe: Czech Republic, Slovakia
Eastern Europe: Hungary, Poland, Romania, Croatia, Serbia,
Middle east, Asia

Representation of third party's trade mark and companies:
ROTX: AIRCRAFT ENGINES
GALAXY: RESCUE SYSTEMS GRS
BRAUNIGER GmbH: AIRCRAFT INSTRUMENTS
FLYSYNTHESIS: ULM AIRCRAFT STORCH, TEXAN
INSTRIMPREX instruments: Aircraft Instuments & Accessories
XCOM AVIONICS: Aircraft Instruments
TRUTRAK: Autopi
Main activity in accordance with the NACE classification:
30.300 Mfr. of air and spacecraft machinery

Activities in accordance with the CPA classification:
30.30.32 Aeroplanes and other aircraft, of an unladen weight ≤ 2000 kg

Exported products in accordance with the HS classification:
880220 Aeroplanes, other aircraft, of unladen weight not exceed 2000 kg
401699 Other articles of vulcanized rubber, not hard rubber
880330 Other parts of aeroplanes or helicopters
840710 Aircraft engines, with internal combustion piston engines

186. PIŠEK - VITLI KRPNAN, d.o.o.

Company: PIŠEK - VITLI KRPNAN, d.o.o.
Adress: JAZBINA 009A, 3240 ŠMARJE PRI JELŠAH
Tel: 00386 3 8190090
Fax: 00386 3 8190092
E-mail: info@vitli-krpan.com
URL: http://www.vitli-krpan.com

Description of company:
We are producers of tractor winches with the longest tradition in the Slovene market.

Company management:
Director: FRANC PIŠEK, e-mail: info@vitli-krpan.com

Additional data about company:
Size of company: Medium-sized
Number of employees: 80
Source of capital: Domestic
Exports share in income: 78%
Tradition since: 2008

Financial data:
Income: 7.039.072,00€
Total equity: 1.358.152,00€
Total assets: 8.206.902,00€

Extract of target regions and countries where a company exports:
European Union: Belgium, France, Germany, Italy, Spain, United Kingdom
Northern America: Canada, United States
Central Europe: Switzerland
Eastern Europe: The former Yugoslav Republic of Macedonia

Main activity in accordance with the NACE classification:
28.300 Mfr. of agr., forestry machinery

Activities in accordance with the CPA classification:
28.30.86 Agricultural, horticultural, forestry, poultry- or bee-keeping machinery n.e.c.
187. PIVKA OPREMA d.o.o.

Description of company:
Pivka oprema ltd. is a company which engineers, produces and mounts slaughter equipment for poultry slaughterhouses.

Company management:
Andrej Fatur, pivkaoprema@yahoo.com

Additional data about company:
Size of company: Micro
Number of employees: 3
Source of capital: Domestic
Exports share in income: 59%
Tradition since: 1998

Financial data:
Income: 198.470,00€
Total equity: 161.855,00€
Total assets: 231.071,00€

Extract of target regions and countries where a company exports:
European union: Netherlands
Eastern Europe: Bosnia and Herzegovina, Croatia, Montenegro, Serbia, Bulgaria,
Northern Africa: Egypt
Middle east: Iran

Main activity in accordance with the NACE classification:
28.930 Mfr. of machinery for food, beverage

Activities in accordance with the CPA classification:
28.93.17 Machinery n.e.c. for the industrial preparation or manufacture of food or drink, including fats or oils
28.93.34 Parts of machines for cleaning, sorting or grading seed, grain or dried leguminous vegetables
28.93.32 Parts of machinery

Exported products in accordance with the HS classification:
843850 Machinery for the preparation of meat or poultry
843890 Parts, for machinery, for industrial preparation

188. PLUTAL 2000 D.O.O.

Company: PLUTAL 2000 D.O.O.
Address: CESTA V GORICE 008, 1000 LJUBLJANA
Tel: 00386 1 4232341
Fax: 00386 1 4233848, 00386 1 4235260
E-mail: sales@plutal2000.com
URL: http://www.plutal2000.com
Description of company:
Production of all kind of crown and aluminium closures for food, pharmaceutical and chemical industries.

Company management:
Director: STALOWSKY STANKO, assistant manager: Metka Majnik, tel.: 01/2564877, fax: 01/4235260, e-mail: metka.majnik@plutal2000.com
METKA MAJNIK, metka.majnik@plutal2000.com

Additional data about company:
Size of company: Medium-sized
Number of employees: 68
Source of capital: Mixed
Exports share in income: 81%
 Tradition since: 1912

Financial data:
Income: 9.468.034,00€
Total equity: 1.833.142,00€
Total assets: 6.365.426,00€

Extract of target regions and countries where a company exports:
Central Europe: Slovakia
North Eastern Europe: Russian Federation
Eastern Europe: Bosnia and Herzegovina, Croatia, Kosovo, Montenegro, Serbia, Bulgaria, Croatia, Hungary, Poland, Romania

Main activity in accordance with the NACE classification:
25.920 Manufacture of light metal packaging

Activities in accordance with the CPA classification:
33.11.19 Repair and maintenance services of other fabricated metal products
25.92.11 Cans, of iron or steel, to be closed by soldering or crimping, of a capacity < 50 l

Exported products in accordance with the HS classification:
830990 Other stoppers, caps, crown corks, of base metal
830910 Stoppers, caps, crown corks, of base metal
760612 Plates, sheets, strip, of aluminium alloys, rectangular
721070 Flat-rolled prod., of width 600mm more, painted, varnished, plastic coat

189. POCAJT D.O.O.

Company: POCAJT D.O.O.
Adresse: STARI TRG 012, 3320 VELENJE
Tel: 00386 1 5642586, 00386 3 8975430
Fax: 00386 1 5642587, 00386 3 8975431
E-mail: pocajt@pocajt.com
URL: http://www.pocajt.com

Description of company:
Manufacturing household handy machines and products from steel and plastics.

Company trade marks:
POCAJT: Walnut grinder, Noodle machine, Cookie maker, Grater, Cutter, French fries machine, Bioflakes machine.
**Metal Processing Industry of Slovenia**

**Company management:**
ceo: Tadej OGRIN, tel.: 01/564 25 86, fax: 01/564 25 87, e-mail: pocajt@pocajt.com
Authorized clerk: Darja POCAJT, tel.: 041/417 114, fax: 01/564 25 87, e-mail: pocajt@pocajt.com

**Additional data about company:**
- Size of company: Micro
- Number of employees: 10
- Source of capital: Domestic
- Exports share in income: 62%
- Tradition since: 1967

**Financial data:**
- Income: 523.385,00€
- Total equity: 10.383,00€
- Total assets: 1.284.610,00€

**Extract of target regions and countries where a company exports:**
- Eastern Europe: Croatia, Serbia, The former Yugoslav Republic of Macedonia
- European union: Germany, Netherlands
- Northern America: Canada
- Northern Europe: Norway

**Main activity in accordance with the NACE classification:**
- 27.520 Mfr. of non-electric dom. appliances

**Activities in accordance with the CPA classification:**
- 27.52.11  Domestic cooking appliances and plate warmers, of iron or steel or of copper, non electric

**Exported products in accordance with the HS classification:**
- 821000 Hand-operated mechanical appliances, weighing 10 kg less
- 392410 Tableware and kitchenware, of plastics

### 190. POCINKOVALNICA, d.o.o.

**Company:** POCINKOVALNICA, d.o.o.
**Address:** BEŽIGRAJSKA CESTA 006, 3000 CELJE
**Tel:** 00386 3 4263228, 00386 3 4263241
**Fax:** 00386 3 4263232
**E-mail:** pocinkovalnica@maksim.si
**URL:** http://www.pocinkovalnica.si

**Description of company:**
We conduct services of anticorrosion protection with hot dip galvanising according to standard EN ISO 1461.

**Company management:**
Director: Hugo Ograjenšek, tel.: 03/4263220, fax: 03/4263230, e-mail: hugo.ograjensek@maksim.si
Programme manager: Franc Strašek, tel.: 03/4263240, fax: 03/4263232, e-mail: franc.strasek@maksim.si
Sales manager: Matjaž Vodlan, tel.: 03/4263253

**Additional data about company:**
- Number of employees: 39
- Source of capital: Domestic
- Exports share in income: 10%
- Tradition since: 1998
Financial data:
Income: 6.477.554,00€
Total equity: 2.309.023,00€
Total assets: 2.861.566,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia
European union: Austria, Germany, Italy, Netherlands

Main activity in accordance with the NACE classification:
25.611 Metallic coating of metals

Activities in accordance with the CPA classification:
25.61.11 Metallic coating services of metal

Exported products in accordance with the HS classification:
731441 Grill, netting, fencing, of iron or steel, plated with zinc
731449 Other grill, netting, fencing, of iron or steel
730690 Other tubes, profiles, of iron, steel
730300 Tubes, pipes and hollow profiles, of cast iron

191. PODKRIŽNIK D.O.O.

Company: PODKRIŽNIK D.O.O.
Adress: LOKE 033, 3333 LJUBNO OB SAVINJI
Tel: 00386 3 8391530
Fax: 00386 3 8391531
E-mail: petra.podkriznik@podkriznik.si
URL: http://www.podkriznik.si

Description of company:
Production of shafts for electric motors, valve components, metal-plastic programme.

Company management:
DIREKTOR: PETRA PODKRIŽNIK, tel.: 03/0038638391530, fax: 03/003868391531, e-mail: petra.podkriznik@podkriznik.si; TADEJA ERMENC, tadeja.ermenc@podkriznik.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 76
Source of capital: Domestic
Exports share in income: 25%
Tradition since: 1987

Financial data:
Income: 5.463.473,00€
Total equity: 4.200.753,00€
Total assets: 13.651.247,00€

Extract of target regions and countries where a company exports:
Central Europe: Slovakia
North Eastern Europe: Russian Federation
Asia: China
Eastern Europe: Hungary, Poland
European union: Denmark, Germany
Main activity in accordance with the NACE classification:
28.150 Mfr. of bearings, gears

Activities in accordance with the CPA classification:
28.15.10 Ball or roller bearings
28.15.23 Bearing housings and plain shaft bearings
28.15.99 Sub-contracted operations as part of manufacturing of bearings, gears, gearing and driving elements

Exported products in accordance with the HS classification:
850990 Parts, for ele.-mech.domest.appli., self-contained ele.motor
848180 Other appliances, for pipes, boiler shells
732690 Other articles, of iron or steel, not elsewhere specified
848190 Parts, for appliances, for pipes, boiler shells

192. PREIS SEVNICA d.o.o.  
*member of Metal Processing Association*

Company: PREIS SEVNICA d.o.o.
Adress: SAVSKA CESTA 023, 8290 SEVNICA
Tel: 00386 7 8161850
Fax: 00386 7 8160990
E-mail: preis.sevnica@preis.si
URL: http://www.preis-co.at

Description of company:
Productopm of welding parts and constructions.

Company management:
MANAGER: HUBERT PLUMPER, tel.: 07/8161850, e-mail: H.PLUMPER@PREIS.SI

Additional data about company:
Size of company: Medium-sized
Number of employees: 174
Source of capital: Foreign
Exports share in income: 97%
Tradition since: 1990

Financial data:
Income: 13.022.556,00€
Total equity: 1.019.403,00€
Total assests: 6.865.107,00€

Extract of target regions and countries where a company exports:
Central Europe: Switzerland
European union: Austria, Belgium, France, Germany
Eastern Europe: Croatia

Intercompany connections:
Parent company: JAGERSBERGER GMBH, A-2763 PERNTIZ, A-2763 Austria

Main activity in accordance with the NACE classification:
25.290 Mfr. of other tanks of metal

Activities in accordance with the CPA classification:
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30  Sandwich panels of coated steel sheet
25.29.11  Reservoirs, tanks, vats and similar containers (other than for com

**Exported products in accordance with the HS classification:**
847490 Parts, for machinery, for sorting, separating, washing
841391 Parts, of pumps, for liquid
850490 Parts, for electric transformers, converters, inductors

193. PREVENT-TRO d.o.o.

<table>
<thead>
<tr>
<th>Company: PREVENT-TRO d.o.o.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adress: PERZONALI 002, 2391 PREVALJE</td>
</tr>
<tr>
<td>Tel: 00386 2 8246000</td>
</tr>
<tr>
<td>Fax: 00386 2 8246073</td>
</tr>
<tr>
<td>E-mail: <a href="mailto:info@prevent-tro.si">info@prevent-tro.si</a></td>
</tr>
<tr>
<td>URL: <a href="http://www.tro.si">http://www.tro.si</a></td>
</tr>
</tbody>
</table>

**Description of company:**
Production of wood-working tools, industrial knives(plastic, recycling, wood-working, textile, metal, tobacco industry), sawblades, various products made of tungsten carbide.

**Company trade marks:**
Prevent-TRO: All our products

**Company management:**
Managing Direktor: DUŠAN STRMČNIK, tel.: 02/02 82 46 019, fax: 02/02 82 46 073, e-mail: dusan.strmcnik@prevent-tro.si; Vesna Obretan, vesna.obretan@prevent-tro.si

**Additional data about company:**
Size of company: Medium-sized
Number of employees: 131
Source of capital: Domestic
Exports share in income: 77%
Tradition since: 1947

**Financial data:**
Income: 5.561.671,00€
Total equity: 1.168.012,00€
Total assests: 5.616.955,00€

**Extract of target regions and countries where a company exports:**
Africa: Southern Africa
Australia and New Zealand: Australia
Central America: Mexico
Central Europe: Czech Republic
Eastern Europe: Croatia, Hungary, Poland, Romania
North Eastern Europe: Russian Federation

**Intercompany connections:**
Parent company: Prevent, Kidričeva 6, 2380 SLOVENJ GRADEC, Slovenia

**Representative bodies**
GAVRO Žarkovo Nike Strugara 8, 11000 Beograd, Serbia (Gavro Kantar, tel.: 00381113693080)
Main activity in accordance with the NACE classification:
25.732 Manufacture of other tools

Activities in accordance with the CPA classification:
25.73.30 Other hand tools
25.73.20 Hand saws; blades for saws of all kinds

Exported products in accordance with the HS classification:
820890 Other knives, cutting blades, for machines, mechanical applie
820820 Knives, cutting blades, for wood working
820810 Knives, cutting blades, for metal working
820770 Tools for milling
820239 Circular saw blades, circular saw blades, other

194. PRIMAT D.D.  
Company: PRIMAT D.D.
Adress: INDUSTRIJSKA ULICA 022, 2000 MARIBOR
Tel: 00386 2 2507600
Fax: 00386 2 2512649
E-mail: info@primat.si
URL: http://www.primat.si

Description of company:
Production of security equipment, metal furniture, warehousing equipment.

Company management:
President of the board: SLAVKA MARINIČ, tel.: 02/2507610, fax: 02/2522689, e-mail: uprava@primat.si; SODEC BOJANA, info@primat.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 196
Source of capital: Domestic
Exports share in income: 72%
Tradition since: 1901

Financial data:
Income: 8.513.942,00€
Total equity: 3.890.673,00€
Total assests: 6.872.621,00€

Extract of target regions and countries where a company exports:
Central Europe: Slovakia
Asia: China
Eastern Europe: Bulgaria, Hungary, Romania, Bosnia and Herzegovina, Croatia, Serbia, The former Yugoslav Republic of Macedonia

Intercompany connections:
Subsidiary: PRIMAT d.o.o. , Zagrebačka 57b, 71000 Bosnia and Herzegovina

Main activity in accordance with the NACE classification:
25.990 Mfr. of oth. metal products n.e.c.
Activities in accordance with the CPA classification:
25.99.21  Armoured or reinforced safes, strong-boxes and doors and safe deposit lockers for strong-rooms, cash or deed boxes and the like, of base metal
25.99.22  Paper trays, paper rests, pen trays, office-stamp stands and similar office

Exported products in accordance with the HS classification:
382450 Non-refractory mortars and concretes
940320 Other metal furniture
830300 Armoured or reinforced safes, strong-boxes, of base metal
730890 Other structures, parts of structu., of iron, steel
830140 Other locks, of base metal

195. REM D.O.O.

Company: REM D.O.O.
Adress: PODJETNIŠKA ULICA 010, 8210 TREBNJE
Tel: 00386 41 635644, 00386 7 3466265
Fax: 00386 7 3466266
E-mail: info@rem.si
URL: http://www.rem.si

Description of company:
Production of living facilityes - office, sanitarian containers, warehouse containers, compound containers according to wishes of the customer.

Company trade marks:
REM-BOX: warehouse

Company management:
Director: IGOR KASTELIC, tel.: 041/645114, fax: 07/3466266, e-mail: igor.kastelic@rem.si
Gabi Globokar, gabi.globokar@rem.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 104
Source of capital: Domestic
Exports share in income: 12%
Tradition since: 2001

Financial data:
Income: 9.997.034,00€
Total equity: 5.164.313,00€
Total assets: 8.993.652,00€

Extract of target regions and countries where a company exports:
Central Europe: Switzerland
European union: Austria, Germany, Italy
Middle east: United Arab Emirates, Turkey
Northern Europe : Iceland, Norway
Eastern Europe: Croatia, Lithuania

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.11.23  Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30  Sandwich panels of coated steel sheet

**Exported products in accordance with the HS classification:**
- 940600 Prefabricated buildings
- 730890 Other structures, parts of structu., of iron, steel
- 721661 Angles, shapes, cold-formed or cold-finish., obtained from flat-rolled products
- 441011 Waferboard, including oriented strand board

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**196. REVOZ D.D.**

**Company:** REVOZ D.D.
**Address:** BELOKRANJSKA CESTA 004, 8000 NOVO MESTO
**Tel:** 00386 7 3315000
**Fax:** 00386 7 3314597
**E-mail:** info-revoz@renault.com
**URL:** http://www.REVOZ.SI

**Description of company:**
A Renault passenger cars Twingo, Wind and Clio II from the lower range are produced in the workshops of the industrial plant of Novo mesto.

