

Question:

Is the form for financial viability only available for Horizon2020 calls, or for others as well?

Answer:

Yes.

Question:

What is European Added Value?

Answer:

No formal criterion on international partnership and no (legal) definition of European added value: Value generated by the project being a EU-funded project as compared to local, regional & national actions; EU dimension of the market barriers and of the societal challenges (e.g. environment); EU or global markets targeted.

Question:

Is pre-financing possible in both phases?

Answer:

Yes, but the rules for H2020 aren't fixed.

Question:

Is coaching a necessary element of the phases?

Answer:

No, but coaching is strongly recommended.

Question:

How important is it to participate as a single company, is there any advantage in this against consortiums?

Answer:

As the concept is based on company growth, consortia do not make really sense.

Question:

Can a project start before applying for call?

Answer:

This has not changed from FP7, the day of submission is the earliest day a project can start.

Question:

Are the data about selection going to be made public?

Answer:

Yes, if you accept public money, you have to accept that the public knows. We will however only publish "publishable abstracts", no detailed information.

Question:

Is this call intended also for micro enterprises?

Answer:

Yes, it is also intended for micro companies.

Question:

What is a prototype?

Answer:

We do not provide detailed description of what a prototype is, the innovative companies usually know what a prototype is.

Question:

Can an SME apply without having a balance sheet?

Answer:

They can (no financial viability taken into account for single company proposals), but what chance will they have with respect to the huge competition this proposal will face? Any company making an application should not just think "am I eligible" but also "do I think I will have a chance based on my own condition and capabilities"?.

Question:

How we will check TRL6?

Is the TRL6 meant to be the starting point or the final target of the SME instrument. This means, should it be developed already (e.g. working prototype going to the market) - starting point or is it a stage between TRL 5 and 6: this means, not 5, but still not 6. So the SME instrument would result in the "definite 6".

Answer:

Regarding the TRL level, it has been communicated that TRL 6 or above shall be the case for SME instrument. Does it also apply for phase 1? Yes.

An example. You have a prototype (i.e. you are already beyond TRL 4 or 5), which could constitute a breakthrough innovation for this market segment or value chain. In Phase 1 you could check whether you have the right IPR strategy to market this product, you could discuss with customers their interest or requirements, you could check conformity with regulations or explore foreign market opportunities. In Phase 2 you could validate your prototype under production condition, test the quality stability of your production (scaling-up) or similar work in preparation of the market uptake. In this sense both phases are in TRL 6.

Question:

Will spin-offs be treated the same as other applicants?

Answer:

Yes.

Question:

Can we apply with a project that has been financed beforehand with EU funds and has reached TRL5?

Answer:

Yes.