**Company management:**
- **President- General Manager:** Aleš Bratož, tel.: 07/3315596, e-mail: ales.bratoz@renault.com
- **Member of the board and secretary general:** Zdravko Slak, tel.: 07/3315227, fax: 07/3314227, e-mail: zdravko.slak@renault.com

**Additional data about company:**
- **Size of company:** Large
- **Number of employees:** 2565
- **Source of capital:** Mixed
- **Exports share in income:** 98%
- **Tradition since:** 1989

**Financial data:**
- **Income:** 1.282.563.780,00€
- **Total equity:** 225.396.230,00€
- **Total assets:** 449.983.631,00€

**Extract of target regions and countries where a company exports:**
- Africa: Southern Africa
- Central Europe: Czech Republic, Slovakia
- North Eastern Europe: Russian Federation
- Eastern Europe: Hungary, Poland Bulgaria, Croatia, Bosnia and Herzegovina, Croatia, Montenegro, Serbia

**Intercompany connections:**
- Parent company: Renault SA, 34 quai du Point du jour, 92100 Boulogne, 92100 France

**Main activity in accordance with the NACE classification:**
- 29.100 Manufacture of motor vehicles

**Activities in accordance with the CPA classification:**
- 29.10.21 Vehicles with spark-ignition engine of a cylinder capacity ≤ 1500 cm³, new
- 29.20.10 Bodies for motor vehicles
Exported products in accordance with the HS classification:
870322 Motor cars, vehicles, designed for transport of persons, of cylinder cap.excee.1000cc not 1500cc
870829 Other parts, accessories of bodies, for motor vehicles
870331 Motor cars, vehicles, designed for transport of persons, of cylinder cap.

197. RIKO KOR D.O.O.

Company: RIKO KOR D.O.O.
Adress: LEPOVČE 023, 1310 RIBNICA
Tel: 00386 1 8361132, 00386 1 8369140
Fax: 00386 1 8361368
E-mail: riko-kor@riko-kor.si
URL: http://www.riko-kor.si

Description of company:
Production of transportation and lifting devices.

Company management:
Director: Janez Starc, tel.: 01/8369140, ERVIN TROHA, riko-kor@riko-kor.si

Additional data about company:
Size of company: Small
Number of employees: 82
Source of capital: Domestic
Exports share in income: 76%
Tradition since: 1994

Financial data:
Income: 3.932.358,00€
Total equity: 2.186.656,00€
Total assets: 3.346.405,00€

Extract of target regions and countries where a company exports:
European union: Austria, Germany, Italy

Main activity in accordance with the NACE classification:
28.220 Mfr. of lifting, handling equipment

Activities in accordance with the CPA classification:
28.22.18 Other lifting, handling, loading or unloading machinery

Exported products in accordance with the HS classification:
841990 Parts, for machinery, plants, for treatment of materials
841989 Other machinery, plants, for treatment of materials
847990 Parts, for machines, having individual function
844190 Parts, for machinery, for making up paper, paperboard
Description of company:
Our basic activities are production and sale of road mechanisation equipment. (Production of winter and summer road cleaning devices, road and road side areas maintenance).

Company trade marks:
RIKO RIBNICA: RIKO RIBNICA

Company management:
DIREKTOR: Janez Šilc, tel.: 01/837 23 11, e-mail: janez.silc@riko-ribnica.si
VODJA RAČUNOVODSTVA: Stanka Begič, tel.: 01/837 23 29, e-mail: stanka.begic@riko-ribnica.si

Additional data about company:
Size of company: Small
Number of employees: 45
Source of capital: Domestic
Exports share in income: 44%
Tradition since: 1969

Financial data:
Income: 5.367.732,00€
Total equity: 4.483.469,00€
Total assests: 6.402.146,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Croatia, Montenegro, Serbia
European union: Austria, Denmark, Italy
Northern Europe : Iceland
North Eastern Europe: Belarus, Russian Federation, Ukraine

Representation of third party's trade mark and companies:
EPOKE: Spreaders for salt and sand
Doppstadt: mowing machines
ecological equipment
working vehicles
Borum: xx
ROADTEC: xx
BUCHER SCHÖRLING: BUCHER SCHÖRLING
BLUMMER & LEHMANN: BLUMMER & LEHMANN
UNTHA: UNTHA

Main activity in accordance with the NACE classification:
28.990 Mfr. of oth. special machinery n.e.c.

Activities in accordance with the CPA classification:
27.51.24 Other electro-thermic appliances
28.99.39 Aircraft launching gear; deck-arrestors or similar gear; tyre balancing equipment; special-purpose machinery n.e.c.
28.99.20 Machines and apparatus of a kind used solely...
Exported products in accordance with the HS classification:
870423 Motor vehicles for transport of goods, with compress, g.v.w.exceeding 20 t
847990 Parts, for machines, having individual function
846694 Parts, accessories for machines of heading no. 8462 or 8463
841229 Other hydraulic power engines

199. ROLETARSTVO MEDLE D.O.O.

Company: ROLETARSTVO MEDLE D.O.O.
Adress: PODBEVŠKOVA ULICA 031, 8000 NOVO MESTO
Tel: 00386 7 3930930
E-mail: info@medle.si
URL: http://www.medle.si

Description of company:
Production of shading and shading components
Installation and maintenance services

Company trade marks:
Roletarstvo Medle: Shutter closet MULTI-ROLL BOX.

Company management:
Director: ROBERT MEDLE • Robert Medle, info@medle.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 81
Source of capital: Domestic
Exports share in income: 29%
Tradition since: 1976

Financial data:
Income: 8.417.889,00€
Total equity: 4.403.135,00€
Total assets: 7.987.811,00€

Extract of target regions and countries where a company exports:
European union: Austria
Eastern Europe: Bosnia and Herzegovina, Croatia, Montenegro, Serbia

Main activity in accordance with the NACE classification:
25.990 Mfr. of oth. metal products n.e.c.

Activities in accordance with the CPA classification:
33.20.12 Installation services of other fabricated metal products, except machinery and equipment
33.11.19 Repair and maintenance services of other fabricated metal products
22.23.14 Doors, windows and frames and thresholds for doors; shutters,

Exported products in accordance with the HS classification:
761090 Other structures, parts thereof, of aluminium
392530 Shutters, blinds, similar arti. and parts thereof, of plastics
760429 Other bars, profiles, of aluminium alloys
732690 Other articles, of iron or steel, not elsewhere specified
### 200. RONA KRANJ, D.O.O.

**Company:** RONA KRANJ, D.O.O.  
**Adress:** ŠUCEVA ULICA 025, 4000 KRANJ  
**Tel:** 00386 4 2813212  
**Fax:** 00386 4 2813210  
**E-mail:** stefan@rona.si  
**URL:** http://WWW.RONA.SI

<table>
<thead>
<tr>
<th>Description of company:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company is manufacturing metal products, coils and metal turning products.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company management:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Director: ŠTEFAN ŽIBERT, tel.: 04/2813212, fax: 04/2331470, e-mail: Š<a href="mailto:tefan@rona.si">tefan@rona.si</a></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Additional data about company:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Size of company: Micro</td>
</tr>
<tr>
<td>Number of employees: 8</td>
</tr>
<tr>
<td>Source of capital: Domestic</td>
</tr>
<tr>
<td>Exports share in income: 12%</td>
</tr>
<tr>
<td>Tradition since: 1991</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Financial data:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income: 725.839,00€</td>
</tr>
<tr>
<td>Total equity: 1.207.778,00€</td>
</tr>
<tr>
<td>Total assests: 2.047.634,00€</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Extract of target regions and countries where a company exports:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Eastern Europe: Croatia, Serbia</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Main activity in accordance with the NACE classification:</th>
</tr>
</thead>
<tbody>
<tr>
<td>25.940 Mfr. of fasteners, screw machine pr.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Activities in accordance with the CPA classification:</th>
</tr>
</thead>
<tbody>
<tr>
<td>25.94.11 Threaded fasteners, of iron or steel, n.e.c.</td>
</tr>
<tr>
<td>25.99.29 Other articles of base metal n.e.c.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Exported products in accordance with the HS classification:</th>
</tr>
</thead>
<tbody>
<tr>
<td>731824 Cotters and cotter-pins, of iron, steel</td>
</tr>
<tr>
<td>731823 Rivets, of iron, steel</td>
</tr>
<tr>
<td>732690 Other articles, of iron or steel, not elsewhere specified</td>
</tr>
<tr>
<td>850410 Ballasts for discharge lamps or tubes</td>
</tr>
<tr>
<td>830890 Other clasps, frames, of base metal, including parts</td>
</tr>
</tbody>
</table>

### 201. RONDAL D.O.O.

**Company:** RONDAL D.O.O.  
**Adress:** PARTIZANSKA ULICA 038, 2310 SLOVENSKA BISTRICA  
**Tel:** 00386 2 8055600, 00386 2 8055602  
**Fax:** 00386 2 8055625  
**E-mail:** sonja.kremavc@rondal.si  
**URL:** http://www.rondal.si

<table>
<thead>
<tr>
<th>Description of company:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Production and distribution of slugs from pure aluminium and aluminium alloys.</td>
</tr>
</tbody>
</table>
Company management:
direktor: Sonja Kremavc, tel.: 02/8055602, fax: 02/8055625, e-mail: sonja.kremavc@rondal.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 55
Source of capital: Domestic
Exports share in income: 95%
Tradition since: 1995

Financial data:
Income: 13.809.368,00€
Total equity: 5.414.591,00€
Total assets: 7.094.665,00€

Extract of target regions and countries where a company exports:
Africa: Southern Africa
Central Europe: Czech Republic, Slovakia
North Eastern: Russian Federation
Eastern Europe: Bulgaria, Hungary, Poland, Croatia, Serbia, The former Yugoslav Republic of Macedonia

Main activity in accordance with the NACE classification:
25.990 Mfr. of oth. metal products n.e.c.

Activities in accordance with the CPA classification:
24.42.24 Aluminium plates, sheets and strip, of a thickness > 0,2 mm

Exported products in accordance with the HS classification:
760429 Other bars, profiles, of aluminium alloys
760200 Aluminium waste and scrap
761699 Other articles of aluminium, n.e.s.
760410 Bars, rods, profiles, of aluminium, not alloyed

202. ROTIS d.o.o.

Company: ROTIS d.o.o.
Address: BRODIŠČE 005, 1236 TRZIN
Tel: 00386 1 5300960, 00386 1 5300967
Fax: 00386 1 5300969, 00386 1 5300970
E-mail: rotis@rotis-lj.si
URL: http://www.rotis-lj.si

Description of company:
We are producer of bearings, tooth wheels and other mechanical parts from diameter 200-4000 mm with very competitive delivery conditions, competitive prices, quality according to required standards and the shortest term of delivery.

Company trade marks:
Rotis: Bearings, tooth wheels and other mechanical parts from diameter 200-4000 mm.

Company management:
Director: Ivan Črnkovič, tel.: 01/5300979, fax: 01/5300970, e-mail: ivan.crnkovic@rotis-lj.si
Deputy General Manager: Marija Badovinac Črnkovič, tel.: 01/5300989, fax: 01/5300969, e-mail: marija.badovinac@rotis-lj.si; Danilo Skebe, danilo.skebe@rotis-lj.si
**Additional data about company:**
Size of company: Medium-sized  
Number of employees: 109  
Source of capital: Domestic  
Exports share in income: 24%  
Tradition since: 1991

**Financial data:**  
Income: 40.925.494,00€  
Total equity: 7.137.807,00€  
Total assets: 17.234.159,00€

**Extract of target regions and countries where a company exports:**  
North Eastern Europe: Russian Federation  
Eastern Europe: Hungary, Romania, Bosnia and Herzegovina, Croatia, Serbia, The former Yugoslav Republic of Macedonia

**Representative bodies**  
ROTIS GROUP d.o.o. Lole Ribar 120, 11250 @elezniki-Beograd, Serbia (g. Mirko Kesić, tel.: +381 11 2580 175, fax: +381 11 2580 326, e-mail: rotis@rvkins.net)

**Representation of third party’s trade mark and companies:**  
Pilous spol.s.r.o.: Band-saw

**Main activity in accordance with the NACE classification:**  
28.150 Mfr. of bearings, gears

**Activities in accordance with the CPA classification:**  
24.20.21 Line pipe of a kind used for oil or gas pipelines, welded, of an external diameter of > 406,4 mm, of steel  
24.20.11 Line pipe of a kind used for oil or gas pipelines, seamless, of steel  
24.20.12 Casing, tubing and drill pipe, of a kind

**Exported products in accordance with the HS classification:**  
848250 Other cylindrical roller bearings • 842531 Winches, powered by electric motor  
848280 Other roller, balls bearings, inc.combined ball/roller bearings  
845891 Lathes, for removing metal, numerically controlled  
820740 Tools for tapping or threading

**203. ROTO INOX d.o.o.**

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**Company:** ROTO INOX d.o.o.  
**Address:** PRVOMAJSKA ULICA 039, 5000 NOVA GORICA  
**Tel:** 00386 5 3306350  
**Fax:** 00386 5 3306356  
**E-mail:** rotoinox.ng@siol.net  
**URL:** http://www.rotoinox.com

**Description of company:**  
We offer all technical equipment from INOX material, pressure vessels, reactors, duplicators, cisterns for wine, pneumatic presses, pharmaceutic equipment.

**Company management:**  
Director: Blaž Pavšič, tel.: 05/3306350, fax: 05/3306356, e-mail: rotoinox.ng@siol.net
Additional data about company:
Size of company: Micro
Number of employees: 14
Source of capital: Domestic
Exports share in income: 26%
Tradition since: 1993

Financial data:
Income: 1.194.257,00€
Total equity: 410.250,00€
Total assets: 636.663,00€

Extract of target regions and countries where a company exports:
Australia and New Zealand: Australia
Eastern Europe: Poland

Main activity in accordance with the NACE classification:
28.930 Mfr. of machinery for food, beverage

Activities in accordance with the CPA classification:
28.93.32 Parts of machinery for food processing
28.93.34 Parts of machines for cleaning, sorting or grading seed, grain or dried leguminous vegetables

204. ROTO LOŽ, D.O.O.

Company: ROTO LOŽ, D.O.O.
Adress: LOŽ, CESTA 19. OKTOBRA 052, 1386 STARI TRG PRI LOŽU
Tel: 00386 1 7095181
Fax: 00386 1 7095190
E-mail: roto.janes@kovinoplastika.si

Description of company:
Production of door bars and building hardware

Company management:
DIRECTOR: DUŠAN STRLE, tel.: 01/7095181, fax: 01/7095190,
e-mail: ROTO.STRLE@KOVINOPLASTIKA.SI; JOLANDA PIRNAT, roto.pirnat@kovinaplastika.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 69
Source of capital: Mixed
Exports share in income: 90%
Tradition since: 1996

Financial data:
Income: 7.014.925,00€
Total equity: 3.676.921,00€
Total assets: 3.978.072,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Hungary, Poland
European Union: Austria, Belgium, United Kingdom
Intercompany connections:
Parent company: KOVINOPLASTIKA LOŽ d.d., LOŽ, CESTA 19. OKTOBRA 057, 1386 STARI TRG PRI LOŽU
Parent company: ROTO FRANK, stuttgarter strasse 145-149, 70771 Germany

Main activity in accordance with the NACE classification:
25.720 Manufacture of locks and hinges

Activities in accordance with the CPA classification:
25.72.13 Clasps and frames with clasps, incorporating locks; parts

Exported products in accordance with the HS classification:
830160 Parts, of clasps and frames with clasps, padlocks, of base metal
830241 Mountings, fittings, suitable for buildings, of base metal
830140 Other locks, of base metal

205. RUJZ DESIGN D.O.O.

Company: RUJZ DESIGN D.O.O.
Adress: LETALIŠKA CESTA 032, 1000 LJUBLJANA
Tel: 00386 1 5422200
Fax: 00386 1 5211210
E-mail: INFO@RUJZDESIGN.COM
URL: http://WWW.RUJZDESIGN.COM

Description of company:
Right from the start we have been orientated towards development and manufacture of decorative furniture accessories, especially handles, with hooks, shelf guides, furniture legs and all the other add-ons for the furniture industry.

Company trade marks:
RUJZ DESIGN: Furniture handles, hangers for clothing

Company management:
Director: JANEZ RUGELJ, tel.: 01/5422200, fax: 01/5211210, e-mail: INFO@RUJZDESIGN.COM; janez.rugelj@rujzdesign.com

Additional data about company:
Size of company: Small
Number of employees: 84
Source of capital: Domestic
Exports share in income: 54%
Tradition since: 1991

Financial data:
Income: 4.354.405,00€
Total equity: 2.684.804,00€
Total assets: 4.034.832,00€

Extract of target regions and countries where a company exports:
Australia and New Zealand: Australia, New Zealand
Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania
Central Europe: Czech Republic, Slovakia
North Eastern Europe: Russian Federation, Ukraine

Main activity in accordance with the NACE classification:
25.720 Manufacture of locks and hinges
Activities in accordance with the CPA classification:
25.72.11 Padlocks, locks used for motor vehicles and for furniture, of base metal

Exported products in accordance with the HS classification:
830242 Other mountings, fittings, suitable for furniture, of base metal
392630 Fittings for furniture, coachwork or the like, of plastics
392690 Other articles of plastics
442190 Other wooden articles of furniture, not included in chapter

206. S.H. WELZ D.O.O.

Company: S.H. WELZ D.O.O.
Adress: MARIBORSKA CESTA 056, 2352 SELNICA OB DRAVI
Tel: 00386 2 6740440
Fax: 00386 2 6740441, 00386 2 6740444
E-mail: s.h.welz@siol.net

Description of company:
Production of steel container max. 0,5 L and services of industrial glueing.

Company management:
Director: KRIVEC ALBIN, tel.: 02/6740440, fax: 02/6740441, e-mail: s.h.welz@siol.

Additional data about company:
Size of company: Micro
Number of employees: 16
Source of capital: Mixed
Exports share in income: 89%
Tradition since: 1997

Financial data:
Income: 1.486.582,00€
Total equity: 663.916,00€
Total assests: 950.651,00€

Extract of target regions and countries where a company exports:
European union: Austria, Germany

Main activity in accordance with the NACE classification:
29.320 Mfr. of oth. parts for motor vehicles

Activities in accordance with the CPA classification:
25.99.29 Other articles of base metal n.e.c.
27.11.10 Motors of an output â‰¥ 37,5 W; other DC motors; DC generators
28.24.12 Other portable hand held power tools

Exported products in accordance with the HS classification:
731100 Containers for compressed or liquefied gas, of iron or steel
848360 Clutches and shaft couplings (including universal joints)
846791 Parts, for tools for working in hand, of chain saws
843110 Parts, for machinery of heading no. 8425
Company: SATURNUS - VOGEL & NOOT D.D.
Adress: AGROKOMBINATSKA CESTA 061, 1000 LJUBLJANA
Tel: 00386 1 5205300, 00386 1 5205301
Fax: 00386 1 5205415
E-mail: ljubljana@vogel-noot.com
URL: http://WWW.vogel-noot.com

Description of company:
Production of packaging from light metal for chemical, cosmetic, food and decorative packaging.

Company management:
President of Management Board: Alessandro Dazza, tel.: 01/5205338, fax: 01/5205356, e-mail: alessandro.dazza@vogel-noot.com
UROŠ ŽUPANČIČ, uros.zupancic@vogel-noot.com

Additional data about company:
Size of company: Medium-sized
Number of employees: 138
Source of capital: Domestic
Exports share in income: 67%
Tradition since: 1921

Financial data:
Income: 21.724.404,00€
Total equity: 11.663.735,00€
Total assets: 21.741.983,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic, Slovakia
North Eastern Europe: Russian Federation, Armenia
Eastern Europe: Bulgaria, Hungary, Poland, Romania, Croatia, Bosnia and Herzegovina, Serbia, The former Yugoslav Republic of Macedonia

Intercompany connections:
Parent company: Vogel & Noot Verpackungstechnik GmbH, Veitstr. 4, A-8662 Austria

Main activity in accordance with the NACE classification:
25.92.0 Manufacture of light metal packaging

Activities in accordance with the CPA classification:
25.92.11 Cans, of iron or steel, to be closed by soldering or crimping, of a capacity < 50 l
33.11.19 Repair and maintenance services of other fabricated metal products
25.92.12 Aluminium casks, drums, cans, boxes and similar containers

Exported products in accordance with the HS classification:
721012 Flat-rolled prod., of thick. less 0.5mm, of width 600mm more, plated with tin
731021 Reservoirs, tanks, similar contai., of iron, steel, cap.less 50 l
761290 Other casks, drums, can boxes, of cap.not excee.300l, of alum.
830990 Other stoppers
208. SCT TKO D.O.O.

**Company:** SCT TKO D.O.O.
**Address:** TIŠINSKA ULICA 029B, 9000 MURSKA SOBOTA
**Tel:** 00386 2 5391910
**Fax:** 00386 2 5391939
**E-mail:** alojz.bokan@tko.si

**Description of company:**
Production of machines for special purposes.

**Company management:**
Director: Alojz Bokan, tel.: 02/5391910, fax: 02/5391939, e-mail: alojz.bokan@tko.si
Idič Jože, e-mail: joze.idic@tko.si

**Additional data about company:**
Size of company: Medium-sized
Number of employees: 192
Source of capital: Domestic
Exports share in income: 93%
Tradition since: 1991

**Financial data:**
Income: 6.846.716,00€
Total equity: 3.206.655,00€
Total assets: 9.315.382,00€

**Extract of target regions and countries where a company exports:**
European union: Austria, France, Germany

**Intercompany connections:**
Parent company: SCT, SLOVENSKA ULICA, 1000 LJUBLJANA, Slovenia

**Main activity in accordance with the NACE classification:**
28.990 Mfr. of oth. special machinery n.e.c.

**Activities in accordance with the CPA classification:**
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30 Sandwich panels of coated steel sheet
28.22.17 Pneumatic and other continuous action elevators and conveyors

**Exported products in accordance with the HS classification:**
730900 Reservoirs, tanks, similar contai., of iron, steel, cap.excee.300l
441520 Pallets, box pallets and other load boards
850300 Parts, for rotary electric machines
732690 Other articles, of iron or steel, not elsewhere specified

209. SEAWAY GROUP D.O.O.

**Company:** SEAWAY GROUP D.O.O.
**Address:** Zapuže 10A, 4275 BEGUNJE NA GORENJSKEM
**Tel:** 00386 4 5727700, 00386 4 5741225
**Fax:** 00386 4 5727720, 00386 4 5741425
**E-mail:** jani.grasic@seaway.si
**URL:** http://www.seaway.si
Description of company:
Seaway is the world's leading boat development company, based on the J&J design studio created in 1983 by Jernej and Japec Jakopin.

Company management:
Director: JERNEJ JAKOPIN, Jani Grašič, janigrasic@seaway.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 167
Source of capital: Mixed
Exports share in income: 89%
Tradition since: 1983

Financial data:
Income: 25.885.242,00€
Total equity: 11.413.699,00€
Total assets: 37.824.930,00€

Extract of target regions and countries where a company exports:
Caribbean: British Virgin Islands
Eastern Europe: Poland, Lithuania, Croatia
European union: France, Germany, Italy, Netherlands, Spain, Sweden, United Kingdom

Main activity in accordance with the NACE classification:
30.120 Building of pleasure and sporting boats

Activities in accordance with the CPA classification:
30.12.11 Sailboats (except inflatable) for pleasure or sports, with or without auxiliary motor
30.12.19 Other vessels for pleasure or sports; rowing boats and canoes

Exported products in accordance with the HS classification:
890391 Sailboats, with or without auxiliary motor
890392 Motorboats, other than outboard motorboats
848079 Other moulds for rubber, plastic material
732690 Other articles, of iron or steel, not elsewhere specified
442190 Other wooden articles

SERPA D.O.O.

Description of company:
Maintenance of machines and devices - production of spare machine parts - general and middle repairs of processing and other machines - measurements and diagnostics of the condition of processing machines.

Company management:
DIRECTOR: ANDREJ GRADIŠNIK, tel.: 02/8706300, fax: 02/8706303,
e-mail: andrej.gradisnik@serpa.si
TEHNIČNI DIREKTOR: MITJA LAURE, tel.: 02/8706337, fax: 02/8706303,
e-mail: mitja.laure@serpa.si
**Additional data about company:**
Size of company: Medium-sized  
Number of employees: 145  
Source of capital: Domestic  
Exports share in income: 18%  
Tradition since: 1994

**Financial data:**
Income: 4,827,957,00€  
Total equity: 3,468,058,00€  
Total assets: 7,528,663,00€

**Extract of target regions and countries where a company exports:**
European union: Austria, Germany, Sweden  
Eastern Europe: Montenegro

**Intercompany connections:**
Parent company: SIJ - METAL RAVNE, KOROŠKA CESTA 14, 2390 RAVNE NA KOROŠKEM, Slovenia

**Main activity in accordance with the NACE classification:**
28.910 Manufacture of machinery for metallurgy

**Activities in accordance with the CPA classification:**
33.20.33 Installation services of industrial machinery and equipment for metallurgy  
33.12.23 Repair and maintenance services of machinery for metallurgy  
28.92.61 Parts for boring or sinking or excavating machinery; parts of cranes

**Exported products in accordance with the HS classification:**
732510 Other cast articles, of non-malleable cast iron  
845490 Parts, for casting machines, ingot moduls, casting ladles  
843141 Buckets, shovels, grabs and grips  
846693 Parts, accessories for machines of headings no. 8456 to 8461  
846694 Parts

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**211. SICO D.O.O.**

*Company:* SICO D.O.O.  
*Address:* ARJA VAS 104, 3301 PETROVČE  
*Tel:* 00386 3 7038790, 00386 3 7038792  
*Fax:* 00386 3 7038807  
*E-mail:* MARJAN.VOLPE@SICO.SI, info@sico.si  
*URL:* [http://WWW.SICO.SI](http://WWW.SICO.SI)

**Description of company:**
Laser job shop (cutting all kind of material with laser), production of metal construction (CO2 welding, bending, bohring,...), machine for granulates,...

**Company management:**
Director: MARJAN VOLPE, tel.: 03/7038790, fax: 03/7038807, e-mail: marjan.volpe@sico.si  
ASSISTANT DIRECTOR: ALENKA SORDINI, tel.: 03/7038792, fax: 03/7038807, e-mail: alenka.sordini@sico.si

**Additional data about company:**
Size of company: Medium-sized  
Number of employees: 56
Source of capital: Domestic
Exports share in income: 8%
Tradition since: 1994

Financial data:
Income: 2.932.814,00€
Total equity: 1.857.358,00€
Total assets: 4.624.817,00€

Extract of target regions and countries where a company exports:
European union: Austria, Italy
Eastern Europe: Bosnia and Herzegovina

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
88.10.13 Vocational rehabilitation services for persons with disabilities
88.99.13 Vocational rehabilitation services for the unemployed
88.10.14 Visiting and assistance services for persons with disabilities
88.10.15 Day-care centre service

Exported products in accordance with the HS classification:
482110 Paper or paperboard labels, printed
843290 Parts, for agricultural, horticultural machinery
940390 Parts, of furniture
732690 Other articles, of iron or steel, not elsewhere specified
730830 Doors, windows, their frames, thresholds for door

212. SIP, d.d. Šempeter v Savinjski dolini

Company: SIP, d.d. Šempeter v Savinjski dolini
Address: ŠEMPETER V SAVINJ. DOLINI, JUHARTOVA ULICA 002, 3311 ŠEMPETER V SAVINJSKI DOLINI
Tel: 00386 3 7038500, 00386 3 7038522
Fax: 00386 3 7038663, 00386 3 7038681
E-mail: info@sip.si
URL: http://www.sip.si

Description of company:
Production and sales of farm equipment.

Company trade marks:
SIP: All products of agriculture programme.

Company management:
General manager: JANEZ ŠIROVNIK, tel.: 03/7038504, fax: 03/7038681, e-mail: janez.sirovnik@sip.si
tehnični direktor: MIHA SITAR, tel.: 03/7038-506, fax: 03/7038-681, e-mail: miha.sitar@sip.si
Komercialist: EDVARD KOBAL, tel.: 03/03 7038 522, fax: 03/7038-681

Additional data about company:
Size of company: Large
Number of employees: 222
Source of capital: Domestic
Exports share in income: 75%
Tradition since: 1954
Financial data:
Income: 15.732.225,00€
Total equity: 5.247.383,00€
Total assets: 21.414.059,00€

Extract of target regions and countries where a company exports:
Africa: Southern Africa
Australia and New Zealand: Australia
Central America: Mexico
Central Europe: Czech Republic, Slovakia
Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania, Republic of Moldova
North Eastern Europe: Belarus

Main activity in accordance with the NACE classification:
28.300 Mfr. of agr., forestry machinery

Activities in accordance with the CPA classification:
28.30.52 Hay-making machinery
28.30.51 Mowers (including cutter bars for tractor mounting) n.e.c.
28.30.34 Manure spreaders and fertiliser distributors
28.30.40 Mowers for lawns, parks or sports grounds
28.30.54 Root or tuber harvesti

Exported products in accordance with the HS classification:
401039 Transmission belts or belting, of vulcanised rubber (excl. endless transmission belts of trapezoidal cross-section "v-belts", v-ribbed
871620 Self-loading, self-unloading trailers, for agricultural purpo.
871690 Parts, for tanker trailers

213. SIRIUS MARIBOR D.O.O.

Company: SIRIUS MARIBOR D.O.O.
Address: CESTA K TAMU 006, 2000 MARIBOR
Tel: 00386 2 4605850
Fax: 00386 2 4605854
E-mail: jrsirius@siol.net

Description of company:
Steel constructions, laser cutting.

Company management:
Director: JANEZ RAUTAR, e-mail: jrsirius@siol.net

Additional data about company:
Size of company: Small
Number of employees: 54
Source of capital: Domestic
Exports share in income: 39%
Tradition since: 2003

Financial data:
Income: 3.502.065,00€
Total equity: 1.288.626,00€
Total assets: 4.652.079,00€

Extract of target regions and countries where a company exports:
European union: Austria, Finland, Germany
Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium

Exported products in accordance with the HS classification:
730890 Other structures, parts of structures, plates, rods, angles, shapes and the like, of iron, steel
841790 Parts, for industrial, laboratory furnaces, ovens, non-electric
732690 Other articles, of iron or steel, not elsewhere specified

214. SISTEMSKA TEHNIKA d.o.o. member of Metal Processing Association

Company: SISTEMSKA TEHNIKA d.o.o.
Adress: KOROŠKA CESTA 14, 2390 RAVNE NA KOROŠKEM
Tel: 00386 2 8707685, 00386 2 8707790
Fax: 00386 2 8707605, 00386 2 8707690
E-mail: gregor.svajger@st-ravne.si
URL: http://www.st-ravne.si

Description of company:
A COMPANY FOR THE PRODUCTION OF DEFENCE EQUIPMENT, METALLURGICAL EQUIPMENT, COLD ROLLS AND PROCESS-SYSTEM’S COMPONENTS

Company trade marks:
VALUK: Wheel light ironclad vehicle
KRPAN,: ARMURED VEHICLE 8x8

Company management:
Executive Manager: Gregor ŠVAJGER, tel.: 02/8707790, fax: 02/8707605,
e-mail: gregor.svajger@st-ravne.si
Komercialni direktor: Stanko GOLOB, tel.: 02/8707685, fax: 02/8707684,
e-mail: stanko.golob@st-ravne.si

Additional data about company:
Size of company: Large
Number of employees: 240
Source of capital: Domestic
Exports share in income: 75%
Tradition since: 1965

Financial data:
Income: 19.278.191,00€
Total equity: 5.184.762,00€
Total assets: 20.397.932,00€

Extract of target regions and countries where a company exports:
Australia and New Zealand : Australia
Central America : Mexico
Central Europe: Czech Republic
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia, The former Yugoslav Republic of Macedonia
Asia: China
Intercompany connections:
Parent company: SKUPINA VIATOR & VEKTOR D.D., DOLENJSKA CESTA 244, 1000 LJUBLJANA

Main activity in accordance with the NACE classification:
28.910 Manufacture of machinery for metallurgy

Activities in accordance with the CPA classification:
28.91.11 Converters, ladles, ingot moulds and casting machines; metal-rolling mills
28.91.12 Parts of machines for metallurgy; parts of metal-rolling mills
30.40.10 Motorised tanks and other armoured fighting vehicles and parts thereof

Exported products in accordance with the HS classification:
845530 Rolls for rolling mills
845590 Other parts, for metal-rolling mills, rolls therefor
732690 Other articles, of iron or steel, not elsewhere specified
846694 Parts, accessories for machines of heading no. 8462 or 8463
848180 Other appliances,

215. S-METAL d.o.o.

Company: S-METAL d.o.o.
Adress: PODLOG V SAVINJSKI DOLINI 055, 3311 ŠEMPETER V SAVINJSKI DOLINI
Tel: 00386 3 7001707
Fax: 00386 3 7001706
E-mail: SMETAL@SIOL.NET
URL: http://www.s-meatl.net

Description of company:
We produce roofings, we deal with trade and offer different services.

Company trade marks:
S-METAL: Roofings

Company management:
Director: SILVA KAMENŠEK, tel.: 03/8192080 • DRAGO KAMENŠEK, smetal@siol.net

Additional data about company:
Size of company: Micro
Number of employees: 1
Source of capital: Domestic
Exports share in income: 0%
Tradition since: 1993

Financial data:
Income: 178.190,00€
Total equity: 590.757,00€
Total assets: 620.931,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Serbia

Main activity in accordance with the NACE classification:
25.990 Mfr. of oth. metal products n.e.c.

Activities in accordance with the CPA classification:
25.99.99 Sub-contracted operations as part of manufacturing of other fabricated metal products n.e.c.
25.73.30 Other hand tools

Exported products in accordance with the HS classification:
846221 Bending, straightening, flattening machines, numerically contr.
846229 Other bending, folding, straightening, flattening machines
721070 Flat-rolled prod., of width 600mm more, painted, varnished, plastic coated

216. SODALIS D.O.O.

Company: SODALIS D.O.O.
Adress: POHORSKA CESTA 017A, 2360 RADLJE OB DRAVI
Tel: 00386 2 8879212, 00386 2 8879214
Fax: 00386 2 8879215
E-mail: info@sodalis.si, fink@sodalis.si
URL: http://www.sodalis.si

Description of company:
WE ARE A COMPANY MANUFACTURING TOOLS FOR BRIQUETTING IRON ORE.

Company management:
Director: FRANCI PRAZNIK, SENJA PRAZNIK, info@sodalis.si

Additional data about company:
Size of company: Micro
Number of employees: 3
Source of capital: Domestic
Exports share in income: 53%
Tradition since: 1990

Financial data:
Income: 352.678,00€
Total equity: 347.680,00€
Total assets: 709.318,00€

Extract of target regions and countries where a company exports:
Eastern Asia: China
Northern Africa: Libyan Arab Jamahiriya
South America: Venezuela

Main activity in accordance with the NACE classification:
25.732 Manufacture of other tools

Activities in accordance with the CPA classification:
25.73.40 Interchangeable tools for hand tools, whether or not power-operated, or for machine tools

Exported products in accordance with the HS classification:
843149 Other parts, for boring, sinking machinery
847420 Crushing or grinding machines
680422 Millstones, grinding wheels, of other aggl./abrasives, ceramics
680421 Millstones, grinding wheels, of aggl./synthetic, natural diamond
731813 Screw hook
217. SOGEFI FILTRATION D.O.O.

Company: SOGEFI FILTRATION D.O.O.
Adress: LADJA 011, 1215 MEDVODE
Tel: 00386 1 3629011
Fax: 00386 1 3613030, 00386 1 3613096
E-mail: leopold.smit@sogefifiltration.com
URL: http://www.sogefi.it

Description of company:
Production and sale of all kinds of filters for automobiles and industry.

Company management:
GENERAL MANAGER: LEOPOLD ŠMIT, tel.: 01/3629013, fax: 01/3613030, e-mail: leopold.smit@sogefifiltration.com
IZTOK ŠTEFE, izard.stefe@sogefifiltration.com

Additional data about company:
Size of company: Medium-sized
Number of employees: 144
Source of capital: Foreign
Exports share in income: 96%
Tradition since: 1993

Financial data:
Income: 12,943,136,00€
Total equity: 11,464,161,00€
Total assets: 14,499,112,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Serbia
Asia: China
European union: Austria, France, Germany, Italy, Netherlands, Spain, Sweden, United Kingdom
North Eastern Europe: Russian Federation

Intercompany connections:
Parent company: SOGEFI S.p.A., Via Ulysse Barbieri, 2, 46100 Italy

Main activity in accordance with the NACE classification:
29.320 Mfr. of oth. parts for motor vehicles

Activities in accordance with the CPA classification:
29.32.30 Parts and accessories n.e.c., for motor vehicles
29.32.20 Safety seat belts, airbags and parts and accessories of bodies

Exported products in accordance with the HS classification:
842123 Oil or petrol-filters for internal combustion engines
842139 Filtering, purifying machinery, for filtering, purifying gas
842129 Other filtering, purifying machinery, for filter., purif.liquids
842199 Other parts, for filtering
### 218. STAMPAL SB d.o.o.

#### Description of company:
Forging of aluminium. Production of forgings from aluminium alloys.

#### Company trade marks:
STAMPAL: Aluminium forgings.

#### Company management:
Director: Urh Knuplež, tel.: 02/8055440, fax: 02/8055449, e-mail: stampal@stampal-sb.si

#### Additional data about company:
- Size of company: Small
- Number of employees: 33
- Source of capital: Domestic
- Exports share in income: 92%
- Tradition since: 1998

#### Financial data:
- Income: 3.505.179,00€
- Total equity: 1.170.566,00€
- Total assets: 2.173.658,00€

#### Extract of target regions and countries where a company exports:
- European union: Austria, France, Germany, Italy, Sweden, United Kingdom
- Northern America: United States

#### Main activity in accordance with the NACE classification:
25.500 Forging, pressing, stamping of metal

#### Activities in accordance with the CPA classification:
25.50.12 Stamping services of metal

#### Exported products in accordance with the HS classification:
761699 Other articles of aluminium, n.e.s.

### 219. STARKOM D.O.O.

#### Description of company:
Manufacture of automotive steering-mechanisms

#### Company management:
Director: HARALD NEFF, GORAZD BREČKO
Additional data about company:
Size of company: Medium-sized
Number of employees: 115
Source of capital: Mixed
Exports share in income: 94%
Tradition since: 2005

Financial data:
Income: 6.216.532,00€
Total equity: 0,00€
Total assets: 16.023.203,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Hungary
European union: France, Germany, Netherlands

Main activity in accordance with the NACE classification:
29.320 Mfr. of oth. parts for motor vehicles

Activities in accordance with the CPA classification:
24.42.24 Aluminium plates, sheets and strip, of a thickness > 0,2 mm
29.32.20 Safety seat belts, airbags and parts and accessories of bodies
29.32.30 Parts and accessories n.e.c., for motor vehicles

Exported products in accordance with the HS classification:
870829 Other parts, accessories of bodies, for motor vehicles
721119 Flat, hot-rolled prod., of width 600mm more, of thick.3mm-min.275mpa, of thick.3mm more-
min.355mpa, not plated
870880 Suspension shock-absorbers, for motor vehicles

220. STINAKO D.O.O.

Company: STINAKO D.O.O.
Address: LJUBLJANSKA ULICA 042, 2000 MARIBOR
Tel: 00386 2 4205729, 00386 51 349711
Fax: 00386 2 4215657
E-mail: stin.rak@siol.net

Description of company:
Manufacture of metal structures and parts.

Company management:
Director: ZLATKO RUKELIJ

Additional data about company:
Size of company: Small
Number of employees: 51
Source of capital: Domestic
Exports share in income: 71%
Tradition since: 2003

Financial data:
Income: 2.893.533,00€
Total equity: 503.190,00€
Total assets: 1.380.723,00€
**Main activity in accordance with the NACE classification:**
25.110 Mfr. of metal structures and parts

**Activities in accordance with the CPA classification:**
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium

### 221. STROJ D.O.O.

**Company:** STROJ D.O.O.
**Adress:** MARIBORSKA CESTA 032, 2360 RADLJE OB DRAVI
**Tel:** 00386 2 8870000
**Fax:** 00386 2 8871176
**E-mail:** info@stroj.si
**URL:** http://www.stroj.si

**Description of company:**
The company STROJ Ltd. is specialized in production of different industrial equipment, parts and tools for construction and other machines, transport equipment, production lines and processing facilities.

**Company management:**
Manager: Tomaž KAISER, tel.: 02/8870000, e-mail: tomaz.kaiser@stroj.si
Ivan Golob, univ. dipl. inž., ivan.golob@stroj.si

**Additional data about company:**
Size of company: Medium-sized
Number of employees: 105
Source of capital: Domestic
Exports share in income: 94%
Tradition since: 1952

**Financial data:**
Income: 6.802.891,00€
Total equity: 4.202.935,00€
Total assests: 7.466.996,00€

**Extract of target regions and countries where a company exports:**
European union: Austria, Finland, Germany

**Main activity in accordance with the NACE classification:**
25.620 Machining

**Activities in accordance with the CPA classification:**
28.22.20 Buckets, shovels, grabs and grips for cranes, excavators and the like
28.91.11 Converters, ladles, ingot moulds and casting machines; metal-rolling mills
29.32.30 Parts and accessories n.e.c., for motor vehicles

**Exported products in accordance with the HS classification:**
843143 Parts, for boring, sinking machinery of subhe.8430 or 8430
731829 Other non-threaded articles, of iron, steel
843110 Parts, for machinery of heading no. 8425
730900 Reservoirs, tanks, similar contai., of iron, steel, cap.excee.300l
Company: STRUC KOVAČIJA MUTA D.O.O.  
Adress: KOVAŠKA ULICA 019, 2366 MУTA  
Tel: 00386 2 8723903, 00386 2 8723915  
Fax: 00386 2 8723904, 00386 2 8723927  
E-mail: tovrana.muta@siol.net  
URL: http://www.struc-muta.com

**Description of company:**  
PRODUCTION OF TOOLS FOR LAND CULTIVATION, GARDENING AND FLORICULTURE.

**Company trade marks:**  
MUTA: All agricultural tools (shovels, hoes, ...)

**Company management:**  
Director: VITO ŠTRUC, tel.: 041/670990, fax: 02/8761058, e-mail: struc.prodaja@email.si  
Procurist: ANKA OŠLAK, tel.: 041/747990, fax: 02/8761142, e-mail: struc.prodaja@email.si  
Sergej Hari, sergej.hari@struc.info

**Additional data about company:**  
Size of company: Medium-sized  
Number of employees: 125  
Source of capital: Domestic  
Exports share in income: 80%  
Tradition since: 1991

**Financial data:**  
Income: 6.871.666,00€  
Total equity: 1.819.773,00€  
Total assets: 5.190.332,00€

**Extract of target regions and countries where a company exports:**  
Eastern Europe: Hungary, Bosnia and Herzegovina, Croatia, Kosovo, Montenegro, Serbia, The former European union: Austria, Belgium, France, Germany  
North America: Canada, United States  
Asia: India  
Africa: Egypt

**Intercompany connections:**  
Subsidiary: STRUC EKOING MUTA D.O.O., Kovaška 19, 2366 MУTA, Slovenia

**Main activity in accordance with the NACE classification:**  
25.731 Manufacture of hand tools

**Activities in accordance with the CPA classification:**  
25.50.11 Forging services of metal  
25.73.10 Hand tools of a kind used in agriculture, horticulture or forestry  
25.73.30 Other hand tools  
28.93.14 Machinery used in the manufacture of wine, cider, fruit juices and similar beverages

**Exported products in accordance with the HS classification:**  
820110 Spades and shovels  
820130 Mattocks, picks, hoes and rakes  
441700 Tools, tool bodies, tool handles, broom, brush bodies of wood  
871690 Parts, for tanker trailers, tanker semi-trailers  
732690 Other articles, of iron or steel
223. STRUC TOKOS, d.o.o.

**Description of company:**
Factory for production of tradesman's manual tools.

**Company trade marks:**
Tokos: Tradesman's manual tools.

**Company management:**
direktor: Borut Štor, tel.: 04/5963451, fax: 04/5922090, e-mail: borut.stor@tokos.si
Tina Zelnik, e-mail: tina.zelnik@tokos.si

**Additional data about company:**
Size of company: Small
Number of employees: 58
Source of capital: Domestic
Exports share in income: 74%
Tradition since: 1976

**Financial data:**
Income: 1.822.399,00€
Total equity: 887.081,00€
Total assets: 2.201.204,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Czech Republic
Eastern Europe: Hungary, Bosnia and Herzegovina, Croatia, Montenegro, Serbia, The former Yugoslav Republic of Macedonia
European union: Austria

**Main activity in accordance with the NACE classification:**
25.73.1 Manufacture of hand tools

**Activities in accordance with the CPA classification:**
25.73.10 Hand tools of a kind used in agriculture, horticulture or forestry
25.73.30 Other hand tools
28.30.93 Parts of other agricultural machinery
28.30.91 Parts of harvester and threshers n.e.c.
28.30.92 Parts of soil machinery

**Exported products in accordance with the HS classification:**
820559 Other hand tools, blow lamps
392690 Other articles of plastics
820140 Axes, bill hooks and similar hewing tools
820530 Planes, chisels, gouges, similar cutting tools for working wood
820190 Other hand tools, used in agriculture, horticulture
224. STRUC TOVARNA KOS IN SRPOV D.O.O.

Company: STRUC TOVARNA KOS IN SRPOV D.O.O.
Adress: KOVAŠKA CESTA 100, 2344 LOVRENC NA POHORJU
Tel: 00386 2 6719807
Fax: 00386 2 6719809
E-mail: tovarna-kos-lovrenc@siol.net
URL: http://www.struc.info

Description of company:
Production of various tools for land cultivation, gardening and floriculture.

Company trade marks:
SILVER SPECIAL: Scythes.

Company management:
director: Franc Hoffman, tel.: 02/6719800, e-mail: franc.hoffman@struc.info
director: Drago Štruc, tel.: 02/6719801, e-mail: drago.struc@struc.info
Sergej Ravnjak, tel.: 02/6719808, e-mail: sergej.ravnjak@struc.info

Additional data about company:
Size of company: Large
Number of employees: 59
Source of capital: Domestic
Exports share in income: 66%
Tradition since: 1881

Financial data:
Income: 2.517.368,00€
Total equity: 1.364.023,00€
Total assests: 2.487.230,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic
Eastern Europe: Bulgaria, Hungary, Bosnia and Herzegovina, Croatia, Kosovo, Montenegro, Serbia, The former Yugoslav Republic of Macedonia

Main activity in accordance with the NACE classification:
25.731 Manufacture of hand tools

Activities in accordance with the CPA classification:
25.73.10 Hand tools of a kind used in agriculture, horticulture or forestry
25.73.30 Other hand tools
32.99.11 Safety headgear and other safety products
25.72.14 Hinges, mountings, fittings and similar articles, suitable for motor vehicles

Exported products in accordance with the HS classification:
820140 Axes, bill hooks and similar hewing tools
820190 Other hand tools, used in agriculture, horticulture, forestry
732619 Other open-die forged, of iron, steel
441700 Tools, tool bodies, tool handles, broom, brush bodies of wood
820580 Anvils
225. STT ORODJARNA d.o.o.

Company: STT ORODJARNA d.o.o.
Adress: CESTA 1. MAJA 068, 1430 HRASTNIK
Tel: 00386 3 5633550, 00386 3 5633551
Fax: 00386 3 5633558
E-mail: info@stt.si
URL: http://www.stt.si

Description of company:
Tools for pressure die and die casting, for die forging, tools for sheet metal shaping, cutting tools, pneumatic and hydraulic control devices.

Company management:
Director: Igor Hrovatic, tel.: 041/ 677 169, fax: 03/5633558, e-mail: info@stt.si
VOJKA HROVATIC, info@stt.si

Additional data about company:
Size of company: Micro
Number of employees: 1
Source of capital: Domestic
Exports share in income: 0%
Tradition since: 1990

Financial data:
Income: 11.966,00€
Total equity: 759.949,00€
Total assets: 1.202.973,00€

Intercompany connections:
Parent company: STT d.d. Trbovlje, Vodenska c. 49, 1420 TRBOVLJE, Slovenia

Main activity in accordance with the NACE classification:
25.732 Manufacture of other tools

Activities in accordance with the CPA classification:
25.73.60 Other tools
27.51.24 Other electro-thermic appliances
28.99.20 Machines and apparatus of a kind used solely or principally for the manufacture of semiconductor boules or wafers, semiconductor devices, electronic integrated circuits

226. STTIM d.o.o., Trbovlje

Company: STTIM d.o.o., Trbovlje
Adress: VODENSKA CESTA 049, 1420 TRBOVLJE
Tel: 00386 3 5612700
Fax: 00386 3 5612701
E-mail: info@sttim.si
URL: http://www.sttim.si

Description of company:
STTIM Ltd. is dealing with construction and manufacture of machinery and equipment for transport, mining building chemical, process and secondary industry and metallurgy.

Company management:
Director: DARKO BERTONCELJ
Additional data about company:
Size of company: Small
Number of employees: 93
Source of capital: Domestic
Exports share in income: 54%
Tradition since: 1992

Financial data:
Income: 5.056.237,00€
Total equity: 239.682,00€
Total assets: 3.221.835,00€

Extract of target regions and countries where a company exports:
Africa: Southern Africa
Eastern Europe: Bosnia and Herzegovina, Croatia, Montenegro
European union: Austria, France, Germany

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
24.33.30 Sandwich panels of coated steel sheet
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
25.62.10 Turning services of metal parts

Exported products in accordance with the HS classification:
842191 Parts, for centrifuges, including centrifugal dryers
843139 Other parts, for similar machinery
847990 Parts, for machines, having individual function
843149 Other parts, for boring, sinking machinery
848340 Chain sprockets, ball screws

227. STYRIA VZMETI D.O.O.

Description of company:
Our main activity is production of clasical and parabolical leave springs.

Company management:
Director: ZOLTAN KONCZ, tel.: 02/8217690
ALEŠ PRIKERŽNIK, ravne@styriagroup.com

Additional data about company:
Size of company: Medium-sized
Number of employees: 117
Source of capital: Foreign
Exports share in income: 95%
Tradition since: 1997
Financial data:
Income: 9.419.082,00€
Total assets: 5.711.390,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic, Poland, Romania
Central Europe: Czech Republic
Eastern Europe: Poland, Romania, Poland, Serbia
European union: Austria, Belgium, France, Germany, Netherlands, Sweden

Main activity in accordance with the NACE classification:
25.930 Mfr. of wire products, chain, springs

Activities in accordance with the CPA classification:
33.11.19 Repair and maintenance services of other fabricated metal products
25.93.16 Springs and leaves for springs, of iron or steel; copper springs

Exported products in accordance with the HS classification:
732010 Leaf-springs and leaves therefor, of iron, steel
722830 Other bars, rods, hot-rolled, hot-drawn, extruded, of alloy steel
722850 Other bars, rods, cold-formed or cold-finished, of alloy steel
731815 Other screws, bolts

228. SŽ - CD LJUBLJANA D.O.O.

Company: SŽ - CD LJUBLJANA D.O.O.
Adress: ZALOŠKA CESTA 217, 1000 LJUBLJANA
Tel: 00386 1 2912330, 00386 1 2912638
Fax: 00386 1 2314788
E-mail: matjaz.miklavcic@sz-cd.si
URL: http://www.sz-cd.si

Description of company:
Maintenance of railway vehicles and production of spare parts.

Company management:
Director: DUŠAN ŽIČKAR, tel.: 01/2912638, fax: 01/2314788, e-mail: dusan.zickar@sz-cd.si
Matjaž Miklavčič, matjaz.miklavcic@sz-cd.si

Additional data about company:
Size of company: Large
Number of employees: 957
Source of capital: Domestic
Exports share in income: 18%
Tradition since: 1995

Financial data:
Income: 40.159.716,00€
Total equity: 20.178.139,00€
Total assets: 37.929.634,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic, Slovakia, Switzerland
Eastern Europe: Bosnia and Herzegovina, Croatia, Montenegro, Serbia, The former Yugoslav Republic of Macedonia
European union: Austria, France, Italy

**Intercompany connections:**
Parent company: Holding Slovenske železnice, Kolodvorska ulica 11, 1506 LJUBLJANA-SLOVENSKE ŽELEZNICE, Slovenia

**Main activity in accordance with the NACE classification:**
33.170 Repair and mainten. of oth. trans. equip.

**Activities in accordance with the CPA classification:**
30.20.40 Parts of railway or tramway locomotives or rolling-stock; fixtures and fittings and parts thereof; mechanical traffic control equipment
33.17.11 Repair and maintenance services of railway locomotives and rolling-stock

**Exported products in accordance with the HS classification:**
860721 Parts, of rail, tramway locomo., air brakes and parts thereof
848340 Chain sprockets, ball screws, gear boxes, other speed changers
860210 Diesel-electric locomotives
820600 Tools of two, more of head. 8202,8205, in sets for retail sale

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**229. SŽ-OPREMA RAVNE d.o.o.**

<table>
<thead>
<tr>
<th>Company: SŽ-OPREMA RAVNE d.o.o.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adress: KOROŠKA CESTA 014, 2390 RAVNE NA KOROŠKEM</td>
</tr>
<tr>
<td>Tel: 00386 2 8707940, 00386 2 8707966</td>
</tr>
<tr>
<td>Fax: 00386 2 8707941, 00386 2 8707980</td>
</tr>
<tr>
<td>E-mail: <a href="mailto:darko.jevsnikar@opremaravne.si">darko.jevsnikar@opremaravne.si</a></td>
</tr>
<tr>
<td>URL: <a href="http://www.opremaravne.si">http://www.opremaravne.si</a></td>
</tr>
</tbody>
</table>

**Description of company:**
Production and sale of pneumatic and hydraulic breakers, pneumatic rock drills, exchangeable tools and accessories for all kind of hammer & breaker types; technological equipment for: spring plants (hydraulic presses, bending machines), car body workshop.

**Company management:**
Manager: Darko Jevšnikar, tel.: 02/8707940, fax: 02/8707941, e-mail: darko.jevsnikar@opremaravne.si
Commercial manager: Erna Mikeln, tel.: 02/8707966, fax: 02/8707980, e-mail: erna.mikeln@opremaravne.si
Erna Mikeln, erna.mikeln@opremaravne.si

**Additional data about company:**
Size of company: Medium-sized
Number of employees: 116
Source of capital: Domestic
Exports share in income: 81%
Tradition since: 1950

**Financial data:**
Income: 8.273.868,00€
Total equity: 3.032.387,00€
Total assests: 4.767.045,00€

**Extract of target regions and countries where a company exports:**
Africa: Southern Africa
Australia and New Zealand : Australia
Eastern Europe: Bosnia and Herzegovina, Croatia, Kosovo, Serbia
Intercompany connections:
Parent company: AIPS d.o.o., Perzonali 6, 2391 PREVALJE, Slovenia
Parent company: D.P.R. Družba pooblaščenka Ravne, d.d., Koroška cesta 14, 2390 RAVNE NA KOROŠKEM, Slovenia

Main activity in accordance with the NACE classification:
28.490 Manufacture of other machine tools

Activities in accordance with the CPA classification:
28.12.16 Hydraulic systems
28.12.11 Linear acting hydraulic and pneumatic motors (cylinders)
28.22.18 Other lifting, handling, loading or unloading machinery

Exported products in accordance with the HS classification:
846792 Parts, for tools for working in hand, of pneumatic tools
845590 Other parts, for metal-rolling mills, rolls therefor
846711 Tools for working in hand, pneumatic, rotary type
846719 Other tools for working in hand, pneumatic

230. ŠKRLJ D.O.O.

Company: ŠKRLJ D.O.O.
Address: BATUJE 90, 5262 ČRNIČE
Tel: 00386 5 3643500
Fax: 00386 5 3643525
E-mail: sk@sk-group.biz
URL: http://www.sk-group.biz

Description of company:
The major part of production is designed for the equipment of the small wine producers. These are various sorts of wine storage tanks, fermenters and pneumatic wine presses. A smaller, but not less important part represents the equipment for dairy.

Company management:
Director: Marko Škrlj, tel.: 05/3643500, fax: 05/3643525, e-mail: sk@sk-group.biz
Production manager: Tomaž Škrlj, tel.: 05/3643500, fax: 05/3643525, e-mail: sk@sk-group.biz
Commercial Manager: Simon Škrlj, tel.: 05/3653500, fax: 05/3643525, e-mail: sk@sk-group.biz

Additional data about company:
Size of company: Medium-sized
Number of employees: 58
Source of capital: Foreign
Exports share in income: 82%
Tradition since: 1967

Financial data:
Income: 11.062.465,00€
Total equity: 8.080.865,00€
Total assets: 10.045.093,00€

Extract of target regions and countries where a company exports:
Australia and New Zealand: Australia
Central Europe: Czech Republic, Slovakia
North Eastern Europe: Georgia
Eastern Europe: Hungary, Croatia, Serbia, The former Yugoslav Republic of Macedonia
Main activity in accordance with the NACE classification:
28.930 Mfr. of machinery for food, beverage

Activities in accordance with the CPA classification:
28.93.14 Machinery used in the manufacture of wine, cider, fruit juices and similar beverages
28.93.12 Dairy machinery
28.93.17 Machinery n.e.c. for the industrial preparation or manufacture of food or drink, including fats or oils

Exported products in accordance with the HS classification:
903290 Parts, accessories, for automatic regulating, controlling instr.
730900 Reservoirs, tanks, similar contai., of iron, steel, cap.excee.300l
902590 Parts, accessories, for floating instruments
730890 Other structures, parts of structu., of iron

231. ŠUMER d.o.o.

Company: ŠUMER d.o.o.
Address: CESTA V CELJE 002, 3202 LJUBEČNA
Tel: 00386 3 7806214
Fax: 00386 3 5461231
E-mail: info@sumer.si
URL: http://www.sumer.si

Description of company:
Manufacture of sheet metal parts, spring components, plastic and metal-plastic parts. Development of products, processes and tools.

Company trade marks:
KLYCER: Portable ashtray

Company management:
Director: UROŠ ŠUMER, Margareta Jager, info@sumer.si

Additional data about company:
Size of company: Medium-sized
Number of employees: 171
Source of capital: Domestic
Exports share in income: 15%
Tradition since: 1979

Financial data:
Income: 12.328.792,00€
Total equity: 5.102.777,00€
Total assets: 12.289.275,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic, Slovakia
Eastern Europe: Hungary, Bosnia and Herzegovina, Croatia
European union: Austria, Germany, Italy

Main activity in accordance with the NACE classification:
25.990 Mfr. of oth. metal products n.e.c.
Activities in accordance with the CPA classification:
25.99.12 Table, kitchen or household articles and parts thereof, of iron, steel, copper or aluminium
25.93.16 Springs and leaves for springs, of iron or steel; copper springs

Exported products in accordance with the HS classification:
741999 Other articles and parts thereof, of cooper
441520 Pallets, box pallets and other load boards
850990 Parts, for ele.-mech.domest.appli., self-contained ele.motor
843390 Parts, for combines, grass mowers, haymaking machinery

232. TA - REGULATOR D.O.O.

Company: TA - REGULATOR D.O.O.
Address: ORLIŠKA ULICA 013, 8250 BREŽICE
Tel: 00386 7 4961417, 00386 7 4966100
Fax: 00386 7 4962040
E-mail: samo.kavcic@ta-regulator.com
URL: http://www.ta-regulator.com

Description of company:
Development and production of equipment for regulation of heating, especially valves for pressure control, flow, differential pressure and temperature.

Company management:
managing director: Marek Kübuš, tel.: 07/496 14 17, fax: 07/496 20 40, e-mail: marek.kubus@ta-regulator.com
računovodja: Breda Jagrič, tel.: 07/4966100, fax: 07/4962040, e-mail: breda.jagric@ta-regulator.com
Logistika: Rok Stjelja, tel.: 07/4991771

Additional data about company:
Size of company: Small
Number of employees: 60
Source of capital: Foreign
Exports share in income: 97%
Tradition since: 1968

Financial data:
Income: 6.234.151,00€
Total equity: 2.035.566,00€
Total assets: 3.012.226,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic, Slovakia
Countries of former Yugoslavia: Bosnia and Herzegovina, Croatia, Serbia
Asia: China, Japan
Eastern Europe: Czech Republic, Hungary, Poland, Romania, Croatia

Main activity in accordance with the NACE classification:
28.140 Manufacture of other taps and valves

Activities in accordance with the CPA classification:
28.12.14 Hydraulic and pneumatic valves
28.14.11 Pressure-reducing, control, check and safety valves
28.14.12 Taps, cocks, valves for sinks, wash basins, bidets, water cisterns bath and similar fixtures; central heating radiator valves
Exported products in accordance with the HS classification:
848180 Other appliances, for pipes, boiler shells
848190 Parts, for appliances, for pipes, boiler shells
848140 Safety or relief valves
848110 Pressure-reducing valves
848130 Check valves

233. TAJFUN PLANINA, d.o.o.

Company: TAJFUN PLANINA, d.o.o.
Address: PLANINA PRI SEVNICI 041A, 3225 PLANINA PRI SEVNICI
Tel: 00386 3 7464400, 00386 3 7464423
Fax: 00386 3 5791016, 00386 3 5791241
E-mail: export@tajfun.si
URL: http://www.tajfun.com

Description of company:
Tajfun Ltd. is a private manufacturing enterprise with the tradition of several decades. Tajfun is the biggest producer of forest winches in Central Europe. Range of the products:- forest winches;- firewood processors.

Company trade marks:
TAJFUN: Logging winches, firewood processor.

Company management:
General Manager: IZTOK ŠPAN, tel.: 03/7464423, fax: 03/5791241, e-mail: iztok.span@tajfun.com
Procurator: JOŽE ŠPAN, tel.: 03/7464423, fax: 03/5791241
Export-import manager-GERMANY, AUSTRIA, FRANCE, SWITZERLAND: Brigita Hajnšek Urbajs, tel.: 03/7464422

Additional data about company:
Size of company: Large
Number of employees: 142
Source of capital: Domestic
Exports share in income: 91%
Tradition since: 1967

Financial data:
Income: 13.619.449,00€
Total equity: 5.132.166,00€
Total assets: 11.372.988,00€

Extract of target regions and countries where a company exports:
Africa: Southern Africa
Australia and New Zealand: Australia
Central Europe: Czech Republic
Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania
North Eastern Europe: Belarus, Russian Federation, Ukraine

Representative bodies
RUS Tajfun Električni Lane., 3 / 10, p. 1., 123557 MOSKVA, Russian Federation (TINA ŽIBRET, tel.: +7 (499) 255 60 41, e-mail: TAJFUN.RUS@GMAIL.COM )

Main activity in accordance with the NACE classification:
28.300 Mfr. of agr., forestry machinery

Activities in accordance with the CPA classification:
28.30.86 Agricultural, horticultural, forestry, poultry- or bee-keeping machinery n.e.c.  •
33.12.21 Repair and maintenance services of agricultural and forestry machinery
33.12.24 Repair and maintenance services of machinery for mining, quarrying

**Exported products in accordance with the HS classification:**
- 731210 Stranded wire, ropes, cables, of iron or steel
- 841360 Other rotary positive displacement pumps
- 848180 Other appliances, for pipes, boiler shells
- 852692 Radio remote control apparatus
- 848120 Valves for oleohydraulic or pneumatic transmission

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**234. TBP D.D.**

*member of Metal Processing Association*

<table>
<thead>
<tr>
<th>Company: TBP D.D.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Adresse:</strong> KIDRIČEVA ULICA 014, 2230 LENART V SLOV. GORICAH</td>
</tr>
<tr>
<td><strong>Tel:</strong> 00386 2 7291950</td>
</tr>
<tr>
<td><strong>Fax:</strong> 00386 2 7291980</td>
</tr>
<tr>
<td><strong>E-mail:</strong> <a href="mailto:info@tbp.si">info@tbp.si</a></td>
</tr>
<tr>
<td><strong>URL:</strong> <a href="http://www.tbp.si">http://www.tbp.si</a></td>
</tr>
</tbody>
</table>

**Description of company:**
Production of parts and additional equipment for motor vehicles and their engines. Different metal parts with common international commercial name bowden cables. Production of tubes and profiles and injection of plastic materials.

**Company management:**
- **GENERAL MANAGER:** STANISLAV LONCNER, tel.: 02/7291953, fax: 02/7291980, e-mail: LONCNER@TBP.SI
- **DIRECTOR OF DEVELOPMENT AND QM:** ROBERT TIRŠ, tel.: 02/7291419, fax: 02/7291485, e-mail: TIRS@TBP.SI
- **COMMERCIAL DIRECTOR:** PETER POTOČNIK, tel.: 02/7291422, fax: 02/7291485

**Additional data about company:**
- Size of company: Large
- Number of employees: 503
- Source of capital: Domestic
- Exports share in income: 93%
- Tradition since: 1971

**Financial data:**
- Income: 33.582.023,00€
- Total equity: 10.423.081,00€
- Total assets: 21.179.590,00€

**Extract of target regions and countries where a company exports:**
- Africa: Southern Africa
- Central America: Mexico
- Central Europe: Czech Republic, Slovakia
- Asia: China
- Eastern Europe: Hungary, Poland, Croatia, The former Yugoslav Republic of Macedonia
- North Eastern Europe: Russian Federation

**Main activity in accordance with the NACE classification:**
29.320 Mfr. of oth. parts for motor vehicles

**Activities in accordance with the CPA classification:**
- 29.32.20 Safety seat belts, airbags and parts and accessories of bodies
29.32.30  Parts and accessories n.e.c., for motor vehicles

**Exported products in accordance with the HS classification:**
392690 Other articles of plastics
902610 Instruments for measuring, checking the flow, level of liquids
732020 Helical springs, of iron, steel
732090 Other leaf-springs and leaves therefor, of iron, steel
401693 Gaskets, washers and other seals

**235. TEGOMETALL OPREMA TRGOVIN, D.O.O.**

<table>
<thead>
<tr>
<th>Company: TEGOMETALL OPREMA TRGOVIN, D.O.O.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Address: CESTA KOZJANSKEGA ODREDA 029, 3230 ŠENTJUR</td>
</tr>
<tr>
<td>Tel: 00386 3 7463244</td>
</tr>
<tr>
<td>Fax: 00386 3 7463227</td>
</tr>
<tr>
<td>E-mail: <a href="mailto:martin.motoh@tegometall-oprema-trgovin.com">martin.motoh@tegometall-oprema-trgovin.com</a></td>
</tr>
<tr>
<td>URL: <a href="http://www.tegometall-inzeniring.si">http://www.tegometall-inzeniring.si</a></td>
</tr>
</tbody>
</table>

**Description of company:**
We offer you interior equipment for all kinds of shops. You can get here single parts of shop equipment as well as a complete solution of the space equipment.

**Company management:**
Director: Hans Gerd GNAD, tel.: 03/7463244, fax: 03/7463227
Director: Ulrich Bohnacker, tel.: 03/7463244
Ulrich Bohnacker, Martin Motoh, martin.motoh@tegometall-oprema-trgovin.com

**Additional data about company:**
Size of company: Large
Number of employees: 89
Source of capital: Foreign
Exports share in income: 86%
Tradition since: 1993

**Financial data:**
Income: 5,376,699,00€
Total equity: 11,871,706,00€
Total assets: 20,940,734,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Czech Republic
North Eastern Europe: Russian Federation, Ukraine
Eastern Europe: Hungary, Poland, Romania, Bosnia and Herzegovina, Croatia, Montenegro, Serbia, The former Yugoslav Republic of Macedonia

**Main activity in accordance with the NACE classification:**
25.110 Mfr. of metal structures and parts

**Activities in accordance with the CPA classification:**
25.11.10  Prefabricated buildings of metal

**Exported products in accordance with the HS classification:**
940320 Other metal furniture
940390 Parts of furniture
236. TEHCENTER D.O.O.

Company: TEHCENTER D.O.O.
Adress: PUHOVA ULICA 015, 2250 PTUJ
Tel: 00386 2 7879610
Fax: 00386 2 7879615
E-mail: andrej@tehcenter.si
URL: http://www.tehcenter.si

Description of company:
Machining and locksmiths. Trade with ferrous and non-ferrous metal products and technical goods.

Company management:
Director: JOŽE BREGAR, tel.: 02/7879620, fax: 02/7879615, e-mail: joze@tehcenter.si
Assistant to the director: MITJA BREGAR, tel.: 02/7879625, fax: 02/7879615, e-mail: mitja@tehcenter.si; Commercial manager: MATJAŽ SOTLER, tel.: 02/7879627

Additional data about company:
Size of company: Medium-sized
Number of employees: 150
Source of capital: Domestic
Exports share in income: 43%
Tradition since: 1989

Financial data:
Income: 9.649.809,00€
Total equity: 4.085.832,00€
Total assets: 20.200.909,00€

Extract of target regions and countries where a company exports:
Central Europe: Slovakia
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia
European union: Austria, Finland, France, Germany, Ireland

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.62.20 Other machining services
46.74.11 Wholesale trade services of hardware

Exported products in accordance with the HS classification:
846694 Parts, accessories for machines of heading no. 8462 or 8463
380190 Other preparations based on graphite
380190 Transmission shafts (cam shafts, crank shafts) and cranks
843149 Other parts, for boring, sinking machinery
720221 Ferro-silicon

237. TEHNIKA-SET D.D.

Company: TEHNIKA-SET D.D.
Adress: PARTIZANSKA ULICA 038, 2310 SLOVENSKA BISTRICA
Tel: 00386 2 8187251, 00386 2 8453100
Fax: 00386 2 8180198, 00386 2 8187566
E-mail: branko.kodric@tehnikaset.si
URL: http://www.tehnikaset.si
Description of company:
Manufacturing of steel structures, special-purpose machines, industrial furnaces.

Company management:
Director: KODRIČ BRANIMIR, tel.: 02/8187251, fax: 02/8180198, e-mail: branko.kodric@tehnikaset.si

Additional data about company:
Size of company: Small
Number of employees: 100
Source of capital: Domestic
Exports share in income: 14%
Tradition since: 1995

Financial data:
Income: 3.432.087,00€
Total equity: 1.479.994,00€
Total assets: 2.190.519,00€

Extract of target regions and countries where a company exports:
European union: Austria, Germany

Main activity in accordance with the NACE classification:
28.290 Mfr. of oth. purpose machinery n.e.c.

Activities in accordance with the CPA classification:
33.12.19 Repair and maintenance services of other general-purpose machinery n.e.c.
33.12.23 Repair and maintenance services of machinery for metallurgy
33.13.19 Repair and maintenance services of other professional electronic equipment

Exported products in accordance with the HS classification:
730890 Other structures, parts of structu., of iron, steel

238. THYSSENKRUPP DVG DVIGALA D.O.O.

Company: THYSSENKRUPP DVG DVIGALA D.O.O.
Adress: MOTNICA 007, 1236 TRZIN
Tel: 00386 1 5305850
Fax: 00386 1 5305860

Description of company:
We offer variety of personal transport devices: elevators, escalators, moving walks, platforms for disabled people and boarding bridgess. We are active in the engineering, maintenance and modernization fields. Additionally we offer repairs.

Company management:
Director: MARKO MILIČ

Additional data about company:
Size of company: Small
Number of employees: 75
Source of capital: Foreign
Exports share in income: 18%
Tradition since: 1992

Financial data:
Income: 6.977.786,00€
Total equity: 640.878,00€
Total assets: 4.102.861,00€
Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Croatia, Montenegro, Serbia, Kosovo

Main activity in accordance with the NACE classification:
28.220 Mfr. of lifting, handling equipment

Activities in accordance with the CPA classification:
28.22.16 Lifts, skip hoists, escalators and moving walkways
28.22.18 Other lifting, handling, loading or unloading machinery
33.12.15 Repair and maintenance services of lifting and handling equipment
43.29.19 Other installation works n.e.c

Exported products in accordance with the HS classification:
847149 Other digital automatic data processing machines, other, presented in the form of systems
854449 Other electric conductors, for voltage not exceeding 80v
853810 Boards, panels, other bases for goods of heading no.8537
843131 Parts for lifts

239. TIPS D.O.O.

Company: TIPS D.O.O.
Adress: ULICA MLADINSKIH DEL. BRIGAD 015, 8273 LESKOVEC PRI KRŠKEM
Tel: 00386 7 4902180, 00386 7 4902181
Fax: 00386 7 4902183
E-mail: mail@tips.si
URL: http://www.tips.si

Description of company:
The company produces airport equipment and equipment for dust lacquering

Company management:
director: Robert Pustavrh, tel.: 07/4902181, fax: 07/4902183, e-mail: robi@tips.si

Additional data about company:
Size of company: Small
Number of employees: 65
Source of capital: Domestic
Exports share in income: 91%
Tradition since: 1969

Financial data:
Income: 5.173.400,00€
Total equity: 755.782,00€
Total assets: 4.314.161,00€

Extract of target regions and countries where a company exports:
North Eastern Europe: Russian Federation
Asia: Kazakhstan
Countries of former Yugoslavia: Romania, Bosnia and Herzegovina, Croatia, Kosovo, Montenegro,
Serbia, The former Yugoslav Republic of Macedonia

Main activity in accordance with the NACE classification:
28.990 Mfr. of oth. special machinery n.e.c.

Activities in accordance with the CPA classification:
28.49.21 Tool holders and self-opening dieheads, for machine tools
28.96.20 Parts for machinery n.e.c. for working plastics and rubber
28.99.51 Parts of machines and apparatus

Exported products in accordance with the HS classification:
730890 Other structures, parts of structu., of iron, steel
871690 Parts, for tanker trailers, tanker semi-trailers
871639 Other tanker trailers, tanker for transport of goods
870990 Parts, for works trucks, vehicles, self-proppeled
391740 Fittings

240. TITAN D.D.

Company: TITAN D.D.
Address: KOVINARSKA CESTA 028, 1241 KAMNIK
Tel: 00386 1 8309100
Fax: 00386 1 8309200
E-mail: titan@titan.si
URL: http://www.titan.si

Description of company:
Titan is a company with over a hundred years of tradition mainly in the manufacture of locks. The main production branches today are the manufacture of locks, electronic security systems, toolmaking, and the production of installation components for water

Company trade marks:
TITAN: Locks.
TITANUS: Cylinders of the higher price range.
TITAN TRONIC: Electronic system of access control.

Company management:
direktor: ROBERT SRABOTIČ, tel.: 01/8309118, fax: 01/8309200, e-mail: robert.srabotic@titan.si
direktor: LORENZO TACCHINO, tel.: 01/8309103, fax: 01/8309200, e-mail: lorenzo.tacchino@titan.si
DEMITRIJ PERČIČ, e-mail: demitrij.percic@titan.si

Additional data about company:
Size of company: Large
Number of employees: 229
Source of capital: Domestic
Exports share in income: 57%
Tradition since: 1896

Financial data:
Income: 12.615.355,00€
Total equity: 9.384.030,00€
Total assets: 14.772.604,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic, Slovakia
North Eastern Europe: Russian Federation
Eastern Europe: Hungary, Poland, Romania, Bosnia and Herzegovina, Croatia, Kosovo, Montenegro, Serbia, Bulgaria, Croatia

Representative bodies
TITAN OKOVI d.o.o. Pregrevica 38, 11080 Zemun , Serbia (FOM d.o.o, tel.: 011/3168-105, fax: 011/3168-108, e-mail: prodaja@fom-okovi.co.yu )
TITAN ZAGREB DOO KOVINSKA 27, 10000 ZAGREB, Croatia
Representation of third party’s trade mark and companies:
UNIPIPE: Pipes and systems for waterworks and heating.

Main activity in accordance with the NACE classification:
25.720 Manufacture of locks and hinges

Activities in accordance with the CPA classification:
24.52.30 Tube or pipe fittings, of cast-steel
24.51.30 Tube or pipe fittings, of cast iron
24.44.26 Copper tubes, pipes and tube or pipe fittings
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes

Exported products in accordance with the HS classification:
830170 Keys presented separately, of base metal
740721 Copper bars, rods, profiles, of copper-zinc base alloys (brass)
940390 Parts, of furniture
732690 Other articles, of iron or steel, not elsewhere specified
830130 Locks of a kind used for furniture

241. TOMOS d.o.o.

Company: TOMOS d.o.o.
Address: KOPER, ŠMARSKA CESTA 004, 6000 KOPER - CAPODISTRIA
Tel: 00386 5 6684400, 00386 5 6684401
Fax: 00386 5 6684410
E-mail: info@tomos.si
URL: http://www.tomos.si

Description of company:
Manufacture of motor scooters

Company trade marks:
TOMOS:

Company management:
Managing director: Domen Bočkor, tel.: 05/6684401, fax: 05/6684410,
e-mail: domen.bockor@hidria.com

Additional data about company:
Size of company: Medium-sized
Number of employees: 62
Source of capital: Domestic
Exports share in income: 74%
Tradition since: 1955

Financial data:
Income: 9.116.437,00€
Total equity: 0,00€
Total assets: 9.001.276,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Croatia, Montenegro, Serbia, The former Yugoslav Republic of Macedonia
Asia: Japan
European union: Austria, Belgium, Germany, Netherlands, Spain
Intercompany connections:
Subsidiary: Tomos Nederland B.V., Kweekweg 34, 8161PG Netherlands

Representative bodies
Tomos Nederland Trading Company B.V. Kweekweg 34, 8161 Epe, Netherlands (Domen Bočkor, tel.: + 31 578 678 900, fax: + 31 578 678 929
Tomos USA 202 Beechtree Bvld. Beechtree Business Park, SC 29605 Greenville, United States (Domen Bočkor)

Main activity in accordance with the NACE classification:
30.910 Manufacture of motorcycles

Activities in accordance with the CPA classification:
30.91.11 Motorcycles and cycles with an auxiliary motor with reciprocating internal combustion piston engine up to 50 cm³

Exported products in accordance with the HS classification:
848210 Ball bearings
840991 Parts, suitable for use solely or principally with spark-ignition internal combustion piston engines
853650 Other switches, for voltage not exceed 1000 v
851130 Distributors; ignition coils
848490 Other gaskets, similar

242. TOVARNA MERIL KOVINE D.D.

Company: TOVARNA MERIL KOVINE D.D.
Adress: PAMEČE 153, 2380 SLOVENJ GRADEC
Tel: 00386 2 8846306, 00386 2 8846310
Fax: 00386 2 8846314
E-mail: info@tm-kovine.si
URL: http://www.tm-kovine.si

Description of company:
PRODUCTION OF MEASURING TOOLS AND OTHER METALIC TOOLS.

Company trade marks:
TOVARNA MERIL KOVINE: SPIRIT LEVELS, MASON’S STAFFS, MEASURING SQUARES

Company management:
Director: Rudi Verovnik, tel.: 02/028846310, fax: 02/028846314, e-mail: rudi.verovnik@tm-kovine.si
namestnik direktorja: Niko Pušnik, tel.: 01/8846302, fax: 01/8846314, e-mail: niko.pusnik@tm-kovine.si

Additional data about company:
Size of company: Small
Number of employees: 105
Source of capital: Domestic
Exports share in income: 84%
Tradition since: 1904

Financial data:
Income: 5.251.651,00€
Total equity: 1.798.008,00€
Total assets: 3.656.451,00€
Extract of target regions and countries where a company exports:
- Australia and New Zealand: Australia
- Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania, Bosnia and Herzegovina, Montenegro, Serbia, The former Yugoslav Republic of Macedonia
- Central Europe: Czech Republic
(Northern America, South-central Asia, South America, Southern Africa, Western Africa, Western Asia)

Main activity in accordance with the NACE classification:
25.620 Machining

Activities in accordance with the CPA classification:
25.73.30 Other hand tools

Exported products in accordance with the HS classification:
- 903180 Other instruments, machines, for measuring, checking
- 901730 Micrometers, callipers and gauges
- 901580 Other instruments, appliances, hydrographic, oceanographic
- 820559 Other hand tools, blow lamps
- 901780 Other instruments for measuring length

243. TPV D.D.

Company: TPV D.D.
Address: KANDIJSKA CESTA 060, 8000 NOVO MESTO
Tel: 00386 7 3918152, 00386 7 3918160
Fax: 00386 7 3918211
E-mail: tpv@tpv.si
URL: http://www.tpv.si

Description of company:
Production of different parts for automotive industry like seats, frames for seats, aluminium and steel stapings, tubes and wire parts, mechanisms. Production of light trailers and concession and maintenance of cars.

Company trade marks:
TPV AMIGO: Trailers

Company management:
Manager: VLADIMIR BAHČ ing.

Additional data about company:
Size of company: Large
Number of employees: 550
Source of capital: Domestic
Exports share in income: 100%
Tradition since: 1989

Financial data:
Income: 44,627,850,00€
Total equity: 20,693,702,00€
Total assets: 76,158,328,00€

Extract of target regions and countries where a company exports:
- Central Europe: Czech Republic, Slovakia
- North Eastern Europe: Russian Federation
- Eastern Europe: Hungary, Poland, Bosnia and Herzegovina, Croatia, Serbia, The former Yugoslav Republic of Macedonia, Bulgaria
Intercompany connections:
Subsidiary: TPV JOHNSON CONTROLS D.O.O., KANDIJSKA CESTA 060, 8000NOVO MESTO
Subsidiary: ARSED D.O.O., KANDIJSKA CESTA 060, 8000 NOVO MESTO
Subsidiary: TPV AVTO D.O.O., KANDIJSKA CESTA 060, 8000 NOVO MESTO

Representative bodies
TPV RUS d.o.o. Makarova ulica 23, 445015 Togliatti, Samarska pokrajina, Russian Federation
(Adamov Vladimir Aleksejevič, tel.: +7 (8482)673982, e-mail: v.adamov@tpv.si)

Main activity in accordance with the NACE classification:
29.320 Mfr. of oth. parts for motor vehicles

Activities in accordance with the CPA classification:
29.32.30 Parts and accessories n.e.c., for motor vehicles
29.32.20 Safety seat belts, airbags and parts and accessories of bodies

Exported products in accordance with the HS classification:
830230 Other mountings, fittings, suitable for motor vehicles, of base metal
450490 Other articles of agglomerated cork
940190 Parts for seats
848410 Gaskets, simi.joints of metal sheeting, comb.with other mat.
681599 Other articles of stone

244. TPV JOHNSON CONTROLS D.O.O.

Company: TPV JOHNSON CONTROLS D.O.O.
Address: KANDIJSKA CESTA 060, 8000 NOVO MESTO
Tel: 00386 7 3918130
Fax: 00386 7 3918137
E-mail: Nicolas.Groult@jci.com
URL:

Description of company:
Production - assembly of car seats for RENAULT Clio, Twingo and Wind.

Company management:
GENERALNI DIREKTOR: Nicolas Groult, tel.: 07/3918124, fax: 07/3918130, e-mail: Nicolas.Groult@jci.com, Miran Jurečič, miran.jurecic@jci.com

Additional data about company:
Size of company: Large
Number of employees: 222
Source of capital: Mixed
Exports share in income: 1%
Tradition since: 1993

Financial data:
Income: 94.784.778,00€
Total equity: 1.433.876,00€
Total assets: 16.991.799,00€

Main activity in accordance with the NACE classification:
29.320 Mfr. of oth. parts for motor vehicles

Activities in accordance with the CPA classification:
29.32.30 Parts and accessories n.e.c., for motor vehicles
29.32.20 Safety seat belts, airbags and parts and accessories of bodies
**Exported products in accordance with the HS classification:**
870899 Other parts, accessories, for motor vehicles, head. 8701-8705
392690 Other articles of plastics
630493 Other furnishing articles, not knitted, croch., of synth. fib.
870829 Other parts, accessories of bodies, for motor vehicles

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**245. TPV PRIKOLICE D.O.O.**

**Company:** TPV PRIKOLICE D.O.O.
**Address:** CESTA BRATOV CERJAKOV 013, 8250 BREŽICE
**Tel:** 00386 7 4991950
**Fax:** 00386 7 4991960
**E-mail:** TPV-PRIKOLICE@TPV.SI
**URL:** http://WWW.TPV.SI

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**Description of company:**
Production of trailers.

**Company trade marks:**
TPV: Trailers
AMIGO IN SERIJA EU: LIGHT CARGO TRAILERS, TILL 750 KG TOTAL WEIGHT, WITH OR WITHOUT BRAKES
BURIN: TRAILERS FROM 1300 KG TOTAL WEIGHT, WITH BRAKES, ONE OR TWO AXSELS
CIKLON: TRAILERS -ALU SIDES, ONE OR TWO AXLES, WITH BRAKES

**Company management:**
general manager: Aleksander Brence, tel.: 07/4991966, fax: 07/4991960, e-mail: a.brence@tpv.si
Direktorica komerciale: Diana Kosar, tel.: 07/4991951, fax: 07/4991960, e-mail: d.kosar@tpv.si

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**Additional data about company:**
Size of company: Small
Number of employees: 48
Source of capital: Mixed
Exports share in income: 90%
Tradition since: 1954

**Financial data:**
Income: 8.430.598,00€
Total equity: 223.738,00€
Total assets: 1.541.174,00€

**Extract of target regions and countries where a company exports:**
North Eastern Europe: Ukraine
Eastern Europe: Romania, Bosnia and Herzegovina, Croatia, Serbia, The former Yugoslav Republic of Macedonia

**Representative bodies**
TPV PRIKOLICE D.O.O. NEEDERLASSUNG NEMČIJA, 18246 AM HEIDEKAMP, Germany (Catrin Berseck, tel.: 004938461415013, fax: 0049 3 84 61 / 65 3 44, e-mail: CatrinBersecktpv@ap-buetzow.de)

**Representation of third party’s trade mark and companies:**
BÖCKMANN: BÖCKMANN ANHAENGER FÜR PFERDE, KIPPER ANH. ...
BÖCKMANN TRAILERS FOR HORSES, KIPPER...
Main activity in accordance with the NACE classification:
29.200 Mfr. of bodies for motor vehicles

Activities in accordance with the CPA classification:
29.20.23  Other trailers and semi-trailers

Exported products in accordance with the HS classification:
871639 Other tanker trailers, tanker for transport of goods
630612 Tarpaulins, awnings, sunblinds, of synthetic fibres
820730 Tools for pressing, stamping or punching
851290 Parts, for lighting or visual signalling equipment
871690 Parts for tank

246. TRANSPAK d.o.o.

Company: TRANSPAK d.o.o.
Address: NORŠINSKA ULICA 027, 9000 MURSKA SOBOTA
Tel: 00386 2 5341168
E-mail: info@transpak.si
URL: http://www.transpak.si

Description of company:
Engineering for bottling plants, dairies and storehouse logistics. Sales, construction and production of palletizers, packaging and conveying technics. Application of flexible and portal robots in the field of palletizing, packaging and commissioning techni

Company trade marks:
Royal: Palletizers and depalletizers Royal

Company management:
director: Andrej Frangež, tel.: 02/5341168, fax: 02/5341178, e-mail: andrej.frangez@transpak.si
director: Bojan Kozelj, tel.: 02/5341168, fax: 02/5341178, e-mail: info@transpak.si

Additional data about company:
Size of company: Small
Number of employees: 50
Source of capital: Domestic
Exports share in income: 87%
Tradition since: 1998

Financial data:
Income: 5.764.306,00€
Total equity: 1.468.751,00€
Total assets: 4.801.508,00€

Extract of target regions and countries where a company exports:
Caribbean: Saint Lucia
Central Europe: Slovakia
North Eastern Europe: Russian Federation, Ukraine
Eastern Europe: Bulgaria, Poland, Croatia, Bosnia and Herzegovina, Montenegro, Serbia

Intercompany connections:
Subsidiary: TRANSPAK ENGINEERING DEUTSCHLAND GMBH, Europaplatz 9, D-44269 Germany
Representative bodies
Integrated Control Solutions Ltd Unit C3 (4) Centre Court, St Helens Road, Leigh, WN7 3PT Lancashire, United Kingdom (David Isaac, Shaun Paar, tel.: +44 (0)1942674400, fax: +44(0)1942674405, e-mail: www.integratedcontrols.co.uk )

Representation of third party’s trade mark and companies:
RMCC: Components for conveyors

Main activity in accordance with the NACE classification:
28.930 Mfr. of machinery for food, beverage

Activities in accordance with the CPA classification:
28.22.18 Other lifting, handling, loading or unloading machinery
28.93.32 Parts of machinery for food processing
28.93.34 Parts of machines for cleaning, sorting or grading seed, grain or dried leguminous vegetables

Exported products in accordance with the HS classification:
842839 Other elevators and conveyors, for goods or materials
842240 Other packing or wrapping machinery
842290 Parts, for dish-washing mach., machinery, for cleaning, filling
842230 Machinery for filling, closing, capsuling, bottles, cans

247. TRIMO, d.d.

Company: TRIMO, d.d.
Address: PRIJATELJEVA CESTA 012, 8210 TREBNJE
Tel: 00386 7 3460200, 00386 7 3460319
Fax: 00386 7 3460107, 00386 7 3460127
E-mail: trimo@trimo.si
URL: http://www.trimo.eu

Description of company:
Trimo is one of Europe’s leading companies developing original and complete solutions for steel buildings, roofs, façades, steel constructions, modular units and sound and insulation systems. Trimo sells its products and services under its own brand.

Company trade marks:
TRIMO: company
TRIMOTERM: Fire-proof panels consist of insulation filling made of mineral wool. Fire-proof panels are used for roof and facade.
TRIMOVAL: Profiled sheet metal Trimoval is intended for facade panelling and roofing

Company management:
Chief Executive Officer: TATJANA FINK, tel.: 07/3460211, fax: 07/3460107, e-mail: tatjana.fink@trimo.si
Commercial director: BREDA KOTAR, tel.: 07/3460319, fax: 07/3060127, e-mail: breda.kotar@trimo.si
Technical Director: DANIJEL ZUPANČIČ

Additional data about company:
Size of company: Large
Number of employees: 508
Source of capital: Domestic
Exports share in income: 73%
Tradition since: 1961
Financial data:
Income: 96.089.655,00€
Total equity: 48.378.365,00€
Total assets: 103.024.091,00€

Extract of target regions and countries where a company exports:
Caribbean: Bahamas
Central America: Mexico
Central Europe: Czech Republic, Slovakia
Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania
North Eastern Europe: Belarus, Georgia, Republic of Moldova, Russian Federation
Asia: Armenia, Kazakhstan
Northern America, South-central Asia, South-eastern Asia, South America

Intercompany connections:
Subsidiary: Trimex GmbH, Leopoldstrasse 102, 80802 Germany
Subsidiary: Trimo Polska Sp.z o.o., ul. Lucka 18/2001, 00-845 Poland

Representative bodies
TRIMO CZ Žerotínova 37, 130 00 Praha 3 - Žižkov, Czech Republic (tel.: +420267282251, fax: +420222711471, e-mail: trimo@trimo.cz)
TRIMO MAGYARORSZÁG Fehérvári út 89-95, 1119 Budapest, Hungary

Main activity in accordance with the NACE classification:
25.11.10 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.11.10 Prefabricated buildings of metal
24.33.30 Sandwich panels of coated steel sheet
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium

Exported products in accordance with the HS classification:
320890 Paints based on synthetic polymers, chem. modified natur. poly
400829 Other plates, sheets, of non-cellular rubber, not hard rubber
731814 Self-tapping screws, of iron, steel
560394 Nonwovens, other, weighing more than 150 g/m2
392119 Plates

248. TVM D.O.O.

Company: TVM D.O.O.
Address: CESTA K TAMU 033, 2000 MARIBOR
Tel: 00386 2 4601101
Fax: 00386 2 4601118
E-mail: marketing@tvm.si
URL: http://www.tvm.si

Description of company:
Manufacture of minibuses, midibuses, low-floor buses and multi-purpose trucks.

Company management:
Director: DUŠAN MEŽNAR, tel.: 02/4601101, fax: 02/4601118, e-mail: dusan.meznar@tvm.si
manager of economy: Nedeljka Bazdulj, tel.: 02/4601101, fax: 02/4601118, e-mail: nedeljka.bazdulj@tvm.si
**Additional data about company:**
Size of company: Medium-sized
Number of employees: 215
Source of capital: Domestic
Exports share in income: 86%
Tradition since: 1996

**Financial data:**
Income: 8.718.356,00€
Total equity: 0,00€
Total assets: 26.794.629,00€

**Extract of target regions and countries where a company exports:**
Central Europe: Czech Republic, Slovakia
Eastern Europe: Hungary, Poland, Romania, Croatia, Montenegro, Serbia, The former Yugoslav Republic of Macedonia

**Main activity in accordance with the NACE classification:**
29.100 Manufacture of motor vehicles

**Activities in accordance with the CPA classification:**
29.10.41 Goods vehicles, with compression-ignition internal combustion piston engine (diesel or semi-diesel)

**Exported products in accordance with the HS classification:**
870210 Motor vehicles for transport of ten, more persons, with compr.-ignition inter.comb.piston engine
840820 Engines of a kind used for the propulsion of vehicles of chapter 87
700711 Glass toughened (tempered) safety, in vehicles, aircrafts

**249. ULBRICH HIDROAVTOMATIKA D.O.O.**

*member of Metal Processing Association*

**Company:** ULBRICH HIDROAVTOMATIKA D.O.O.
**Address:** SV. VID 026, 2367 VUZENICA
**Tel:** 00386 2 8879910
**Fax:** 00386 2 8879919
**E-mail:** info@ulbrich.si
**URL:** http://www.ulbrich.si

**Description of company:**
COMPANY IS PRODUCING HYDRAULIC SYSTEMS.

**Company management:**
Director: DANILO IN OLGA HELBL, e-mail: info@ulbrich.si

**Additional data about company:**
Size of company: Micro
Number of employees: 8
Source of capital: Mixed
Exports share in income: 48%
Tradition since: 1990

**Financial data:**
Income: 1.544.782,00€
Total equity: 1.169.114,00€
Total assets: 1.463.352,00€
Extract of target regions and countries where a company exports:
Central Europe: Czech Republic
Eastern Europe: Poland, Croatia, Serbia
European union: Austria, United Kingdom

Intercompany connections:
Parent company: ULBRICH  B.m.b.H., JOSEFSTHALER STRASSE 34, A-2512 Austria

Representation of third party’s trade mark and companies:
ENIDINE: Industrial shock absorbers, isolators of vibrations, air springs.
WANDFLUH: Components of proportional technique and control components.
SPX POWER TEAM: Hydraulic and hand gear, cylinders, pumps, lifts.
HYTOS: Control components, compact agg

Main activity in accordance with the NACE classification:
33.200 Install. of industrial machinery, equip.

Activities in accordance with the CPA classification:
33.20.60  Installation services of industrial process control equipment
28.12.16 Hydraulic systems

Exported products in accordance with the HS classification:
842129 Other filtering, purifying machinery, for filter., purif. liquids
841381 Pumps for liquid • 847989 Other machines, having individual func., not elsewhere included
340399 Preparations used for other oil treatment of materials

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**250. UNIFOREST, D.O.O.**

<table>
<thead>
<tr>
<th>Company</th>
<th>UNIFOREST, D.O.O.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Address</td>
<td>DOBRIŠA VAS 014A, 3301 PETROVČE</td>
</tr>
<tr>
<td>Tel</td>
<td>00386 3 7131410</td>
</tr>
<tr>
<td>Fax</td>
<td>00386 3 7131418</td>
</tr>
<tr>
<td>E-mail</td>
<td><a href="mailto:info@uniforest.si">info@uniforest.si</a></td>
</tr>
<tr>
<td>URL</td>
<td><a href="http://www.uniforest.si">http://www.uniforest.si</a></td>
</tr>
</tbody>
</table>

Description of company:
Our company was founded in 1992. Our basic activity is productions and sales of forestry mechanization and equipment. We are known as a reliable partner on the market.

Company management:
Director: DRAGO PINTAR, tel.: 03/7131410, fax: 03/7131418, e-mail: drago.pintar@siol.net
Marjeta Podlestnik, info@uniforest.si

Additional data about company:
Size of company: Small
Number of employees: 18
Source of capital: Domestic
Exports share in income: 60%
Tradition since: 1992

Financial data:
Income: 5.553.692,00€
Total equity: 959.643,00€
Total assets: 3.206.109,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic, Slovakia
North Eastern Europe: Belarus, Russian Federation  
Eastern Europe: Hungary, Poland, Romania, Croatia, Serbia Bulgaria, Greece

**Representation of third party’s trade mark and companies:**
FUX Ltd. Miscolts: steel wires

**Main activity in accordance with the NACE classification:**
28.300 Mfr. of agr., forestry machinery

**Activities in accordance with the CPA classification:**
28.30.86 Agricultural, horticultural, forestry, poultry- or bee-keeping machinery n.e.c.  
28.30.32 Harrows, scarifiers, cultivators, weeders and hoes  
28.30.31 Ploughs  
28.30.91 Parts of harvester and threshers n.e.c.

**Exported products in accordance with the HS classification:**
852692 Radio remote control apparatus  
843149 Other parts, for boring, sinking machinery  
731582 Chain, of iron or steel, welded link  
841280 Other power engines and motors  
842539 Other winches  
731210 Stranded wire, ropes, cables, of iron or steel

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251. **UNIOR D.D.**

*member of Metal Processing Association*

| Company: UNIOR D.D.  
| Adress: KOVAŠKA CESTA 010, 3214 ZREČE  
| Tel: 00386 3 7578100  
| Fax: 00386 3 5762103  
| E-mail: unior@unior.si  
| URL: http://www.unior.com |

**Description of company:**
Production of car parts, hand tools and machine tools. Services in thermal and winter-sports tourism.

**Company trade marks:**
UNIOR: Products and services  
EUROTOOLS: Hand tools  
BZ KOT KOMBINACIJA BARV: Hand tools  
Unitur: Tourist service.

**Company management:**
Chairman of the board: GORAZD KOROŠEC, tel.: 03/7578100, e-mail: unior@unior.si  
Member of the board: Darko Hrastnik, tel.: 03/7578172, e-mail: unior@unior.si  
Rosana Šuc Ravničan, rosana.suc.ravnican@unior.si

**Additional data about company:**
Size of company: Large  
Number of employees: 1991  
Source of capital: Domestic  
Exports share in income: 61%  
Tradition since: 1919

**Financial data:**
Income: 111.409.770,00€  
Total equity: 106.718.550,00€
Total assets: 285,805,623,00€

**Extract of target regions and countries where a company exports:**
Africa: Southern Africa
Australia and New Zealand: Australia
Caribbean: Cuba
Central America: Mexico
Central Europe: Czech Republic, Slovakia
North Eastern Europe: Russian Federation
Eastern Europe: Bulgaria, Croatia, Hungary, Poland, Romania

**Intercompany connections:**
Parent company: UNIOR Australia Tool Co. PTY Ltd., 17 Wayne Court, 3175 Australia

**Representative bodies**
NINGBO UNIOR Forging Co. Ltd Xindongwu, Moushan, 315456 YUYAO, ZHEJIANG, China (Kewen Zhang, tel.: + 86 574 6249 6150, fax: + 86 574 6249 6152, e-mail: kewen.zhang@unior.cn)

**Main activity in accordance with the NACE classification:**
25.731 Manufacture of hand tools

**Activities in accordance with the CPA classification:**
25.73.30 Other hand tools
25.73.10 Hand tools of a kind used in agriculture, horticulture or forestry
25.73.20 Hand saws; blades for saws of all kinds
25.73.40 Interchangeable tools for hand tools, whether or not power-operated

**Exported products in accordance with the HS classification:**
846130 Broaching machines
870850 Drive-axles with differential, for motor vehicles
851531 Machines for arc welding of metals, fully or partly automatic
830230 Other mountings, fittings, suitable for motor vehicles, of base metal
840999 Parts engine

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252. UNISTAMP d.o.o.

**Company: UNISTAMP d.o.o.**
**Adress:** POLJUBINJ 032, 5220 TOLMIN
**Tel:** 00386 41 908449, 00386 5 3810297
**E-mail:** unistamp@volja.net

**Description of company:**
Forging, pressing, stamping and roll forming of metal.

**Company management:**
Director: ROBERT JEKLIN • Jeklin Robert

**Additional data about company:**
Size of company: Micro
Number of employees: 4
Source of capital: Domestic
Exports share in income: 92%
Tradition since: 1995

**Financial data:**
Income: 228,327,00€
Total equity: 27.752,00€  
Total assets: 291.508,00€

Main activity in accordance with the NACE classification:  
25.500 Forging, pressing, stamping of metal

Activities in accordance with the CPA classification:  
25.50.11 Forging services of metal  
25.50.12 Stamping services of metal  
25.50.13 Other forming services of metal  
25.50.20 Powder metallurgy

253. VALJI D.O.O.

Company: VALJI D.O.O.  
Address: ŽELEZARSKA CESTA 003, 3220 ŠTORE  
Tel: 00386 3 7805400  
Fax: 00386 3 7805500  
E-mail: info@valji.si  
URL: http://www.valji.si

Description of company:  
Production of cast iron rolls for ferrous metallurgy (sheet metal, plates, billets round and flat sections...). Production of castings for forming tools, for machine building, mechanical processing of rolls and castings.

Company management:  
Director: IVAN ŠTRLEKAR, e-mail: ivan.strlekar@valji.si

Additional data about company:  
Size of company: Medium-sized  
Number of employees: 193  
Source of capital: Domestic  
Exports share in income: 82%  
Tradition since: 1948

Financial data:  
Income: 22.403.165,00€  
Total equity: 5.873.902,00€  
Total assets: 34.987.878,00€

Extract of target regions and countries where a company exports:  
Central Europe: Czech Republic  
North Eastern Europe: Russian Federation  
Eastern Europe: Hungary, Poland, Bulgaria, Croatia, Serbia, The former Yugoslav Republic of Macedonia  
Asia: China

Intercompany connections:  
Parent company: VALJI GROUP D.O.O., ŽELEZARSKA CESTA 003, 3220 ŠTORE  
Subsidiary: CENTER ISI, d.o.o., ŽELEZARSKA CESTA 003, 3220 ŠTORE

Main activity in accordance with the NACE classification:  
25.990 Mfr. of oth. metal products n.e.c.

Activities in accordance with the CPA classification:  
24.51.12 Casting services of spheroidal cast iron
254. VAR D.O.O.

Company: VAR D.O.O.
Address: PANONSKA ULICA 023, 9250 GORNJA RADGONA
Tel: 00386 2 5648910, 00386 2 5648913
Fax: 00386 2 5648917
E-mail: info@var.si
URL: http://www.var.si

Description of company:
Development and production of sheet metal processing tools, serial production of stamped parts and assemblies.

Company management:
Director: ANTON MLAKAR, tel.: 02/5648911, fax: 02/5648917, e-mail: tone.mlakar@var.si
Director: MIRKO DOMINKO, tel.: 02/5648950, fax: 02/5648917, e-mail: mirko.dominko@var.si
Executive manager: PETJA PIŽMOHT, tel.: 02/5648912, fax: 02/5648917

Additional data about company:
Size of company: Small
Number of employees: 55
Source of capital: Domestic
Exports share in income: 92%
Tradition since: 1990

Financial data:
Income: 3.746.386,00€
Total equity: 1.726.589,00€
Total assets: 2.752.609,00€

Extract of target regions and countries where a company exports:
European union: Austria, Germany

Main activity in accordance with the NACE classification:
29.320 Mfr. of oth. parts for motor vehicles

Activities in accordance with the CPA classification:
25.73.60 Other tools

Exported products in accordance with the HS classification:
870899 Other parts, accessories, for motor vehicles, head.8701-8705
820730 Tools for pressing, stamping or punching
732690 Other articles, of iron or steel, not elsewhere specified
903180 Other instruments, machines, for measuring, checking

Metal Processing Industry of Slovenia
### 255. VARKOS SELINŠEK D.O.O.

**Company:** VARKOS SELINŠEK D.O.O.  
**Address:** PESNICA PRI MARIBORU 032C, 2211 PESNICA PRI MARIBORU  
**Tel:** 00386 2 6544300  
**Fax:** 00386 2 6544307

**Description of company:**  
CONSTRUCTION steel structures, roofs and fences from the Black Stainless JEKLJA TER. ORDINARY AND MAKING THE SYSTEM fire doors Forster E30, EI30, EI60, EI90.

**Company management:**  
Direktor: Bojan SELINŠEK, tel.: 02/6544301  
Prokurist: Katja SELINŠEK, tel.: 02/6544302, e-mail: [selinsek.varkos@siol.net](mailto:selinsek.varkos@siol.net)

**Additional data about company:**  
- **Size of company:** Medium-sized  
- **Number of employees:** 56  
- **Source of capital:** Domestic  
- **Exports share in income:** 3%  
- **Tradition since:** 1987

**Financial data:**  
- **Income:** 4.380.275,00€  
- **Total equity:** 620.973,00€  
- **Total assets:** 6.555.603,00€

**Extract of target regions and countries where a company exports:**  
European union: Austria, Germany

**Main activity in accordance with the NACE classification:**  
25.11.10 Mfr. of metal structures and parts

**Activities in accordance with the CPA classification:**  
25.11.10 Prefabricated buildings of metal

### 256. VARSTROJ d.d.

**Company:** VARSTROJ d.d.  
**Address:** INDUSTRIJSKA ULICA 004, 9220 LENDAVA  
**Tel:** 00386 2 5788820, 00386 2 5788840  
**Fax:** 00386 2 5751050, 00386 2 5751277  
**E-mail:** info@varstroj.si  
**URL:** [http://www.varstroj.si](http://www.varstroj.si)

**Description of company:**  
Varstroj is a manufacturer of welding and cutting equipment as well as welding automation and mechanisation devices. It has it's own R&D department. Varstroj is also working with some of the greatest producers of welding equipment in the world.

**Company trade marks:**  
VARSTROJ: welding machines, cutting machines, longitudinal and circular welding machine, turning machines and positioner

**Company management:**  
- **Director:** Matjaž Vnuk, tel.: 02/5788821, fax: 02/5751227, e-mail: [info@varstroj.si](mailto:info@varstroj.si)  
- **Sales and marketing manager:** Mihael Ferenčak, tel.: 02/5788840, fax: 02/5751050,
Additional data about company:
Size of company: Medium-sized
Number of employees: 187
Source of capital: Domestic
Exports share in income: 51%
Tradition since: 1964

Financial data:
Income: 10.387.397,00€
Total equity: 4.637.507,00€
Total assets: 10.604.972,00€

Extract of target regions and countries where a company exports:
Central Europe: Czech Republic, Slovakia
Eastern Europe: Hungary, Poland, Romania, Bulgaria, Bosnia and Herzegovina, Croatia, Kosovo, Montenegro, Serbia, The former Yugoslav Republic of Macedonia
Asia: Japan

Representation of third party’s trade mark and companies:
OTC: welding machines
OTC: welding robots

Main activity in accordance with the NACE classification:
28.410 Manufacture of metal forming machinery

Activities in accordance with the CPA classification:
28.41.11 Machine tools for working metal by removal of material by laser, ultrasonic and the like

Exported products in accordance with the HS classification:
854449 Other electric conductors, for voltage not exceeding 80v
846890 Parts, for mach., apparatus, for soldering, welding, blow pipes
400931 Tubes, pipes and hoses, of vulcanised rubber (excl. hard rubber)

257. VILIČAR CENTER d.o.o.  
member of Metal Processing Association

Company: VILIČAR CENTER d.o.o.
Address: TRŽAŠKA CESTA 023, 2000 MARIBOR
Tel: 00386 2 3000950, 00386 41 645368
Fax: 00386 2 3000951
E-mail: vilicar.center@amis.net
URL: http://www.vilicar-center.si

Description of company:
Services forklift, sale reserve parts for all forklifts, sale new and reserve forklift.

Company management:
Director: JANKO ČEH, IVAN GEČEVIČ, e-mail: vilicar.center@amis.net

Additional data about company:
Number of employees: 10
Source of capital: Domestic
Tradition since: 1997
Financial data:
Income: 513,312,00€
Total equity: 129,170,00€
Total assets: 453,363,00€

Extract of target regions and countries where a company exports:
European union: Austria
Eastern Europe: Croatia, The former Yugoslav Republic of Macedonia

Main activity in accordance with the NACE classification:
28.220 Mfr. of lifting, handling equipment

Activities in accordance with the CPA classification:
33.12.15 Repair and maintenance services of lifting and handling equipment

258. VILPO D.O.O.

Company: VILPO D.O.O.
Adress: KOMENSKEGA ULICA 014, 1000 LJUBLJANA
Tel: 00386 1 4311183, 00386 1 4317067
Fax: 00386 1 4311293
E-mail: vilpo@siol.net
URL: http://www.vilpo.si

Description of company:
Production of hydraulic equipment, production of machines for demining, production of forest tractors.

Company trade marks:
WOODY: Forest tractor.
SAMSON: A machine for humanitarian demining.

Company management:
Director: VILJENKA POGAČAR, tel.: 01/4317067, fax: 01/4311293, e-mail: viljenka.pogacar@vilpo.si
ROMAN POGAČAR, VILPO@SIOL.NET

Additional data about company:
Size of company: Small
Number of employees: 18
Source of capital: Domestic
Exports share in income: 45%
Tradition since: 1990

Financial data:
Income: 1,281,371,00€
Total equity: 59,057,00€
Total assets: 3,097,412,00€

Extract of target regions and countries where a company exports:
European union: Austria, France, Germany
Northern Africa: Sudan
Eastern Europe: Bosnia and Herzegovina, Croatia, Serbia
Middle East: Afghanistan, Iran (Islamic Republic of), Iraq, Kuwait, Pakistan, Saudi Arabia

Main activity in accordance with the NACE classification:
28.220 Mfr. of lifting, handling equipment
Activities in accordance with the CPA classification:
28.30.23  Tractors, with an engine power > 59 kW

Exported products in accordance with the HS classification:
848210 Ball bearings
842542 Other jacks and hoists, hydraulic
848250 Other cylindrical roller bearings
848340 Chain sprockets, ball screws, gear boxes, other speed changers
870190 Other tractors

259.  VIPOLL d.o.o.

Company: VIPOLL d.o.o.
Address: BUČEČOVCI 001A, 9242 KRIŽEVCI PRI LJUTOMERU
Tel: 00386 2 5888450
Fax: 00386 2 5888460
E-mail: vipoll@vipoll.si
URL: http://www.vipoll.si

Description of company:
Beverage Industry Equipment

Company management:
director: Stanislav Zver, tel.: 02/5888450, fax: 02/5888460, e-mail: stanko.zver@vipoll.si
director: Simon Zver, tel.: 02/5888450, fax: 02/5888460, e-mail: simon.zver@vipoll.si
director: Suzana Zver Pangeršič, tel.: 02/5888450, fax: 02/5888460

Additional data about company:
Size of company: Small
Number of employees: 53
Source of capital: Domestic
Exports share in income: 94%
Tradition since: 1992

Financial data:
Income: 4.988.466,00€
Total equity: 948.428,00€
Total assets: 4.928.386,00€

Extract of target regions and countries where a company exports:
Central Europe: Slovakia
Eastern Europe: Hungary, Poland, Romania, Bosnia and Herzegovina, Croatia, Serbia
European union: Austria, Germany

Main activity in accordance with the NACE classification:
28.930 Mfr. of machinery for food, beverage

Activities in accordance with the CPA classification:
27.51.24  Other electro-thermic appliances
28.99.39 Aircraft launching gear; deck-arrestors or similar gear; tyre balancing equipment;
28.99.20  Machines and apparatus of a kind used solely

Exported products in accordance with the HS classification:
401693 Gaskets, washers and other seals, other than hard rubber
842230 Machinery for filling, closing, capsuling, bottles, cans
841440 Air compressors mounted on a wheeled chassis for towing
842240 Other packing or wrapping machinery
260. VOLKOV - KUZIN SKUPINA d.o.o.

Company: VOLKOV - KUZIN SKUPINA d.o.o.
Adress: SEBEBORCI 002, 9221 MARTJANCI
Tel: 00386 31 877857, 00386 50 616797

Description of company:
Manufacture of machinery for specific purposes.

Company management:
Director: JOŽE PETRIC

Additional data about company:
Size of company: Micro
Number of employees: 3
Source of capital: Mixed
Exports share in income: 0%
Tradition since: 1992

Financial data:
Income: 90.300,00€
Total equity: 49.222,00€
Total assets: 738.033,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Bosnia and Herzegovina, Croatia

Main activity in accordance with the NACE classification:
28.990 Mfr. of oth. special machinery n.e.c.

Activities in accordance with the CPA classification:
27.51.24  Other electro-thermic appliances
28.99.39  Aircraft launching gear; deck-arrestors or similar gear; tyre balancing equipment;
28.99.20  Machines and apparatus of a kind used solely

Exported products in accordance with the HS classification:
846591 Sawing machines, for wood, cork and the like
846692 Parts, accessories for machines of heading no. 8465

261. WELMA D.O.O.

Company: WELMA D.O.O.
Adress: ŠENTILJSKA CESTA 046, 2000 MARIBOR
Tel: 00386 2 4260030
Fax: 00386 2 4260028
E-mail: welma@siol.net
URL: http://www.welma.si

Description of company:
Bonding, welding, cold-protective coating, sheeting, precision CNC machining.

Company management:
Director: VELIBOR AJDIŠEK, e-mail: welma@siol.net

Additional data about company:
Size of company: Micro
Number of employees: 6
Source of capital: Domestic
Exports share in income: 13%
Tradition since: 1990

Financial data:
Income: 193.423,00€
Total equity: 39.413,00€
Total assets: 413.688,00€

Extract of target regions and countries where a company exports:
Central Europe: Switzerland
European union: Austria, Germany
Eastern Europe: Croatia

Main activity in accordance with the NACE classification:
25.620 Machining

Activities in accordance with the CPA classification:
25.62.10 Turning services of metal parts

262. WRAVOR D.O.O.

Company: WRAVOR D.O.O.
Address: STRANICE 027A, 3206 STRANICE
Tel: 00386 3 7571910
Fax: 00386 3 7571920
E-mail: wravor@wravor.si
URL: http://www.wravor.si

Description of company:
PRODUCTION AND TRADE OF WOOD-PROCESSING MACHINES; HORIZONTAL BAND-SAWS, CIRCULAR SIDE-SAWS, CIRCULAR CROSS-SAWS, MULTIBLADE CROSS-SAWS, SHARPENING MACHINES AND MACHINES FOR MAINTENANCE OF BAND-SA W BLADES.

Company management:
General manager: VLADIMIR WRAVOR, tel.: 03/7571910, fax: 03/7571920, e-mail: wravor@wravor.si
Sales manager: Vida Gošnik, tel.: 03/7571910, fax: 03/7571920, e-mail: vida.gosnik@wravor.si
Business secretary: Barbara Šrot, tel.: 03/7571910, fax: 03/7571920

Additional data about company:
Size of company: Micro
Number of employees: 22
Source of capital: Domestic
Exports share in income: 61%
Tradition since: 1990

Financial data:
Income: 1.223.472,00€
Total equity: 821.896,00€
Total assets: 1.867.996,00€

Extract of target regions and countries where a company exports:
Central Europe: Slovakia
North Eastern Europe: Russian Federation, Ukraine
Metal Processing Industry of Slovenia

Eastern Europe: Hungary, Romania, Croatia Bosnia and Herzegovina, Serbia

**Representation of third party's trade mark and companies:**
Heizomat, Avstrija: Wood chipping machines

**Main activity in accordance with the NACE classification:**
28.490 Manufacture of other machine tools

**Activities in accordance with the CPA classification:**
28.49.12 Machine tools for working wood, cork, bone, hard rubber, hard plastics or similar hard materials; electroplating machinery

**Exported products in accordance with the HS classification:**
846229 Other bending, folding, straightening, flattening machines
851539 Other machines for arc welding of metals
846719 Other tools for working in hand, pneumatic
846039 Other sharpening machines
846599 Other machine-tools, for working wood, cork

263. WVTERM D.O.O.

**Company:** WVTERM D.O.O.
**Address:** VALVASORJEVA ULICA 073, 2000 MARIBOR
**Tel:** 00386 2 4292810, 00386 2 4296941
**Fax:** 00386 2 4200279, 00386 2 4202167
**E-mail:** wvterm@wvterm.si
**URL:** http://www.wvterm.si

**Description of company:**
Production of heating kettles for central heating and these are for wide use (household), heated on wood, oil or solid fuel. We are producers of traditional 'stadler'. We produce also heating kettles by individual order. Bioflamm systems are used in industry.

**Company trade marks:**
STADLER TVT: Heating cattles for central heating

**Company management:**
Director: RADISLAV MARKSL, tel.: 02/4296941
SONJA ŠPEGANOVIČ, wvterm@wvterm.si

**Additional data about company:**
Size of company: Small
Number of employees: 92
Source of capital: Mixed
Exports share in income: 49%
Tradition since: 1992

**Financial data:**
Income: 5.490.076,00€
Total equity: 693.611,00€
Total assests: 3.302.059,00€

**Extract of target regions and countries where a company exports:**
Eastern Europe: Bosnia and Herzegovina, Croatia, Kosovo, Serbia
European union: Austria, Denmark, Germany, Italy, Netherlands
Intercompany connections:
Parent company: WVT Wirtschaftliche Verbrennungs Technik GmbH, Bahnhofstrasse 55-59, 51491 Germany

Representation of third party’s trade mark and companies:
HDG BAVARIA: Heating cattle on wooden biomass

Main activity in accordance with the NACE classification:
25.210 Mfr. of central heating radiators

Activities in accordance with the CPA classification:
25.21.12 Central heating boilers, for producing hot water or low pressure steam

Exported products in accordance with the HS classification:
730791 Tube, pipe fittings, of iron, steel, flanges
841630 Mechanical stokers, mechat.grates, similar appli. for burning
841919 Other instantaneous gas water heaters, non-electric
840390 Parts for boilers
730900 Reservoirs, tanks, similar contai.

264. ZLATOROG OPREMA d.o.o.

Company: ZLATOROG OPREMA d.o.o.
Adress: SPODNJE HOČE, MIKLAVŠKA CESTA 053C, 2311 HOČE
Tel: 00386 2 6130870
Fax: 00386 2 6130891
E-mail: zlatorog-oprema@siol.net
URL: http://www.zlatorogoprema.si

Description of company:
PRODUCTION AND PLANNING OF PACKAGING TECHNOLOGY AND MACHINE LINES. AUTOMATION, PALETITION, ROBOTIZATION.

Company trade marks:
GOLDPACK: STRTCH WRAPPING MACHINES, PALETISERS, ROBOTS

Company management:
Director: BENJAMIN LORENCIČ oec.
Commercial manager: ALEŠ TOMAZIČ, tel.: 02/2283660, fax: 02/2523291, e-mail: ZLATOROG-OPREMA@SIOL.NET; ales.tomazic@zlatorogoprema.si

Additional data about company:
Size of company: Small
Number of employees: 39
Source of capital: Domestic
Exports share in income: 83%
Tradition since: 1978

Financial data:
Income: 3.725.676,00€
Total equity: 1.100.052,00€
Total assets: 2.942.037,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Croatia, Hungary, Romania, Bosnia and Herzegovina, Serbia
North Eastern Europe: Russian Federation
Representation of third party's trade mark and companies:
SCHMALZ: VACUUM LIFTERS AND COMPONENTS.
SIAT: CARTON ERECTORS AND SEALERS.
GRAMEGNA: SHRINK WRAPPING MACHINES

Main activity in accordance with the NACE classification:
28.290 Mfr. of oth. purpose machinery n.e.c.

Activities in accordance with the CPA classification:
32.50.13 Syringes, needles, catheters, cannulae and the like; ophthalmic and other instruments and appliances n.e.c.
28.29.21 Machinery for cleaning, filling, packing or wrapping bottles or other containers
28.22.17 Pneumatic

Exported products in accordance with the HS classification:
401693 Gaskets, washers and other seals, other than hard rubber
591000 Transmission or conveyor belts or belting, of textile material
850440 Static converters
401012 Conveyor belts or belting, reinforced only with textile materials
401699 Other articles

265. ŽELEZARNA RAVNE-MONTER DRAVOGRAD D.D.

Company: ŽELEZARNA RAVNE-MONTER DRAVOGRAD D.D.
Adress: OTIŠKI VRH 177, 2373 ŠENTJANŽ PRI DRAVOGRADU
Tel: 00386 2 8787727, 00386 2 8787738
Fax: 00386 2 8785002, 00386 2 8787739
E-mail: robert.tomaz@zr-monter.si
URL: http://www.zr-monter.si

Description of company:
The production programme of the company Monter Dravograd includes production of steel constructions, welders and service of loading machines Jungheinrich for whole Europe. 10.000m2 of working halls is equipped with bridged elevators, of joint capacity.

Company management:
Director: BOGDAN KADIŠ
Project, marketing, sales manager: ROBERT TOMAŽ, tel.: 02/8787738, fax: 02/8785002,
e-mail: robert.tomaz@zr-monter.si

Additional data about company:
Size of company: Large
Number of employees: 156
Source of capital: Domestic
Exports share in income: 95%
Tradition since: 1947

Financial data:
Income: 18.024.450,00€
Total equity: 10.169.757,00€
Total assets: 16.258.895,00€

Extract of target regions and countries where a company exports:
Eastern Europe: Poland, Romania, Croatia, Bosnia and Herzegovina, The former Yugoslav Republic of Macedonia
Northern Europe: Ukraine
Asia: China, Republic of Korea
Intercompany connections:
Subsidiary: MONTER DRAVOGRAD STORITVE d.o.o., OTIŠKI VRH 177, 2373 ŠENTJANŽ PRI DRAVOGRADU

Main activity in accordance with the NACE classification:
25.110 Mfr. of metal structures and parts

Activities in accordance with the CPA classification:
25.11.23 Other structures and parts of structures, plates, rods, angles, shapes and the like, of iron, steel or aluminium
24.33.30 Sandwich panels of coated steel sheet
33.11.19 Repair and maintenance services of other fabricated metal products

Exported products in accordance with the HS classification:
841090 Parts, for hydraulic turbines, water wheels, inc.regulators
851490 Parts, for heating equipment
848390 Parts, for transmission shafts
842710 Self-propelled trucks, powered by ele.motor, with lifting equi.
846692 Parts, accessories for machines
Sources:

- Database Sloexport – Chamber of Commerce and Industry of Slovenia and JAPTI – Public Agency of Republic of Slovenia for Entrepreneurship and Foreign Investments.
- Materials of Metal Processing Industry association
- Websites